Annual Report
2011
Contents
1. Presentation of ENSIE a.s.b.l. ................................................................. 4
  1.1 Objectives of the network ................................................................. 5
  1.2 The structure of the network ............................................................ 5
  1.3 The new members ........................................................................... 7
      1.3.1 CRIEC .................................................................................... 7
  1.4 The network resources ................................................................. 8
2. Meeting of the decision-making bodies ........................................... 8
3. Institutional representation and contacts of the network with the political and associative fields .................................................................................. 8
   3.1 At European level ........................................................................... 9
      3.1.1 The European Commission ....................................................... 9
      3.1.1.1 Direct meetings ..................................................................... 9
      3.1.1.2 Meetings and conferences ................................................... 9
      3.1.1.3 Public consultation ............................................................. 11
      3.1.2 The European Parliament ............................................................... 12
      3.1.2.1 Direct meetings ..................................................................... 12
      3.1.2.2 Parliamentary Intergroup ‘Social Economy’ .............................. 12
      3.1.2.3 Parliamentary Intergroup ‘Public services’ ............................... 13
      3.1.2.4 Meetings and conferences ..................................................... 13
      3.1.3 The Economic and Social Committee ........................................... 14
      3.1.4 The Committee of the Regions ..................................................... 14
      3.1.5 Presidencies of the Council of the European Union ....................... 15
      3.1.6 SEE – Social Economy Europe ...................................................... 15
      3.1.7 The network for sustainable development in public procurement .......... 15
      3.1.8 IRIS - The Inter-network of Ethical and Solidarity-based Initiatives .......... 16
4. Activities in order to promote the social integration enterprises entrepreneurship .... 16
   4.1 Projects ......................................................................................... 16
      4.1.1 Social Economy, an Innovative Model for Promoting Active Inclusion of Vulnerable Groups ...... 17
      4.1.2 GRUNDTVIG Project – Breakable workers .................................... 19
      4.1.3 Models of good practice in the social inclusion area ......................... 20
      4.1.4 Project Active Europe – FBEA .................................................... 20
      4.1.5 PROGRESS Project ................................................................. 21
      4.1.6 Project ‘Du boulot mais pas seulement!’ ....................................... 27
      4.1.7 Project ‘Work in Station’ ............................................................ 28
   4.2 Speeches and participation to meetings and workshops in national and European Union institutions ........................................................................................................... 28
      4.2.1 Speeches and participation at international level .................................. 29
      4.2.1.1 FIESS 2011 ........................................................................... 29
      4.2.1.2 Practical seminar with international participation: Perspective to the Bulgarian social economy development – Ministry of Labour and Social Policy of the Republic of Bulgaria .............. 29
      4.2.2 Speeches and participation at European level .................................... 29
      4.2.2.1 Social Economy and Romania – Pour la Solidarité ......................... 29
      4.2.2.2 ‘Europe and social economy: which outcome of the Belgian presidency?’ - Saw-B & VOSEC 29
      4.2.2.3 Social Innovation : European vision, local action – Committee of the Regions .............. 30
4.2.2.4 EU social protection and social inclusion policies - College of Europe ........................................ 30
4.2.2.5 Second conference Active Europe – FEBEA ............................................................................. 30
4.2.2.6 Round table: Public procurement and public social partnerships: the prospects for social enterprises and the reform of EU rules - DIESIS ........................................................................ 30
4.2.2.7 Annual Convention of the European Platform against Poverty – EC ........................................ 30
4.2.2.8 Bridges to work – Salto Youth Inclusion ................................................................................... 31
4.2.2.9 Social inclusion of youth on the margins of society: more opportunities, better access, and higher solidarity, CE DG Education et Culture ....................................................................................... 31
4.2.2.10 Social Economy in the European Agenda – Parliamentary Intergroup Social Economy ........ 31
4.2.2.11 “We care, how can EU care?” – Social Platform ........................................................................ 31
4.2.2.12 Study tour Uzbekistan – EMES ................................................................................................. 32

4.2.3 Speeches and participation at national level .................................................................................... 32
4.2.3.1 Social clauses in Europe – Faedei & Feicat .................................................................................. 32
4.2.3.2 ‘Doing more with less: local partnerships’ role in the recovery’ - OECD LEED Forum on Partnerships and Local Governance .................................................................................. 32
4.2.3.3 The role of partnerships in the development of social economy – Romanian project .......... 32
4.2.3.4 ENSIE’s member General Assembly - RES .................................................................................. 33
4.2.3.5 Annual Conference - Social Firms Europe – CEFEC .................................................................. 33
4.2.3.6 Social economy, an innovative model for active inclusion of disadvantaged groups: final conference of the Romanian project .................................................................................. 33
4.2.3.7 COORACE Congress .................................................................................................................. 33
4.2.3.8 CNEI Fall University .................................................................................................................. 33
4.2.3.9 Full stop – Invitation to action and partnership for the social and professional integration of people in difficulties – Ateliere Fara Frontiere .............................................................................. 33

5. Perspectives for 2012 .......................................................................................................................... 34
1. Presentation of ENSIE a.s.b.l.

ENSIE asbl (European Network for Social Integration Enterprises) brings together national and regional networks of work integration social enterprises in Europe. Recently the « social enterprise » and « social entrepreneurship » concepts are very used but there are different approaches on the definitions. ENSIE and its members in 15 EU Member States have specified their meaning of work integration social enterprises.

The identifying principles of the work integration social enterprises are:

- **enterprises whose social objective is the social integration and citizenship**:
  Their fundamental and initial objective is the social and professional integration of individuals who through their exclusion and their relegation to a marginal role in society have fallen victim to increasing social and professional handicaps. The work integration social enterprises continue to play an ongoing role in the social and professional requalification training that restores to individuals at risk, individuals that are vulnerable and have become marginal, the status of gainfully employed workers. They offer such individuals the opportunity to prepare themselves for their integration into the labour force and to gain access to employment and the training to acquire needed skills.

- **enterprises at the core of the economic system**:
  In their drive towards their social objectives, the work integration social enterprises have decided to carry on their activities at the very core of what is most frequently a major factor in the phenomenon of exclusion: the economic system. Faced with concrete situations and their inherent pressures, all of the actors involved in work integration social enterprises are forced to overcome the challenges of productivity and, by this fact, of integration. This aspect of integration in a concrete economic context that is subjected to market demand constitutes an effective instrument for the individual and collective upgrading of excluded and marginal persons. This very position induces an obligation towards continuous innovation impacting on the very core of the enterprise.

- **enterprises with a strong pedagogical dimension**:
  The work integration social enterprises initiate educational programs designed on the basis of existing potential within the enterprise.
  - Programs of socialisation based, on the one hand, on the rights and privileges of the employed persons and, on the other hand, on the human entrepreneurial community.
  - Programs designed for professional training within a concrete production environment.
1.1 Objectives of the network

ENSIE takes as its objective the representation, maintenance, and development within the European Union of networks and federations for economic social integration in Europe. ENSIE seeks in particular to:

- reinforce social integration economy actors by the exchange between the member organizations,
- stimulate co-operation and partnerships by promoting good practices and by distributing research results and new applications,
- organize information exchange between members about national and local legislative policies,
- to represent the network and to promote its activities in all relevant European levels,
- work out texts and proposals in order to contribute to the definition of fight against exclusion European policies,
- develop a close and solid co-operation with other European social economy networks.

