

# Spectator ADVERTISING OPPORTUNITIES COLUMBIA UNIVERSITY











### **OUR PORTFOLIO**

The Spectator Publishing Company's comprehensive portfolio includes three print publications and seven websites. Reaching the Columbia community in a variety of contexts, advertising through our portfolio allows our partners the opportunity to reach students not only as they read campus news, but as they go about everyday tasks, such as printing a paper, looking for a place to eat, finding an event to go to, or even shopping for discounts. Our extensive portfolio is the most direct and effective way for brands and companies to communicate with the Columbia community.

**PUBLICATIONS** We produce three journalism outlets: the Columbia Daily Spectator (our daily newspaper), the Eye (our weekly magazine), and Spectrum (our 24/7 blog). This diverse portfolio of publications allows us to reach all niches of the Columbia community.

**EVENTS** The Spectator Publishing company is at the forefront of student engagement on campus, hosting numerous events that bring exciting and fun programs to the Columbia student population. By reaching out to Columbia students at these events, students will associate you as an active member of the Columbia community.

**SOCIAL MEDIA** The Spectator Publishing Company maintains active social media accounts on Twitter, Facebook, Instagram, and more. With well over ten thousand followers of our accounts, we constantly are reaching out to the Columbia community, drawing more visitors to our websites and ensuring that more people see your ads.

**NEWSLETTERS** Throughout the semester, we send out daily digests of Spectator's best stories to thousands students and community members. This newsletter, accompanied with two ads, is delivered directly to each subscriber's inbox, allowing your ad to be viewed when checking email – not just when browsing one of our various websites.



### MEET THE COLUMBIA DAILY SPECTATOR.

Every day, the Columbia Daily Spectator's readers open its pages to the latest in breaking campus and city news, arts reviews, sports coverage, and provocative editorials. Founded in 1877, Spectator is the only daily newspaper serving the over 60,000 students, faculty and staff of Columbia University, as well as the residents of Morningside Heights and the Upper West Side.

The Columbia Daily Spectator is the nation's second-oldest college daily and is written, edited, and produced by a staff of more than 270 Columbia and Barnard students. On an urban lvy League campus of hip and intelligent thinkers, Spectator is one of the nation's finest undergraduate newspapers.



Thursday, December 5, 2013

COLUMBIA UNIVERSIT

#### USenate works to solve space crunch Senators may open up academic buildings to students after hours BY RUBY MELLEN

This semester, University senators are trying to alleviate the space crunch that limits students' studying options during finals season.

The senate has been examining ways to increase study space on campus this semester after data from April's quality of ilie survey and personal student complaints made it corricy. University Senator Mare Heinrich, CC '16, said.

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BY RANAHILA.
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#### Print@CU creator to become ESC tech director

Vol. CXXXVII-No. 130

### SPECTATOR BY THE NUMBERS

DISTRIBUTION
LOCATIONS IN
DORMS • LIBRARIES
STUDENT CENTERS
FACULTY OFFICES
MEDICAL CENTER
AND THROUGHOUT
MORNINGSIDE HEIGHTS

15,000
TWITTER FOLLOWERS
14,800
FACEBOOK LIKES

200+
STAFF MEMBERS INCLUDING OVER
50 CAMPUS REPS FOR YOUR BUSINESS WITH A TOTAL EXPOSURE PACKAGE

18-22
YEARS OLD
AGE OF MANY
SPEC READERS

YOUNG • INFLUENTIAL INTELLIGENT • EAGER



\$150 MILLION
SPENT BY OUR AUDIENCE ON
ITEMS OTHER THAN TUITION

60,000 STUDENTS, FACULTY, & STAFF AT COLUMBIA



20,000
LOCAL RESIDENTS OF MORNINGSIDE HEIGHTS



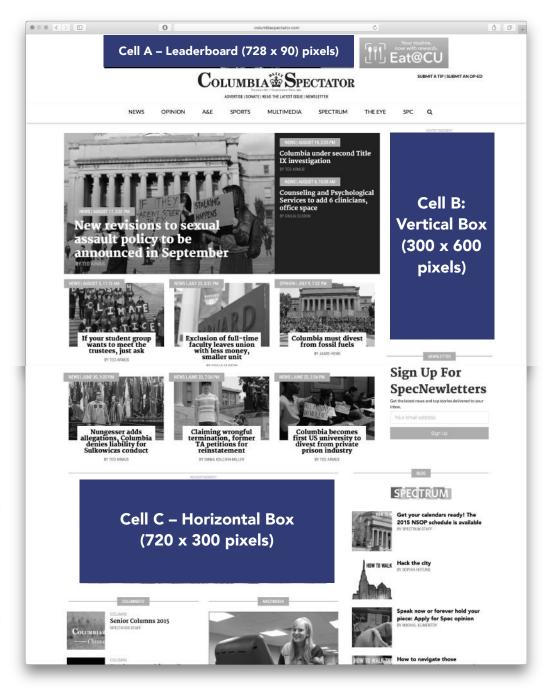
UNIQUE AUDIENCE

# OUR DIGITAL PORTFOLIO

Our website — <u>www.columbiaspectator.com</u> — is wildly popular with students as a source of information about happenings both on and off campus. An online banner is the best option for advertisers seeking wide exposure over any period of time, and that banner will appear both on desktop web pages and mobile web pages.

