Dear Colleagues,

Over the last three years, we partnered to complete a strategic plan which positions WBENC for the future, we strengthened relationships with the Regional Partner Organizations, we revitalized the role of the WBE Leadership Forum, we cultivated talent, we improved key internal processes, enhanced existing programs, and fostered several exciting new opportunities for women’s business development. As you read through this annual report, take a moment to reflect on the impressive statistics depicting the organization’s growth and the successful programs and events that were executed in 2013. I hope you enjoy the new format.

My thanks to the WBENC Board members for their leadership; the Regional Partner Organizations for their partnership and dedication to women’s business development, the Corporate and Government Members for embracing WBENC’s value proposition; the Women’s Enterprise Forum for their willingness to give their time in support of others; the WBEs for their outstanding products and services and for their inspiration; and the WBENC staff for their tireless commitment and outstanding execution.

With 2013 being my final year as Board Chair, I want to take this opportunity to express how proud I am of the WBENC community. It was an honor to serve as Board Chair for such an outstanding organization. I am very fortunate to have worked with so many committed professionals who share a similar passion for women’s business development and supplier diversity.

I am proud to welcome Benita Fortner as the new Board Chair. Benita has an outstanding background in supplier diversity and women’s business development. I was fortunate to have worked with Benita as a Board Vice-Chair, where she led the development of our technology strategy. The WBENC Board is on solid ground under Benita’s leadership and I know with Benita as Chair, we will continue to see strong advancements in WBENC’s support to women’s business development.

Lastly, I would like to thank WBENC President and CEO, Pamela Prince-Eason. Pam is an exceptional leader whose endless energy, creativity, vision and commitment exemplifies WBENC’s mission.

Sincerely,

Laura Taylor
2013 Chair, WBENC Board of Directors
Director, Procurement
Pitney Bowes Inc.
WBENC MISSION AND VISION

MISSION
To fuel economic growth globally through access to opportunities, by identifying, certifying and facilitating the development of women-owned businesses.

ROADMAP
With the strong commitment of our constituents, we foster diversity in the world of commerce. We will broaden our reach and focus on growth throughout our network by delivering programs and services through our CORE platform.

VISION
To be the leader in women’s business development.

CORE PLATFORM

Certification
Certification is the cornerstone of WBENC’s value proposition. The certification standard is the most relied upon certification of women-owned businesses. The goal is to be the most valued certification of women-owned, operated and controlled businesses as recognized by public, private, non-profit and government entities.

Opportunities
Opportunities deliver programming and networking for all constituents. The goal is to deliver world-class programming that enhances development and growth. WBENC is committed to connecting Corporate and Government Members with certified, qualified Women’s Business Enterprises.

Resources
Resources are provided throughout our network to address the challenges and barriers that WBEs face in doing business in the marketplace and to assist Corporate and Government Members in their efforts to build and sustain exceptional supplier diversity programs.

Engagement
Engagement of our constituents is key to success throughout our network. Recognition that promotes the success of key constituents creates a better awareness of leading practices for women-owned businesses.

CONSTITUENT BREAKDOWN

WBENC Certfied Women’s Business Enterprises (WBEs) are companies that are at least 51% owned, controlled and operated by a woman or women. WBENC is the nation’s leading advocate for WBEs as viable vendors and suppliers to its Corporate and Government Members.

The majority of WBENC Corporate Members are Fortune 500 companies. Each have established supplier diversity programs. WBENC connects these corporations with WBEs to build relationships and generate contracts. Over 1,000 corporations and agencies accept WBENC Certification at state and local levels.

Certified WBEs
11,381

Corporate and Government Members
271

WBENC Staff
16

Regional Partner Organizations
14

WBENC is supported by 14 Regional Partner Organizations (RPOs), which administer and process certifications throughout the nation, provide regional programs and events as well as capacity development training to women-owned businesses.

WBENC Staff consists of several departments executing the mission and vision of the organization. Through business development, programs, marketing and communications, certification management and operations, the execution strategy is governed by the Board of Directors under the leadership of the Executive Committee.
Ongoing Strategies

- Define more efficient process which integrates new technology solutions to streamline the experience for WBEs and the certification teams.
- Develop a targeted industry growth strategy capitalizing on the significant presence of WBEs in a broad range of business sectors to fill the needs of our existing and future Corporate and Government Members.

