

Monthly Indicators



March 2017

We can comfortably consider the first quarter to have been a good start for residential real estate in 2017. There was certainly plenty to worry over when the year began. Aside from new national leadership in Washington, DC, and the policy shifts that can occur during such transitions, there was also the matter of continuous low housing supply, steadily rising mortgage rates and ever-increasing home prices. Nevertheless, sales have held their own in year-over-year comparisons and should improve during the busiest months of the real estate sales cycle.

New Listings were down 18.3 percent for single family homes and 25.7 percent for Condo/TIC/Coop properties. Pending Sales increased 6.7 percent for single family homes and 27.4 percent for Condo/TIC/Coop properties.

The Median Sales Price was down 0.2 percent to \$1,350,000 for single family homes but increased 4.6 percent to \$1,145,000 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 33.3 percent for single family units and 18.5 percent for Condo/TIC/Coop units.

The U.S. economy has improved for several quarters in a row, which has helped wage growth and retail consumption increase in year-over-year comparisons. Couple that with an unemployment rate that has been holding steady or dropping both nationally and in many localities, and consumer confidence is on the rise. As the economy improves, home sales tend to go up. It isn't much more complex than that right now. Rising mortgage rates could slow growth eventually, but rate increases should be thought of as little more than a byproduct of a stronger economy and stronger demand.

Monthly Snapshot

- 0.2% **+ 4.6%** **+ 5.1%**

One-Year Change in Median Sales Price Single Family	One-Year Change in Median Sales Price Condo/TIC/Coop	One-Year Change in Median Sales Price All Property Types
---	--	--

Residential real estate activity in San Francisco County (Districts 1-10), comprised of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

Single Family Activity Overview	2
Condo/TIC/Coop Activity Overview	3
New Listings	4
Pending Sales	5
Sold Listings	6
Median Sales Price	7
Average Sales Price	8
Days on Market Until Sale	9
Inventory of Active Listings	10
% of Properties Sold Over List Price	11
% of List Price Received	12
Housing Affordability Ratio	13
Months Supply of Inventory	14
All Properties Activity Overview	15
Activity by District	16



Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	3-2016	3-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings		273	223	- 18.3%	683	560	- 18.0%
Pending Sales		195	208	+ 6.7%	418	437	+ 4.5%
Sold Listings		158	171	+ 8.2%	364	386	+ 6.0%
Median Sales Price		\$1,352,500	\$1,350,000	- 0.2%	\$1,308,500	\$1,300,000	- 0.6%
Avg. Sales Price		\$1,783,317	\$1,900,743	+ 6.6%	\$1,674,205	\$1,766,088	+ 5.5%
Days on Market		25	31	+ 24.0%	31	35	+ 12.9%
Active Listings		448	304	- 32.1%	--	--	--
% of Properties Sold Over List Price		82.3%	74.3%	- 9.7%	79.1%	72.5%	- 8.3%
% of List Price Received		114.7%	112.3%	- 2.1%	113.0%	111.6%	- 1.2%
Affordability Ratio		39	37	- 5.1%	40	39	- 2.5%
Months Supply		2.4	1.6	- 33.3%	--	--	--

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	3-2016	3-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings		377	280	- 25.7%	1,008	897	- 11.0%
Pending Sales		226	288	+ 27.4%	597	637	+ 6.7%
Sold Listings		251	270	+ 7.6%	568	577	+ 1.6%
Median Sales Price		\$1,095,000	\$1,145,000	+ 4.6%	\$1,093,330	\$1,135,000	+ 3.8%
Avg. Sales Price		\$1,255,510	\$1,289,685	+ 2.7%	\$1,219,264	\$1,278,982	+ 4.9%
Days on Market		30	31	+ 3.3%	35	40	+ 14.3%
Active Listings		653	523	- 19.9%	--	--	--
% of Properties Sold Over List Price		67.7%	62.2%	- 8.1%	61.1%	55.2%	- 9.7%
% of List Price Received		106.3%	105.1%	- 1.1%	105.5%	104.0%	- 1.4%
Affordability Ratio		56	51	- 8.9%	56	51	- 8.9%
Months Supply		2.7	2.2	- 18.5%	--	--	--

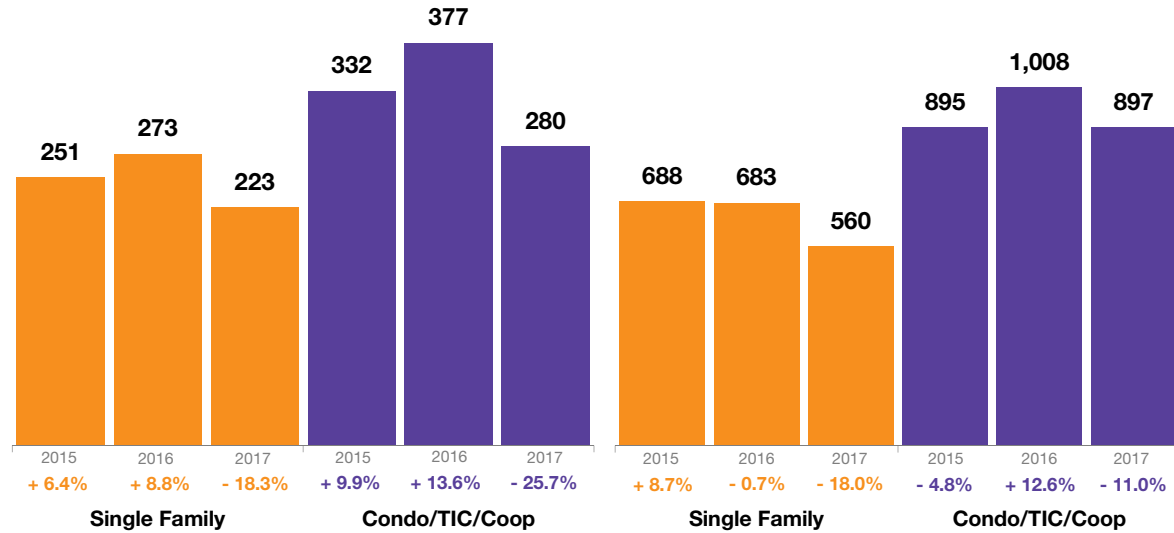
New Listings

A count of the properties that have been newly listed on the market in a given month.



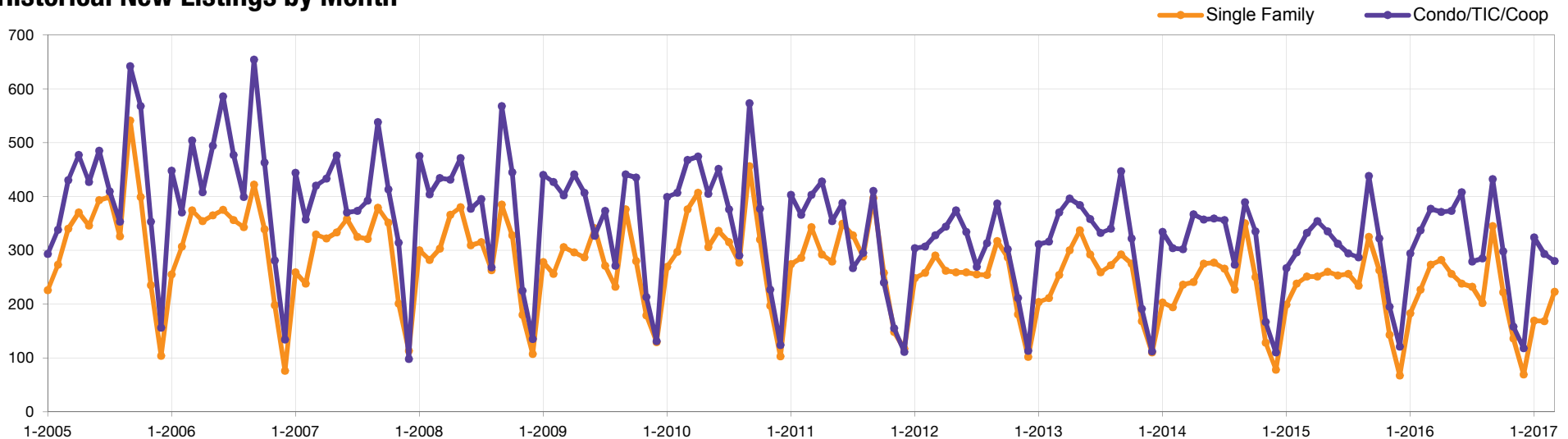
March

Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2016	282	+12.4%	371	+4.8%
May-2016	256	-1.5%	373	+11.3%
Jun-2016	238	-5.9%	408	+30.8%
Jul-2016	232	-9.4%	279	-5.1%
Aug-2016	202	-13.7%	285	-0.7%
Sep-2016	345	+6.2%	432	-1.4%
Oct-2016	222	-15.6%	298	-7.5%
Nov-2016	136	-4.9%	158	-19.0%
Dec-2016	69	+3.0%	118	-2.5%
Jan-2017	169	-7.7%	324	+10.2%
Feb-2017	168	-26.0%	293	-13.1%
Mar-2017	223	-18.3%	280	-25.7%
12-Month Avg	212	-7.1%	302	-1.3%

