



**BUY<sup>THE</sup>EAST**  
BUYERS AGENT

# Who is BuyEast?

## WE KNOW THIS MARKET INSIDE OUT

Our personal and professional experience in buying, selling, developing and investing in the Eastern suburbs gives us a deep understanding of the market. You can leverage off our years of knowledge and success.

## WE'RE WORKING FOR YOU

We help buyers just like you find the best property at the right price. We are a boutique agency passionate about property in Sydney's Eastern Suburbs. We are with you every step of the way – from sourcing the best properties to negotiating on your behalf. Whether you're looking for your dream home or an investment property with solid returns, the experts at BuyEast are working for you.





## PROFESSIONALS ON YOUR SIDE

The Sydney property market is more complex than ever. The vendor has a professional real estate agent working for them. So it's time to even the playing field and have a focused buyer's agent representing you.



## OFF-MARKET PROPERTIES

There are many properties that are not advertised for sale. With years of industry relationships and extensive networks, we have access to a large database of off market properties.

How  
does  
BuyEast  
help?

## MAKE RATIONAL DECISIONS AT AN EMOTIONAL TIME

It's easy to get carried away when your heart gets involved in real estate. We are logical, rational and objective and can help you identify options you didn't know you had.

## ONE CONTACT IT'S SIMPLE

Focus on what you're best at and engage us to do what we love. We manage every aspect of the buying process. Liaising with solicitors, council, strata etc. ensures we are the only point of contact you need. Our dedication and work ethic means we are contactable at all times.



*There's  
no place  
LIKE HOME*



## IT DOESN'T NEED TO BE STRESSFUL

You might be concerned a real estate agent is hiding something, or unsure how to bid at auction. We have proven solid relationships with a huge range of local agents and we can see through the smoke and mirrors used by other agents and bidders.

# The BuyEast Journey



*With you every*  
STEP OF THE WAY





### **1. Say hello**

We like to meet with you to really understand what you're looking for, which services you need and your unique circumstances related to time and budget. Our first meeting is complimentary to make sure we can add value to your search.

### **2. The search is on**

With your brief in hand and armed with our extensive market knowledge, contacts, research and analysis we put together your initial suggested list of properties.

### **3. Let's explore**

Depending on your availability, we can inspect the properties together or you can trust us to inspect and provide a full report, including video footage of the inspection, back to you.

### **4. The finer details**

We organise everything from building and pest inspections, to a solicitor to review the contract. Once we've focused on a property, we can start negotiations on your behalf and decide on the best strategy to secure the property for you.

### **5. Negotiation time**

We utilise our professional skills. Be it negotiations, a pre-auction offer, or bidding at an auction on your behalf.

### **6. Renovation rescue**

After you've secured your property, it might need some cosmetic work. We can project manage your renovation, calling on our reputable contacts to get the job done beautifully or guide you through the process.

*Call us today to assist in  
your property journey*

We'll guide you through the Eastern Suburbs property maze with our high level of service. As a husband and wife team, we seamlessly work together to find you the very best property matched to your needs. We think outside the box and can customise our services to suit you.

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