ENSIE wants to contribute to a socially sustainable development in the European Union. That includes the following aspects:

- the labour market and social integration of vulnerable groups by improving their employability and productivity,
- the economic viability of work integration social enterprises and the reinforcement of their economic role in general,
- equal opportunities for all by supporting the European Union strategy (gender mainstreaming).

1.2 The structure of the network

At the moment, ENSIE a.s.b.l. gathers 19 national and regional networks, representing 15 countries of the European Union (Austria, Belgium, Czech Republic, Denmark, France, Germany, Ireland, Italy,
EUROPEAN NETWORK OF SOCIAL INTEGRATION ENTERPRISES

Grand Duchy of Luxembourg, Portugal, Romania, Slovenia, Spain, Sweden and United Kingdom) and in Switzerland.

All these networks pursue, in a manner adapted to local constraints, objectives of social integration of disadvantaged people. Together, they totalise some 2,400 Work Integration Social Enterprises, and more than 378,000 salaried persons.

National networks

Austria:
• BDV, Bundesdachverband für Soziale Unternehmen

France:
• CNEI, Comité National des Entreprises d’Insertion
• COORACE, Coordination des Associations d’Aides aux Chômeurs pour l’Emploi

Germany:
• BAG Arbeit, Bundesarbeitsgemeinschaft Arbeit e.V

Grand Duchy of Luxembourg:
• OPE, Objectif Plein Emploi

Ireland:
• DEP, Dublin Employment Pact

Portugal:
• ANIMAR, Associação Portuguesa Para o desenvolvimento Local

Slovenia:
• SËNT, Slovensko združenje za duševno zdravje

Spain:
• FADEEL, Federación de Asociaciones Empresariales de Empresas de Inserción

Sweden:
• SKOOP, Sociala arbetskooperativens intresseorganisation

Switzerland
• CRIEC – Conseil Romand de l’Insertion par l’Economique
United Kingdom:
  - **SOCIAL FIRMS IN UK**

*Regional networks*

Belgium (Wallonia):
  - **RES, Réseau d’Entreprises Sociales**
Belgium (Flanders):
  - **SST, Samenwerkingsverband Sociale Tewerkstelling**
Czech Republic:
  - **FOKUS PRAHA**
Spain:
  - **FEICAT, Federació d'Empreses d'Inserció de Catalunya**

*Local networks*

Denmark:
  - **TELEHANDELSHUSET**
Italy:
  - **CSAL, Consorzio Sociale Abele Lavoro**
Romania:
  - **AFF, Ateliere Fără Frontiere**

### 1.3 The new members

#### 1.3.1 CRIEC

CRIEC – *Conseil Romand de l’Insertion par l’Economique* represents the work integration social enterprises at the Swiss national level. It was officially created in 2009 but informally existed since 1994. He had contacts with ENSIE since 2007.

CRIEC is composed of 20 institutional members (19 work integration social enterprises of which 12 associations and 7 foundations, 1 professional High School) and two individual members.

The recognition of the economic integration in Switzerland was quite late, notably by the public and private partners of work integration social enterprises but is henceforth in development.
1.4 The network resources

In 2011, at human resources level, some changes have occurred. Justine Constant had the opportunity to be fully engaged beside the organization she worked in part time in her particular field of interest, she thus left the network. Aurélie Duprés came and replaced her at the beginning of 2011 as full time policy officer. During 2011, the staff was thus composed of two full times.

Concerning the financial resources, ENSIE benefited from different sources during this year: the membership fees, the European Commission, DG Employment, Social affairs and Inclusion financial in the framework of the three years partnership agreement with ENSIE, more commonly called the PROGRESS project, as well as from different projects implemented with some of its members and other organisations of the field.

2. Meeting of the decision-making bodies

The General Assembly of ENSIE took place in Brussels, on the 20th of June 2011.

The Boards of directors have been organised in:

- Barcelona, on the 23rd February 2011,
- Bucharest, on the 25th of November 2011.

During this year 2011, some thematic meetings were organised in parallel of the network decision-making bodies meetings in the framework of the Progress project. More information are available in the project section.

3. Institutional representation and contacts of the network with the political and associative fields

Following the three years partnership agreement between the European Commission, DG Employment, Social affairs and Inclusion and ENSIE, recognising the network as European key network in the field of social inclusion and fight against poverty, ENSIE benefited from an increasing recognition from the European institutions during 2011.

The network was thus invited to several conferences, events and meetings on thematics linked to the sector as employment or social entrepreneurship.
3.1 At European level

3.1.1 The European Commission

ENSIE pursued its dialogue with the civil servants from the main European Commission Directorates General dealing with different thematics linked to the social economy sector and, in particular, to the integration, through emails, debates during its participation to European meetings and direct meetings with the civil servants.

3.1.1.1 Direct meetings

ENSIE team did personally meet C. Andrei, C. Cultrera, E. Vallens, M. Uebe, J. Plecity, G. Scholler from the Directorates General Employment, Social affairs and Inclusion, Internal Market, from the Commissioner cabinet responsible for Employment, Social affairs and Inclusion, Lazlo Andor, and from the Commissioner cabinet responsible for Internal Market, Michel Barnier. The main issues dealt with during these meetings were focused on the Social Business Initiative, the social services and the public procurement.

3.1.1.2 Meetings and conferences

Different conferences organized by the European Commission were also the occasion to collect information and participate in the debates on the different European policies for the team:

- Launching of ‘Social Innovation Europe’ on the 16th and 17th of March 2011 organised by the European Commission, Directorate General Enterprises and Industry

  Funded by the European Commission, Social Innovation Europe aims to create a dynamic, entrepreneurial and innovative new Europe. By 2014, Social Innovation Europe will have become the meeting place - virtual and real - for social innovators, entrepreneurs, non-profit organisations, policy makers and anyone else who is inspired by social innovation in Europe.

- Meeting of the EU Expert stakeholders group from the European year organized by the European Commission Directorates General Employment, Social affairs and Inclusion on the 25th of March 2011

  This meeting was the occasion to ensure a follow-up to the European Year 2010 activities, to fix the framework of the European Year 2011 and to open the debate on the transformation of this expert group into the European Platform against poverty and social exclusion.

- First stakeholders meeting of the European Platform against poverty and social exclusion – 22 June 2011
This dialogue meeting between stakeholders the Platform helped to set up its framework in the Europe 2020 Strategy and to debate on the organisation of the Annual Convention of the Platform. Thematic workshops were implemented during the second part of the meeting.

- Conference *Towards a more efficient European Procurement Market* – 30 June 2011

Commissioner Michel Barnier invited all stakeholders interested in public procurement to discuss the future orientations for the modernisation of the EU legislative framework for public procurement. At this Conference, the Commission has presented the results of the ex-post evaluation of the existing legislation and the public consultation via the Green Paper launched in January this year.

The various players of the European procurement market have discussed these findings and exchanged views on the possible ways forward to a modernised EU public procurement policy. These discussions provide a significant contribution to the preparation of the legislative proposal.

ENSIE staff and some of its members were represented.

- *'Innovative responses to the social impact of the crisis'* conference organized in Wroclaw on the 26th of September 2011 by the Social Proteciton Committee on behalf of the Polish presidency of the Council of the European Union

The conference discussed the impact of the crisis on the European societies and on social protection schemes, and the need to intensify innovation for ensuring high level of protection to citizens.

- *Annual Convention of the European Platform against Poverty*– 17-18 October 2011

The Convention was organized on 17-18 October in Cracow in order to analyse the progress made towards the headline target of reducing poverty and social exclusion by at least 20 million by 2020 and the implementation of the European Platform against Poverty. It has also tried to tackle suggestions for future actions.