Historical New Listings by Month

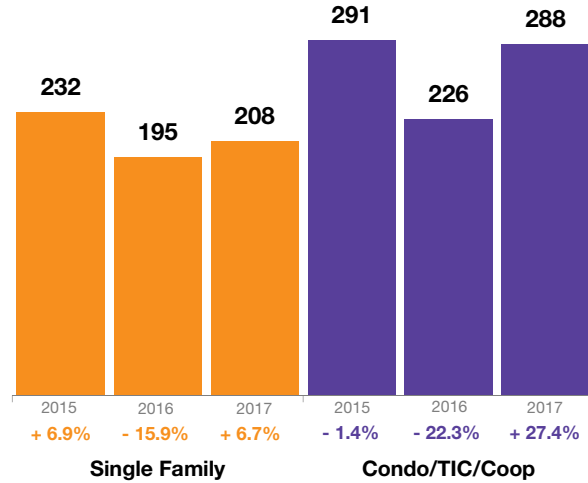


Pending Sales

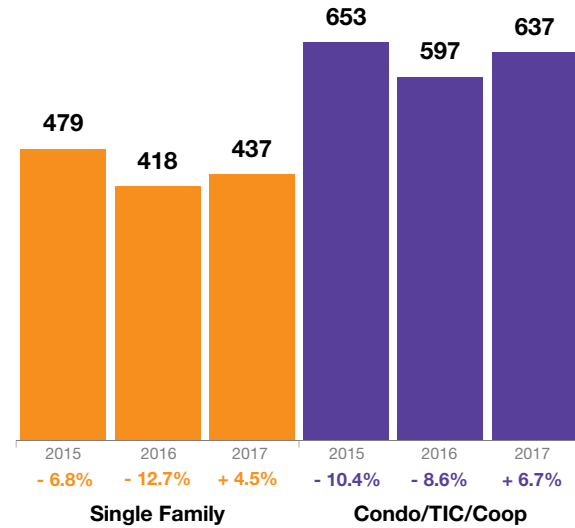
A count of the properties on which offers have been accepted in a given month.



March

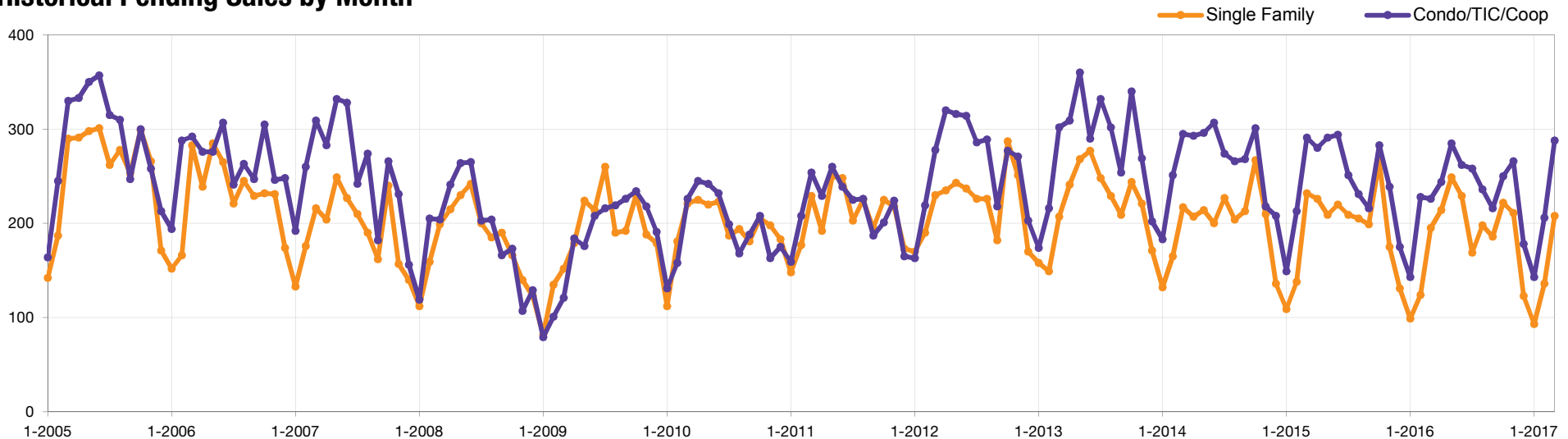


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2016	214	-5.3%	244	-12.9%
May-2016	249	+19.1%	285	-2.1%
Jun-2016	229	+4.1%	262	-10.9%
Jul-2016	169	-19.1%	258	+2.8%
Aug-2016	198	-3.4%	236	+2.2%
Sep-2016	186	-6.5%	216	0.0%
Oct-2016	222	-16.5%	250	-11.7%
Nov-2016	211	+20.6%	266	+11.3%
Dec-2016	123	-6.1%	178	+1.7%
Jan-2017	93	-6.1%	143	0.0%
Feb-2017	136	+9.7%	206	-9.6%
Mar-2017	208	+6.7%	288	+27.4%
12-Month Avg	187	-0.9%	236	-0.9%

Historical Pending Sales by Month

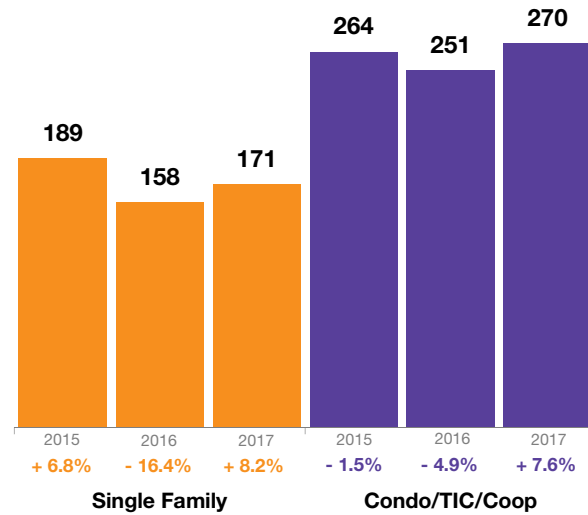


Sold Listings

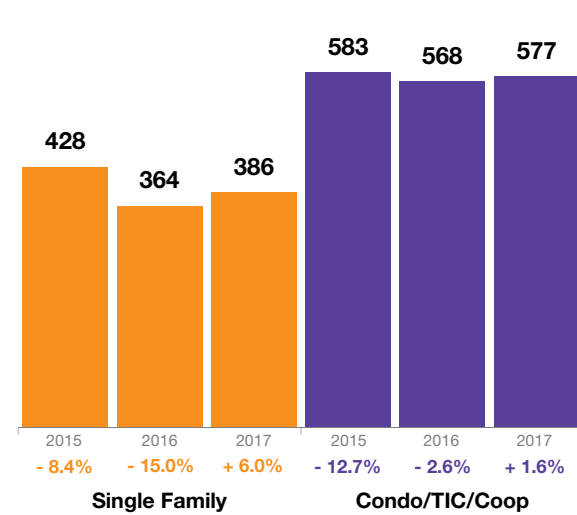
A count of the actual sales that closed in a given month.



