

Monthly Indicators



June 2017

There has been a general slowdown in sales across the country, and this cannot be blamed on negative economic news. Unemployment remains low and wage growth, though nothing to overly celebrate, has held steady or increased for several years in a row. There is strong demand for home buying, emphasized by higher prices and multiple offers on homes for sale in many submarkets. As has been the case for month after month – and now year after year – low inventory is the primary culprit for any sales malaise rather than lack of offers.

New Listings were down 18.1 percent for single family homes and 36.0 percent for Condo/TIC/Coop properties. Pending Sales increased 6.6 percent for single family homes and 7.3 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 10.8 percent to \$1,468,000 for single family homes but decreased 2.6 percent to \$1,145,000 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 30.4 percent for single family units and 40.0 percent for Condo/TIC/Coop units.

With job creation increasing and mortgage rates remaining low, the pull toward homeownership is expected to continue. Yet housing starts have been drifting lower, and some are beginning to worry that a more serious housing shortage could be in the cards if new construction and building permit applications continue to come in lower in year-over-year comparisons while demand remains high. Homebuilder confidence suggests otherwise, so predictions of a gloomy future should be curbed for the time being.

Monthly Snapshot

+ 10.8% **- 2.6%** **+ 4.9%**

One-Year Change in Median Sales Price Single Family	One-Year Change in Median Sales Price Condo/TIC/Coop	One-Year Change in Median Sales Price All Property Types
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Residential real estate activity in San Francisco County (Districts 1-10), comprised of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	6-2016	6-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings		238	195	- 18.1%	1,460	1,328	- 9.0%
Pending Sales		229	244	+ 6.6%	1,110	1,125	+ 1.4%
Sold Listings		245	223	- 9.0%	1,018	1,028	+ 1.0%
Median Sales Price		\$1,325,000	\$1,468,000	+ 10.8%	\$1,340,313	\$1,403,500	+ 4.7%
Avg. Sales Price		\$1,752,261	\$1,748,449	- 0.2%	\$1,704,091	\$1,803,731	+ 5.8%
Days on Market		29	27	- 6.9%	30	29	- 3.3%
Active Listings		442	301	- 31.9%	--	--	--
% of Properties Sold Over List Price		71.8%	80.3%	+ 11.8%	76.7%	76.6%	- 0.1%
% of List Price Received		110.3%	116.9%	+ 6.0%	112.9%	114.3%	+ 1.2%
Affordability Ratio		40	35	- 12.5%	40	37	- 7.5%
Months Supply		2.3	1.6	- 30.4%	--	--	--

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	6-2016	6-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings		408	261	- 36.0%	2,163	1,864	- 13.8%
Pending Sales		262	281	+ 7.3%	1,388	1,465	+ 5.5%
Sold Listings		268	307	+ 14.6%	1,316	1,397	+ 6.2%
Median Sales Price		\$1,175,000	\$1,145,000	- 2.6%	\$1,105,000	\$1,135,000	+ 2.7%
Avg. Sales Price		\$1,218,386	\$1,369,328	+ 12.4%	\$1,254,030	\$1,311,618	+ 4.6%
Days on Market		35	37	+ 5.7%	35	37	+ 5.7%
Active Listings		802	513	- 36.0%	--	--	--
% of Properties Sold Over List Price		62.3%	60.6%	- 2.7%	62.5%	58.8%	- 5.9%
% of List Price Received		105.3%	106.0%	+ 0.7%	105.5%	104.8%	- 0.7%
Affordability Ratio		53	52	- 1.9%	56	53	- 5.4%
Months Supply		3.5	2.1	- 40.0%	--	--	--