In this framework, ENSIE engaged itself to participate in the organization of a workshop with some of the members of Social Economy Europe (REVES, CECOP, AIM and ECF). The workshop proposed was entitled: “Poverty, employment and the role of the social economy”. Patrizia Bussi was rapporteur with the support of Kiril Kirilov NIKOLOV from the EC DG Internal Market as co-rapporteur in the workshop: “Poverty, employment and the role of the social economy.” The organization of this workshop was possible with the close collaboration of the European Commission DG Employment and will lead to different recommendations on policy and initiatives to the European and national authorities.
Structured dialogue with the civil society ‘EU cohesion policy 2014-2020: legislative proposals’ – 16 November 2011, Directorate General regional policy on the future regulations on structural funds

Cohesion Policy operates in all the economic, environmental and social spheres. The Commission has a particular responsibility to take full account of all stakeholders, and most especially those who find it hardest to speak through the traditional channel. For this reason, the Directorate General for Regional Policy has decided to strengthen relations with civil society organisations. One of the means of doing so is to have an open, transparent and regular dialogue with these stakeholders. In this sense, during the last two years the Directorate General for Regional Policy has been holding Structured Dialogue meetings with representatives of civil society, among which NGOs, socio economic partners and association representing regional and local authorities. The aim of the meeting on 16 November was to present and exchange views on the new Cohesion Policy 2014-2020 legislative package with the participants.

Conference: Social Economy and Social Business - 18 November 2011

As a follow-up to the Commission’s Social Business Initiative, the objective of this Conference was to gather the main EU policy makers and stakeholders of Social business in the EU to take stock of the potential for development of social business, but also the barriers within our Single market.

3.1.1.3 Public consultation

The European Commission regularly consults on a range of issues in order to collect public opinion on European Union policies. The goal is to enable all citizens to play an active role and to participate in the making of European policies. Consultations are regularly opened regarding numerous fields of activity.

In 2011, ENSIE answered to different public consultations launched by the European Commission:

- Future Action to support the promotion and validation of non formal and informal learning / February 2011;
- Single Market Act / February 2011;
- The modernisation of EU public procurement policy – Towards a more efficient European procurement market / April 2011;
- A possible successor instrument to the EU programme for employment and social solidarity – Progress 2007-2013 / May 2011.
- The Social Business Initiative: Promoting Social Investment Funds / September 2011;
- The European Union State aid rules applicable to compensation granted for the provision of services of general economic interest / October 2011;

These contributions of ENSIE and its members are available on the website www.ensie.org.
3.1.2  The European Parliament

ENSIE have had different contacts with the European Parliament during the year 2011 as through its participation to the Parliamentary Intergroups than through direct meetings with the Members of the European Parliament. The main issues dealt with during these meetings were focused on the Social Economy, the Programme on social and solidarity economy in the European Union, the Social Business Initiative, the social services and the public procurement.

3.1.2.1  Direct meetings

In the framework of the redaction of the Programme on social and solidarity economy in the European Union by the Greens, ENSIE staff met M. Arhelger assistant S. Giegold, Members of the European Parliament in order to promote the work integration social enterprises.

3.1.2.2  Parliamentary Intergroup ‘Social Economy’

The Social Economy Intergroup is an informal forum for Members of the European Parliament (MEPs) to discuss on issues related to the social economy. Through regular hearings, the intergroup provides up-to-date information on EU policies and legislation linked to the social economy.

In 2011, Social Economy Europe, the European Platform of social economy of which ENSIE is a member reaffirmed its very active role in the organisation of the intergroup meetings. The intergroup bureau is the same than in 2010. It is co-chaired by Italian MEP and Vice-President of the European Parliament, Mr Mario MAURO (PPE) and Belgian MEP Mr Marc TARABELLA (PES). Vice-presidents are German MEP Mr Sven GIEGOLD (Greens/EFA); Bulgarian MEP Ms Mariya NEDELCHEVA (PPE); Italian MEP Ms Patrizia TOIA (S&D) and French MEP Ms Marie-Christine VERGIAT (GUE). A secretariat, comprising parliamentary assistants and Social Economy Europe provides the logistic support for the intergroup’s activities. Bureau and Secretariat meetings are organised on a regular basis.

Six public hearing were organized in 2011 on the following issues:

- 13 January 2011 : "Different European statutes for the social economy actors";
- 02 March 2011 : "Financial Instruments for the social economy enterprises"
12 April 2011: "The social economy in the EESC President’s work programme" and "The modernisation of EU public procurement policy";
16 June 2011: "The new Cohesion Policy & the new Structural Funds post 2013";
12 October 2011: "Reform of state aid rules to SGEI" - Common hearing social economy and Public Services intergroups;
08 December 2011: “The social economy in the European agenda”.


The 12th of October one was realized in common with the ‘Public Services’ Parliamentary Intergroup. ENSIE followed the different public hearing with a particular interest.

3.1.2.3 Parliamentary Intergroup ‘Public services’

During 2011, ENSIE staff also participated in some of the public hearings of the Parliamentary intergroup ‘Social Services’ when the thematic were particularly interesting for the network:

- 23 March 2011: ‘Concessions and public procurement’;
- 4 May 2011: ‘Reform of the EU State Aid Rules on Services of General Economic Interest’;
- 30 May 2011: ‘The new Treaty and the lack of specific regulation on Services of General Interest’;

3.1.2.4 Meetings and conferences

On the 20th of October, ENSIE also participated to the public hearing organised by MEP Michail Tremopoulos (GREENS – ALE) with Social Economy Europe on ‘Social economy as a response to the eco-socio-economic crisis in europe’.

ENSIE also participated in the Workshop ‘Pursuing Sustainable Development through public procurement’ organised on the 3rd March 2011 at the European Parliament with Heide Ruhle and the Network for sustainable development in public procurement.
3.1.3 **The Economic and Social Committee**

On the 6th of July 2011, ENSIE met Ariane Rodert, rapporteur for the EESC on the Social Business Initiative during a direct meeting organised with different representatives of the Social Economy Europe members.

ENSIE thus participated at the Public Hearing “Social entrepreneurship in Europe at the European Economic and Social Committee” - organised on the 28th of July 2011 in the framework of the European Commission Social Business Initiative.

Ariane Rodert, EESC rapporteur on this Initiative, invited different interested actors on that issue. The debates were on different subjects as better defining social enterprises, facilitating access to finance and promoting a better visibility of that sector. The goal of this initiative was to involve civil society in the debate as well as to present the viewpoints of different stakeholders on that issue. These contributions will serve as a basis for the discussion in the study group and will be reflected in an EESC exploratory opinion.

ENSIE, represented by the policy officer Aurélie Duprés, took the floor during the meeting and then wrote an email to Mrs Rodert in order to explain its disappointment to the EESC approach on social enterprises. This underlines the importance of social enterprises, by defining them as not only work social integration enterprises. ENSIE claimed the need of keeping a positive approach towards the WISEs, and asked the EESC to describe social enterprises as many type of enterprises, and among them, the WISEs.

3.1.4 **The Committee of the Régions**

On the 10th of May 2011, the team represented ENSIE at the Forum ‘Social Innovation: European Vision, Local Action’ of the Committee of the Regions as exhibitor and participant.

The CoR Forum welcomed more than 250 participants from regional and local authorities, European institutions, research centres and social organisations and networks, informing them about existing and new concepts in the field of social innovation and giving insights in how to create and implement innovation in their social policy.