March

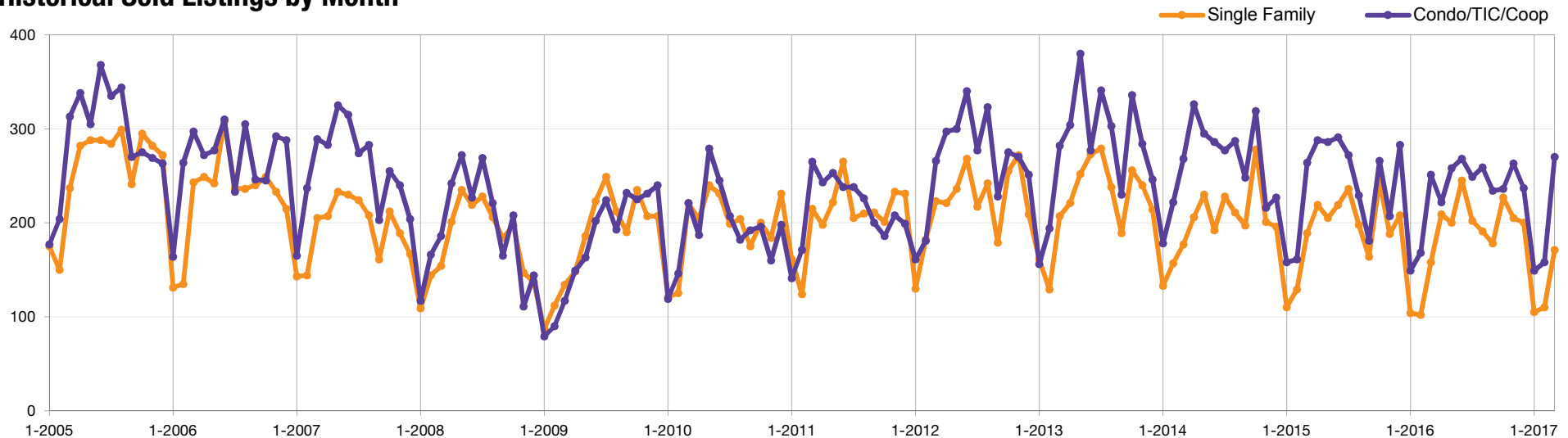


Year to Date



Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2016	209	-4.6%	222	-22.9%
May-2016	200	-2.4%	258	-9.8%
Jun-2016	245	+11.9%	268	-7.9%
Jul-2016	202	-14.4%	249	-8.5%
Aug-2016	191	-3.5%	259	+13.1%
Sep-2016	178	+8.5%	234	+29.3%
Oct-2016	227	-7.0%	236	-11.3%
Nov-2016	205	+9.0%	263	+27.1%
Dec-2016	200	-3.8%	237	-16.3%
Jan-2017	105	+1.0%	149	0.0%
Feb-2017	110	+7.8%	158	-6.0%
Mar-2017	171	+8.2%	270	+7.6%
12-Month Avg	187	-0.1%	234	-2.4%

Historical Sold Listings by Month

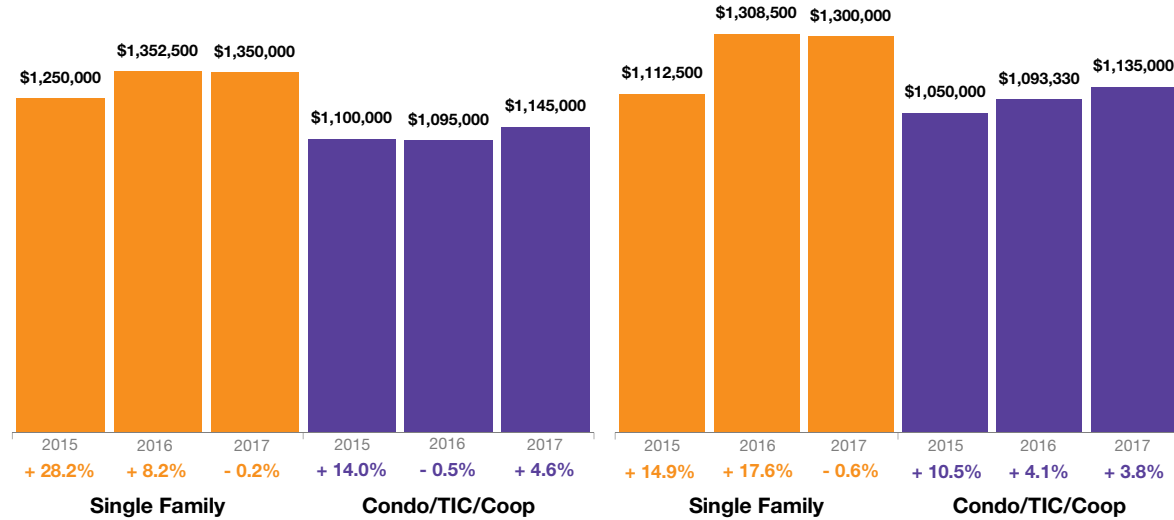


Median Sales Price

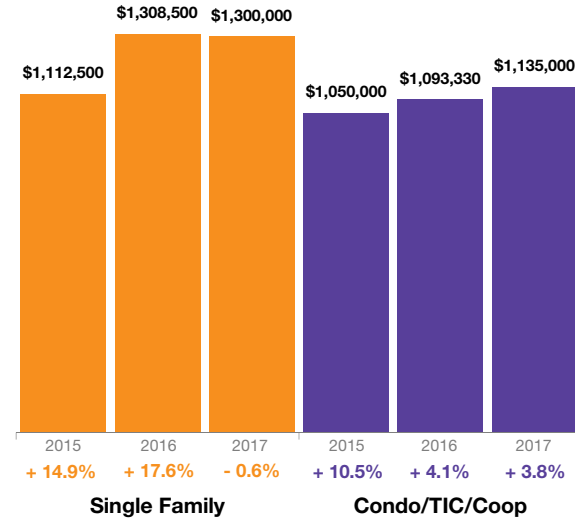
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



March



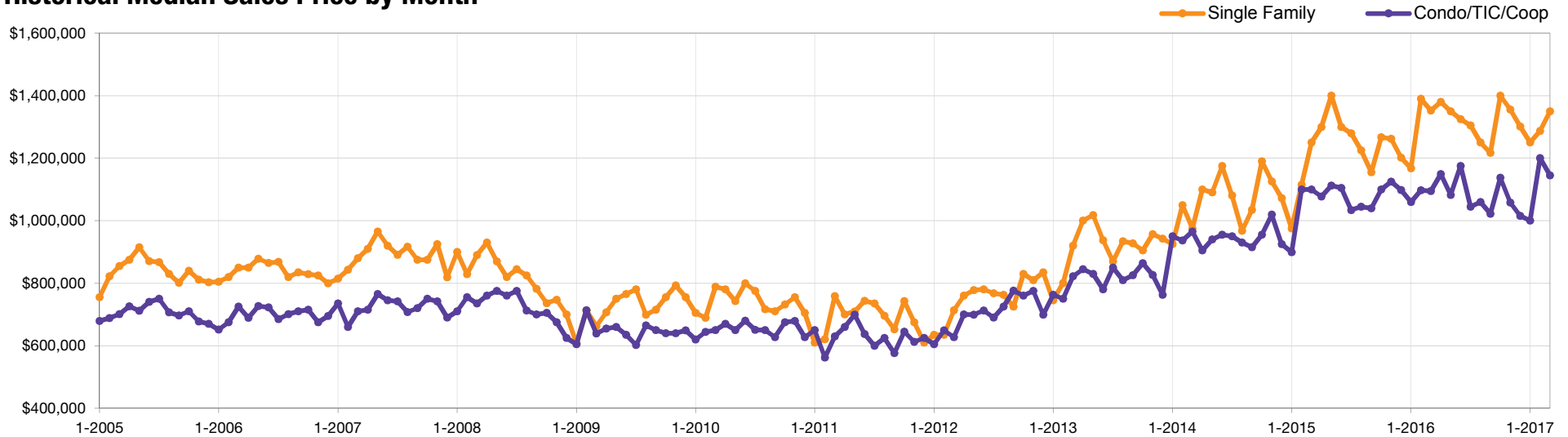
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2016	\$1,380,000	+6.2%	\$1,149,500	+6.7%
May-2016	\$1,350,000	-3.6%	\$1,082,500	-2.7%
Jun-2016	\$1,325,000	+1.9%	\$1,175,000	+6.3%
Jul-2016	\$1,305,000	+2.0%	\$1,045,000	+1.1%
Aug-2016	\$1,250,000	+2.0%	\$1,060,000	+1.4%
Sep-2016	\$1,216,875	+5.4%	\$1,022,500	-1.7%
Oct-2016	\$1,400,000	+10.5%	\$1,137,500	+3.4%
Nov-2016	\$1,356,000	+7.4%	\$1,058,000	-6.0%
Dec-2016	\$1,301,511	+8.3%	\$1,015,000	-7.6%
Jan-2017	\$1,250,000	+7.1%	\$1,000,000	-5.7%
Feb-2017	\$1,287,500	-7.4%	\$1,200,000	+9.3%
Mar-2017	\$1,350,000	-0.2%	\$1,145,000	+4.6%
12-Month Avg*	\$1,325,000	+5.0%	\$1,095,000	-0.5%

* Median Sales Price for all properties from April 2016 through March 2017. This is not the average of the individual figures above.

