**FINANCIALS | INCOME**

**DONATIONS**
- Sponsorships: $68,464.90
- Grants: $90,763.60
- Other Income: $346.79
- Gifts: $187,245.13

**SUBTOTAL DONATIONS:** $346,820.42
**INTEREST:** $155.78

**REVENUE SOURCES**
- Tuitions: $1925.00
- Rental Income: $12,067.50
- Program Advertising: $12,550.00
- Retail Sales: $22,922.86
- Ticket Sales: $136,551.00

**SUBTOTAL REVENUE SOURCES:** $197,026.36

**FUNDRAISING**
- Auction: $206,050.44

**SUBTOTAL FUNDRAISING:** $206,050.44

**TOTAL INCOME:** $750,053.00

**FINANCIALS | EXPENSES**

**EXPENSES**
- Earned Revenue: $99,302.77
- Fundraising: $17,526.25
- Operations: $467,140.73
- Marketing / PR: $56,225.79

**SUBTOTAL EXPENSES:** $640,195.54

**NET/PROFIT LOSS:** $109,857.46

**DJANGOFESTNW** adds approximately $325,000 to the local economy by patrons eating at restaurants, shopping in stores, and staying in hotels and B&Bs during the five day festival.

Our costume, prop loft, and scene shop loan between $5,000-$10,000 worth of materials a year to local artists and arts organizations.

**20TH DJANGOFEST NW**

**21ST THEATRE SERIES**

**2020/21 CELEBRATIONS**

**25TH ANNIVERSARY**

**102ND PLAY**

**100 VOLUNTEERS**

**282 LOCAL, REGIONAL AND INTERNATIONAL ARTISTS ON OUR STAGE**

**3200 HOURS**

**18 YOUTH AND VIRTUAL ADULTS**

**20 TICKETS FOR $20 PROGRAM TO EVERY SHOW TO DATE**

**18 AND VIRTUAL ADULTS**

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