ENSIE team had thus the opportunity to present the network and its members to these different stakeholders through the leaflets, videos and discussions.
3.1.5 **Presidencies of the Council of the European Union**

This year, the presidency of the Council of the European Union was held by Hungary and then Poland. The Social Protection Committee conference *Innovative responses to the social impact of the crisis* was organized with the support of the Polish presidency of the Council of the European Union.

In 2011, a debriefing of the Belgian presidency 2010 was organised by the social economy platforms from the Wallonia (Saw-B) and Flemish (VOSEC) regions on the issue *Europe and social economy: which outcome of the Belgian presidency?*.

At this occasion, Salvatore Vetro, ENSIE’s treasurer spoke about ‘The outcome of the Belgian presidency. Evolutions to point out in the social economy European framework’ beside other key actors as Alain Coheur, president of Social Economy Europe or Marc Tarabella, MEP and vice president of the Social Economy Parliamentary Intergroup.

3.1.6 **SEE – Social Economy Europe**

ENSIE, through Salvatore Vetro, Treasurer, and Charlotte Gruber, President, took part actively in the six plenary sessions of Social Economy Europe and in one Presidents meeting, in 2011.

ENSIE is indeed a member of SEE since September 2008 and is recognised as the organization of social economy, having privileged contacts for the specific problems relating to the social integration companies.

ENSIE also participated, during this year to different meetings organised with Social Economy Europe members: meeting with Ariane Rodert (EESC) on the 6th of July and with Grégoire Scholler (Barnier Cabinet) on the 27th of July 2011 on the social enterprises issue.

ENSIE also strictly worked with Social Economy Europe contributing giving its support to consultations on the Single Market Act in February 2011 and on The modernisation of the EU public procurement policy – Towards a more efficient European procurement market in April 2011 and through its participation to debates and contributions by emails.

3.1.7 **The network for sustainable development in public procurement**

Since February 2011, ENSIE is a member of the Network for sustainable development in public procurement, a European network uniting social and environmental NGOs and trade union organizations that have the joint aim to achieve progress in sustainable development through enabling EU public procurement legislation and policies. Its main objective is to influence the future EU legislation on public procurement.
The Network for sustainable development in public procurement implemented different actions in 2011:

- Position paper - key messages for sustainable development in public procurement.
- Different members meetings organised monthly to exchange on the issue.

### 3.1.8 IRIS - The Inter-network of Ethical and Solidarity-based Initiatives

IRIS is a dialogue and cooperation space between European and international networks representing different families of responsible economy initiatives: responsible finance (FEBEA, INAISE), Fair Trade (WFTO), responsible consumption (ASECO, URGENCI) and Social Integration Enterprises (ENSIE), with the participation and support of institutional partners (Council of Europe and the Trento Autonomous Province, Italy).

It aims at creating synergies between these various families, in particular for the fight against poverty and social exclusion and the promotion of social development by solidarity links. In this context it was the founder of the CRIES platform: Resources Centre for Ethical and Solidarity-Based Initiatives, created in Timisoara in which ENSIE is also associated. In 2011, IRIS organised its General Assembly in Paris.

### 4. Activities in order to promote the social integration enterprises entrepreneurship

#### 4.1 Projects

ENSIE is involved in different projects as promoter or partner that are usually implemented in collaboration with ENSIE’s members.

2011 brings to a close two of these projects:

- Social Economy, an innovative model for promoting active inclusion of vulnerable groups;
- GRUNDTVIG project: ‘Breakable workers’

Two of these projects are still ongoing in 2011:

- Project ‘Model of good practices in the social inclusion area’;
- Project Active Europe – FEBEA.
Two new projects were launched during this year:

- **PROGRESS Project** – three year partnership between ENSIE and the European Commission DG Employment, Social Affairs and Inclusion;
- Project ‘Du boulot mais pas seulement!’ financed by the Belgian SPP Social Integration;

The project ‘Work in Station’ was accepted in 2011 but will be launched in March next year.

### 4.1.1 Social Economy, an Innovative Model for Promoting Active Inclusion of Vulnerable Groups

**Presentation of the project**

For the third consecutive year, ENSIE was the transnational partner of this project, presented under the European Social Fund in Romania by the Romanian Ministry of Labour, Family and Social Protection. The other project partners are BBI (Bernard Brunhes International), National Agency for Employment, Association INTEGRA ROMANIA, DGASPC Sector 1 Bucharest (General Department for Social Assistance and Child Protection), Social Assistance Department from Timisoara, City Hall of Piatra Neamt.

The project pursues 6 important aims:

- Research on the state of play and opportunities concerning social economy in Europe and Romania;
- Development of an adequate Romanian legal framework;
- Establishment of resource centres at national and local level;
- Development and provision of specialised training and formal education;
- Establishment of national and transnational partnerships;
- Information and awareness raising;

In 2011, ENSIE was involved in the following activities:

1) Study visits organized in the framework of the writing of a manual of good practices;
2) The writing of a manual of good practices
3) The writing of a Romania legislative framework for social economy;
4) The participation to the development of national and transnational partnerships;
5) The participation into two conferences and fairs in order to promote the partnership between organisations;
6) The organisation of study visits in the framework of the implementation of pilot projects in Romania.
ENSIE staff and its members worked hardly for this project until October 2011, end of the project. Unfortunately several and continuous difficulties explain the significant delay of the project and of ENSIE’s activities.

Mostly often, ENSIE and the other transnational partner BBI have had in addition to stimulate the Ministry in order to benefit from a greater involvement and from appropriate policy decisions. The Romanian Ministry was probably not really prepared to lead such scope European project: Romania is establishing the process about the utilisation of European funds and very often new rules are published, the staff of the Romanian Ministry in charge of this project (and others European projects) is very reduced and we are in a relatively unstable period in Romania.

In 2011, four steering committees were organised between partners (February, May, July, October), a meeting between the partner BBI and the Romania Ministry and two study visits (Spain and Austria).

ENSIE also met the Romania Ministry responsible for the project several times in 2011.

Activities done by ENSIE

1) and 2) In order to contribute to the writing of the manual of good practices, different study visits were organised in Romania and other European cities. In this framework, ENSIE and its members organized the study visits there were held in different towns of Belgium, Spain and Italy. The staff also participated to some of the study visits that took place in Hungary and Romania.

The European good practices of the manual were written by ENSIE staff in collaboration with the partner BBI, in charge of the final version of the manual published in September 2011.

3) Different meetings were held with the civil society stakeholders and the Romanian Ministry in order to write up a framework for social economy adapted to the Romanian context. ENSIE and its member Ateliere Fara Frontiere worked for a long time on this text that was still in consultation in December after the end of the project.

ENSIE has moreover presented its opinion on this draft law on social economy in Romania in collaboration with Social Economy Europe and claims its support to the Romanian Civil Society’s protest against this matter.

4) et 5) For this objective, two conferences were held in Romania: a first one on ‘The role of partnerships in the development of social economy’ from 13 to 15 April in Timisoara and the second one from 12 to 14 October in Bucharest.

ENSIE participated to the conference about “The role of partnerships in the development of social economy” organized in Timisoara (Romania) by all the partners of the Romanian project. Several Romanian actors of the sector were present and a nice fair with a lot of exhibitors of traditional products livened up the breaks of the conference (this fair reminded the one organized during “Inserciona” in Barcelona). Patrizia Bussi spoke in the plenary session during the first morning, trying
to explain the last European tendencies about social economy. On the second day, the coordinator of the network talked about the importance of networking and about the role of ENSIE within a workshop in which the debates highlighted the importance of acting together.