Historical Median Sales Price by Month

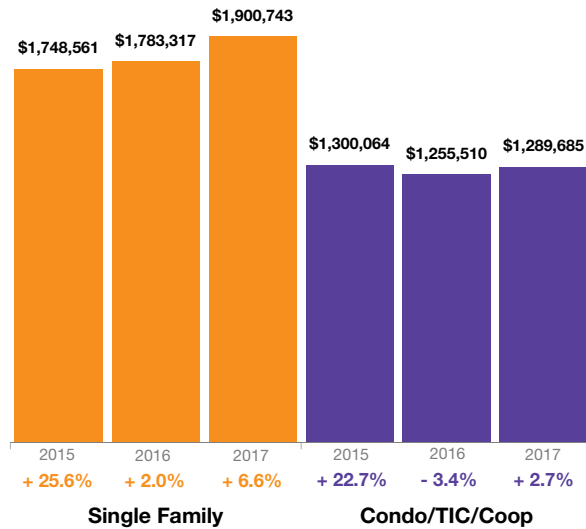


Average Sales Price

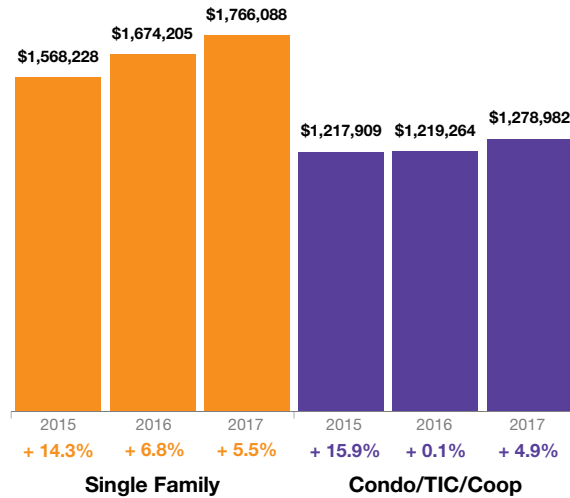
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



March



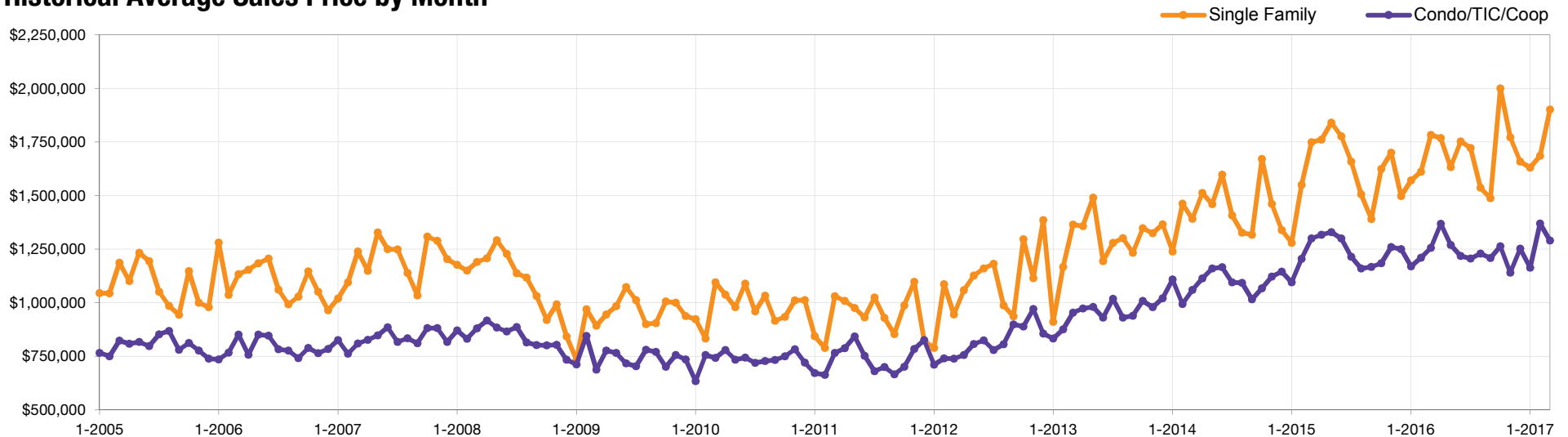
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2016	\$1,767,919	+0.4%	\$1,368,109	+3.9%
May-2016	\$1,632,775	-11.3%	\$1,269,432	-4.5%
Jun-2016	\$1,752,261	-1.4%	\$1,218,386	-6.3%
Jul-2016	\$1,721,337	+3.8%	\$1,206,077	-0.7%
Aug-2016	\$1,537,059	+2.1%	\$1,228,996	+6.0%
Sep-2016	\$1,487,123	+6.9%	\$1,208,673	+3.6%
Oct-2016	\$2,000,319	+23.1%	\$1,263,882	+6.7%
Nov-2016	\$1,772,478	+4.2%	\$1,140,559	-9.4%
Dec-2016	\$1,658,512	+10.8%	\$1,252,727	+0.2%
Jan-2017	\$1,630,847	+3.9%	\$1,163,797	-0.5%
Feb-2017	\$1,685,855	+4.6%	\$1,369,892	+13.3%
Mar-2017	\$1,900,743	+6.6%	\$1,289,685	+2.7%
12-Month Avg*	\$1,721,887	+4.3%	\$1,245,913	+0.3%

* Avg. Sales Price for all properties from April 2016 through March 2017. This is not the average of the individual figures above.

Historical Average Sales Price by Month



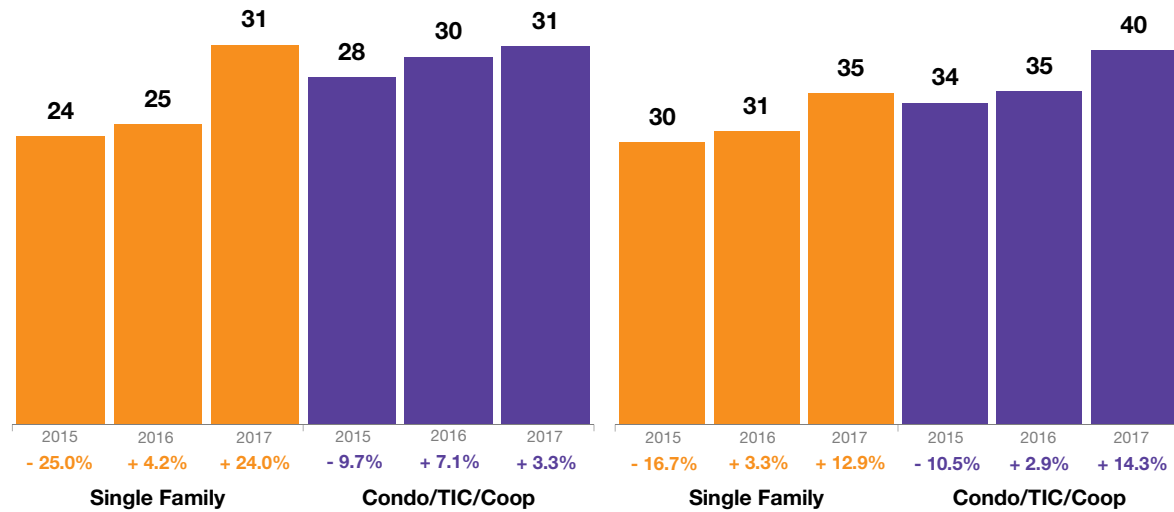
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



