

Healthcare Business Specialists, LLC

Spring RHC Update Seminar Locations – 2017

Healthcare Business Specialists has been providing educational sessions on RHCs for 25 years for our clients and people interested in managing rural health clinics. If you are an HBS client, please email us for your special discount code to attend free of charge as a part of our commitment to keeping you current with RHC regulations, billing, and cost reporting.

Date	Location	Hotel	Registration Link
4/7/2017 8:30 to 3:30	Indianapolis, Indiana	Residence Inn Indianapolis Downtown on the Canal 350 W New York Street Indianapolis, Indiana 46202	http://conta.cc/2nAgMKv
4/11/2017 8:30 to 3:30	Augusta, Georgia	Augusta Marriott at the Convention Center 2 Tenth Street Augusta, Georgia 30901 Telephone (706) 722-8900	HTTP://CONTA.CC/2NAZA63
4/20/2017 8:30 to 4:00	Jackson, Tennessee	Residence Inn by Marriott 126 Old Medina Crossing Jackson, TN 38305 Telephone (731) 935-4100	http://conta.cc/2mHESin
4/21/2017 8:30 to 4:00	Knoxville, Tennessee	Knoxville Marriott 501 E. Hill Avenue Knoxville, TN 38305 Telephone (865) 637-1234	HTTP://CONTA.CC/2MHT1AN

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Fax Number (800) 268-5055 E-Mail: marklynnrhc@gmail.com
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RHC Webinar Schedule for 2017

Date	Time	Description	Registration Link
4/6/2017	1:00 PM to 1:45 PM Eastern	Regulatory Update including Emergency Preparedness for RHCs The purpose of this teleconference is to provide information on recent regulatory changes for rural health clinics including some detailed information on the new condition of participation for RHCs related to emergency preparedness. If you have questions before the webinar, email them to marklynnrhc@gmail.com and we will include them in the content of the Webinar if appropriate.	https://attendee.gotowebinar.com/register/8114866785716991746
4/13/2017	1:00 PM to 1:45 PM Eastern	Medicare Cost Reporting for Office Managers & Administrators This webinar will provide information on Medicare Cost Reporting for 2017 as it relates to the compiling of information related to your 12/31/2016 cost report. The information will emphasize what is important to obtain a timely filing of the cost report and an accurate cost report with maximized reimbursement from Medicare and Medicaid.	https://attendee.gotowebinar.com/register/232775789446168322
4/18/2017	1:00 PM to 1:45 PM Eastern	<i>New to RHC – Considering becoming an RHC or new to the Program?</i> The purpose of this teleconference is to provide information to independent and provider-based rural health clinics that are new to the rural health clinic program or clinics that are thinking about becoming a rural health clinic. The advantages and disadvantages of becoming a rural health clinic will be discussed and when becoming a RHC is appropriate.	https://attendee.gotowebinar.com/register/255996375513399554
4/26/2017	1:00 PM to 1:45 PM Eastern	RHC Billing Update: CG Modifier, Modifier 59 and 25, updates Rural Health Clinics are required to use the CG Modifier effective 10/1/2016 for all RHC claims filed on the UB-04 form. This webinar will discuss the proper use of the modifier for RHC claims and billing updates on HCPCS coding and will update RHCs on billing changes for 2017.	https://attendee.gotowebinar.com/register/8889593673764400898

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Fall RHC Update Seminar Locations – 2017

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Date	Location	Hotel	Registration Link
10/26/2017 8:30 to 4:00	Nashville, Tennessee	Courtyard Nashville Brentwood 103 East Park Drive Brentwood Tennessee 37027 Telephone: 615.371.9200	http://conta.cc/2nxYF4g
11/2/2017 8:30 to 3:30	Birmingham, Alabama	Courtyard Birmingham Colonnade/Grandview 4300 Colonnade Parkway, Birmingham, AL 35243 Telephone: (205) 967-4466	http://conta.cc/2nyrCgr
11/3/2017 8:30 to 3:30	Little Rock, Arkansas	Residence Inn by Marriott Little Rock 219 Rivermarket Avenue Little Rock, Arkansas 72201 Telephone (501)-376-7200	http://conta.cc/2nyoH7a
11/10/2017 8:30 to 3:30	Somerset, Kentucky	Courtyard Somerset 2254 South Highway 27 Somerset, Kentucky 42501 Telephone: 606.679.0090	http://conta.cc/2ny6uHb

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RHC National Conferences Schedule - Fall, 2017

The following table lists RHC conferences scheduled for 2017. We will report what we learn in our RHC Update Seminars after attending these seminars.