For the final conference of the project, three representatives of ENSIE were present: Charlotte Gruber, ENSIE’s president, Patrizia Bussi, ENSIE’s coordinator and Raluca Ouriaghli, Ateliere Fara Frontiere’ director (ENSIE Romania member). Alain Coheur from Social Economy Europe and Cornelia Andrei from the EC DG Employment, Social Affairs and Inclusion were also invited.

The participants’ presentations are available on ENSIE website.

7) The component linked to the implementation of pilot projects on the Romanian territory was launched very lately because of financial delays. ENSIE had nevertheless the opportunity to involve itself in this activity by organizing a study visit in Austria thanks to the collaboration of its president Charlotte Gruber and of the nationa and regional (Styria) Austrian networks. At the beginning of October 2011, a delegation of ten Romanian entrepreneurs went to Austria to visit different work integration social enterprises and exchange on the respective practices of the different actors involved in these there workdays.

The Romanian project ended in October 2011, more information is available on ENSIE website.

4.1.2 GRUNDTVIG Project – Breakable workers

Presentation of the project

“Breakable workers” was proposed in 2009 by ENSIE and three of its members (Bdv, Bag Arbeit and CSAL) to the initiative of the Italian network CSAL which should have been the coordinator. CSAL didn’t obtain the budget for this project but the three others partners and ENSIE (that had deposited the project in the Flemish Community of Belgium) decided to continue the project. The two main aims of the project are: to support participants in training and further education activities in the acquisition and the use of knowledge, skills and qualification to facilitate personal development, employability and participation in the European labour market; and to support improvements quality in vocational education and training system, institutions and practices.

Activities done by ENSIE

In 2011, two mobility activities were organised in Belgium: in Ghent from the 31st March to the 1st of April and in Brussels from the 21st to the 22sd of June. The first meeting, on the execution of training programmes, enables the different actors to visit work integration social enterprises in Flanders, while the second day was dedicated to a debate on the training within the work integration social enterprises.

During the Brussels meeting, the participants met to exchange on the unemployment issues in each of their country and on the integration in the work integration social enterprises. The morning of the
first day started with the visit of a urban project developing socioeconomic activities. The participants thus took part in a meeting gathering ENSIE’s members in order to discuss the objectives and the kind of support offered by work integration social enterprises in the members countries of the network. The project ended during the second day of meeting by the visit of a group of work integration social enterprises in Wallonia and a conclusion meeting.

A press article written by ENSIE in the framework of the second mobility activity in the Flemish region was published on the Belgian Flemish National Agency website (EPOS).

The reports of the different mobility activities and the article are of course available on ENSIE website.

### 4.1.3 Models of good practice in the social inclusion area

This project is managed by CRIES (Resources Centre for Ethical and Solidarity-Based Initiatives), IRIS is the transnational partner and Serviciul Appel association, Integra Romania association and Institutul Cultural Timisoara are the national partners. The project objective is to increase the social inclusion promoting transnational models of social and solidarity-based economy good practices.

Ensie is also indirectly involved because Patrizia Bussi is engaged as expert in the field of the social integration enterprises. ENSIE’s tasks are: to support Romanian actors, interested in developing social integration enterprises, to work in order to prepare an appropriate environment for their development (promotion, political lobbying, legislative work...). In 2011, Patrizia Bussi contributed to the writing of a report about the social integration enterprises legal framework and underlined the good practices in the field of the social integration entrepreneurship; she also participated at different meetings that took place in Romania and in Europe.

### 4.1.4 Project Active Europe – FEBEA

In 2010 the European Federation of Ethical and Alternative Banks (FEBEA), which is also an IRIS member, launched the “Active Europe” project. With this project the FEBEA network was willing to make all the stakeholders aware of the impact of existing social inclusive initiatives on employment and economic activities. FEBEA wanted to show that one of the levers for “reactivating” the single market could consist in implementing a favorable framework for the spreading and financing of such initiatives in all the European Union member states. The Active Europe project was designed to:

- mutualise means and experiences of different European networks active in the social sector and the ethical and solidarity-based finance sector as well as promoting existing experiences;

- create a coalition gathering financial institutions, social organizations and European networks in order to improve the financing of the social inclusion through economic activity initiatives;

- involve European institutions in order to create favorable conditions for the growth of social inclusive initiatives and for fostering their financing.
In 2011, ENSIE contributed at the second conference Active Europe that took place in Cracow (Poland) on the 7th and 8th of September. At this occasion, Patrizia Bussi presented the financing mechanism of the social integration initiatives in urban areas.

4.1.5 PROGRESS Project

Presentation of the project

The PROGRESS project is the three year partnership between ENSIE and the European Commission DG Employment, Social Affairs and Inclusion that recognize the network as key actor in the promotion of social inclusion in Europe.

Presented in 2010, the project started in 2011 and aims to reinforce the functioning of the network and its activities of promotion and representation of work integration social enterprises at European level.

Activities done by ENSIE

This project enables to implement different activities during 2011 associating ENSIE staff and the members and aiming to four general outcomes:

1. Improving organizational capacity and management

New communication tools were created in order to improve the information exchanges between ENSIE and its members:

- The monthly newsletter now enables to gather information concerning social and employment policies at European and national levels and to exchange on events and information from the network members; combined to the emails on specific issues, it ensures a better communication between the network and its members;
- The new leaflet created this year reveals to be an useful communication tool on the network and its members beside the European institutions but also beside other stakeholders ; its translation into nine of the network languages has moreover increased a further promotion at national level;
- ENSIE’s website is now more regularly updated and is thus useful as accessible tool for the members and the other social economy actors;
- The online training session organized on the Europe 2020 Strategy also constituted an information opportunity for ENSIE’s members;
- The monthly staff meetings ensure a better coordination as well.
The three **thematic meetings** combined to the making-decision body meetings were an additional opportunity of meeting and exchanges between ENSIE’s members.

In February, ENSIE’s members met in **Barcelona** (Spain) on the initiative of the Spanish associations Faedei and Feicat to participate to **Inserciona**, the Social Enterprises Fair. During 3 days, a row of activities took place at the Centro Conventiones Internacional of Barcelona. ENSIE’s members were represented in a demonstration stand. They also participate in the conference about social considerations in public procurement as experts or simply as an audience.

Charlotte Gruber, president of ENSIE network introduced the conference ‘Social considerations in Europe’ during which some of our members spoke about their experience in their own countries:

- Experience in France: Jean-Louis Doppler, expert;
- Experience in Luxembourg: Abilio Machado, OPE;
- Experience in Ireland: Philip O’Connor, DEP.

On the 21st of June 2011, a meeting dedicated to **public procurement** was organised in **Brussels** (Belgium). Sergi Corbalán presented the Network for sustainable development in public procurement of which ENSIE is a member and its position on the issue. Michel Sexauer from CNEI presented an analysis based on the answers of the questionnaires on ‘Social clauses in Europe’ disseminated for the previous Spanish conference. Patrizia Bussi, ENSIE’s coordinator then presented ENSIE’s position on public procurement.
Finally, on the 24th and 25th of November, ENSIE and its members met in Bucharest (Romania) around a Round Table "Full stop – Invitation to action and partnership for the social and professional integration of people in difficulties”.

