



PORT | of GREATER BATON ROUGE

2013

DEEPWATER
REVIEW



PORT OF GREATER
BATON ROUGE



JAY HARDMAN, P.E.

EXECUTIVE DIRECTOR
Port of Greater Baton Rouge

The Port of Greater Baton Rouge, as well as the State of Louisiana, is experiencing a very positive trend in business development. We are welcoming new companies to the port, which are making significant investments in infrastructure, and congratulate our existing port partners who are expanding their capabilities here.

Based on the most recent figures provided by the US Army Corps of Engineers, the Port of Greater Baton Rouge again ranks among the top ten busiest ports in the nation (9th), with an annual total of 59,992,818 short tons.

Reports also show that Louisiana exports hit a record \$63.1 billion in 2013, with the top three categories of exported products included among the many types of cargo that pass through the facilities and docks at this port.

Over the years, we have received many distinguished visitors to the Port of Greater Baton Rouge, from all over the world. Last fall, we were especially honored to welcome Mrs. Margarita Louis-Dreyfus, pictured below with 2013 Commission President Timothy Hardy, to help officially open the new Louis Dreyfus Commodities Export Elevator at the port.

Looking ahead, I am confident that the leadership provided by the Port Commission will continue to assure future growth at our deepwater facility and certainly lead to additional economic development opportunities at the Port of Greater Baton Rouge.

2013 Port Commission President Timothy W. Hardy welcomes Mrs. Margarita Louis-Dreyfus to the Port. Margarita Louis-Dreyfus serves as Chairperson of the Supervisory Board of Louis Dreyfus Holding and Deputy Chairperson of Louis Dreyfus Commodities Holdings B.V.

Louis Dreyfus Commodities is a global merchandiser of commodities, a major asset owner and a processor of agricultural goods. With more than 160 years of experience, LDC's portfolio has grown to include oilseeds, grains, feed, rice, freight, finance, juice, cotton, coffee, sugar, metals, dairy, and fertilizers and inputs. Louis Dreyfus Commodities is present in more than 100 countries and employs more than 22,000 people globally at peak season. For more information, visit ldcom.com



PORT COMMISSION

MR. DONALD BOHACH
East Baton Rouge Parish

MR. LEE HARANG
Louisiana Farm Bureau

MR. TIMOTHY W. HARDY
East Baton Rouge Parish

MS. BRENDA HURST
West Baton Rouge Parish

MR. JERALD JUNEAU
East Baton Rouge Parish

MR. RAYMOND LOUP
West Baton Rouge Parish

MR. TRAVIS MEDINE
Louisiana Farm Bureau

MR. ROY PICKREN
East Baton Rouge Parish

MR. RANDY POCHE
East Baton Rouge Parish

MS. LYNN ROBERTSON
West Baton Rouge Parish

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Ascension Parish

MR. COREY SARULLO
Iberville Parish

MR. CLINT SENECA
Iberville Parish

MR. BLAINE SHEETS
Ascension Parish

MR. BOBBY WATTS
East Baton Rouge Parish

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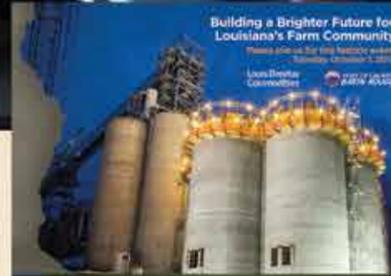
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Participants in the official ribbon cutting included Timothy W. Hardy, 2013 Port Commission President; Kip Holden, East Baton Rouge Parish Mayor-President, Major Thibaut, Louisiana State Representative; Margarita Louis-Dreyfus, Chairperson of the Louis Dreyfus Group; Louisiana Governor Bobby Jindal; Dr. Mike Strain, Commissioner of the La. Department of Agriculture & Forestry, and Ronnie Anderson, President of the Louisiana Farm Bureau Federation.

LOUIS | DREYFUS COMMODITIES

Completes Landmark Facility Upgrade

OCTOBER 1, 2013 – Louis Dreyfus Commodities LLC today inaugurated a state of the art grain and oilseed export elevator at the Port of Greater Baton Rouge, following construction, expansion and upgrades to the facility worth a total of USD \$150 million.

