

Qualified Referrals:

A referral commission will be paid for a "warm" lead that results in a sale. In other words, the prospect is interested in our services and is expecting a call from us to discuss further.

Message On-Hold Commissions:

5% of the Customer's total Contract Value (CV).

Example 1: Customer signs up (1) location for a 4 recordings/yr program @ \$69.95/month, standard 36-month program.
CV = \$2518.20 (\$69.95 x 36 months) x 5% =
\$125.91 Referral Commission

Example 2. Same customer, but signs up (6) locations @ \$49.95/month per location, standard 36-month program.
CV = \$10,789.20 x 5% = **\$539.46 Referral Commission**

Example 3. Customer signs up (1) location for a 4 recordings/yr program @ \$69.95/month, 12-month program.
CV = \$839.40 x 5% = **\$41.97 Referral Commission**

Auto-Attendant Commissions:

10% Referral Commission on all new & repeat orders

Follow-up:

There is nothing worse than never hearing back about a referral you gave. We promise to keep you up-to-date as to the status and progress of all of your referrals via email.