March

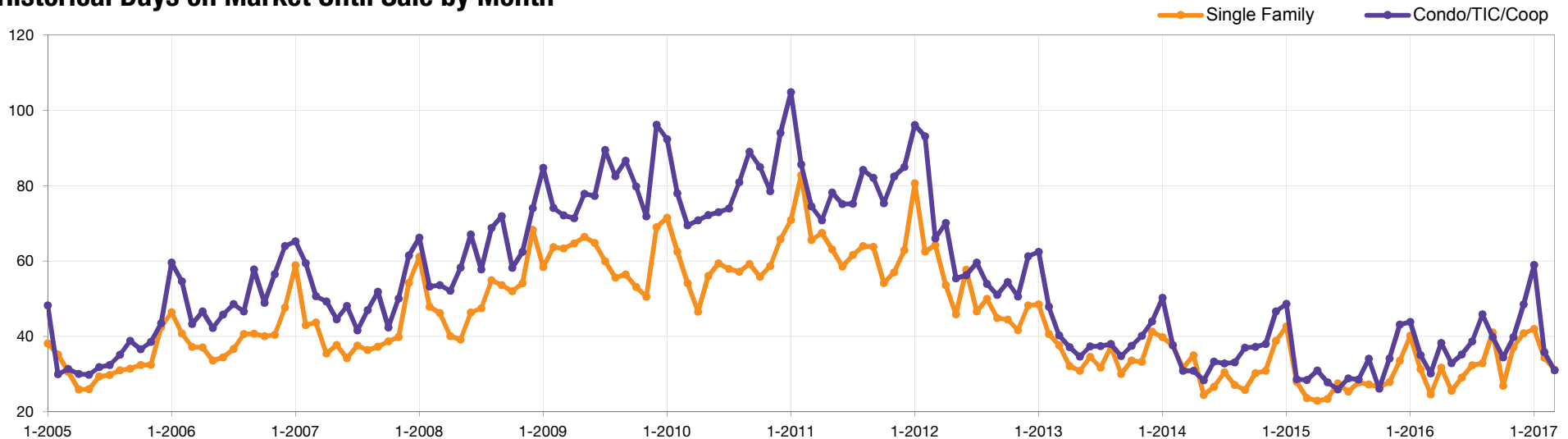
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2016	32	+39.1%	38	+22.6%
May-2016	26	+13.0%	33	+17.9%
Jun-2016	29	+3.6%	35	+34.6%
Jul-2016	32	+28.0%	39	+34.5%
Aug-2016	33	+17.9%	46	+58.6%
Sep-2016	41	+51.9%	40	+17.6%
Oct-2016	27	0.0%	34	+30.8%
Nov-2016	37	+32.1%	40	+17.6%
Dec-2016	41	+24.2%	48	+11.6%
Jan-2017	42	+5.0%	59	+34.1%
Feb-2017	34	+9.7%	36	+2.9%
Mar-2017	31	+24.0%	31	+3.3%
12-Month Avg*	33	+20.6%	39	+23.7%

* Days on Market for all properties from April 2016 through March 2017. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

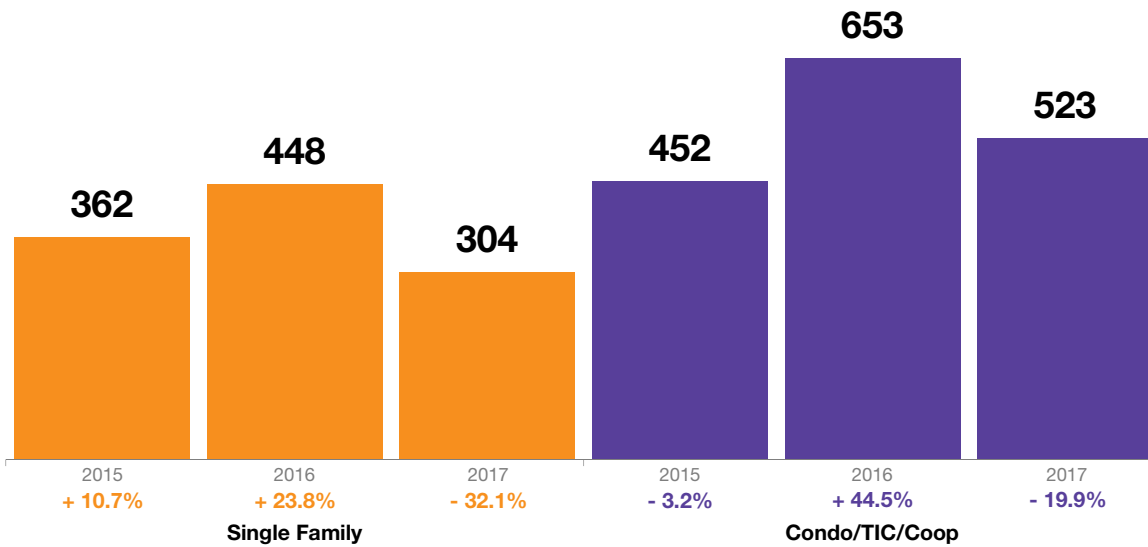


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



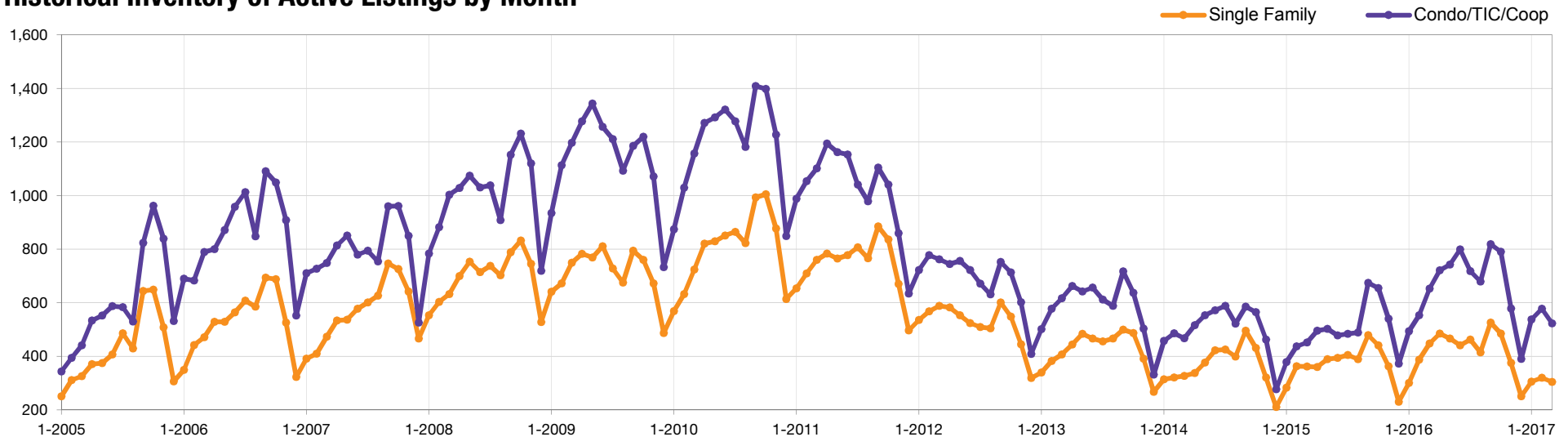
March



Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2016	485	+34.7%	721	+45.7%
May-2016	466	+19.8%	742	+47.8%
Jun-2016	441	+11.9%	799	+67.2%
Jul-2016	462	+14.1%	718	+48.3%
Aug-2016	414	+6.4%	679	+38.9%
Sep-2016	526	+9.8%	818	+21.4%
Oct-2016	485	+10.0%	790	+20.6%
Nov-2016	375	+3.3%	578	+7.0%
Dec-2016	251	+9.1%	390	+4.6%
Jan-2017	305	+1.7%	537	+8.7%
Feb-2017	320	-17.3%	577	+4.3%
Mar-2017	304	-32.1%	523	-19.9%
12-Month Avg*	403	+5.4%	656	+23.2%

* Active Listings for all properties from April 2016 through March 2017. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