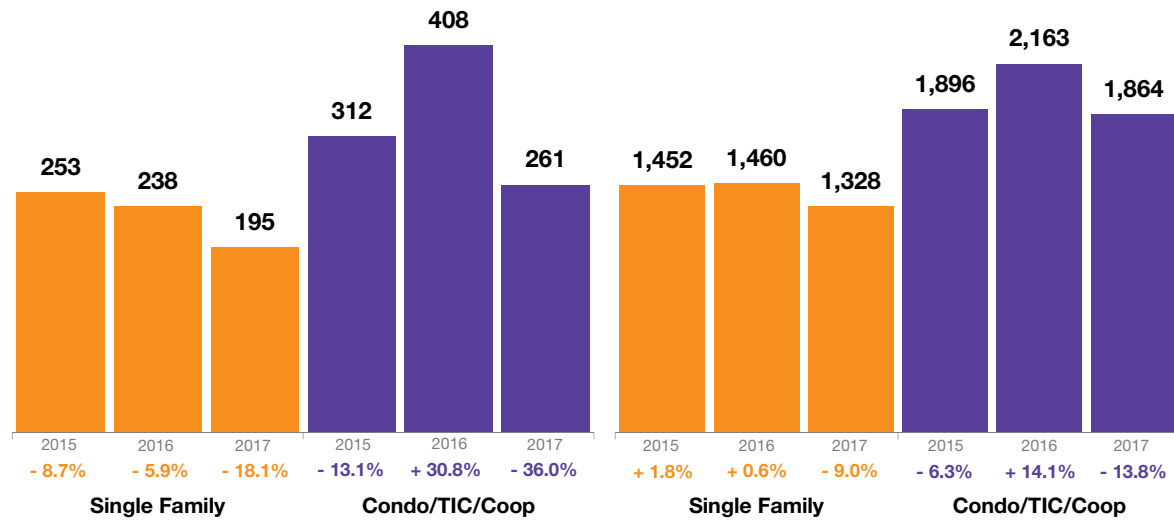
New Listings

A count of the properties that have been newly listed on the market in a given month.



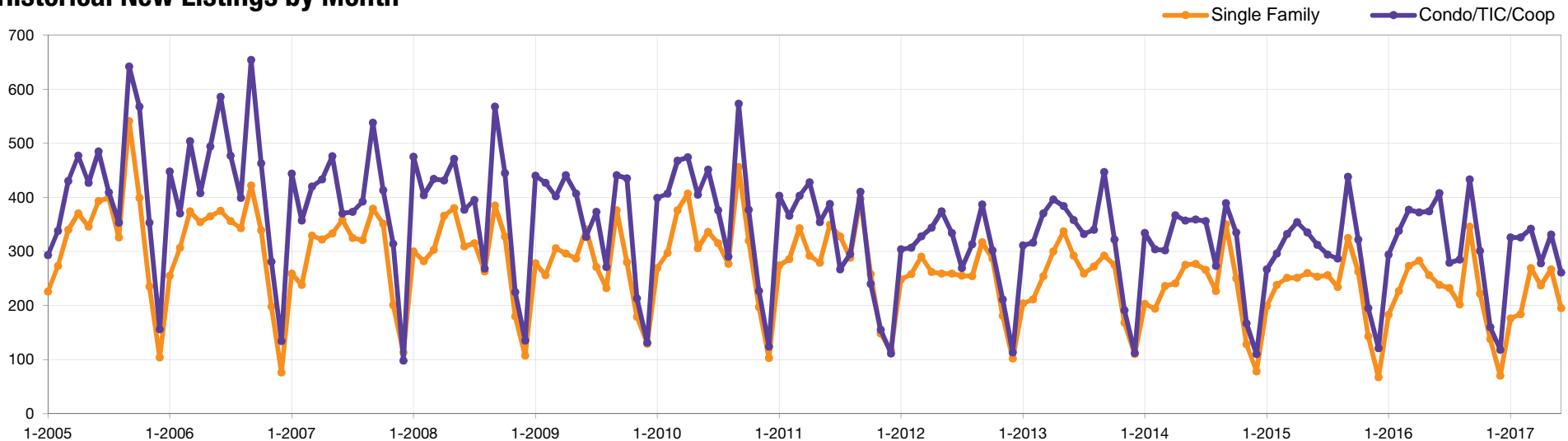
June

Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Jul-2016	232	-9.4%	279	-5.1%
Aug-2016	202	-13.7%	285	-0.7%
Sep-2016	346	+6.5%	433	-1.1%
Oct-2016	222	-15.6%	301	-6.5%
Nov-2016	138	-3.5%	160	-17.9%
Dec-2016	70	+4.5%	118	-2.5%
Jan-2017	176	-3.8%	326	+10.9%
Feb-2017	184	-18.9%	326	-3.6%
Mar-2017	269	-1.5%	342	-9.3%
Apr-2017	237	-16.3%	278	-25.3%
May-2017	267	+4.3%	331	-11.5%
Jun-2017	195	-18.1%	261	-36.0%
12-Month Avg	212	-7.6%	287	-9.9%