Certification - to maintain the WBENC brand as setting the world class standard of Women's Business Certification through 14 Regional Partner Organizations administering to the U.S., Puerto Rico, Guam and the Virgin Islands.

Average Stats of 11,381 WBEs

$7.6 Million in Revenue
18 Years of Experience
47 Employees
Certified for 8 Years
5.3% WOSB Certified

Certified WBEs Per Regional Partner Organization

Certified WBE Geographic Reach

<table>
<thead>
<tr>
<th>WBE Geographic Reach</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Global</td>
<td>2,951</td>
</tr>
<tr>
<td>National</td>
<td>4,820</td>
</tr>
<tr>
<td>Regional</td>
<td>2,349</td>
</tr>
<tr>
<td>Local</td>
<td>1,261</td>
</tr>
</tbody>
</table>

WBE Industry Information

- Professional, Scientific, and Technical Services: 3,707
- Administrative, Support, Waste Management, Remediation Services: 1,497
- Manufacturing: 1,493
- Construction: 1,223
- Wholesale Trade: 1,068
- Transportation & Warehousing: 458
- Real Estate, Rental & Leasing: 320
- Information Technology: 316
- Retail Trade: 290
- Other Services: 184
- Finance & Insurance: 157
- Healthcare & Social Assistance: 151
- Entertainment or Lodging: 127
- Agriculture, Mining or Utilities: 97
- Unreported: 11
Opportunities - to accelerate opportunities for our constituents by delivering world-class programming to enhance growth and development in business.

**GOALS**

- Maximize relevant, existing knowledge programs
- Capitalize on the wealth of industry expertise our community has to offer
- Create a superior resource pool for all of our constituents

**PROGRAMMING FOCUS**

- Leveraging Expertise
- Building Capacity
- Building and Honing Skills

**ongoing strategies**

**2013 SUMMIT & SALUTE HIGHLIGHTS:**

<table>
<thead>
<tr>
<th>ATTENDEES</th>
<th>MEET &amp; GREET PARTICIPANTS</th>
<th>MATCHMAKERS</th>
<th>SPONSORS</th>
<th>TOP CORPORATIONS</th>
<th>WBE STARS</th>
<th>POWER MEETINGS</th>
</tr>
</thead>
<tbody>
<tr>
<td>1,242</td>
<td>544</td>
<td>247</td>
<td>105</td>
<td>45</td>
<td>14</td>
<td>8</td>
</tr>
</tbody>
</table>

**2013 NATIONAL CONFERENCE HIGHLIGHTS:**

<table>
<thead>
<tr>
<th>ATTENDEES</th>
<th>MATCHMAKERS</th>
<th>EXHIBITORS</th>
<th>SPONSORS</th>
<th>WORKSHOPS</th>
<th>STUDENT ENTREPRENEURS</th>
<th>POWER MEETINGS</th>
</tr>
</thead>
<tbody>
<tr>
<td>3,061</td>
<td>820</td>
<td>320</td>
<td>111</td>
<td>28</td>
<td>16</td>
<td>13</td>
</tr>
</tbody>
</table>

**WBENC - GO FOR THE GREENS**

<table>
<thead>
<tr>
<th>ATTENDEES</th>
<th>MATCHMAKERS</th>
<th>WBENC FORUM MEMBERS</th>
<th>INFORMATIVE SESSIONS</th>
<th>WBENC CORPORATE MEMBERS</th>
<th>WBENC RPOs</th>
</tr>
</thead>
<tbody>
<tr>
<td>153</td>
<td>73</td>
<td>21</td>
<td>11</td>
<td>9</td>
<td>4</td>
</tr>
</tbody>
</table>

WBENC partnered with the Go for the Greens Foundation for the first time in 2013. The 6th Annual Go for the Greens Conference was held at the Boardwalk Resort at Walt Disney World in Lake Buena Vista, Florida. This two-day conference delivered a program full of workshops, keynotes, networking and matchmaking focused on the WBENC Woman’s Enterprise Forum.
**RESOURCES**

