



Our Firm	We formed PSCP in 2004 and are currently investing out of our third fund. We invest in established companies with experienced and committed management teams, providing capital for buyouts, recapitalizations, acquisitions and corporate growth. PSCP is committed to providing timely and direct feedback to capital requests, maintaining an open process and offering flexibility in our financing solutions.		
Management Team	Fund principals have over 70 years of collective experience in mezzanine and equity investing, investment banking, commercial banking, consulting and senior executive operating positions. Members of our team have served as CFO and COO of public and private companies, providing us with an understanding of and appreciation for the operational and financial needs of companies.		
Investment Focus	We have experience in and will invest in a wide range of industries, excluding real estate, financial services, biotech and oil and gas. Geographic preference is given to companies along the East Coast.		
Investment Size	We will make subordinated debt investments of \$3 million to \$10 million per portfolio company, or co-invest in larger transactions. We will invest up to \$2 million of equity alongside a debt investment on an opportunistic basis.		
Investment Metrics	<ul style="list-style-type: none">• Minimum revenue of \$10 million• Minimum EBITDA of \$2 million• Sponsored and unsponsored transactions		
Characteristics	<ul style="list-style-type: none">• Profitable operating history• Recurring revenue/customers• Sustainable competitive position, coupled with attractive margins• Operate in growing markets or able to increase market share in mature markets		
Structure	<ul style="list-style-type: none">• Subordinated debt with/without warrants• Financial and operational covenants• Board seat or observation rights• Non-control position		
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PSCP Portfolio Companies

 <p>HEALTHTRAX Preventive Health Care Solutions Glastonbury, CT</p> <p>Date: 4/05 Mezz/Equity Status: Realized</p> <p>Owner/operator of premier fitness centers, primarily in partnership with local hospital systems.</p>	 <p>Velocity New York, NY</p> <p>Date: 11/05 Mezzanine Status: Realized</p> <p>Provider of enterprise software management services and system integration for SMB.</p>	 <p>Synoil Industries, Inc. Coxackie, NY</p> <p>Date: 3/06 Mezzanine Status: Realized</p> <p>Manufacturer of precision sheet metal components for the aerospace industry.</p>	 <p>AccuMED Buffalo, NY</p> <p>Date: 7/06 Mezzanine Status: Realized</p> <p>Mfg. of specialty materials for the industrial, medical, sporting goods and military industries.</p>	 <p>alfred angelo Fort Washington, PA</p> <p>Date: 8/06 Mezzanine Status: Realized</p> <p>Designer, manufacturer and retailer of bridal gowns and special occasion dresses.</p>
 <p>DOUBLE E COMPANY, LLC Excellence in Engineering West Bridgewater, MA</p> <p>Date: 9/06 Mezz/Equity Status: Realized</p> <p>Manufacturer and distributor of web conversion components for a variety of industries.</p>	 <p>nct Charlotte, NC</p> <p>Date: 12/06 Mezzanine Status: Realized</p> <p>Provider of communications and connectivity solutions to southeast based companies.</p>	 <p>FISCHBEIN Statesville, NC</p> <p>Date: 4/07 Mezz/Equity Status: Realized</p> <p>Manufacturer of highly engineered packaging and material handling equipment.</p>	 <p>VISION APPRAISAL Northboro, MA</p> <p>Date: 11/08 Mezzanine Status: Realized</p> <p>Developer of appraisal software and provider of appraisal services.</p>	 <p>COGNITIVE TPG Ithaca, NY</p> <p>Date: 8/12 Mezzanine Status: Realized</p> <p>Supplier of point-of-sale transaction printers and barcode label printers.</p>
