



THE INGRAM GROUP

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SAM REED JOINS THE INGRAM GROUP AS A STRATEGIC CONSULTANT

The Ingram Group, a 29-year-old public affairs firm based in Nashville, announced today the addition of **Sam Reed** as a Strategic Consultant. Reed, a former staff attorney to U.S. Congressman Jim Cooper, will service clients on both the state and federal level, offering strategic counsel on business, legislative, regulatory, and other issues.

During his tenure in Washington, DC, Reed utilized his intellectual property expertise to shape the Congressman's music industry policy in the midst of the industry's historic downturn. Reed also played a key role for the Congressman in the aftermath of the devastating Nashville flood, leading both the business recovery and logistical response efforts.

"With Sam's vast experience in the public and private sectors, he will be an invaluable addition to our government relations practice," said Ingram, "His legal expertise and unique skill set will broaden our state and federal presence and allow us to better serve our clients as we solve problems and maximize opportunities."

Prior to working for U.S. Congressman Cooper, Sam spent three years as an associate in the intellectual property department at Nashville law firm, Waller Lansden Dortch & Davis. At Waller, Reed handled trademark and copyright concerns for a diverse set of clients including HCA, Nissan, and Gaylord Entertainment. Most recently, Sam headed up the business development efforts for the Nashville branch of the public relations firm, Sacks & Co. A Memphis native, Reed has a Bachelor of Arts in Film and Political Science from the University of Miami, a law degree from the University of Tennessee, and a Masters of Law in Intellectual Property from the Benjamin N. Cardozo School of Law.

For the past three decades, The Ingram Group has provided businesses with unparalleled strategic consulting services by helping clients solve problems and maximize opportunities in their markets. Tom Ingram, who first founded the firm in 1983, returned to the group in 2009 after serving a seven-year stint as U.S. Senator Lamar Alexander's Chief of Staff. He continues to consult with Alexander, along with other high profile clients such as Tennessee Governor Bill Haslam, U.S. Senator Bob Corker, Hamilton Co. Mayor Jim Copping, Gaylord Entertainment, Pilot Travel Centers LLC, and National HealthCare Corporation.

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