

Science Management Associates: Workshop Target Audiences

Workshop	Workshop length	Target Audience				
		Postdocs	Staff scientists	Faculty/ Group Leaders/ Supervisors	Admin. and support staff	Graduate students
1. Difficult Conversations in the Research Workplace: Fundamentals of Negotiation	Full day or half day					
2. Leading Scientific Team and Project Meetings	Half-day					
3. Hiring and Retaining Your Science Team: Interviewing, Selecting and Orienting Scientists, Technical Staff and Managers	Half-day					
4. Managing Your Science Team: Setting Goals, Giving Feedback and Evaluating Scientists	Half-day					
5. The Best of Lab Dynamics	Full day (two half-day workshops)					
6. Leading Pharmaceutical Project Teams	Half-day plus					
7. Speaking of Science: Presenting Your Science and Yourself. Speaking and Presentation Skills for Scientists	Half-day					
8. The Front Lines of Science: Management and Leadership Challenges in the Science Workplace.	Half-day					
9. Best Foot Forward, Part 1: Interviewing Skills for Postdocs	Half-day					
10. Best Foot Forward Part 2: How to give a great job talk	Half-Day					
11. Management Skills for Scientists: Our Most Popular Two-Day Workshop Sequence	Two days (four half-day workshops)					
12. Leadership for Scientists	Three to four days.					
13. Just for Postdocs: The skills you need to jump start your career in science.	Three days (six half-day workshops)					