





PEOPLE • TECHNOLOGY • CAPITAL



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Technology today is explosive! And it's not just about megabytes or gigabits. It's about business. It's about people, profit and power. It's about decisions, discoveries and developments that are fueling our world-wide economy.

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What new market is **Microsoft** planning to dominate? What's **Spielberg** got going with **Gameworks?** Will **PSINet'**s stock continue to soar? Is **Netscape** heading for a nose-dive? What is the dirt on **DVD?**

Upside brings you the real-live stories behind all the high-tech hype. Insightful, independent reporting on today's technology newsmakers and naysayers. Nitty-gritty, no-holds-barred, behind-the-scenes information you just can't find anywhere else. *Only in Upside*.

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Meet the people behind the technology – the mavericks, entrepreneurs and eccentrics. With Upside, you'll find exclusive interviews with some of the most notorious names in the business. People like:

Tim Koogle and Halsey Minor – CEOs of Yahoo and CNET prove it's possible to profit from the World Wide Web. Get inside the cockpit with these "Internet Kamikazes" as they wage war against monolithic super tanker America Online.

Scott McNealy – self-anointed archrival to Bill Gates. Find out why Sun Microsystems' CEO thinks he's got the perfect weapon in Java. And why we think it's a dud.

Tom Rowley – Take a few fingerprint sensor-chips from Lucent Labs... add a Valley-smart CEO and a dash of venture funding. Top it off with a heaping helping of market potential, and voilà! Grab your apron as Veridicom's Tom Rowley shares his recipe for success.

Plus you won't want to miss Upside's Elite 100. An annual tribute to today's most influential digital leaders. People like **Andy Grove,** Chairman

and CEO for Intel Corp...**Steve Perlman,** Co-founder and CEO of WebTV Networks Inc...up-and-comer **Katrina Garnett,** Founder of Cross World Software Inc...**Masayoshi Son,** President and CEO at Softbank Corp... to name just a few.

It's About Technology

Digital Hollywood. Meet John Lasseter, Pixar's creative director and the man behind *Toy Story.* Can his next film match that success, and revive Pixar's stock? Or is this overgrown kid a one-hit wonder?

Pretty Good Privacy. Established as the most trusted name in cryptography, PGP branches out and into the commercial market. Find out more about its latest releases – *PGP Disk, PGP Phone* and *Cookie Cutter*.

Macromedia Inc. More than a decade ago, Macromedia Inc. was a major force in the multimedia software business. But a series of management mix-ups and mangled acquisitions put a jinx on its success. Can its latest president, Rob Burgess, bring Macromedia back from the brink? *Find out in Upside!*

It's About Money

Success Stories: Form Factor Inc., Synaptics Inc., InterWave Communications Inc....discover Upside's picks for the top 100 hottest emerging companies.

And the winners are... Huge successes in the sea of Internet stocks include *Onsale, Excite* and *Amazon.com*. Onsale's 170% increase, from just over \$10 to nearly \$30 per share, means that its share price jumped 384 percent since its April '97 IPO.

Fool's Gold. The technology stock market has made millionaires out of many. But if you think *you've* found the perfect "get-rich-quick" scheme, think again. *UPSIDE tells you how to avoid the infamous "Silicon Valley Sting."*

Plus Upside covers the computer culture in all its glory...with management reports, Washington policy updates, book reviews, divine opinions, points of view, and more!

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