2020-2021 Program Kickoff 2.0

Starting at 7:00 PM
A SCOUT IS REVERENT
TONIGHT’S AGENDA

- A New Way of Thinking
- COVID-19 Update
- Advancement Update
- Join Scout Night Information
- Shoot-O-Ree
- Cub Scout Virtual Kick-Off
- Popcorn Sale

- Palmetto Scout Shop Info
- National Jamboree
- GOLS
- 2020-2021 Calendar
- Wood Badge
- Youth Training
- Miscellaneous Changes
- Scout Executive Minute
A NEW WAY OF THINKING
FINDING SOLUTIONS TO SCOUT ON

• No School = No Scouts...**NO MORE**
• Finding ways to Scout in all situations
• Being prepared for all of the “what ifs”
COVID-19 UPDATE
SPRING/SUMMER 2020 DATE CHANGES

- YK Spring Camporee - 10/16-18
- YK Pinewood Derby - TBD
- YK Twilight Camp - CANCELED
- Scouts Excited About Leadership Skills (SEALS) - 8/8-9
- National Youth Leadership Training (NYLT) - 7/17-19 & 7/31-8/2
- Dixie Fellowship: August 28-30
UNIT MEETINGS / COVID REPORTING

- Review unit meeting guidelines provided by Council and S.A.F.E. Checklist
- Ask all participants to sign an Informed Participation Consent form
- Consult with charter partner and/or meeting location to ensure any additional rules or safety procedures are being met
- Verify that handwashing, hygiene and cleaning supplies are available and used properly
- Keep accurate records of all event/meeting/activity participants
- If an exposure is expected contact the Scout Executive immediately

Justin Williams (Justin.Williams@Scouting.org; 248-444-2475)
ADVANCEMENT UPDATES (DUE TO COVID-19)
ADVANCEMENT UPDATES

- Eagle Extension Updates
- Spring Advancements - ENTER BY 7/31
  - Only 20% of Cubs have recorded advancement

JOIN SCOUTING NIGHT (JSN)
JSN CALENDAR

• 8/3 - Fort Mill (12 PM & 8 PM Online)
• 8/4 - Rock Hill (12 PM & 8 PM Online)
• 8/5 - York & Clover (12 PM & 8 PM Online)
• 8/6 - Chester & Lancaster (12 PM & 8 PM Online) (6 PM In Person)
• 8/7 - York/Chester/Lancaster County Make-Ups (12 PM Online)

• 8/10 - Spartanburg 7 & 3 (12 PM & 8 PM Online)
• 8/11 - Spartanburg 1 & 2 (12 PM & 8 PM Online)
• 8/12 - Spartanburg 4, 5 & 6 (12 PM & 8 PM Online)
• 8/13 - Cherokee & Union (12 PM & 8 PM Online) (6PM In Person)
• 8/14 - Daniel Morgan Make-Up (12 PM Online)
JSN PROCESS

- Marketing
- Direct Social & Mail Campaign
- Peachjar
- School/School District Newsletters
- Peer to peer
- Online = Zoom Webinar
  - We suggest each pack have a contact on the call to be able to answer questions like we would in person
  - ALL APPLICATIONS & PAYMENTS WILL BE ONLINE. THIS MEANS YOU MUST UPDATE YOUR BEASCOUT.ORG INFO & TURN-ON YOUR ONLINE APPLICATIONS
- Virtual & Shoot-O-Ree incentives for parents to sign-up on the call
- Share your unit meeting info
Program Kickoff 2.0 & Popcorn Update 7/9/20 - 7 PM Zoom

How to Host an Online Unit Meeting 7/14/20 - 7 PM Zoom

Be a Scout 101 & Online Applications 7/16/20 - 7 PM Zoom

Preparing for Fall 2020

Summer Training Series
2020 SHOOT-O-REE

• Available for **FREE** for NEW Cub Scouts & Recruiters
• Sponsored by Skyuka Lodge 270
• Location: Wilksburg Baptist Church, 3137 Pinckney Road, Chester, SC
• Dates: Sept. 26\textsuperscript{th} & Oct. 3\textsuperscript{rd}

• Scouts will be scheduled to control the size of the event
CUB SCOUT
VIRTUAL
KICK-OFF
NEW CUB SCOUT KICKOFF

