

# THE GERMANE GUIDE: TOP 5 WAYS FQHCS BENEFIT FROM PARTNERING WITH TEACHING HOSPITALS



## 1. INCREASED ACCESS TO CARE

FQHC/Teaching Hospital partnerships allow access to an expanded patient population for the FQHC and increase access to specialty care for existing Health Center patients.

Residents help Health Centers to expand patients served and visit volumes in a cost-effective manner.

A properly structured residency program offers nearly twice the potential level of productivity than that of a non-leveraged or extender-based clinical model.



## 2. HIGHER QUALITY OF CARE



Residency programs can increase quality of care as residents and faculty provide the most up-to-date patient care, bringing new methods and innovations to patient populations faster than traditional provider methods.



Residents can help address health inequality and social determinants of health for Health Center patients.



Resident and faculty compensation is typically paid for, in whole or in part, through payments from CMS to the teaching hospital.



Residents represent a minimal cost to the Health Center site, reducing overall cost per patient visit.

## 4. ASSISTANCE WITH RECRUITMENT AND INCREASED RETENTION OF PHYSICIAN PROVIDERS

- ✓ Physicians are most likely to practice in the geographic area where they completed clinical training. In fact, 67% of physicians who complete medical school and residency training in a single state remain in that state to practice.
- ✓ Residency programs can aid in the recruitment and retention of more seasoned providers by providing a more stimulating work environment, as well as preceptorship opportunities.
- ✓ Studies have shown that physicians who train in Health Centers are significantly more likely to practice in this setting after completion of training.



## 5. POSITIVE COMMUNITY IMPACT

Residency programs help Health Centers increase their positive financial impact on the community. Current residents, faculty members, and former residents who remain in the community generate additional positive impacts on the local, regional, and state economies through creation of jobs, generation of business volume and tax revenue.



### DID YOU KNOW?

- ✓ Several State PCAs are leading efforts to create FQHC/hospital partnerships to facilitate residency program development. This model results in cost efficiencies, as programs can share administrative expenses and exchange best practice strategies & program development expertise.
- ✓ Participating with residency programs gives Health Centers increased access to teaching hospital resources, allowing for the possibility of additional collaboration and outreach opportunities.
- ✓ Partnership opportunities are not limited to MD and DO programs. Dental, behavioral health and other teaching specialties are also seeking community practice sites.

### THE BOTTOM LINE

Integrating residency programs into the FQHC delivery model makes strategic, operational, and financial sense.

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SOLUTIONS

FQHC Germane (a specialized division of Germane Solutions) is the national leader in developing FQHC/Teaching Hospital Partnerships. Contact us today at [www.FQHC.org](http://www.FQHC.org) to schedule a free consultation and learn how partnering with a residency program can further your Health Center's mission.

[www.FQHC.org](http://www.FQHC.org)

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