



## A PROGRAM OF THE JAX CHAMBER ENTREPRENEURIAL GROWTH DIVISION

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### SAMPLE FEEDBACK FROM ENTREPRENEURIAL EDUCATION SESSIONS

1. I think the Jax Bridges Entrepreneurial Education sessions are of awesome value to so many small businesses attempting to grow. I thought I knew so much about my business but these sessions allowed me to grow even more in my business...I realized that I've wanted to do business with major corporations, but maybe I wasn't as ready as I thought I was, but now I am, because of these awesome sessions. If I can be a part of these sessions continuously, I'm sure my company would gross over \$1M in no time.
2. For me it helped validate what I was doing already, but, more importantly, helped crystallize my thoughts so I can better communicate my business story to others.
3. I have been well pleased with the InoVet.it Canvas model, simple but effective. I was in total agreement on utilizing the Capability Statement vs Business Plan model. Need more work on Business Models, Communicating my business and Value Propositions. Not clear on experimentation and validation (need more assistance).
4. I learned things I either have not from other classes or programs. Also things I have seen before we actually had to put into action. This helped to understand it better & to build upon it to develop it more over time. For example the business model.
5. The value of the JAX Bridges Entrepreneurial Education sessions is essential for entrepreneurs. Although, I'm a business major and attended a few MBA classes it was the experience in hands on interactions with business owners that made it effective. I highly recommend this program to all entrepreneurs as guidance to develop a successful business model for their businesses.
6. Wonderful experience, learned so much. I value the lessons learned and look forward to putting them into productive actions.
7. It was a great class that helped me to focus my business and know where to move in the future.
8. This program has helped me tremendously in narrowing down what our main focus should be with the business model canvas and educated me on how to create a value proposition to communicate our worth to large companies. I anticipate growth in our company once the tools acquired in Jax Bridges are implemented within our infrastructure.
9. Carlton made us think about our businesses differently and focus in on the most valuable parts. He shared several tools to help with the process. It was very motivating to know that the Chamber was interested in our success and willing to help in any way possible.
10. This is a great opportunity to rally the small business community. I've learned new ways to communicate my company's specialties and interests. Carlton and Evone were there for us through the whole way. They made the program informative and well structured. The timing of this couldn't have been better. Within a short period of time, I fell like my company's potential for growth is much greater. Now just to add those revenue streams!