• 100% virtual
• FREE for NEW Scouts
• $10 for Returning Scouts
• August 28-30, 2020
• Program
  • 2 Campfires
  • 1 Camp-In/Out
  • Outdoor Experience
  • STEM Experience
  • Service Experience
  • Citizenship Experience
  • Duty to God Experience
  • 2 Activities
POPCORN SALE

Taylor Thomas  cell: (803) 519-8262  email: taylor.thomas@scouting.org
2020 FALL SALE

• Dates
  • Sale Begins: August 21
  • SNS Order Due: August 31
  • September 17-18 Show and Sell order pick-up (by appointment)
  • October 22-23: Show and Sell return (50% of each product ordered in full unopened cases only)
  • October 23: Show and Sell payment due
  • October 30: Take Order due
  • November 19-20: Take Order pick-up (by appointment)
  • November 20: Prize Order due
  • December 4: Payment due
  • December 5: First Responder Donation Deliveries
2020 POPCORN UPDATES

• Techniques
  • Where Show-N-Sell opportunities are present, go for it!
  • We encourage a strong push for Door to Door Sales & Online Sales
  • We will be providing incentives for Door to Door Sales each week such as mystery houses in several subdivisions across the council. Use the county GIS system to help (see next slide)!
  • Use business cards/door hangers to encourage repeat customers (see next slide)
  • Consider outside thinking (go to the people):
    • After a Sunday worship at your charter partner
    • car washes
    • Restaurants
    • partner with a food truck
  • The sale (take order/online direct/online) will start earlier
  • Keep Scout safety at the focus by providing steps of security
  • We are providing a way for units to order scout themed masks from the council for $5/mask
  • Make it as easy as possible for the parents to be engaged
2020 POPCORN UPDATES (CONTINUED)

• Changes to Popcorn Items
  • New this year is a 18 oz honey roasted peanuts can and 12 oz salted Virginia peanuts can. Both are only available through take order.
  • Kettle corn will not be available for purchase this year.
  • Unbelievable butter box changed from 18 pack to 12 pack and price increased to $25. It is available for purchase online only.
  • New this year is a 7 oz pre-popped unbelievable butter bag for $15.
  • New this year is a 28 oz jar of popping corn available for purchase only online.
  • New this year is an 8 oz bag of blazin’ hot popcorn for $20. This flavor is also paired with white cheddar in the cheese lover’s box.
  • New this year is a 10.5 oz bag of dark chocolate salted caramel for $30.
2020 POPCORN UPDATES (CONTINUED)

• Premium caramel corn has been discontinued.
• The app will state American Heroes with pictures of soldiers, but our Council is still collecting donations for First Responders.
• Caramel Corn is now a 9oz vs. 11oz bag.

• Shipping
  • First item in an online order will cost $7.99 to ship. Each additional item in the same order will cost $0.99 to ship. Be on the lookout for free shipping weekends.
  • Chocolate items or any orders with chocolate will not ship until October 5 due to heat.
  • Any chocolate item, boxed unbelievable butter, and jar of popping corn are only available online.
2020 POPCORN UPDATES (CONTINUED)

Ways to sell more popcorn.
2020 POPCORN UPDATES (CONTINUED)

- The Trail’s End App
  - The app has been completely redone for 2020. It is recommended to navigate around the app before making your first sale.
  - The app allows for 3 methods to buy popcorn: storefront, wagon, and direct online. Direct online is just like online but only through the app.
  - The app still does not allow scouts to mark which customers paid versus not paid when a wagon sale order is placed.
  - Trail’s End is moving away from prize levels based on dollars sold and starting a point system instead.
    - For every dollar spent online, the scout earns 2 points.
    - For every dollar charged on a credit card for storefront or wagon, the scout earns 1.5 points.
    - For every dollar spent on cash/check for storefront or wagon, the scout earns 1 point.
2020 POPCORN UPDATES (CONTINUED)

• Be sure to set the default deliver/not delivered in the app
FACE MASK - ORDER BY 7/13

- Adult & youth sizes available
- Each mask is $5
PALMETTO
SCOUT SHOP

phone: (864) 585-4391  email: palmetto.scoutshop@scouting.org
SCOUT LOCAL. SHOP LOCAL.

