

# MORRIS TAIT ASSOCIATES LINES REPRESENTED • JANUARY 2018

MANUFACTURERS REPRESENTATIVE | BUSINESS CONSULTANTS | REP DISTRIBUTION

## ABOUT US

Morris Tait Associates was founded in 1963 and has maintained its edge in the industry by continually representing high-end custom installation audio/video products with innovative design and sonic performance. Our goal is to understand the needs of both the manufacturer and dealer. When we represent a line we assess their market positions, how they benefit the customers, and why their targeted customers should sell the product.

At Morris Tait Associates we specialize in product offerings that focus on aesthetics and design through differentiation, seamlessly integrating technology solutions into the home, which our dealers can specify to the architecture and design communities.

## TERRITORY



## LINES REPRESENTED

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 DANA INNOVATIONS <a href="http://sonance.com">sonance.com</a> • <a href="http://iportproducts.com">iportproducts.com</a> <a href="http://launchport.com">launchport.com</a> • <a href="http://trufig.com">trufig.com</a>		 <a href="http://usa.denon.com">usa.denon.com</a> • <a href="http://us.marantz.com">us.marantz.com</a> <a href="http://heosbydenon.com">heosbydenon.com</a> • <a href="http://definitivetechonology.com">definitivetechonology.com</a> <a href="http://polkaudio.com">polkaudio.com</a> • <a href="http://bostonacoustics.com/us">bostonacoustics.com/us</a>	
 So. California <a href="http://rosewaterenergy.com">rosewaterenergy.com</a>	 <a href="http://seura.com">seura.com</a>	 <a href="http://screeninnovations.com">screeninnovations.com</a>	 <a href="http://sonypremiumhome.com">sonypremiumhome.com</a> <a href="http://panamorph.com">panamorph.com</a>
 <a href="http://custom.tivo.com">custom.tivo.com</a>		 So. California / So. Nevada <a href="http://vantagecontrols.com">vantagecontrols.com</a>	 <a href="http://wisdomaudio.com">wisdomaudio.com</a>

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## CI SUPPLY - DISTRIBUTION

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## OTHER SERVICES OFFERED

**Pulse Group** - Design, Documentation, Project Management, and Programming Services. Let Pulse Group be your partner, equipping you with the ability to efficiently deploy systems while exceeding customer expectations.

  
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