Historical New Listings by Month

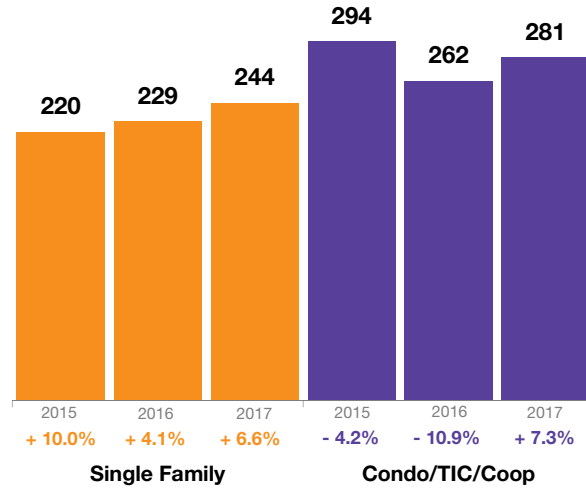


Pending Sales

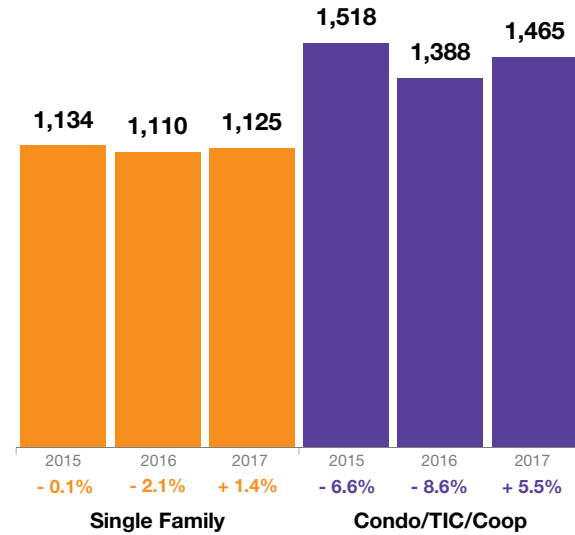
A count of the properties on which offers have been accepted in a given month.



June

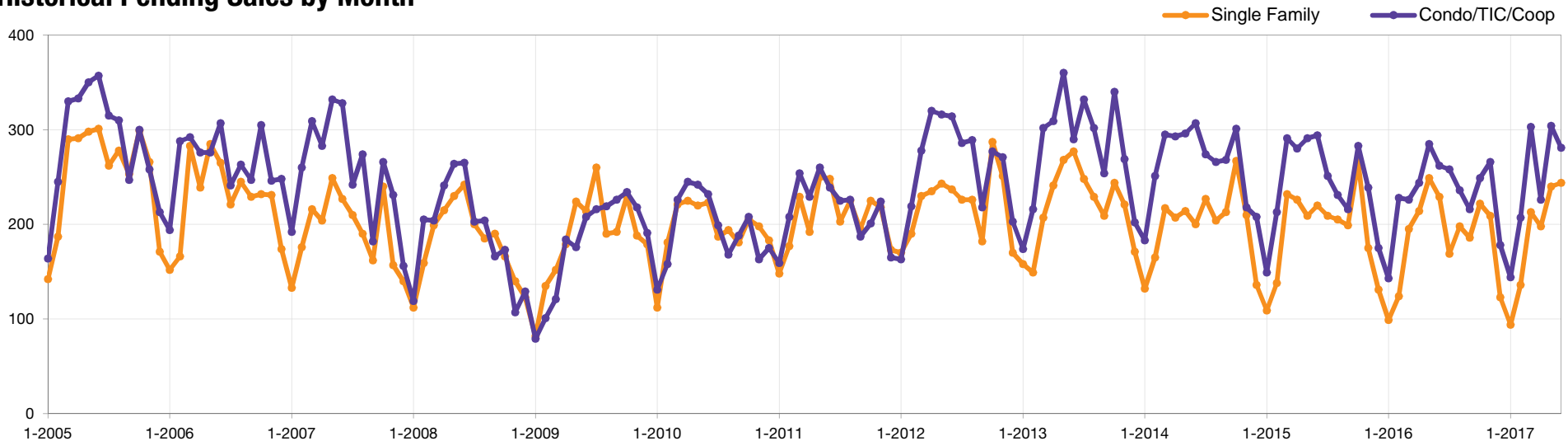


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Jul-2016	169	-19.1%	258	+2.8%
Aug-2016	198	-3.4%	236	+2.2%
Sep-2016	186	-6.5%	216	0.0%
Oct-2016	222	-16.5%	249	-12.0%
Nov-2016	209	+19.4%	266	+11.3%
Dec-2016	123	-6.1%	178	+1.7%
Jan-2017	94	-5.1%	144	+0.7%
Feb-2017	136	+9.7%	207	-9.2%
Mar-2017	213	+9.2%	303	+34.1%
Apr-2017	198	-7.5%	226	-7.4%
May-2017	240	-3.6%	304	+6.7%
Jun-2017	244	+6.6%	281	+7.3%
12-Month Avg	186	-2.7%	239	+3.1%