- The **ONLY** Scout Shop to support the Palmetto Council. Now over 25% of the sale supports local Scouting.
- No Tax
- Have your order shipped OR delivered.
- Email your orders to have them pre-pulled.
- We offer sewing and individual bagging.
- Instead of mobile stores, we are creating a link for parents to order their uniform and supplies and have it dropped off at their unit meeting or mailed.
- Orders: palmetto.scoutshop@scouting.org
2021
NATIONAL
JAMBOREE

Michael Wiggins  cell: (864) 415-1712  email: wiggins_michael@hotmail.com
2021 NATIONAL JAMBOREEE

• Who: Any Scouts BSA member who is 12-years old by the first day of Jamboree - or - any registered Venture Crew member
• When: July 21-30, 2021
• Where: Summit Bechtel Reserve, Glen Jean, West Virginia (~4 hrs from Charlotte)
• How: Registration is open! Register at http://www.palmettocouncil.org/2021-jamboree-registration/
• Cost:$1600/Scout (scholarships/fundraising available)
• Contact Michael Wiggins to schedule a unit presentation
• Confirmed to date: 11 leaders, 4 female youth, 21 male youth
GLENDALE OUTDOOR LEADERSHIP SCHOOL (GOLS)
GOLS

- 15 minutes out of Spartanburg
- Year-round programs
- A.C.C.T. Inspected Climbing Wall
- Mountain Bikes
- Canoes/Kayaks
- Low Cope
- Team Building
- Hiking
- Meeting space
- Camping space
- BBs/Archery for Cubs
GOLS - 2020 SUMMER DATES

Cub Scout Opportunities:

- Level II Shooting Sports - Coming in August

Scouts BSA Opportunities:

- NYLT (7/17-19 & 7/31-8/2)
- Two 50 mile canoe trips (7/29-8/2 & 8/5-9)
- SEALS (8/8-9)
- Climbing Merit Badge (schedule your unit)

Schedule a unit activity: https://palmettocouncil.org/gols
I’d rather be kayaking....oh wait, we are!
Two more 50 mile treks with space available!
2020-2021 CALENDAR
CALENDAR UPDATE

• Our Commitment: If we are unable to offer an in-person event, we will offer a virtual replacement event.
WOOD BADGE
WOOD BADGE

• Wood Badge is an advanced leadership training for all Scout Leaders
• Every Leader in every role should be Wood Badge trained--our kids deserve you to be the best you can be.
• When: October 9-11 & Nov 7-8.
• Who: Every BSA registered and position trained leader
• If you are not position-trained, you can complete that easily online now for every job except SM/ASM
• How Much? Palmetto Leaders can attend THIS COURSE for FREE instead of $249! $99 Fully Refundable deposit required to discourage no-show signups
• Sign up at www.WoodBadgeSC.org now with $49 deposit to hold your spot before the course fills up
• Email: ksmith@woodbadgesc.org
YOUTH TRAINING
NYLT - *If you can see it you can be it!*

- **Location:** GOLS (Glendale Outdoor Leadership School)
- **Dates:**
  - Weekend 1: July 17-19
  - Weekend 2: July 31-August 2
- **Who:** Scouts age 14 and older that have been through ILST or SEALS, at least First Class Scout or member of Venture Crew
- **Registration temporarily open for a few seats**
  - *We have 1 spots remaining*
- **All Council COVID-19 precautions are being taken to ensure the safety of the participants and scouts.**
- **Price:** $50 (Refundable)
S.E.A.L.S.

• New location: GOLS (Glendale Outdoor Leadership School)
• New Date: August 8-9
• Who: Scouts age 14 and younger that have been through ILST and are Tenderfoot or higher in rank
• Registration Already Open.
• Registration Closes July 17th.
• We have 28 more spots open!
• All Council COVID-19 precautions are being taken to ensure the safety of the participants and scouts.
• Price: $30 (Refundable)
MISCELLANEOUS CHANGES
Long Term Scouts BSA Camp

- Did your troop go to or create a long-term camping experience?
- https://docs.google.com/forms/d/e/1FAIpQLScNTUaSBUG6WiZpdCLePv-c7bK1_TQirZGjwv3t9LlalEyHHg/viewform?usp=sf_link
August Roundtable

- Daniel Morgan - August 6, 2020 (GOLS)
- Catawba / York - August 13, 2020 (ONLINE)
www.palmettocouncil.org/program-kickoff