Online advertising is sold in blocks of impressions, but because of the variability of site traffic, the *Spectator* will guarantee a week's duration for the cost of the minimum purchasable number of impressions. With the purchase of a digital ad slot, we can guarantee that your ad will receive at least 20,000 impressions.

Rates and Specifications						
Cell	Desktop Size (in pixels)	Mobile Size (in pixels)	Cost Per Mille	Cost Per Impressions		
Α	728 × 90	320 x 50	\$15.00	\$300 per 20,000		
В	300 x 600	300 x 600	\$15.00	\$300 per 20,000		
С	720 x 300	300 x 250	\$15.00	\$300 per 20,000		







TUESDAY, APRIL 28, 2015

### **SPECNEWSLETTERS**

SpecNewsletters is a suite of daily digests of Spectator's best stories and tips that is delivered to over 12,000 subscribers' inboxes each week. For \$300 per week, two leaderboard ads for your business would be displayed prominently in all of our newsletters.

Taking Off: 2013-2014 Basketball Season Preview

BY SPECTATOR SPORTS STAFF

Both the men's and women's basketball teams underwent significant changes in the offseason, and enter the 2013-14





### **OUR PRINT PORTFOLIO**

Print media display advertisements offer a more traditional way to get your message out. We offer a variety of print advertising options to best suit your needs.

Rates and Specifications						
Full Page	6 col. x 21"	126 col. "	\$1,764.00			
Half Page	6 col. x 10.5" or 3 col. x 21"	63 col. "	\$882.00			
Third Page	6 col. x 7" or 2 col. x 21"	42 col. "	\$588.00			
Quarter Page	3 col. x 10.5"	31.5 col. "	\$441.00			
Sixth Page	3 col. x 7" or 2 col. x 10.5"	21 col. "	\$294.00			
Eighth Page	3 col. x 5.25" or 2 col. x 7.88"	15.75 col. "	\$220.00			
Twelfth Page	3 col. x 3.5"	10.5 col. "	\$147.00			
Sixteenth Page	2 col. x 3.94"	7.88 col. "	\$110.25			

Net Rate Per Column Inch: \$14.00

Rates Are Per Issue

Color Ad Rates		
For ads a third page or larger	Add \$400 to the price above	
For ads a quarter page or smaller	Add \$175 to the price above	

**DEADLINE FOR ALL PRINT ADS:** 4:00 PM, 3 business days prior to publication



1 Column	1.7861"
2 Column	3.7389"
3 Column	5.6917"
4 Column	7.6444"
5 Column	9.5972"
6 Column	11.55"

#### Note

Spectator prints once weekly on Thursdays. We publish online daily.

**PRINTING METHOD: Offset** 



PAGE SIZE: Broadsheet (12" x 22"); 6 column page

**REPRODUCTION MATERIAL**: Artwork should be e-mailed to

nima.mozhgani@columbiaspectator.com. The preferred formats are PDF (with all fonts embedded), hi-res JPEG, or TIFF (300 dpi). Ads can also be downloaded from web or FTP sites.

### MORE PRINT PORTFOLIO COMPONENTS

### **CLASSIFIED ADS**

The Classified Page appears in every issue of the *Columbia Daily Spectator*. It offers an effective, affordable way to reach University students and staff, as well as neighborhood residents. The page also contains the popular crossword and Sudoku puzzles—features guaranteed to draw the attention of readers.

Classifieds cost \$8 for the first 20 words and 25¢ for each additional word. There is a 10% discount for placing an ad 5 times. Deadline for classifieds is 12:00 noon two days prior to publication. Payment for classifieds must be in advance. A classified in the print edition of the paper will appear in the online edition as well.



### FREE STANDING INSERTS

The Spectator will accept free standing inserts. The cost is \$125 per 1,000 for inserts designed, printed, and delivered to the printer by the advertiser. The minimum run is 1,000, with the maximum being the full run of the paper (currently 5,000, but this figure is subject to change). Insert size is limited to what will fit comfortably within the newspaper's dimensions—anything up to 11 x 17 is acceptable. There is no standard limit to the number of pages, but the Spectator reserves the right to reject (or charge more for) magazine-type inserts that may complicate delivery of the paper. Free standing inserts should be shipped directly to our printer at the following address:

FIVE STAR PRINTING 107-29 180Street Jamaica, NY 11433 Attention: Ken Akulin

### **SUPPLEMENTS**

A paid supplement inserted into every single copy of the Columbia Daily Spectator and printed on the date of your choice is the most powerful way to capture the attention of your target audience. To help you convey information about your services or events directly to your consumers, Spectator provides a variety of customizable printing options, with prices that can be negotiated to suit your precise needs.