Historical Pending Sales by Month

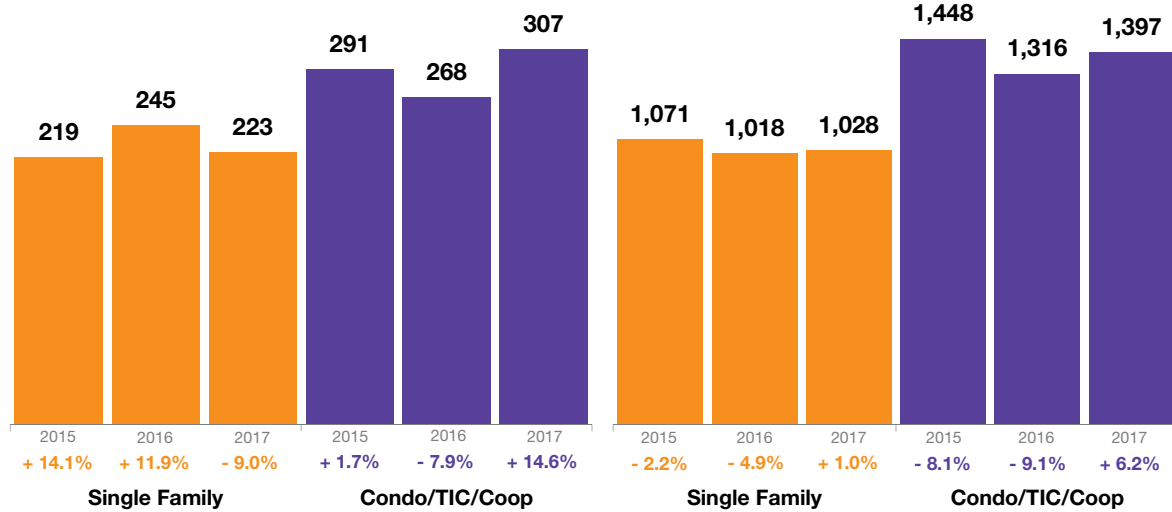


Sold Listings

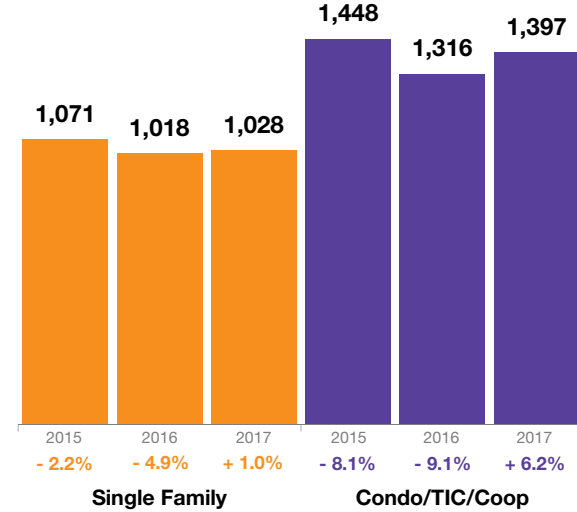
A count of the actual sales that closed in a given month.