Raluca Ouriaghli, Ateliere Fara Frontiere’s director recounted on this event:

‘In a European context where active population decrease, where even before the crisis, there were 80 million people of which 19 million children exposed to poverty risk and 23 millions of unemployed people, the European Union focuses on the smart, sustainable and inclusive growth as key element of the Europe 2020 strategy for economic growth.

In this ambitious objectives framework, Romania decided to fix: 70% of employment rate of the total of the active population, dramatically reducing the school drop out to 11.3% and the decreasing of people in risk of poverty to 58 000 persons.

We invited several Romanian actors to this round table – more than 60 representatives of institutions, NGOs and ENSIE’s experts, network of which Ateliere Fara Frontiere is the Romanian member. Together, we contributed to identify good practices, to propose solutions that can help Romania to meet these objectives.

After introducing the issue (Daniel Daianu, economist and university professor, former Minister of Finances and Member of the European Parliament - “Black Swans on the Rise and Increasing Social Strain”, the outline of the social economic landscape in an integration perspective by Ancuta Vamesu, FDSC and the presentation of Charlotte Gruber, ENSIE’s president from Austria and the Spanish experience of Maria Nieves Ramos from Faedei), three discussion workshops with moderators and rapporteurs initiate a work of identification, confrontation, illustration by obstacles experience, solutions and action plans to dynamize public policies in the field.

Two concrete initiatives were born for the occasion
1. Create a work collective that will continue this work to identify solutions that will be transferred in a white book for work integration in Romania, that will be disseminate at national and European level;
2. The signature of the declaration of intention for the constitution of a work integration social enterprises network for persons in difficulties for a representation at the local, national and European levels and for one voice in the consultations at the political and public strategic levels.’

This meeting also welcomed the expertise of Cornelia Andrei from the European Commission, DG Employment, Social Affairs and Inclusion who participated to the second day of the meeting concerning the Social Business Initiative and the reform of social services of general interest and we visited the work integration social enterprise of our Romanian member Ateliere Fara Frontiere.

In the framework of the same objective, a research started on the mapping of the work integration social enterprises present in Europe. It was first launched among ENSIE’s members and then enlarged to other European countries. This data base will enable to increase the visibility of the work integration sector and to improve collaborations and synergies between enterprises.

The network also aims to enlarge its members. ENSIE get contacts with new organizations likely to adhere to the fundamental principles of the network in Italy, Poland and Serbia through different meetings or exchanges. The network also actively supported the creation of a Romania network of work integration social enterprises on the initiative of its Romanian member and other civil society organisations.

Still under this objective, ENSIE presented as promoter or partner some projects intended to increase cooperations with its members and other organisations of the field.

Nine projects were proposed:

- one Grundtvig project – learning partnership: “Development of the soft skills of the professionals working with integration of disadvantaged people into the labor market’’;
- four answering to the DG Employment call – Pilot Project–All-Inclusive cooperation between public authorities, companies and social enterprises in favour of social inclusion and integration onto the labour market:
  - IESCAPE (« L’Insertion avec les Entreprises Sociales et Commerciales et les Administrations Publiques en Europe »);
2. **Voicing the conditions, concerns and expectations of people exposed to social exclusion, discrimination and gender inequality or organisations providing services to people exposed to social exclusion, discrimination and gender inequality**

Two new activities were implemented in the framework of this objective: the raising awareness campaigns and the study cases.

- Enterprises campaign

‘Work integration social enterprises: an entrepreneurship oriented to the vulnerable groups!’ of which the objective is to promote the work integration social enterprises in the countries where they are less developed or not well known. This campaign was implemented in six different countries: Czech Republic, Romania, Denmark, Sweden, Slovenia and Serbia. It consisted in promoting the work integration social enterprises and their three principles in order to convince the national authorities and stakeholders of the added value of this kind of entrepreneurship.

- Workers campaign

‘Workers are talking to you!’ of which the objective is to let heard the voice of the workers and to promote the social integration enterprises. This campaign was implemented in 8 members countries: Austria, Belgium: Wallonia and Flanders, Denmark, Luxembourg, Czech Republic, Romania, United-Kingdom and Slovenia. About 4 workers, from the disadvantaged target, were interviewed in each country that produced the national e-cards. The European campaign was based on 8 national testimonies chosen among the 35 messages ENSIE received. The campaign was promoted and disseminated at both national and European levels through the ENSIE website, the members’ websites and their national promotion activities. The campaign was also disseminated during direct meetings with the European Commission and Parliament, as well as with other stakeholders. In 2012, ‘Workers are talking to you!’ will be used as promotional material during the first campaigning activity period.
- Study cases

In 2011, studies of good practices using the SPIRAL methodology of the Council of Europe were realized in three work integration social enterprises in France (ID-AL, SISTRA et Alternative). This particular methodology tries to analyze the WISEs under well-being criteria. This method is rather innovative as it enables to calculate the qualitative added-value of the work integration social enterprises. The results of these studies will be available in 2012, during which an additional study will take place in the work integration social enterprises Ateliere Fara Frontiere in Romania.

On the same objective, other activities were implemented in order to promote the interests of the target group of the work integration social enterprises. In particular, ENSIE answered to public consultations launched by the European Commission (see section 4.1.1.3 Public consultations) and participated in different meetings (direct meetings with civil servants, MEPs, foundations or other stakeholders, parliamentary intergroups, conferences, public hearings, etc.) in which the work integration social enterprises and their workers were systematically promoted.

3. Reinforcing the skills of the network and its members’ organisations to advance, support and further develop EU objectives and priorities at national level

For this objective, a first step consisted in better information of ENSIE staff on European policies and priorities. The first evaluation realized by the staff and the Board of Directors on the staff showed good results and an increasing of knowledge in particular because of the internal monthly newsletter.

The same newsletter enables on a second step to improve the members information on European policies on social and employment issues, as well as a more regular exchange between the members. The updated website is also an efficient tool for ENSIE members, their members and their workers. The online training session realized on the Europe 2020 Strategy ensured a better comprehension of the general European policy framework. Direct emails sent to the members mainly concerned requests of contributions or information on high importance issues. Moreover, the members meetings organized this year in Barcelona, Brussels and Bucharest were additional occasions to tackle particularly interesting issues as public procurement, social services of general interest or the Social Business Initiative. The raising awareness campaigns were also an efficient tool of information and promotion of work integration social enterprises in European countries.

The ENSIE’s members evaluation gave good results concerning the members information on European policies. Nevertheless, not many people participated and it would be thus interesting to verify these data next year.

At national level, the promotional work of the sector implemented by ENSIE’s members lead to the publication of two new regulations: a law on social economy in Spain and one on the social entrepreneurship was also voted in March in Slovenia.

At European level, work integration social enterprises seem better known. Work and social integration of disadvantaged groups has been part of a new important EU legislation proposal: public procurement Directive proposal of 20 December 2011; the access to and reintegration into the labour market and social inclusion of vulnerable groups is part of the Commission Decision of 20
December 2011 on the application of Article 106(2) of the Treaty on the Functioning of the European Union to State aid in the form of public service compensation granted to certain undertakings entrusted with the operation of services of general economic interest and the EC Social Business Initiative of October 2011 recognises two types of social enterprises, one of which work integration social enterprises.

4. Better integrating cross cutting issues (gender, poverty and non-discrimination) in the day-to-day work

The ENSIE network mainly addresses its interests to the work integration social enterprises and their target group mostly composed of disadvantaged persons (people suffering from diverse types of social, professional or other handicaps). The issues linked to the gender, poverty and non-discrimination are thus naturally included in the staff day-to-day work.

