



Introduction

Oando PLC is Africa's leading indigenous energy solutions provider listed on the Nigerian Stock Exchange, and the first African company to have a cross-border inward listing on the Johannesburg Stock Exchange.

Portfolio

- **161,667km, 5,403km** located in the Niger Delta
- Established production base of **~40,000** boepd
- Long-life asset base with 2P Reserve Life of >15 years
- **12** flow stations, an oil processing centre, two gas centres with processing capacity of over 1 bcf/d, and **900km** of oil and gas pipeline
- Generated **\$445** million of revenue in 2015, net of royalties, and **\$116** million of cash flow from operations

Experienced management team with an average of **>20** years of experience in the sector



\$1.5b acquisition of Conoco Phillips Nigerian assets. First time an indigenous company bought out the assets of an IOC, making Oando the largest indigenous oil and gas company



OER



OGP

Oando Gas and Power

OGP is the pioneering developer of Nigeria's foremost natural gas distribution network and the largest private sector gas distributor in Nigeria

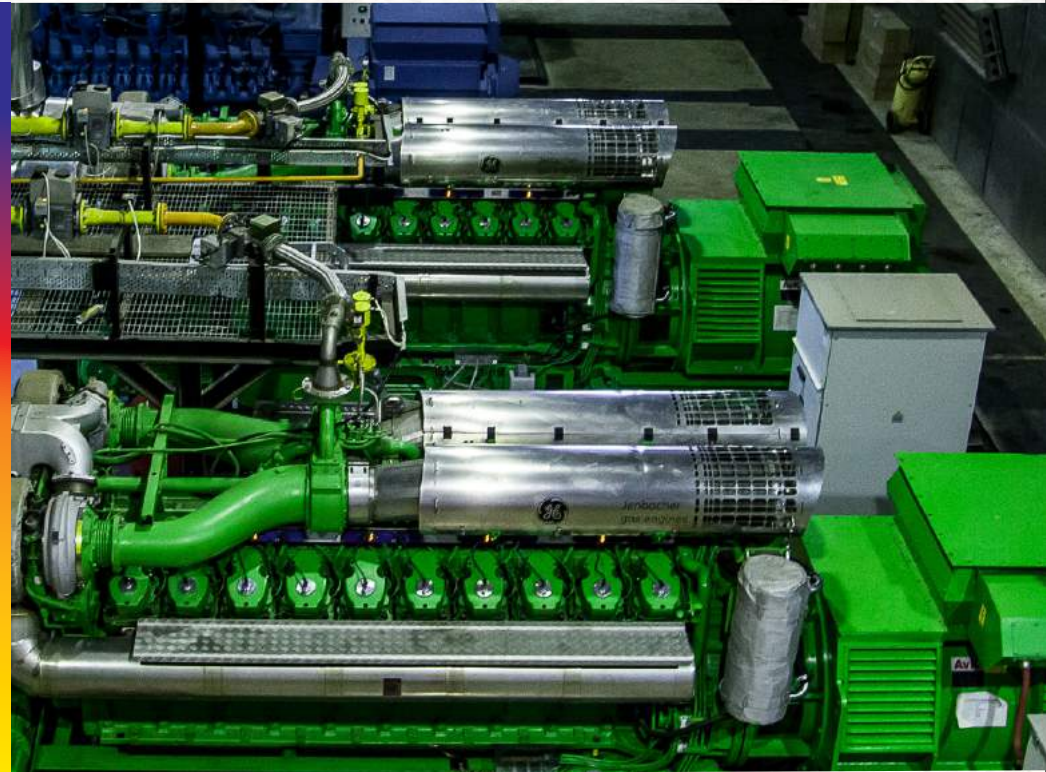
Delivers **70 million** standard cubic feet per day ("mmscf/d") to over **175** industrial and commercial customers via a vast gas infrastructure network

Over **260km** in pipeline infrastructure built across South-West and South-East Nigeria

Strategic alliance with Glover Gas & Power B.V (a premier Africa-focused private investment firm)



OGP



July 2016: Oando entered into a tri-partite agreement with the Vitol Group, the world's largest independent trader of energy commodities and Helios Investment Partner, a premier Africa-focused private investment firm to form OVH (formerly Oando Downstream) the nation's leading supplier and distributor of refined petroleum products



OVH Energy

- Over **400** retail outlets across Nigeria
- **25%** market share (majors) in Nigeria
- **7** terminals with over 110ml storage capacity
- **3** lube blending plants with **130m** litres annual capacity
- **10** LPG filling plants
- **3** aviation fuel depots
- Apapa jetty and subsea pipeline with a **45,000MT** dead weight tonnage cargo capacity

OVH Energy





Oando Trading DMCC

Leading supplier of petroleum products in Nigeria, and its key trading commodities include petrochemicals, industrial & liquefied natural gas, refined oil products and crude oil

Exported over 30 million barrels of crude oil jointly with its JV partners, and traded just under 1.3 million metric tonnes of refined petroleum products in the past year

OTD