**GOALS**
- Evaluate ways to strengthen existing revenue streams
- Develop alternative revenue streams for WBENC

**WOMEN'S ENTERPRISE FORUM FORUM FORUM EXECUTIVE LEADERSHIP TEAM FORUM EXECUTIVE PROGRAM FORUM COMMITTEE REPRESENTATIVES FORUM (ALL CERTIFIED WBEs)**

**AMBASSADORS**

**TUCK-WBENC EXECUTIVE PROGRAM**

**DOROTHY B. BROCKERS BROTHERS EXECUTIVE PROGRAM**

**WBENC PLEDGE OF SUPPORT**

**WBENC LINK**

**NATIONAL CORPORATE MEMBER INDUSTRIES**

**CORPORATE MEMBERS 2013**
As of December 31, 2013

**CORPORATE MEMBERS 2013**
As of December 31, 2013

**Resources** - to ensure we provide WBEs the needed education, support and tools to build relationships with Corporate Members so that as vendors, they can positively impact their supply chain.
ENGAGEMENT

Engagement—to foster involvement and celebrate the success of our constituents through robust recognition and engagement program.

GOALS

- Enhance the WBENC brand through engagement and recognition
- Promote the success of key constituents and inspire all to reach higher standards of performance

CRYSTAL LEADERSHIP AWARD

The Crystal Leadership Award is the highest honor given to a corporate entity by WBENC. It recognizes influence in women’s business success through programs focused on development.

Crystal Award Recipient
James S. Turley
Global Chairman and CEO
Ernst & Young LLP

2013 AMERICA’S TOP CORPORATIONS

America’s Top Corporations for Women’s Business Enterprises is the only national award honoring corporations with world-class programs that create level playing fields for Women’s Business Enterprises (WBEs), which compete for corporate contracts. In addition to offering equal access to business opportunities, Top Corporations generate and conduct a high volume of business with WBEs. These top corporations are leaders in their industry and partner with women business owners throughout the U.S.

2013 ALCORN AWARD

The William J. Alcorn Award recognizes outstanding leadership contributions made by individuals in support of WBENC and its mission to fuel economic growth through access to opportunities, by identifying, certifying and facilitating development of women-owned businesses. This award is given at the discretion of the current chair of the WBENC Board of Directors.

Diana Clemente
President, Big Apple Car, Inc.
Women President’s Educational Organization - NY

Jamie Fletcher
CEO, Mach 1 Global Services, Inc.
Women’s Business Enterprise Council - West

Bev Gray
President and CEO, Exhibit Edge Inc.
Women Presidents’ Educational Organization - DC

Heather Sanderson
President, Overture Premiums & Promotions, LLC
Women’s Business Development Center - Chicago

Cindy Torres
CEO, JurisSolutions, Inc.
Women’s Business Enterprise Council PA-DE-NJ

Geraldine Walker
President, Walker Transfer, Inc.
Ohio River Valley Women’s Business Council

Traci Williams
President and CEO, Crescent Construction Services, LLC
Greater Women’s Business Council

2013 APPLAUSE AWARD

WBENC’s Applause Award recognizes exceptional accomplishments that expand opportunities for Women’s Business Enterprises on a national or international level while breaking down the barriers that impede the progress and growth of businesses owned and operated by women. Award recipients are selected based on their impact on the growth of WBEs, and innovative and inspirational leadership on behalf of women business owners as well as their companies.

Tara Abraham
Founder and Co-CEO
Accele

Barbara Kubicki-Hicks
Senior VP, Supplier Development
Bank of America

Ruby McCleary
Director, Supplier Diversity
United Airlines

Accenture
Adecco
Alcatel-Lucent
Allstate Insurance Co.
Altra Group, Inc.

Lockheed Martin Corporation
Macy’s, Inc.
ManpowerGroup
Marriott International, Inc.
MGM Resorts International

Ongoing Strategies
- Enhance the WBENC brand through engagement and recognition
- Promote the success of key constituents and inspire all to reach higher standards of performance

WBE BUSINESS STARS

America’s Top Corporations

WBE BUSINESS STARS

Applaud Awardees

Alcorn Awardees

2013 America’s Top Corporations

2013 Alcorn Award

2013 Applause Award
### Women's Business Enterprise National Council, Inc.

#### Statement of Financial Position

**December 31, 2013**

(With Summarized Financial Information for the year ended December 31, 2012)

The information presented here is derived from financial statements audited by Drolet & Associates, PLLC.