Thus, the network focused on the workers of work integration social enterprises workers through the campaign ‘Workers are talking to you!’ A special concern was also given to the workers in the framework of the study cases based on the SPIRAL methodology that is mainly dedicated to the workers well-being within the work integration social enterprises. Moreover, ENSIE is always concerned of finding meeting places accessible to the largest audience (costs, mobility, etc.).

The collaboration with other European organisations active in the sector of which ENSIE is a member or not ensures exchanges and proposals of action in direct link to the issues tackled by the network. The projects presented by ENSIE during 2011 are also going to an increasing integration of the disadvantaged persons in the current society.

ENSIE’s members involvement was thus essential in the framework of this project all through the year 2011. Very glad of this fruitful collaboration, the staff is looking forward to continue these activities in the next two years.

4.1.6 Project ‘Du boulot mais pas seulement!’

This project was accepted in 2011 and started in November to end up on August 2012. ‘Du boulot mais pas seulement!’ ('Work but not only!) is a project financed by the SPF Social Integration Belgium and developed in partnership with ENSIE’s members networks: CSAL, RES and SST.

The objective of the project is to promote support policies to the workers of the work integration social enterprises. The idea is to promote an Italian good practise, ‘RE: Social Club’ (Base 202) in Belgium (Wallonia and Flanders) through the participation of the work integration social enterprises networks RES and SST. Following an analysis of the Italian initiative, the experience will be promoted within the two Belgian networks in order to identify two enterprises ready to implement a feasibility study about the reproduction of the good practice in Belgium. Exchanges between the two countries will be organised in the framework of these studies and will drive to a final report. In this project, a special concern is given to educating the workers to consume in a more responsible way, especially in
an environmental point of view.

The project was thus launched in November and started with the study of the initiative 'RE: Social Club' (Base 202) of our Italian member Consorzio Sociale Abele Lavoro by ENSIE staff.

4.1.7 Project ‘Work in Station’

This project was created in November 2011 but will start in March 2012 and will continue until April 2013.

‘WORK in stations’, professional integration in and around European stations is a project financed by the European Social Funds of which Ensie is a partner.

With Agence nouvelle des Solidarités actives as promoter, this project aims to develop economic cooperations and to build new professional integration types from the big European capitals stations. Indeed, stations are places of stationing and meeting of people in exclusion situation but also the basis of important economic flows. Stations are thus an ideal subject to create professional integration systems.

Three stations participate in the project in Brussels (Brussels Central Station), Paris (Paris North East) and Roma (Roma Termini) and three types of actors are working together: local public authorities, railway enterprises and actors of the work integration. The objective is to create models of innovative cooperation in the framework of integration around the economic territory of stations.

The partners of the projects are:

- France: Active Solidarities New Agency (ANSA), the national Train Company (SNCF), the national federation of Welcoming and Social Reintegration Associations Ile-de-France (FNARS idF), Paris City council, Directorate General for Social Cohesion.
- Italia: Europe Consulting, Ferrovie dello Stato, Commune di Roma Capitale, Provincia di Roma, Regione Lazio;
- Belgium: national Train Company (SNCB-Holding), Bruxelles city council; Brussels Federation of social-professional integration organization (FeBISP);
- European level: FEANTSA, the European Federation of National Organizations Working with the Homeless, European Network of Social Integration Enterprises (ENSIE).

4.2 Speeches and participation to meetings and workshops in national and European Union institutions

In the framework of its representation and promotional work of work integration social enterprises, ENSIE participated at several meetings, conferences and meetings at national and European level. Some of it are also sometimes organized at international level. The network also organized different meetings with the participation of its members of which we refer in the activities of the PROGRESS project.
During the year 2011, ENSIE was also invited as a speaker during different events or to participate to the network members activities.

4.2.1 Speeches and participation at international level

4.2.1.1 FIESS 2011

FIESS 2011 is the International Forum on Social and Solidarity Economy 2011 organized by different actors of the social economy in cooperation with the Government of Quebec and the City of Montreal from the 17th to the 20th of October. The main theme of this edition was the need for a dialogue between the State and the civil society to develop public policies for the social economy. During this week, different activities were offered to the participants: field trips, workshops, conferences, exhibitions, etc.

Aurélie Duprés, policy officer of ENSIE had the opportunity to be present during this meeting, in particular to support the RIPESS – Intercontinental Network of Promotion of the Social and Solidarity Economy –, one of the organizers of this event, in which ENSIE is actively involved.

4.2.1.2 Practical seminar with international participation: Perspective to the Bulgarian social economy development – Ministry of Labour and Social Policy of the Republic of Bulgaria

On the 19th and 20th of April, Salvatore Vetro presented the network during a practical seminar with international participation on the perspective to the Bulgarian social economy development. On the first day, he presented the Ensie Network in the second plenary session focused on institutions supportive to social economy.

4.2.2 Speeches and participation at European level

4.2.2.1 Social Economy and Romania – Pour la Solidarité

The 17th of February, Aurélie Duprés, policy officer at Ensie and Salvatore Vetro, Ensie’s treasurer, presented the network during the week of Romanian actor’s immersion organized by the European Think Tank “Pour la solidarité” on the topic of social economy.

4.2.2.2 ‘Europe and social economy: which outcome of the Belgian presidency?’ - Saw-B & VOSEC

The 21st of February, a debriefing of the Belgian presidency 2010 was organised by the social economy platforms from the Wallonia (Saw-B) and Flemish (VOSEC) regions on the issue ‘Europe and social economy: which outcome of the Belgian presidency?’.

At this occasion, Salvatore Vetro, ENSIE’s treasurer spoke about ‘The outcome of the Belgian presidency. Evolutions to point out in the social economy European framework’ beside other key
actors as Alain Coheur, president of Social Economy Europe or Marc Tarabella, MEP and vice president of the Social Economy Parliamentary Intergroup.

4.2.2.3 Social Innovation: European vision, local action – Comité of the Regions

On the 10th of May 2011, the team presented Ensie at the Forum ‘Social Innovation: European vision, local action’ of the Committee of the Regions as exhibitor and as participant.

The CoR Forum welcomed more than 250 participants from regional and local authorities, European institutions, research centers and social organizations and networks, informing them about existing and new concepts in the field of social innovation and giving insights in how to create and implement innovation in their social policy.

The ENSIE team had thus the opportunity to present to different stakeholders, the network and its members through leaflets, videos and debates.

4.2.2.4 EU social protection and social inclusion policies - College of Europe

On the 21st of July, Aurélie Duprés presented the network and lead a session on EU social protection and social inclusion policies in the framework of a training session ‘Speak European’ of the College of Europe of Bruges dedicated to a Serbian delegation.

4.2.2.5 Second conference Active Europe – FEBEA

In 2011, ENSIE participated at the second conference Active Europe that took place in Cracow (Poland) on the 7th and 8th of September. On this occasion, Patrizia Bussi, ENSIE’s coordinator, presented the financing mechanism of the social integration initiatives in urban areas.

4.2.2.6 Round table: Public procurement and public social partnerships: the prospects for social enterprises and the reform of EU rules - DIESIS

On the 16th of October, Aurélie Duprés spoke during the round table ‘Public procurement and public social partnerships: the prospects for social enterprises and the reform of EU rules’ organized in the framework of the PASE project in order to present the situation of the work integration social enterprises.