### **DORM FLYERING**

Spectator staff will hand deliver flyers or collateral straight to each student's dormitory door or post 11 in x 17 in posters in dorms. Every 200 students flyered would be \$150 and every 200 reached by poster would be \$100. This is a great, affordable way to gain direct exposure to students and target specific student demographics. Minimum 1,000 students.

### **SPECEVENTS**

The Spectator Event Series is presented by the Spectator Publishing Company. Our events offer a unique opportunity for you to advertise your business in a highly personal manner. We offer many different sponsorship packages for each of our events, which can be purchased either on their own or as part of a total exposure package.

To request more information about SpecEvents, please see the Contact Information page

PECTATOR

and send us

an email.



### WOMEN'S LEADERSHIP CONFERENCE

CWLC is a women's leadership symposium that addresses issues that young women encounter both in college and after graduation. The conference will focus

on topics such as college's role in shaping women and women's careers in maledominated fields.

### **FOOD EXPO**

Restaurants can come and serve samples of their food to Columbia students, which is a great way for more than 500 students to taste some of your delicious food and for you to advertise your restaurant.

### MEDIA CONFERENCE

CMC includes a series of panels that address topics in the media industry, culminating in a keynote address.

We are also now beginning an additional event, the Representing Diversity in Media Conference.



## PRE-MED SUMMIT

The Pre-Med Summit aims to give students a comprehensive overview of medicine. From conversations with various medical professionals, to discussions about the admissions process and pursuing these aspirations, Spectator will help these students affirm or decide if a career in medicine is right for them.

### CLIENT MARKETING

### SPECTATOR'S MOST PREMIUM SERVICE

For partners who purchase a substantial advertising package with Spectator, Spectator provides highly tailored consulting and advertising services to meet all of the client's needs. Some examples of Client Marketing services include the following:

- designated Spectator staff to design their advertisements and develop messaging about their brand.
- designated Spectator staff to serve as campus representatives and to distribute collateral at events across campus.
- flyering services in private campus buildings, such as residence halls.
- access to numerous social media groups and personal social media accounts that can advocate for the client.

Client marketing is entirely customizable. Please inquire for details.

### **TOTAL EXPOSURE PACKAGES**

Total exposure packages ensure that your business will leave a grand impression on the Columbia community. With any total exposure package, our entire business staff of more than 50 students becomes your team of campus ambassadors, introducing your product on a personal level to the entire Columbia community.



#### PLATINUM EXPOSURE PACKAGE

- Full back page color advertisement
- 4 weeks of leaderboard banner (Cell A)
- 4 weeks of vertical box advertisement (Cell B)
- 4 weeks of horizontal box advertisement (Cell C)
- 3 months of SpecNewsletters advertisements
- 5 days of free standing inserts
- Client Marketing
- Platinum Sponsorship Packages for all SpecEvents

\$8,999



#### **GOLD EXPOSURE PACKAGE**

- Full back page color advertisement
- 2 weeks of leaderboard banner (Cell A)
- 3 weeks of vertical box advertisement (Cell B)
- 2 weeks of horizontal box advertisement (Cell C)
- 2 months of SpecNewsletters advertisements
- 3 days of free standing inserts
- Client Marketing
- Gold Sponsorship Packages for all SpecEvents

\$6,999



#### SILVER EXPOSURE PACKAGE

- Half back page color advertisement
- 2 weeks of leaderboard banner (Cell A)
- 2 weeks of vertical box advertisement (Cell B)
- 2 weeks of horizontal box advertisement (Cell C)
- 1 month of SpecNewsletters advertisements
- 2 days of free standing inserts
- Client Marketing
- Silver Sponsorship Packages for all SpecEvents

#### **BRONZE EXPOSURE PACKAGE**

- Half back page color advertisement
- 1 week of leaderboard banner (Cell A)
- 1 week of vertical box advertisement (Cell B)
- 1 week of horizontal box advertisement (Cell C)
- 2 weeks of SpecNewsletters advertisements
- 1 days of free standing inserts
- Limited Client Marketing
- Bronze Sponsorship Packages for all SpecEvents

\$4,999

\$2,999

### **CONTACT INFORMATION**

www.specpublishing.com

Marketing and Advertising:

**Noel Martinez** 

Phone: (858) 381-7900

Email: noel.martinez@columbiaspectator.com

**Classified Advertising:** 

Ellen Lannon

Phone: (212) 854-9550

Email: ellen@columbiaspectator.com

Marketing and Advertising:

**Emily Ndiokho** 

Phone: (469) 688-9695

Email: emily.ndiokho@columbiaspectator.con

Columbia Daily Spectator • 490 Riverside Dr. • Room 414 • New York, NY 10027

STATEMENT OF POLICY

We will refuse to publish advertisements that we judge to be potentially inflammatory, libelous, or offensive. As a general rule, ads where the primary intent is to advance an idea or perspective—essentially a paid editorial—will be deemed inappropriate for publication. Political ads publicizing an event or promoting a book will usually be judged acceptable. The decision on whether or not an ad will be published ultimately rests with the President of the Spectator Publishing Company.