#### Assets

<table>
<thead>
<tr>
<th>Item</th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>2,723,186</td>
<td>2,302,185</td>
</tr>
<tr>
<td>Accounts receivable, net of allowance for doubtful accounts</td>
<td>1,258,231</td>
<td>1,753,331</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>242,979</td>
<td>387,924</td>
</tr>
<tr>
<td>Other current assets</td>
<td>18,240</td>
<td>11,287</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td>4,262,756</td>
<td>4,454,727</td>
</tr>
<tr>
<td><strong>Fixed Assets, net</strong></td>
<td>549,978</td>
<td>399,155</td>
</tr>
<tr>
<td><strong>Restricted Cash</strong></td>
<td>1,648,738</td>
<td>1,591,412</td>
</tr>
<tr>
<td><strong>Accounts Receivable, less current portion</strong></td>
<td>-0-</td>
<td>50,000</td>
</tr>
<tr>
<td><strong>Security Deposits</strong></td>
<td>34,774</td>
<td>27,472</td>
</tr>
<tr>
<td><strong>Cash Surrender Value of Life Insurance</strong></td>
<td>125,049</td>
<td>73,773</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>6,621,295</td>
<td>6,596,539</td>
</tr>
</tbody>
</table>

#### Liabilities and Net Assets

<table>
<thead>
<tr>
<th>Item</th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Liabilities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>2,262,500</td>
<td>2,564,400</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>763,931</td>
<td>636,728</td>
</tr>
<tr>
<td><strong>Total Current Liabilities</strong></td>
<td>3,016,881</td>
<td>3,199,138</td>
</tr>
<tr>
<td><strong>Deferred Compensation Payable</strong></td>
<td>125,049</td>
<td>73,773</td>
</tr>
<tr>
<td><strong>Deferred Rent</strong></td>
<td>140,892</td>
<td>126,281</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>3,282,522</td>
<td>3,401,522</td>
</tr>
</tbody>
</table>

#### Net Assets

<table>
<thead>
<tr>
<th>Item</th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted net assets</td>
<td>1,930,329</td>
<td>1,799,547</td>
</tr>
<tr>
<td>Temporarily restricted net assets</td>
<td>1,395,344</td>
<td>1,326,070</td>
</tr>
<tr>
<td>Permanently restricted net assets</td>
<td>73,100</td>
<td>73,100</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td>3,308,773</td>
<td>3,195,017</td>
</tr>
</tbody>
</table>

#### Total Liabilities and Net Assets

<table>
<thead>
<tr>
<th>Item</th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td>6,621,295</td>
<td>6,596,539</td>
</tr>
</tbody>
</table>

---

### Women's Business Enterprise National Council, Inc.

#### Statement of Activities

For the Year Ended December 31, 2013

(With Summarized Financial Information for the year ended December 31, 2012)

The information presented here is derived from financial statements audited by Drolet & Associates, PLLC.

#### Revenue

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Membership dues</td>
<td>$3,599,750</td>
<td>$148,000</td>
<td>$50,000</td>
<td>3,599,750</td>
<td>3,402,882</td>
</tr>
<tr>
<td>Contributions</td>
<td>122,585</td>
<td>148,000</td>
<td>270,585</td>
<td>1,133,545</td>
<td>341,775</td>
</tr>
<tr>
<td>Exhibitor fees</td>
<td>641,500</td>
<td>-0-</td>
<td>610,000</td>
<td>1,251,500</td>
<td>1,270,775</td>
</tr>
<tr>
<td>Conference fees</td>
<td>1,124,418</td>
<td>1,124,418</td>
<td>1,178,811</td>
<td>3,427,647</td>
<td>3,477,611</td>
</tr>
<tr>
<td>Sponsorships</td>
<td>3,333,160</td>
<td>3,333,160</td>
<td>2,975,220</td>
<td>9,641,540</td>
<td>8,656,585</td>
</tr>
<tr>
<td>Interest income</td>
<td>31</td>
<td>-0-</td>
<td>-0-</td>
<td>31</td>
<td>-0-</td>
</tr>
<tr>
<td>Certification fees</td>
<td>5,900</td>
<td>-0-</td>
<td>6,250</td>
<td>5,900</td>
<td>6,250</td>
</tr>
<tr>
<td>Other income</td>
<td>193,178</td>
<td>-0-</td>
<td>141,447</td>
<td>193,178</td>
<td>141,447</td>
</tr>
<tr>
<td><strong>Net assets released from restrictions</strong></td>
<td>139,057</td>
<td>(139,057)</td>
<td>-0-</td>
<td>-0-</td>
<td>-0-</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>9,119,548</td>
<td>8,974</td>
<td>-0-</td>
<td>9,128,522</td>
<td>8,656,585</td>
</tr>
</tbody>
</table>