June

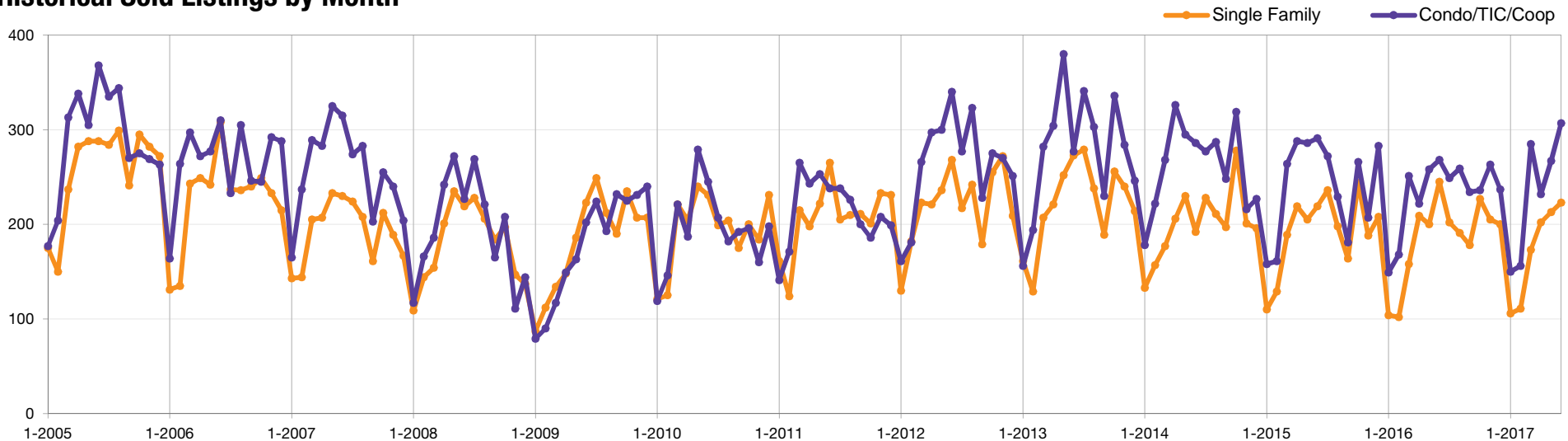


Year to Date



Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Jul-2016	202	-14.4%	249	-8.5%
Aug-2016	191	-3.5%	259	+13.1%
Sep-2016	178	+8.5%	234	+29.3%
Oct-2016	227	-7.0%	236	-11.3%
Nov-2016	205	+9.0%	263	+27.1%
Dec-2016	200	-3.8%	237	-16.3%
Jan-2017	106	+1.9%	150	+0.7%
Feb-2017	111	+8.8%	156	-7.1%
Mar-2017	173	+9.5%	285	+13.5%
Apr-2017	202	-3.3%	232	+4.5%
May-2017	213	+6.5%	267	+3.5%
Jun-2017	223	-9.0%	307	+14.6%
12-Month Avg	186	-1.1%	240	+4.4%

Historical Sold Listings by Month

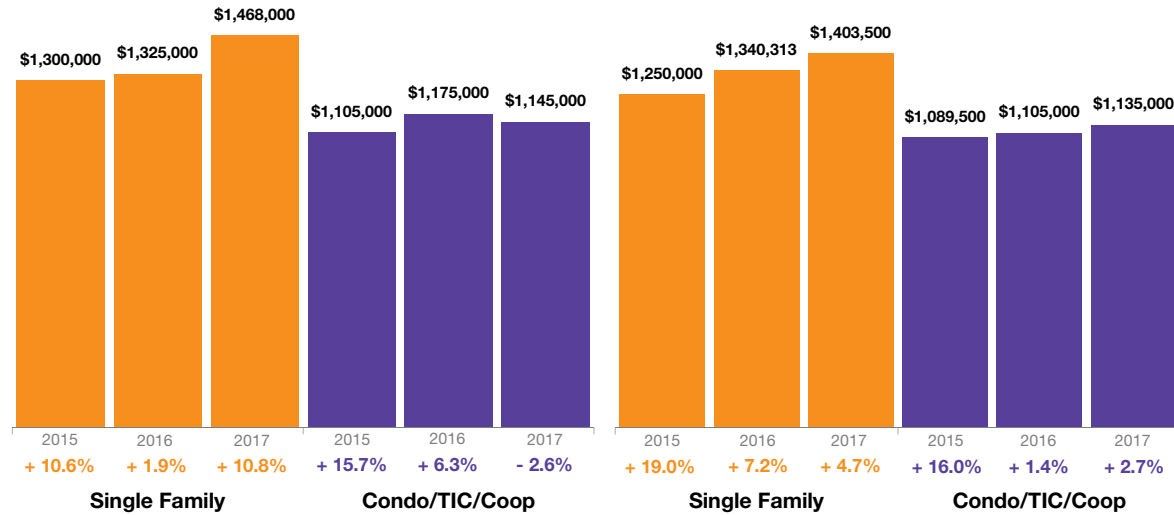


Median Sales Price

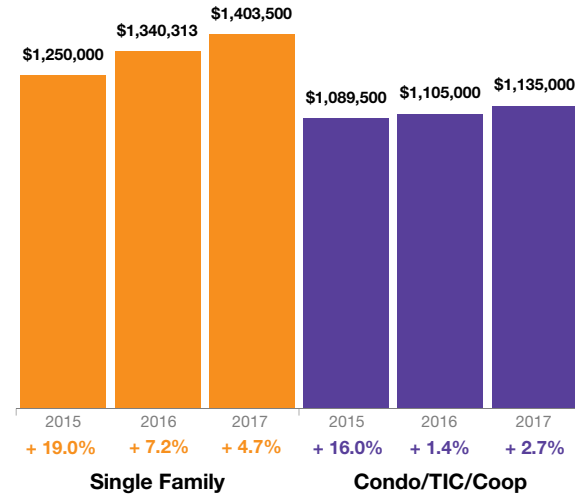
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