 <p>GenServe Plainview, NY</p> <p>Date: 07/13 Mezzanine Status: Realized</p> <p>Supplier and servicer of industrial generators and backup power solutions.</p>	 <p>THERMACORE Thermal Management Solutions Lancaster, PA</p> <p>Date: 11/14 Mezz/Equity Status: Realized</p> <p>Manufacturer of highly engineered thermal management systems and components.</p>	 <p>MERRILL INDUSTRIES, LLC Ellington, CT</p> <p>Date: 12/12 Mezz/Equity Status: Realized</p> <p>Provider of packaging supplies and fillers and manufacturer of corrugated boxes.</p>	 <p>SCOTIA TECHNOLOGY Laconia, NH</p> <p>Date: 12/12 Mezzanine Status: Realized</p> <p>Manufacturer of tube assemblies for the aerospace and aircraft industries.</p>	 <p>netDirectMerchants Florence, AL</p> <p>Date: 5/12 Mezz/Equity Status: Active</p> <p>Leading e-retailer of electric fireplaces, heating appliances and tin ceiling products.</p>
 <p>MERCANTILE Innovative Solutions, Exceptional Results Williamsville, NY</p> <p>Date: 10/12 Mezzanine Status: Active</p> <p>Provider of full service accounts receivables management.</p>	 <p>LPC HOLDINGS Hamilton, NJ</p> <p>Date: 7/11 Mezz/Equity Status: Active</p> <p>Manufacturer of pre-cast and pre-stressed concrete products.</p>	 <p>CLARIS VISION Warwick, RI</p> <p>Date: 8/11 Mezz/Equity Status: Active</p> <p>Largest provider of vision care services in Rhode Island and southeastern Massachusetts.</p>	 <p>Matrix Systems Miamisburg, OH</p> <p>Date: 05/14 Mezz/Equity Status: Active</p> <p>Manufacturer and installer of access control systems.</p>	 <p>EMT EXPRESS MEDICAL TRANSPORTERS St. Louis, MO</p> <p>Date: 06/14 Mezz/Equity Status: Active</p> <p>Provider of non-emergency medical transportation services.</p>
 <p>TRISTAN Raynham, MA</p> <p>Date: 06/14 Mezz/Equity Status: Active</p> <p>Operator of primary care, urgent care and occupational medicine centers.</p>	 <p>Carthage Carthage, NY</p> <p>Date: 07/14 Mezz/Equity Status: Active</p> <p>Manufacturer of uncoated recycled paperboard used in premium specialty applications.</p>	 <p>Rite-Air Mechanical Services - NJ-DE-PA Bellmawr, NJ</p> <p>Date: 11/14 Mezz/Equity Status: Active</p> <p>Provider of HVAC & refrigeration maintenance and services.</p>	 <p>SST CONVEYOR COMPONENTS INC. Loveland, OH</p> <p>Date: 12/14 Mezz/Equity Status: Active</p> <p>Manufacturer of conveyor components for the material handling & distribution markets.</p>	 <p>SUMMIT Sports Bloomfield Hills, MI</p> <p>Date: 03/15 Mezz/Equity Status: Active</p> <p>Multi-channel retailer of high-end outdoor action sports gear and apparel.</p>
 <p>WOOD PRO INC. the wood floor experts Auburn, MA</p> <p>Date: 07/15 Mezz/Equity Status: Active</p> <p>Distributor of flooring products to the professional market.</p>	 <p>artful home Madison, WI</p> <p>Date: 09/15 Mezz/Equity Status: Active</p> <p>Curated marketplace of handcrafted art, home goods, and apparel.</p>	 <p>POWER TECH Leesburg, FL</p> <p>Date: 12/15 Mezz/Equity Status: Active</p> <p>Manufacturer of mobile power generators.</p>	 <p>NELSON FOCUSSED ON CREATION PASSION TO DELIVER Philadelphia, PA</p> <p>Date: 1/17 Mezzanine Status: Active</p> <p>Provider of design, architecture, engineering, branding, and space management services.</p>	 <p>King ENGINEERING ASSOCIATES, INC. Tampa, FL</p> <p>Date: 4/17 Mezzanine Status: Active</p> <p>Provider of civil and environmental engineering services.</p>