



For Immediate Release

DeVoe & Company Assists Frontier Wealth Management in its Acquisition of Highwater Wealth Management

San Francisco, February 10, 2020 – DeVoe & Company, a leading consulting firm and investment bank serving the RIA industry, is pleased to have supported Frontier Wealth Management, a \$2.5B RIA in Kansas City, in its acquisition of Highwater Wealth Management of Colorado.

“We see in Highwater a group of professionals that shares our commitment to clients, including a desire to continue to extend the ways we address their diverse wealth management needs,” said Nick Blasi, Chief Executive Officer of Frontier. “We are excited to welcome and integrate the entire team to Frontier.”

Highwater clients will benefit from access to expanded in-house services provided by Frontier, including risk assessment, tax planning and preparation, investment management, and corporate retirement planning. The acquisition adds professional expertise to Frontier, including a range of investment and financial specialists. It also deepens Frontier’s geographic footprint as the second area location in the Denver market.

“Joining Frontier provides a greater support and diverse expertise for our clients, without losing the boutique experience,” said Dickson Griswold, President, Highwater.

“The combination of Frontier and Highwater benefits both firm’s clients as well as internal teams,” said David DeVoe, Managing Director of DeVoe & Company. “With firms of a similar size to Highwater, we typically see a desire or requirement to gain scale and benefit from more internal resources. Highwater employees will have additional career development and training opportunities within the larger organization.”

The transaction was effective February 1, 2020.

About DeVoe & Company

DeVoe & Company is a goal-based consulting firm and investment bank focused exclusively on guiding wealth management and investment management companies to a higher level of success. The firm provides consulting, M&A and valuation services to help RIAs accelerate the achievement of their business goals. For more information, visit www.devoeandcompany.com.

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