#### Expenses

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Membership</td>
<td>532,719</td>
<td>532,719</td>
<td>532,719</td>
<td>239,410</td>
<td></td>
</tr>
<tr>
<td>Salute</td>
<td>999,656</td>
<td>-0-</td>
<td>999,656</td>
<td>859,201</td>
<td></td>
</tr>
<tr>
<td>National Conference &amp; Business Fair</td>
<td>2,920,826</td>
<td>-0-</td>
<td>2,920,826</td>
<td>3,048,460</td>
<td></td>
</tr>
<tr>
<td>Alliance relationships</td>
<td>1,948,492</td>
<td>-0-</td>
<td>1,948,492</td>
<td>2,010,451</td>
<td></td>
</tr>
<tr>
<td>Other programs</td>
<td>985,654</td>
<td>-0-</td>
<td>985,654</td>
<td>942,507</td>
<td></td>
</tr>
<tr>
<td><strong>Total Program Services</strong></td>
<td>7,387,347</td>
<td>-0-</td>
<td>7,387,347</td>
<td>7,120,229</td>
<td></td>
</tr>
<tr>
<td>Supporting services:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management and general</td>
<td>1,100,857</td>
<td>-0-</td>
<td>1,100,857</td>
<td>1,186,282</td>
<td></td>
</tr>
<tr>
<td>Fundraising</td>
<td>496,562</td>
<td>-0-</td>
<td>496,562</td>
<td>295,744</td>
<td></td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>8,984,766</td>
<td>-0-</td>
<td>8,984,766</td>
<td>8,602,555</td>
<td></td>
</tr>
<tr>
<td><strong>Change in Net Assets</strong></td>
<td>134,782</td>
<td>8,974</td>
<td>-0-</td>
<td>143,756</td>
<td>54,330</td>
</tr>
<tr>
<td><strong>Net Assets, Beginning of Year</strong></td>
<td>1,795,547</td>
<td>1,326,370</td>
<td>73,100</td>
<td>3,195,017</td>
<td>3,140,687</td>
</tr>
<tr>
<td><strong>Net Assets, End of Year</strong></td>
<td>$1,930,329</td>
<td>$1,335,344</td>
<td>$73,100</td>
<td>$3,338,773</td>
<td>$3,195,017</td>
</tr>
</tbody>
</table>

---
## CASH FLOWS FROM OPERATING ACTIVITIES:

### CHANGE IN NET ASSETS

<table>
<thead>
<tr>
<th>Item</th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>CASH AND CASH EQUIVALENTS, END OF YEAR</td>
<td>$ 2,302,185</td>
<td>$ 2,677,200</td>
</tr>
<tr>
<td>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</td>
<td>$ 772,988</td>
<td>$ 771,610</td>
</tr>
<tr>
<td>Increase in restricted cash</td>
<td>163,748</td>
<td>43,058</td>
</tr>
<tr>
<td>Decrease in accounts receivable</td>
<td>540,100</td>
<td>1,070,501</td>
</tr>
<tr>
<td>Decrease in prepaid expenses</td>
<td>124,945</td>
<td>67,158</td>
</tr>
<tr>
<td>Increase in prepaid expenses</td>
<td>(7,073)</td>
<td>(2,539)</td>
</tr>
<tr>
<td>Decrease in accounts payable and accrued expenses</td>
<td>(31,702)</td>
<td>6,000</td>
</tr>
<tr>
<td>Decrease in accounts payable and accrued expenses</td>
<td>117,203</td>
<td>16,144</td>
</tr>
<tr>
<td>Increase in deferred rent</td>
<td>14,271</td>
<td>26,644</td>
</tr>
<tr>
<td>Decrease (increase) in deferred revenue</td>
<td>(301,970)</td>
<td>1,077,612</td>
</tr>
</tbody>
</table>