June



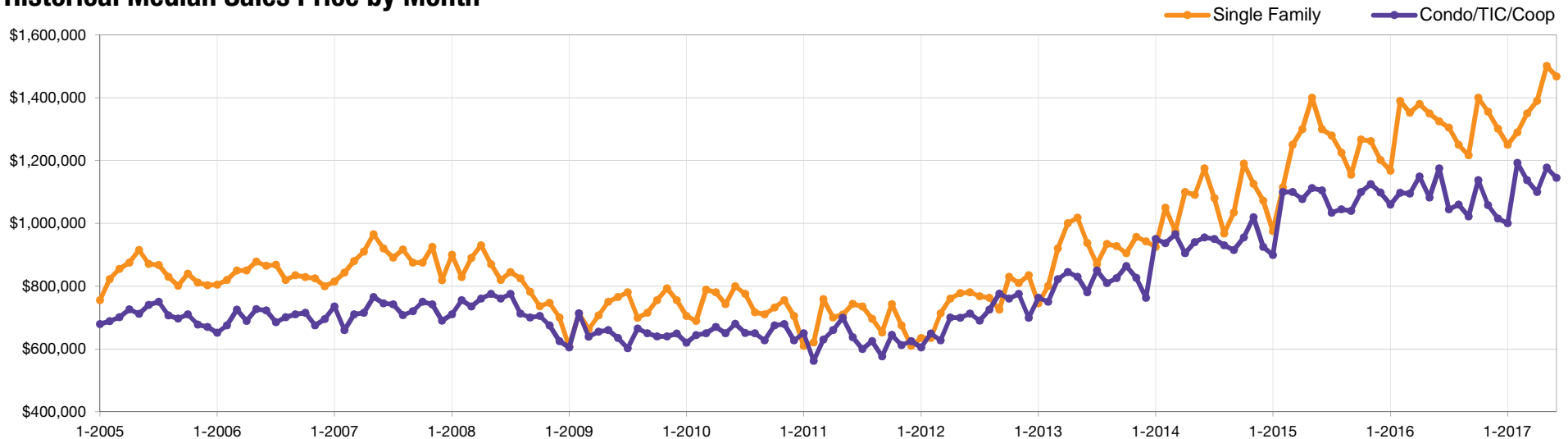
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Jul-2016	\$1,305,000	+2.0%	\$1,045,000	+1.1%
Aug-2016	\$1,250,000	+2.0%	\$1,060,000	+1.4%
Sep-2016	\$1,216,875	+5.4%	\$1,022,500	-1.7%
Oct-2016	\$1,400,000	+10.5%	\$1,137,500	+3.4%
Nov-2016	\$1,356,000	+7.4%	\$1,058,000	-6.0%
Dec-2016	\$1,301,511	+8.3%	\$1,015,000	-7.6%
Jan-2017	\$1,250,000	+7.1%	\$1,000,000	-5.7%
Feb-2017	\$1,290,000	-7.2%	\$1,192,500	+8.7%
Mar-2017	\$1,350,000	-0.2%	\$1,137,500	+3.9%
Apr-2017	\$1,390,000	+0.7%	\$1,100,000	-4.3%
May-2017	\$1,501,675	+11.2%	\$1,178,000	+8.8%
Jun-2017	\$1,468,000	+10.8%	\$1,145,000	-2.6%
12-Month Avg*	\$1,350,000	+5.2%	\$1,100,000	0.0%

* Median Sales Price for all properties from July 2016 through June 2017. This is not the average of the individual figures above.

Historical Median Sales Price by Month

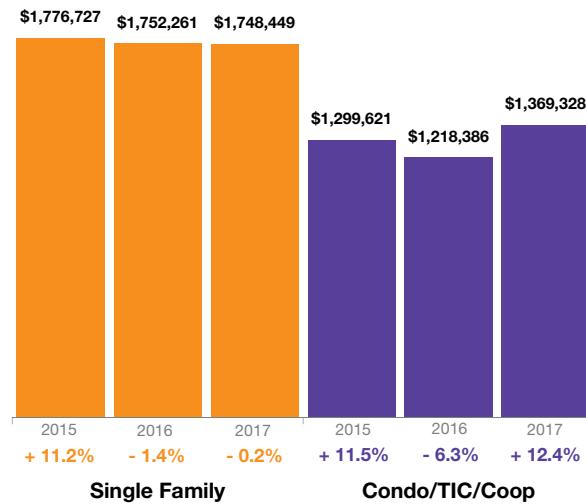


Average Sales Price

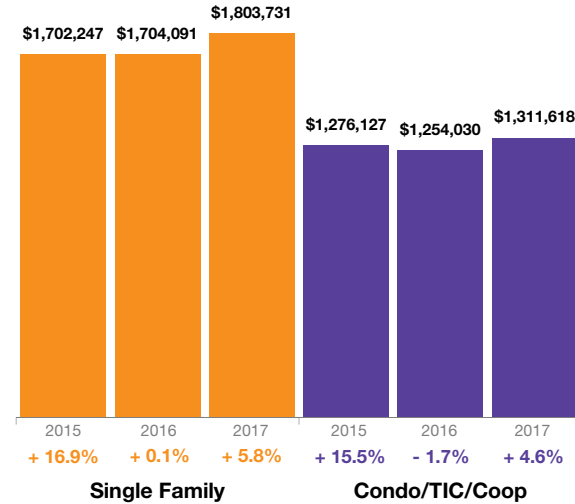
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