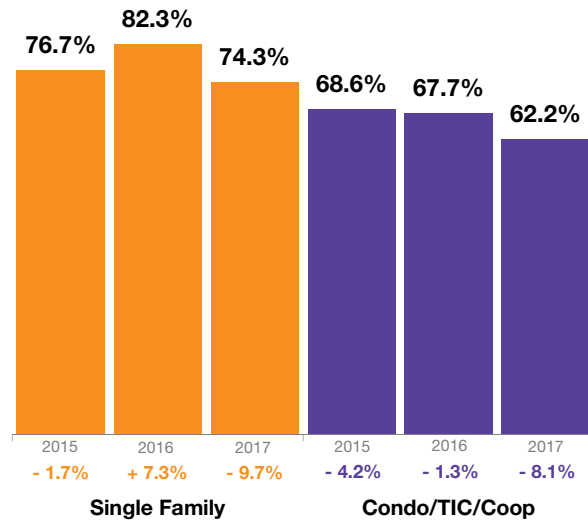


% of Properties Sold Over List Price

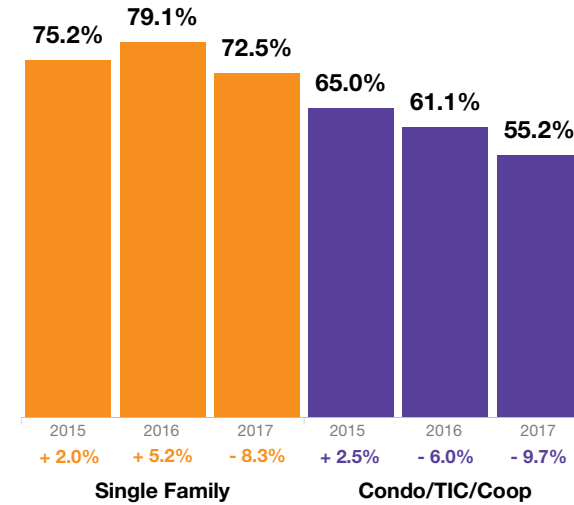


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

March



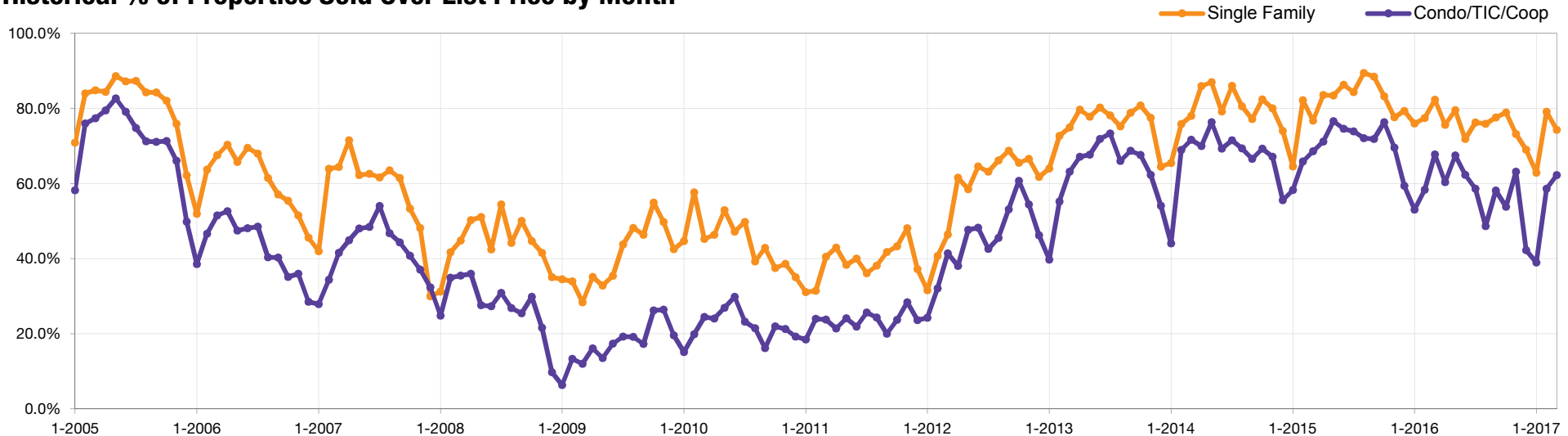
Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2016	75.6%	-9.6%	60.4%	-15.2%
May-2016	79.5%	-4.7%	67.4%	-12.0%
Jun-2016	71.8%	-16.8%	62.3%	-16.5%
Jul-2016	76.2%	-9.6%	58.6%	-20.7%
Aug-2016	75.9%	-15.1%	48.6%	-32.6%
Sep-2016	77.5%	-12.3%	58.1%	-19.1%
Oct-2016	78.9%	-5.2%	53.8%	-29.5%
Nov-2016	73.2%	-5.8%	63.1%	-9.3%
Dec-2016	69.0%	-13.0%	42.2%	-29.0%
Jan-2017	62.9%	-17.2%	38.9%	-26.6%
Feb-2017	79.1%	+2.1%	58.6%	+0.5%
Mar-2017	74.3%	-9.7%	62.2%	-8.1%
12-Month Avg	74.8%	-10.0%	56.9%	-18.3%

* % of Properties Sold Over List Price for all properties from April 2016 through March 2017. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

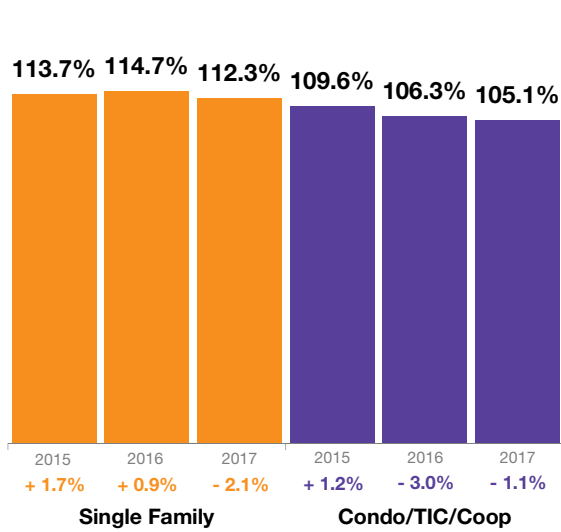


% of List Price Received

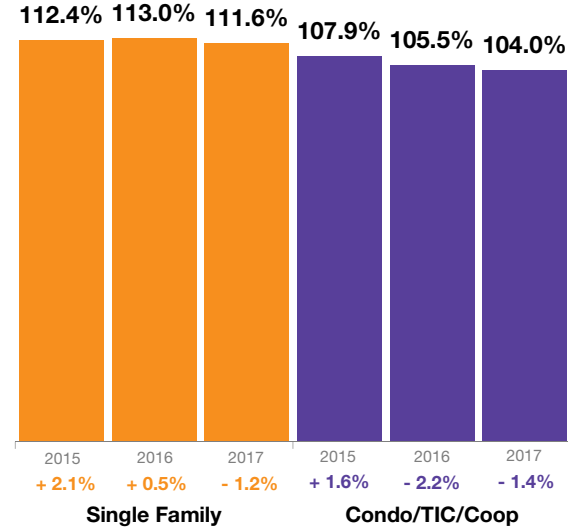


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

March



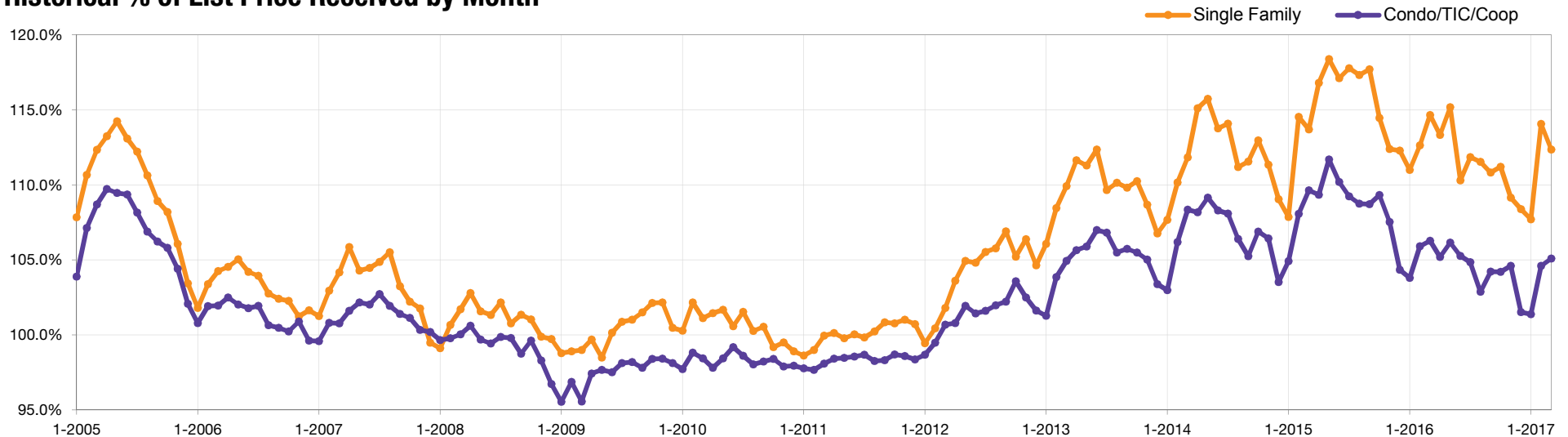
Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2016	113.3%	-3.0%	105.2%	-3.8%
May-2016	115.2%	-2.7%	106.1%	-5.0%
Jun-2016	110.3%	-5.8%	105.3%	-4.4%
Jul-2016	111.8%	-5.1%	104.8%	-4.0%
Aug-2016	111.5%	-4.9%	102.9%	-5.3%
Sep-2016	110.8%	-5.9%	104.2%	-4.1%
Oct-2016	111.2%	-2.9%	104.2%	-4.7%
Nov-2016	109.2%	-2.8%	104.6%	-2.7%
Dec-2016	108.4%	-3.5%	101.5%	-2.7%
Jan-2017	107.7%	-3.0%	101.4%	-2.3%
Feb-2017	114.1%	+1.3%	104.6%	-1.2%
Mar-2017	112.3%	-2.1%	105.1%	-1.1%
12-Month Avg*	111.3%	-3.6%	104.3%	-3.6%