Date	Sponsor and Location	Links
April 10, 2017	Georgia Rural Health Association Rural Health Clinic Conference Location: Mercer University School of Medicine Macon, Georgia (Mark Lynn will be speaking)	http://grhainfo.org/grha-rural-health-clinic-conference-april-10/
June 9, 2017	2017 Kentucky Rural Health Clinic Summit Carl D. Perkins Conference Center - ECU Campus Richmond, Kentucky	https://events.r20.constantcontact.com/register/eventReg?oeidk=a07edx19nzs4f05df7e&oseq=&c=&ch
September 26-27, 2017	National Rural Health Association 16th Rural Health Clinic and Critical Access Hospital Conferences. Kansas City, Missouri.	www.RuralHealthWeb.org
October 17 to 19, 2017	National Association of Rural Health Clinics, Fall Institute. Crowne Plaza Indianapolis Downtown Union Station. 123 W. Louisiana Street, Indianapolis, Indiana 46225	www.narhc.org

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Referral Partners

Healthcare Business Specialists, LLC has referral arrangements with several companies that provide excellent services to rural health clinics. We evaluate the performance of our partners and those that consistently deliver timely and excellent service to our clients maintain a listing and referral relationship with us. We are paid a professional fee for our marketing and consulting services.

Company Name	Services	Contact	Telephone	Services
The Adler Group	Laboratory Onboarding Program	Brooks Ayers Eric Shiplov	949.728.8972 317.665.0125	Please contact Mark Lynn at 423.243.6185 directly to find out more about this program that is literally saving rural hospitals from closure. We have 300,000 lab specimens to process in the next two months so there is a great opportunity to increase revenues by \$1 million a month.
HPSA Acumen	HPSAs, and MUAs, National Health Ser. Corp.	Joseph Lampard	716.483.0888	If you lose your HPSA or it is not in date you cannot become a rural health clinic or move. Also, if you improve your HPSA score you could qualify for a 10% Medicare bonus (non-RHC) or improve your chances for National Health Service Corp loan repayment funding.
Rural Behavioral Health, LLC	Mental Health Services	Dave Jolly	423.243.6185	http://www.ruralbehavioralhealth.com/ Meeting the challenge of integrating mental health services and primary care RHC services.
AMS Software	Billing Software	Matt Kannan	(800) 440-6949	www.ams-software.com Billing software and services for RHCs. Over 200 RHCs.

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RHC Presentations from Previous Seminars

Presentation	Link
Cost Reporting Session for RHC Update Seminars (PDF)	https://www.dropbox.com/s/vcxktw5vs6bllpf/2016%20%20RHC%20Update%20Cost%20Report%20Presentation%20for%20RHC%20Update%20Seminar%20in%20Fall%2C%202016.pdf?dl=0
CG Modifier FAQs PDF	https://www.dropbox.com/s/yr22dk6m7v2s028/2016%20RHC-Reporting-Faqs%20CG%20Modifier%20for%20October%2031%202016.pdf?dl=0
RHC Billing Presentation – Afternoon Session - PDF	https://www.dropbox.com/s/6oli4iqvpcasg/2016%20RHC%20Update%20Seminar%20-%20Billing%20Afternoon%20-%20Fall%2C%202016.pdf?dl=0
RHC Billing Handout (97 Page PDF) for Afternoon Session	https://www.dropbox.com/s/otp4s21mw4vxp3/2016%20RHC%20Update%20Seminar%20Billing%20Seminar%20Handout%20%28PDF%2097%20pages%29%20Fall%2C%202016.pdf?dl=0
RHC Morning Handout (37 Page PDF) including Basics, Update, and Cost Report	https://www.dropbox.com/s/dqfhaz7ncox0v0z/2016%20RHC%20Update%20Seminar%20Morning%20Basics%2C%20Update%2C%20and%20Cost%20Reporting%20for%20Fall%2C%202016%20Handout%20%28PDF%2039%20pages%29.pdf?dl=0