June



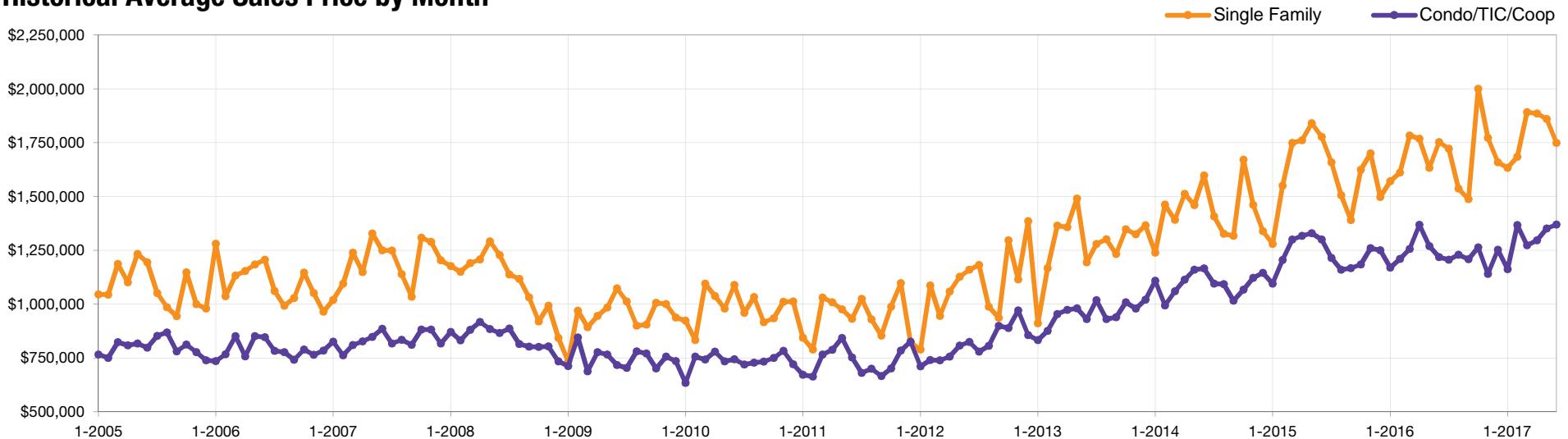
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Jul-2016	\$1,721,337	+3.8%	\$1,206,077	-0.7%
Aug-2016	\$1,537,059	+2.1%	\$1,228,996	+6.0%
Sep-2016	\$1,487,123	+6.9%	\$1,208,673	+3.6%
Oct-2016	\$2,000,319	+23.1%	\$1,263,882	+6.7%
Nov-2016	\$1,772,478	+4.2%	\$1,140,559	-9.4%
Dec-2016	\$1,658,512	+10.8%	\$1,252,727	+0.2%
Jan-2017	\$1,633,150	+4.0%	\$1,161,831	-0.6%
Feb-2017	\$1,684,181	+4.5%	\$1,367,391	+13.1%
Mar-2017	\$1,891,127	+6.0%	\$1,273,397	+1.4%
Apr-2017	\$1,885,507	+6.7%	\$1,296,502	-5.2%
May-2017	\$1,860,262	+13.9%	\$1,350,760	+6.4%
Jun-2017	\$1,748,449	-0.2%	\$1,369,328	+12.4%
12-Month Avg*	\$1,752,292	+7.4%	\$1,262,234	+2.6%

* Avg. Sales Price for all properties from July 2016 through June 2017. This is not the average of the individual figures above.