"The Port of Greater Baton Rouge will be our flagship export facility on the Mississippi River and a major part of our North American export program, bringing local products to world markets" said Mikael Mörn, CEO of Louis Dreyfus Commodities for North America, speaking at the inauguration ceremony.



The new dock will be able to load a vessel at a rate of **100,000** bushels per hour

The grain facility will now be able to process **5 million** metric tons of grains and oilseeds annually

New grain dock able to unload barges at a rate of **80,000** bushels per hour



PORT of GREATER BATON ROUGE

WELCOMES LOUIS DREYFUS
COMMODITIES

The new barge unloader will have the capacity to discharge **4,000** barges annually

A set of 12 concrete upright silos of **1.8 MILLION** bushels



With a press conference and luncheon held in one of the port's warehouses overlooking the Mississippi River, the port joined with state and local officials to officially open the new grain and oilseed export elevator in Port Allen and officially welcome operator Louis Dreyfus Commodities.

Governor Jindal said, ***"This expansion by Louis Dreyfus Commodities is great news for Baton Rouge and our entire state. The modernized facility will provide more economic opportunities for our farmers and serves as proof that our strong business climate, world-class shipping infrastructure and skilled workforce are making Louisiana one of the best places in the world to do business."***

With the improvements, the grain facility will be able to process 5 million metric tons of grains and oilseeds annually. The new barge unloader will have the capacity to discharge 20 to 24 barges per day, with annual unloads of up to 4,000 barges. The upgrades include a new dock capable of loading a vessel holding up to 60,000 metric tons of product. The new dock will be able to load a vessel at a rate of 100,000 bushels per hour, and unload at a rate of 80,000 bushels per hour.

Louis Dreyfus Group is a global company headquartered in Paris and involved in agriculture, oil, energy and commodities. Its commodities business unit operates as Louis Dreyfus Commodities. Its companies operate in more than 100 countries, employing 22,000 people across the globe. The Louis Dreyfus Group is considered one of the "big four" global food trading companies in the world, competing with Archer Daniels Midland, Bunge Limited and Cargill Inc.



BIOMASS

★ BULK STORAGE ★ | FACILITIES UNDER CONSTRUCTION |

Two 120-foot-tall bulk storage facilities are being constructed at the port to service one of its newest business partners, Drax Biomass. The facilities will safely store biomass material produced locally from forest thinnings and residuals in the form of wood pellets. The stored biomass materials will be used as a clean and renewable power resource, primarily in Europe.

The first storage facility's outer shell was inflated in November, taking approximately six hours to complete. Once the shell was in place, an interior concrete lining was constructed.

The new bulk storage facilities are located on 10 acres of port property, and they will be capable of storing approximately 80,000 metric tons of wood pellets once they are fully operational. The completed storage facilities will include mechanical housing units on top, stretching their vertical measurement to nearly 145 feet tall.

For more information, visit the website of Drax Biomass at www.drax.com/biomass/what-is-biomass



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FIRST SHIP ARRIVES AT NEW ★ GRAIN DOCKS ★

On October, 2013 the bulk carrier, Equinox Dream, was the first vessel to dock at the Louis Dreyfus Commodities grain elevator on the Mississippi River at the Port of Greater Baton Rouge in Port Allen, Louisiana. The ship was loaded with Louisiana soybeans by LDC and the cargo was then transported from Baton Rouge to China.



Merchandise export sales for the state of Louisiana set a new record in 2013, even outpacing countries like France, Belgium and Argentina. Petroleum and coal products accounted for \$25.5 billion of the state's total. Both products are regularly shipped from the Port of Greater Baton Rouge to foreign markets. Additional products shipped through the port completed the top three in the list: agricultural products, \$15.8 billion, and chemicals, \$9.1 billion.