4.2.2.7 Annual Convention of the European Platform against Poverty—EC

The Convention was organized on 17-18 October in Cracow in order to analyse the progress made towards the headline target of reducing poverty and social exclusion by at least 20 million by 2020 and the implementation of the European Platform against Poverty. It has also tried to tackle suggestions for future actions.
In this framework, ENSIE engaged itself to participate in the organization of a workshop with some of the members of Social Economy Europe (REVES, CECOP, AIM and ECF). The workshop proposed was entitled: “Poverty, employment and the role of the social economy”. Patrizia Bussi was rapporteur with the support of Kiril Kirilov NIKOLOV from the EC DG Internal Market as co-rapporteur in the workshop: “Poverty, employment and the role of the social economy.” The organization of this workshop was possible with the close collaboration of the European Commission DG Employment and will lead to different recommendations on policy and initiatives to the European and national authorities.

**4.2.2.8 Bridges to work – Salto Youth Inclusion**

“SALTO Inclusion” (EU resource centre for youth work with disadvantaged young people) was organizing a conference entitled "Bridges to Work» from 18-20 October 2011 in Antwerp, Belgium. The objective was to bring different stakeholders together to use young people's full potential on the labour market.

"SALTO Inclusion" being looking for organisations like ENSIE and its members, that represent social enterprises involved in the inclusion of young disadvantaged people into the job market, Salvatore Vetro represented the network and shared his experience within the enterprise.

**4.2.2.9 Social inclusion of youth on the margins of society: more opportunities, better access, and higher solidarity, CE DG Education et Culture**

In support of the "Youth on the Move" and "European platform against poverty" Flagship Initiatives, DG Research & Innovation of the European Commission organised on 17 - 18 November 2011 an evidence-based and policy-oriented conference on "Youth and Social Inclusion".

Patrizia Bussi represented the network and presented the youth issue on the theme 'From school to work integration social enterprises’.

**4.2.2.10 Social Economy in the European Agenda – Parliamentary Intergroup Social Economy**

On the 8th of December, Salvatore Vetro represented ENSIE and spoke on the theme Social Innovation and Governance during the parliamentary intergroup public hearing ‘Social Economy in the European Agenda’.

**4.2.2.11 “We care, how can EU care?” – Social Platform**

The conference “We care, how can EU care?” - Our vision of CARE that respects the rights of individuals, guarantees access to services and promotes social inclusion organized by the Social Platform was held on the 9th of December. Aurélie Duprés participated in this event with other Social Economy Europe networks.
4.2.2.12 **Study tour Uzbekistan – EMES**

On the 14th of December, Aurélie Duprés welcomed the stakeholders of a study visit organized by EMES network on the benefits of social partnership in employment creation and social protection of vulnerable groups in Uzbekistan. The policy officer presented them the network and its mission of representation.

4.2.3 **Speeches and participation at national level**

4.2.3.1 **Social clauses in Europe – Faedei & Feicat**

On the 24th of February 2011, 150 persons attended the conference 'Social clauses in Europe’ organised by ENSIE and its two Spanish members in Barcelona, Spain, organized in the framework of Inserciona, the Fair of Social integration enterprises.

At this occasion, different ENSIE’s members took the floor to present their own national experiences on social clauses:

- Charlotte Gruber introduced the conference ‘Social considerations in Europe’;
- Abilio Machado, OPE presented the experience of Luxembourg;
- Philip O'Connor, DEP presented the experience of Ireland;
- Jean-Louis Doppler, expert recommended by CNEI presented the experience of France.

ENSIE’s members were also represented in a demonstration stand.

4.2.3.2 **‘Doing more with less: local partnerships’ role in the recovery’ - OECD LEED Forum on Partnerships and Local Governance**

Charlotte Gruber participated in this meeting of the OECD LEED Forum on Partnerships and Local Governance organized on 10 and 11 March 2011 in Vienna, Austria.

4.2.3.3 **The role of partnerships in the development of social economy – Romanian project**

From 13 to 15 April, ENSIE participated to the conference about "The role of partnerships in the development of social economy" organized in Timisoara (Romania) by all the partners of the Romanian project. Several Romanian actors of the sector were present and a nice fair with a lot of exhibitors of traditional products livened up the breaks of the conference (this fair reminded the one organized during "Inserciona" in Barcelona).

Patrizia Bussi spoke in the plenary session during the first morning, trying to explain the last European tendencies about social economy. On the second day, the coordinator of the network talked about the importance of networking and about the role of ENSIE within a workshop in which the debates highlighted the importance of acting together.
4.2.3.4 **ENSIE’s member General Assembly - RES**

On the 29th of June, Aurélie Duprés presented ENSIE network and the activities organised in collaboration with the network’s members in the framework of the PROGRESS project during the General Assembly gathering the Wallonia network’s members.

4.2.3.5 **Annual Conference - Social Firms Europe – CEFEC**

Patrizia Bussi participated to the annual conference of Social Firms Europe – CEFEC of which some of its members are also involved and presented ENSIE network during the day of the 5th of October.

4.2.3.6 **Social economy, an innovative model for active inclusion of disadvantaged groups: final conference of the Romanian project**

For the final conference of the project, three representatives of ENSIE were present: Charlotte Gruber, ENSIE’s president, Patrizia Bussi, ENSIE’s coordinator and Raluca Ouriaghli, Ateliere Fara Frontiere’ director (ENSIE Romania member). Alain Coheur from Social Economy Europe and Cornelia Andrei from the EC DG Employment, Social Affairs and Inclusion were also invited.

4.2.3.7 **COORACE Congress**

On the 18th and 19th of October, our member COORACE organized its 2011 congress called “Let’s act together for more solidarity in territories” in Marseille, France. Charlotte Gruber represented ENSIE and spoke about the place of work integration within the social economy.

4.2.3.8 **CNEI Fall University**

On the 2nd and 3rd of November, was held the CNEI fall University in Lyon, on the theme of the social and professional requalification of people far from the employment. It was the occasion for the CNEI to present its propositions and to debate about it with public authorities and the political, economic and social representatives.

ENSIE was partner in the fall University and Aurélie Duprés represented the network and its members through a demonstration stand.

4.2.3.9 **Full stop – Invitation to action and partnership for the social and professional integration of people in difficulties – Ateliere Fara Frontiere**

On the 24th and 25th of November, ENSIE and its members met Bucharest (Romania) in a round table ‘Full stop – Invitation to action and partnership for the social and professional integration of people in difficulties’.
On this occasion, Charlotte Gruber presented ENSIE network and Maria Nieves Ramos ENSIE’s vice president the Spanish experience of its network Faedei.

5. Perspectives for 2012

During their last General Assembly (June 2011), ENSIE and its members defined the strategic guidelines for the years 2011 – 2013.

Five topics were chosen as main working axes:

- the European 2020 strategy:
  - An agenda for new skills for new jobs;
  - Youth on the move;
  - European platform against poverty;
  - Innovation Union;
- the responsible and sustainable enterprises;
- the public procurement;
- the social services of general interest;

The year 2012 will thus focus on certain activities directly related to the ongoing projects and to the most important European policies news for the work integration social enterprises. It will mainly refer to:

- European political activities linked with the promotion of social clauses in public procurement, with the EC Social Business Initiative, with the Services of General Interest;
- Activities realised in the framework of the PROGRESS Project in continuation with the ones developed during the year 2011;
- Activities linked to the project “Du boulot mais pas seulement!” (Reinforcement of the purchasing power) developed in partnership with the network members CSAL, RES and SST;
- Activities of the project ‘Work in stations’ aiming the professional integration in and around the European stations.

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