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Emergency Preparedness Documents

Date	Description and Importance	Link
11/16/2016	On September 8, 2016 the Federal Register posted the final rule <i>Emergency Preparedness Requirements for Medicare and Medicaid Participating Providers and Suppliers</i> . The regulation goes into effect on November 16, 2016. Health care providers and suppliers affected by this rule must comply and implement all regulations one year after the effective date, on November 16, 2017.	https://www.cms.gov/medicare/provider-enrollment-and-certification/surveycertemergprep/emergency-prep-rule.html
1/20/2017	Emergency Preparedness Checklist	https://www.cms.gov/Medicare/Provider-Enrollment-and-Certification/SurveyCertEmergPrep/Downloads/SandC_EPChecklist_Provider.pdf
1/20/2017	Emergency Preparedness Healthcare Coalitions	https://www.cms.gov/Medicare/Provider-Enrollment-and-Certification/SurveyCertEmergPrep/Downloads/By-Name-by-State-Healthcare-Coalitions.pdf
1/20/2017	Georgia Emergency Preparedness Contacts and Plans	http://dph.georgia.gov/environmental-health-emergency-preparedness
2/1/2014	Georgia Environmental Health Emergency Response Plan	http://dph.georgia.gov/sites/dph.georgia.gov/files/related_files/site_page/EnvHealthEmergencyResponsePlan.pdf
1/2017	Transfer Agreement Example	https://www.cms.gov/Medicare/Provider-Enrollment-and-Certification/SurveyCertEmergPrep/Downloads/Facility-Transfer-Agreement-Example.pdf
3/2017	HIPAA Decision Tool Overview and link to PDF	https://www.hhs.gov/hipaa/for-professionals/special-topics/emergency-preparedness/decision-tool-overview/index.html

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RHC Billing Documents

Description	Updated	Link
Rural Health Clinics Center from CMS	4/3/2017 (3 page website)	https://www.cms.gov/center/provider-type/rural-health-clinics-center.html
Rural Health Clinic Fact Sheet	1/31/2017 (7 page PDF)	https://www.cms.gov/Outreach-and-Education/Medicare-Learning-Network-MLN/MLNProducts/Downloads/RuralHlthClinfctsht.pdf
Chapter 13 - RHC Billing Guidance from Medicare	12/9/2016 (47 page PDF)	https://www.cms.gov/Regulations-and-Guidance/Guidance/Manuals/downloads/bp102c13.pdf
Chapter 9 - RHC Billing Guidance from Medicare	12/31/2015 (38 page PDF)	https://www.cms.gov/Regulations-and-Guidance/Guidance/Manuals/downloads/clm104c09.pdf
Rural Health Clinic (RHC) Preventive Services Chart	8/10/2016 (3 page PDF)	https://www.cms.gov/Medicare/Medicare-Fee-for-Service-Payment/FQHCPPS/Downloads/RHC-Preventive-Services.pdf
Rural Health Clinics (RHCs) Healthcare Common Procedure Coding System (HCPCS) Reporting Requirement and Billing Updates (SE1611)	10/01/2016 (3 page PDF)	https://www.cms.gov/Outreach-and-Education/Medicare-Learning-Network-MLN/MLNMattersArticles/Downloads/SE1611.pdf
Rural Health Clinics (RHCs) Billing Guide (SE1039)	7/26/2016 (9 page PDF)	https://www.cms.gov/Outreach-and-Education/Medicare-Learning-Network-MLN/MLNMattersArticles/Downloads/SE1039.pdf
Rural Health Clinics (RHCs) Reporting Requirements Frequently Asked Questions (FAQs)	10/14/2016 (7 page PDF)	https://www.cms.gov/Medicare/Medicare-Fee-for-Service-Payment/FQHCPPS/Downloads/RHC-Reporting-FAQs.pdf
RHC Billing Guide by Noridian	10/5/2017 (7 page website)	https://med.noridianmedicare.com/web/jea/provider-types/rhc/rhc-billing-guide

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