Louisiana Exports Hit Record

63.1 BILLION

in 2013

An investment by Genesis Energy of

\$150 MILLION

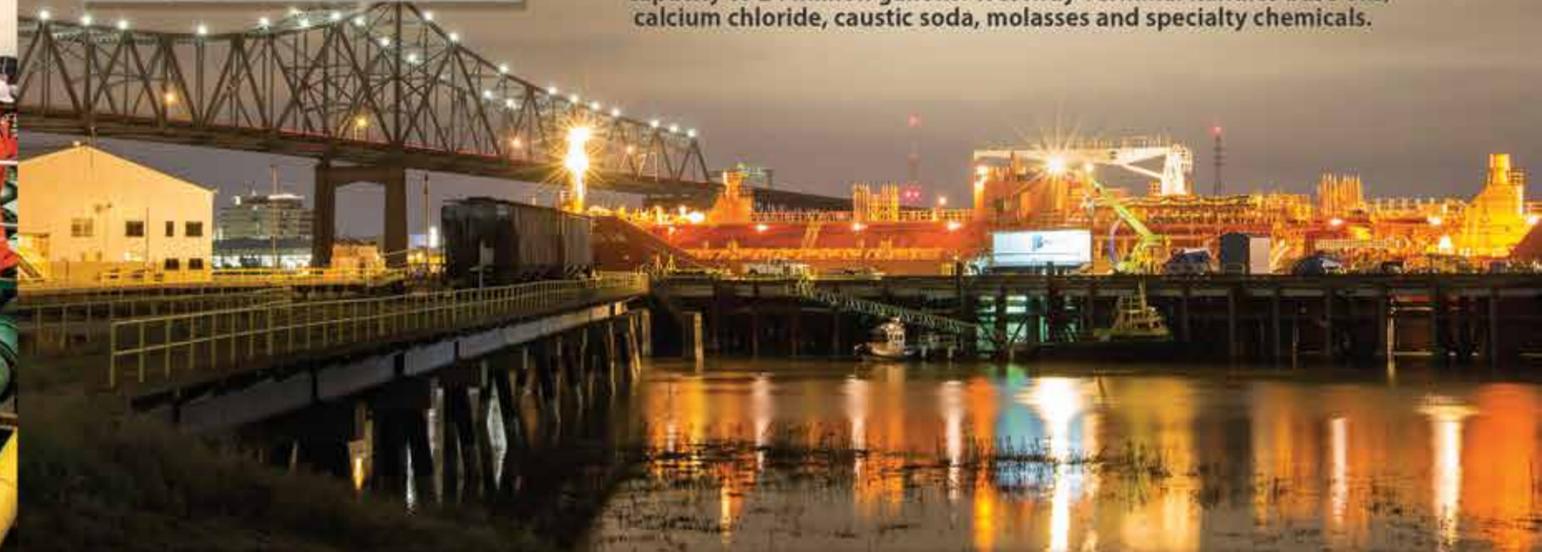
will create a leading logistics hub in the Baton Rouge area and make Louisiana's refining market more competitive.



★ WESTWAY ★

TERMINAL

Westway Terminal, LLC continues to expand and improve its facility at the port, investing \$3.5 million in two new million-gallon tanks and a new elevated pipe bridge from the liquid bulk terminal to the port's general cargo dock. These improvements will increase the terminal's maximum capacity to 24 million gallons. Westway Terminal handles base oils, calcium chloride, caustic soda, molasses and specialty chemicals.



DAL-CO

★ MARINE ★

A new business locating at the port, DAL-CO is a launch service operating 24/7/365 to provide mid-stream deliveries to the many tug boats, barges and vessels in the Mississippi River including groceries, equipment, parts, supplies, crew changes, mechanics, inspectors, electronics, refrigeration, emergency response, mail, and airport and bus station transfers.



Genesis Energy, L.P. became the first company to announce plans to locate a new facility on port property that recently became available for development. Genesis plans to develop a new crude oil, intermediates and refined products import/export terminal on 90 acres of prime maritime and industrial property located on the Gulf Intracoastal Waterway.

The project, with an initial investment valued at \$150 million, will include approximately 1.1 million barrels of tankage to store crude oil, intermediate or refined products with the capability to expand. The facility will be pipeline connected to the port's deepwater docks and ExxonMobil facilities in the area, as well as to Genesis' previously announced Scenic Station rail unloading facility and Port Hudson terminal north of Scenic Station.

"We are looking forward to expanding our footprint in the Baton Rouge area and having a presence at the Port of Greater Baton Rouge. The terminal at the port, combined with our facilities at Scenic Station and Port Hudson, is part of our strategy of providing integrated midstream solutions and creating a leading logistics hub to serve the Gulf Coast refining market," said CEO Grant Sims.

The terminal is expected to be operational by mid-2015.

GENESIS ENERGY, L.P.

★ IMPORT/EXPORT ★
TERMINAL
AND
STORAGE FACILITY

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