

## **BROWNE FAMILY VINEYARDS & THE PIONEER COLLECTIVE**

**Collaboration:** Browne will supply wine and service to groups using Pioneer Collective Space. Fees will be at wholesale price with a gratuity charge.

**Pricing:** All bottles will be marked down to wholesale price (30% off retail).

**Service:** 20% gratuity will be charged for each event/group to take care of servicing staff at each event. Gratuity will be calculated based on total wine that is pre-purchased. Staff will provide education on wine varietals, when asked, as well as kind customer service at all times.

### **What we offer and cost:**

| <b>Wine Selection</b>      | <b>Retail Price</b> | <b>Wholesale Cost</b> |
|----------------------------|---------------------|-----------------------|
| Grenache Rose              | \$ 20.00            | \$ 14.00              |
| White Blend                | \$ 27.00            | \$ 18.90              |
| Sauvignon Blanc            | \$ 20.00            | \$ 14.00              |
| Chardonnay                 | \$ 25.00            | \$ 17.50              |
| Reisling                   | \$ 18.00            | \$ 12.60              |
| Gruet Brut                 | \$ 15.00            | \$ 10.50              |
| Gruet Brut Rose            | \$ 17.00            | \$ 11.90              |
| Sauvage Blanc d Blanc      | \$ 25.00            | \$ 17.50              |
| Sauvage Rose               | \$ 25.00            | \$ 17.50              |
| Tribute Red Blend          | \$ 30.00            | \$ 21.00              |
| Cabernet Sauvignon         | \$ 35.00            | \$ 24.50              |
| Malbec                     | \$ 35.00            | \$ 24.50              |
| Merlot                     | \$ 35.00            | \$ 24.50              |
| Petit Verdot               | \$ 35.00            | \$ 24.50              |
| Cabernet Franc             | \$ 35.00            | \$ 24.50              |
| Klipsun Cabernet Sauvignon | \$ 48.00            | \$ 33.60              |
| Klipsun Merlot             | \$ 48.00            | \$ 33.60              |
| Dedication Red Blend       | \$ 59.00            | \$ 41.30              |

### **Additional Service Information:**

- Servers will provide educational collateral, free tasting cards and additional information to any group if requested. Collateral offering discounts and more will be on hand at all times.
- All product brought into facility will be disposed of off premise.

- Pour buckets, cleaning supplies, and other potential service items will be supplied for each event.

**Additional Discounts:**

- If any business should choose to buy wine by the case, any purchase exceeding 4 cases will have an additional 10% discount applied to any additional case purchase.

**Point of Contact:**

Should any additional questions arise regarding wine, service, or other distribution company inquiries:

**Jami Klicker**

**Precept Wine**

**[jamik@preceptwine.com](mailto:jamik@preceptwine.com)**

**206-887-9463 OR 509-629-1427**