* % of List Price Received for all properties from April 2016 through March 2017. This is not the average of the individual figures above.

Historical % of List Price Received by Month

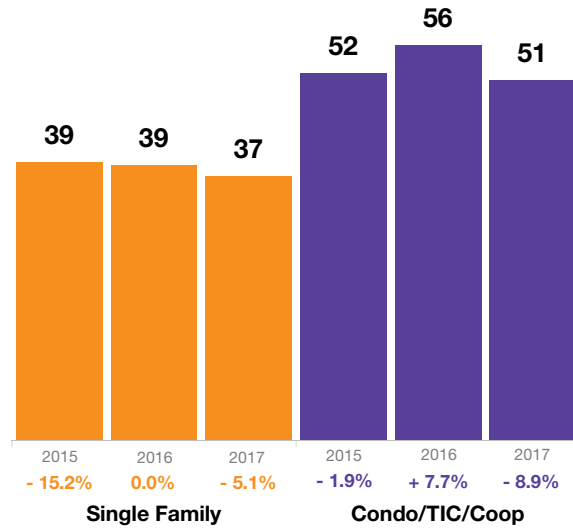


Housing Affordability Ratio

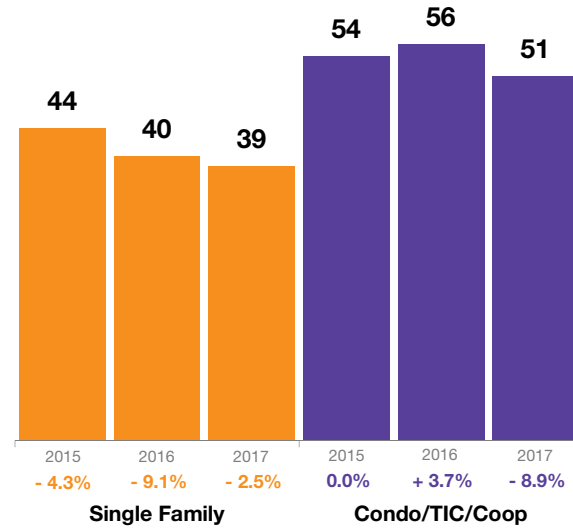


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

March



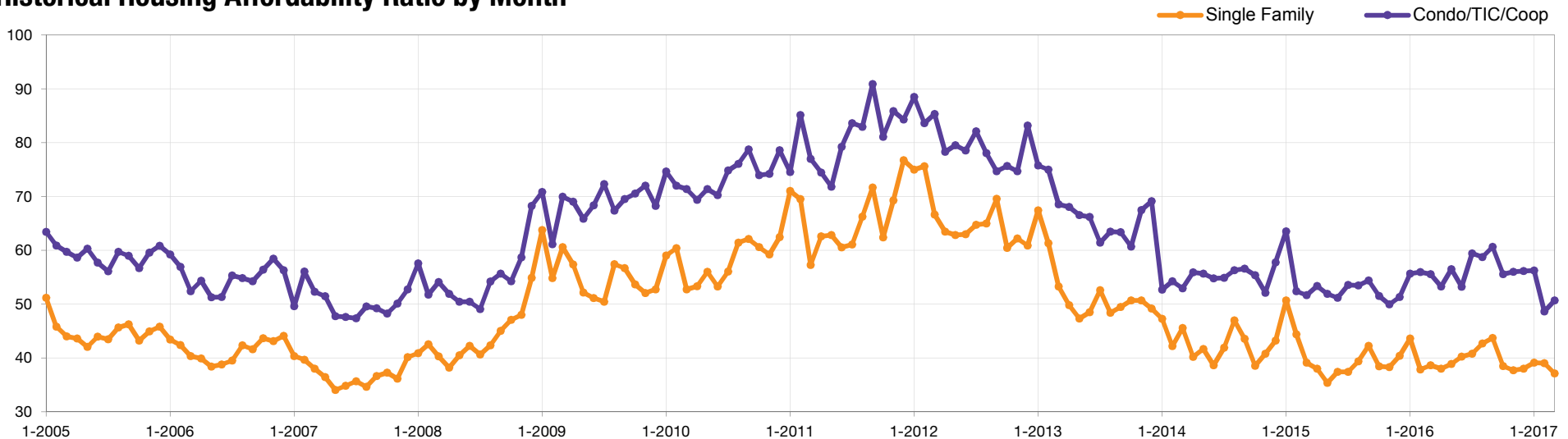
Year to Date



Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2016	38	0.0%	53	0.0%
May-2016	39	+11.4%	56	+7.7%
Jun-2016	40	+8.1%	53	+3.9%
Jul-2016	41	+10.8%	59	+9.3%
Aug-2016	43	+10.3%	59	+11.3%
Sep-2016	44	+4.8%	61	+13.0%
Oct-2016	39	+2.6%	56	+9.8%
Nov-2016	38	0.0%	56	+12.0%
Dec-2016	38	-5.0%	56	+9.8%
Jan-2017	39	-11.4%	56	0.0%
Feb-2017	39	+2.6%	49	-12.5%
Mar-2017	37	-5.1%	51	-8.9%
12-Month Avg*	39	-4.9%	39	-4.0%

* Affordability Ratio for all properties from April 2016 through March 2017. This is not the average of the individual figures above.

