
WE'RE LOOKING FOR A

EXPERIENCED HEALTHCARE BDM

Position Location: Mona Vale, Sydney	Employment Details: Full Time, Ongoing
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IS THIS YOU?

We're looking for someone who meets the below:

- You get a real buzz from identifying new opportunities and driving new business. You love to pitch ideas and solutions to solve potential client's problems. You're on a high when you get a deal across the line and you strive for it every day.
- You've got business savvy and lots of experience working in healthcare agency, pharmaceutical sales, business development, or in the medical field. You come with a 'little black book' of contacts in these fields.
- You have a proven track record of delivering bottom-line results on time. Your diligence, reliability and determination to see every goal achieved makes you a cornerstone of any team.
- You're a people person. You can talk to anyone about Medicine X and make people want to be involved.
- You have outstanding self-management skills. You're renowned for your flexibility and resilience in a fast-paced environment.
- Your commercial acumen and judgement allow you to analyse and interpret sales and financial data to produce the best financial outcomes for the business.
- You're a team player; a collaborative and team-oriented environment is where you work best and you constantly build up those around you.
- Your goal is to help educate patients through getting Medicine X initiatives to as many people as possible. You're passionate about great products and the impact that will be made – this is the reason you want to be part of our team

<p>To Apply: email us at careers@medicinex.com</p>
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