## Statement of Cash Flows

**CASH FLOWS FROM INVESTING ACTIVITIES:**

<table>
<thead>
<tr>
<th>Item</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Increase in restricted cash</td>
<td>(97,326)</td>
</tr>
<tr>
<td>Purchases of fixed assets</td>
<td>(105,400)</td>
</tr>
<tr>
<td>Total</td>
<td>(214,726)</td>
</tr>
</tbody>
</table>

**NET CASH USED IN INVESTING ACTIVITIES:**

<table>
<thead>
<tr>
<th>Item</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>(214,726)</td>
</tr>
</tbody>
</table>

**NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS:**

<table>
<thead>
<tr>
<th>Item</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>772,988</td>
</tr>
</tbody>
</table>

**CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR:**

<table>
<thead>
<tr>
<th>Item</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>2,302,185</td>
</tr>
</tbody>
</table>

**CASH AND CASH EQUIVALENTS, END OF YEAR:**

<table>
<thead>
<tr>
<th>Item</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>$ 2,302,185</td>
</tr>
</tbody>
</table>

**2013 BOARD OF DIRECTORS**


The information presented here is derived from financial statements audited by Deloitte & Touche, PLLC.
ABOUT WBENC

The Women’s Business Enterprise National Council (WBENC), founded in 1997, is the largest third-party certifier of businesses owned, controlled, and operated by women in the United States. WBENC, a national 501(c)(3) non-profit, partners with 14 Regional Partner Organizations to provide its world-class standard of certification to women-owned businesses throughout the country. WBENC is also the nation’s leading advocate of women-owned businesses as suppliers to America’s corporations. Visit www.wbenc.org to discover more about the programs and events at WBENC.

REGIONAL PARTNER ORGANIZATIONS

Diane McClelland
Astra Women’s Business Alliance
www.astrawba.org

Susan Rittscher
Center for Women & Enterprise
www.cweonline.org

Rosie Lewis
Greater Women’s Business Council
www.gwbc.biz

Reva Welden, Ph.D.
Ohio River Valley Women’s Business Council
www.orwbcc.org

Debbie Hurst
Women’s Business Council - Southwest
www.wbcswsouthwest.org

Emilia DiMenco
Women’s Business Development Center - Chicago
www.wbdc.org

Nancy Allen
Women’s Business Enterprise Council of Florida
www.womensbusiness.info

April Day
Women’s Business Enterprise Alliance
www.wbua-texas.org

Michelle Richards
Women’s Business Enterprise Council - Great Lakes
www.miscead.org

Querl Swift
Women’s Business Enterprise Council
PA-DE-NJ
www.wbencouncil.org

Blanca Robinson
Women’s Business Enterprise Council
South
www.wbencsouth.org

Pamela Williamson, Ph.D.
Women’s Business Enterprise Council - West
www.wbenc-west.org

Sandra Eberhard
Women Presidents’ Educational Organization-DC
www.wpec.us

Emilia DiMenco
Women’s Business Development Center - Chicago
www.wbdc.org

Nancy Allen
Women’s Business Enterprise Council of Florida
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www.wbenc-west.org

Sandra Eberhard
Women Presidents’ Educational Organization-DC
www.wpec.us

Marsha Firestone, Ph.D.
Women Presidents’ Educational Organization-NY
www.wpec.us

VON SINCERE THANKS TO CHEVRON FOR SPONSORING THIS ANNUAL REPORT

As an active Corporate Member and recipient of WBENC’s “Americas Top Corporation for Women’s Business Enterprises” Award, Chevron consistently demonstrates their commitment to creating mutually beneficial and innovative partnerships with Women’s Business Enterprises. Chevron is actively engaged with Regional Partner Organizations in proximity to its business interests across the United States. Chevron sponsors programs such as monthly educational encounters, the UCLA Management Development Entrepreneurs Program, and the “Game Changer” leadership development program - all aimed at building the capacity of women-owned businesses at both the national and regional levels. WBENC recognizes their significant contribution to the growth of women-owned businesses and values their partnerships in producing this report.

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