Historical Housing Affordability Ratio by Month

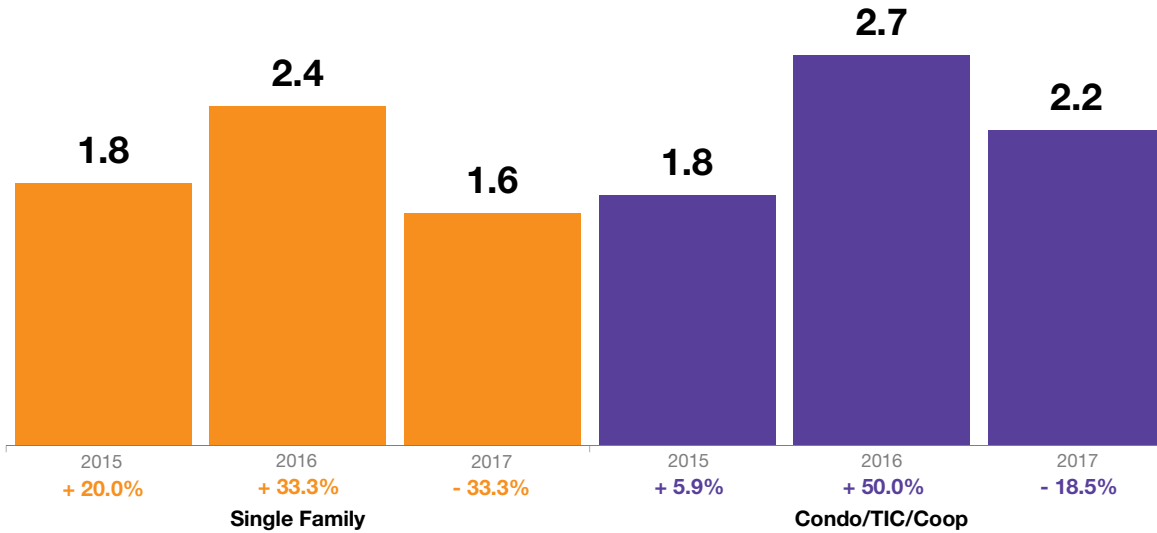


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



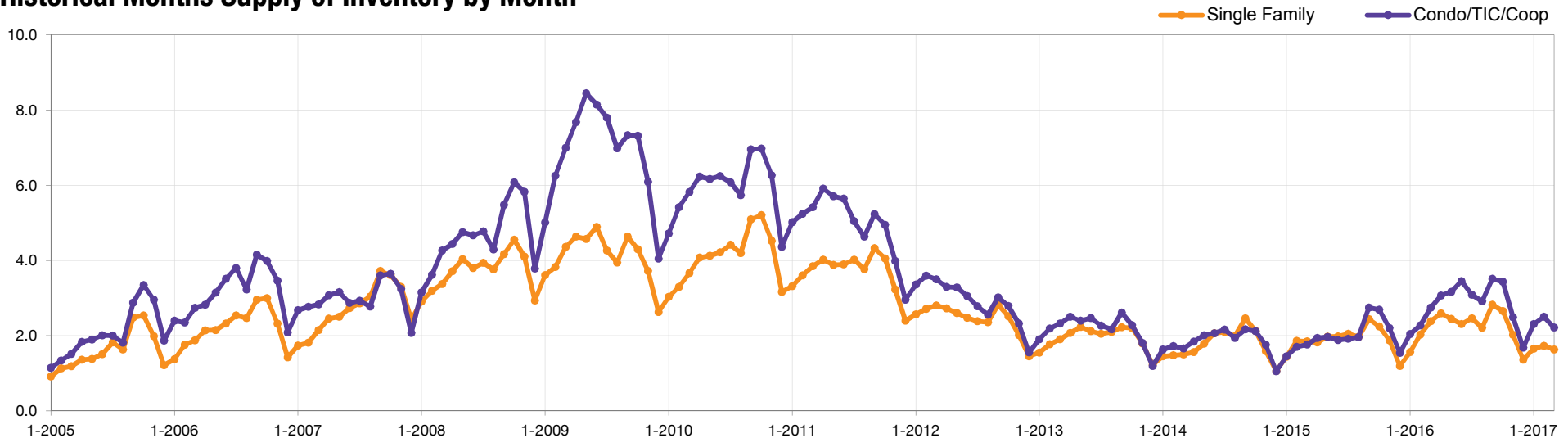
March



Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Apr-2016	2.6	+44.4%	3.1	+63.2%
May-2016	2.4	+20.0%	3.2	+60.0%
Jun-2016	2.3	+15.0%	3.4	+78.9%
Jul-2016	2.5	+25.0%	3.1	+63.2%
Aug-2016	2.2	+10.0%	2.9	+45.0%
Sep-2016	2.8	+16.7%	3.5	+29.6%
Oct-2016	2.7	+22.7%	3.4	+25.9%
Nov-2016	2.0	+5.3%	2.5	+13.6%
Dec-2016	1.4	+16.7%	1.7	+13.3%
Jan-2017	1.7	+6.3%	2.3	+15.0%
Feb-2017	1.7	-15.0%	2.5	+8.7%
Mar-2017	1.6	-33.3%	2.2	-18.5%
12-Month Avg*	2.2	+10.2%	2.8	+30.6%

* Months Supply for all properties from April 2016 through March 2017. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview

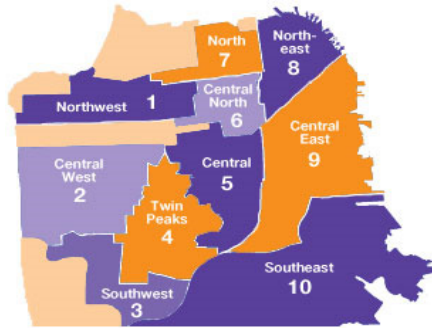


Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	3-2016	3-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings		650	503	- 22.6%	1,691	1,457	- 13.8%
Pending Sales		421	496	+ 17.8%	1,015	1,074	+ 5.8%
Sold Listings		409	441	+ 7.8%	932	963	+ 3.3%
Median Sales Price		\$1,175,000	\$1,235,000	+ 5.1%	\$1,155,000	\$1,200,000	+ 3.9%
Avg. Sales Price		\$1,459,406	\$1,526,626	+ 4.6%	\$1,396,945	\$1,474,432	+ 5.5%
Days on Market		28	31	+ 10.7%	34	38	+ 11.8%
Active Listings		1,101	827	- 24.9%	--	--	--
% of Properties Sold Over List Price		73.3%	66.9%	- 8.7%	68.1%	62.2%	- 8.7%
% of List Price Received		109.5%	107.9%	- 1.5%	108.5%	107.0%	- 1.4%
Affordability Ratio		42	38	- 9.5%	44	40	- 9.1%
Months Supply		2.6	2.0	- 23.1%	--	--	--

Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwrd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -
Single Family															
1 SF District 1	31	20	-35.5%	11	13	+18.2%	\$2,315,000	\$1,628,000	-29.7%	26	49	+88.5%	2.0	1.4	-30.0%
2 SF District 2	58	34	-41.4%	30	28	-6.7%	\$1,178,500	\$1,200,000	+1.8%	27	32	+18.5%	1.7	1.1	-35.3%
3 SF District 3	38	16	-57.9%	13	7	-46.2%	\$1,050,000	\$960,000	-8.6%	27	18	-33.3%	2.5	1.1	-56.0%
4 SF District 4	55	28	-49.1%	24	25	+4.2%	\$1,290,000	\$1,551,000	+20.2%	16	17	+6.3%	2.0	1.0	-50.0%
5 SF District 5	63	55	-12.7%	26	29	+11.5%	\$2,275,000	\$2,375,000	+4.4%	18	20	+11.1%	2.6	2.0	-23.1%
6 SF District 6	6	4	-33.3%	1	3	+200.0%	\$2,830,000	\$4,925,000	+74.0%	151	24	-84.1%	1.7	1.2	-29.4%
7 SF District 7	47	32	-31.9%	10	6	-40.0%	\$4,125,000	\$6,777,500	+64.3%	13	50	+284.6%	6.4	4.0	-37.5%
8 SF District 8	12	8	-33.3%	0	3	--	\$0	\$2,635,000	--	0	15	--	5.7	3.8	-33.3%
9 SF District 9	50	42	-16.0%	18	19	+5.6%	\$1,451,685	\$1,500,000	+3.3%	21	17	-19.0%	2.5	1.9	-24.0%
10 SF District 10	88	65	-26.1%	25	38	+52.0%	\$877,558	\$862,500	-1.7%	37	50	+35.1%	2.3	1.8	-21.7%
Condo/TIC/Coop															
1 SF District 1	27	9	-66.7%	17	12	-29.4%	\$1,250,000	\$1,180,000	-5.6%	22	23	+4.5%	2.1	0.8	-61.9%
2 SF District 2	7	4	-42.9%	4	5	+25.0%	\$895,000	\$975,000	+8.9%	36	17	-52.8%	1.7	1.0	-41.2%
3 SF District 3	6	7	+16.7%	7	5	-28.6%	\$998,700	\$1,137,527	+13.9%	21	47	+123.8%	1.2	2.0	+66.7%
4 SF District 4	6	8	+33.3%	1	3	+200.0%	\$605,000	\$705,000	+16.5%	13	12	-7.7%	1.5	3.0	+100.0%
5 SF District 5	83	49	-41.0%	31	41	+32.3%	\$1,225,000	\$1,265,000	+3.3%	24	21	-12.5%	2.3	1.4	-39.1%
6 SF District 6	86	45	-47.7%	22	37	+68.2%	\$1,120,000	\$1,125,000	+0.4%	33	30	-9.1%	3.6	1.6	-55.6%
7 SF District 7	63	41	-34.9%	19	24	+26.3%	\$1,665,000	\$1,326,000	-20.4%	24	22	-8.3%	3.1	1.5	-51.6%
8 SF District 8	102	114	+11.8%	33	41	+24.2%	\$930,000	\$1,325,000	+42.5%	33	33	0.0%	2.6	3.0	+15.4%
9 SF District 9	251	218	-13.1%	111	97	-12.6%	\$1,091,660	\$1,085,000	-0.6%	34	39	+14.7%	2.9	2.8	-3.4%
10 SF District 10	22	28	+27.3%	6	5	-16.7%	\$607,000	\$625,500	+3.0%	21	15	-28.6%	4.1	4.0	-2.4%