Historical Average Sales Price by Month



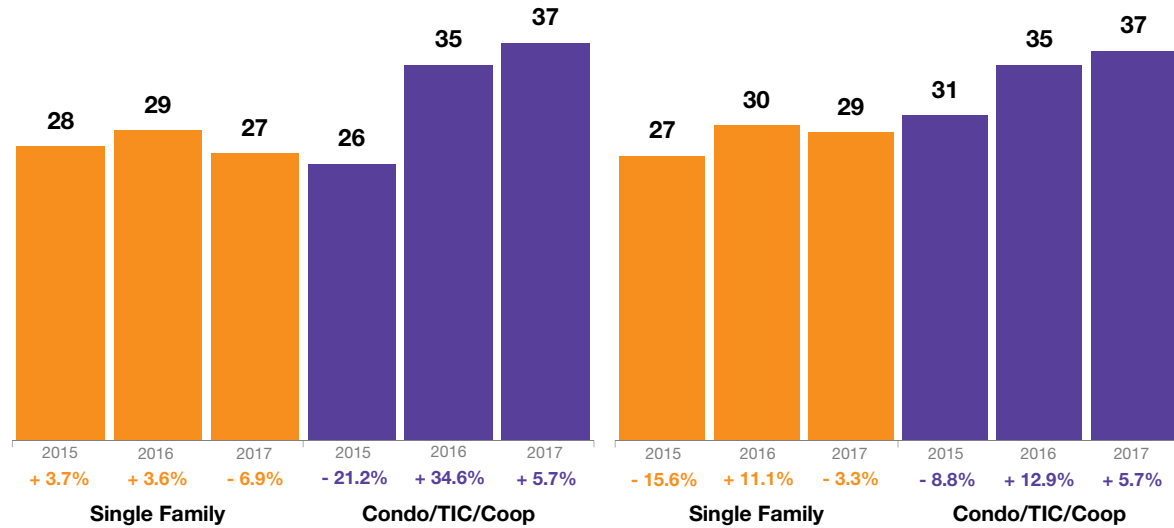
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



June

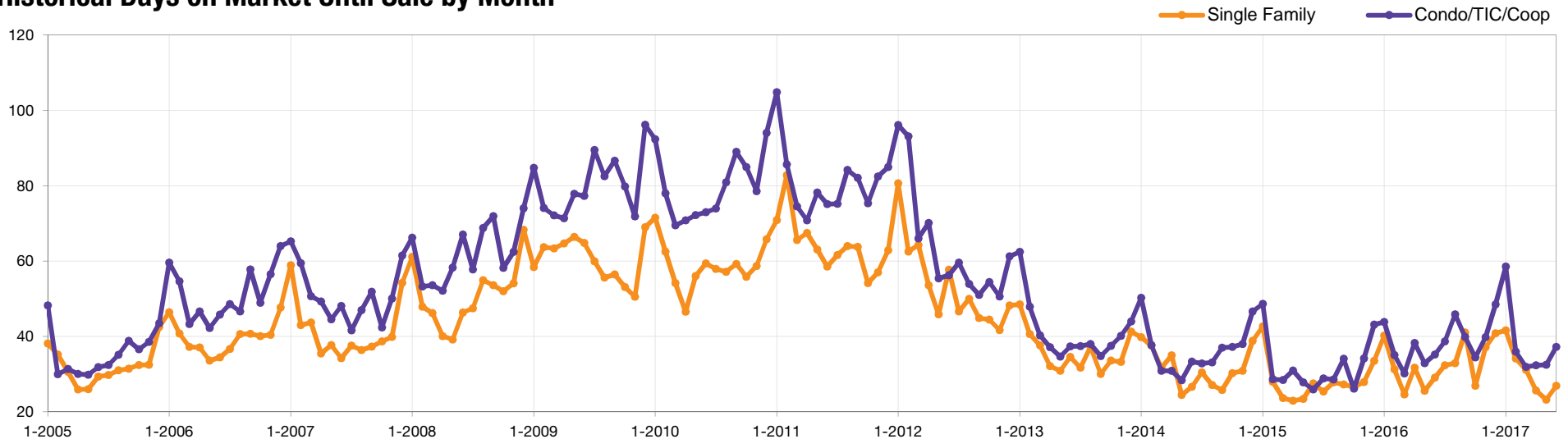
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Jul-2016	32	+28.0%	39	+34.5%
Aug-2016	33	+17.9%	46	+58.6%
Sep-2016	41	+51.9%	40	+17.6%
Oct-2016	27	0.0%	34	+30.8%
Nov-2016	37	+32.1%	40	+17.6%
Dec-2016	41	+24.2%	48	+11.6%
Jan-2017	42	+5.0%	59	+34.1%
Feb-2017	34	+9.7%	36	+2.9%
Mar-2017	31	+24.0%	32	+6.7%
Apr-2017	26	-18.8%	32	-15.8%
May-2017	23	-11.5%	32	-3.0%
Jun-2017	27	-6.9%	37	+5.7%
12-Month Avg*	32	+12.0%	39	+15.1%

* Days on Market for all properties from July 2016 through June 2017. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

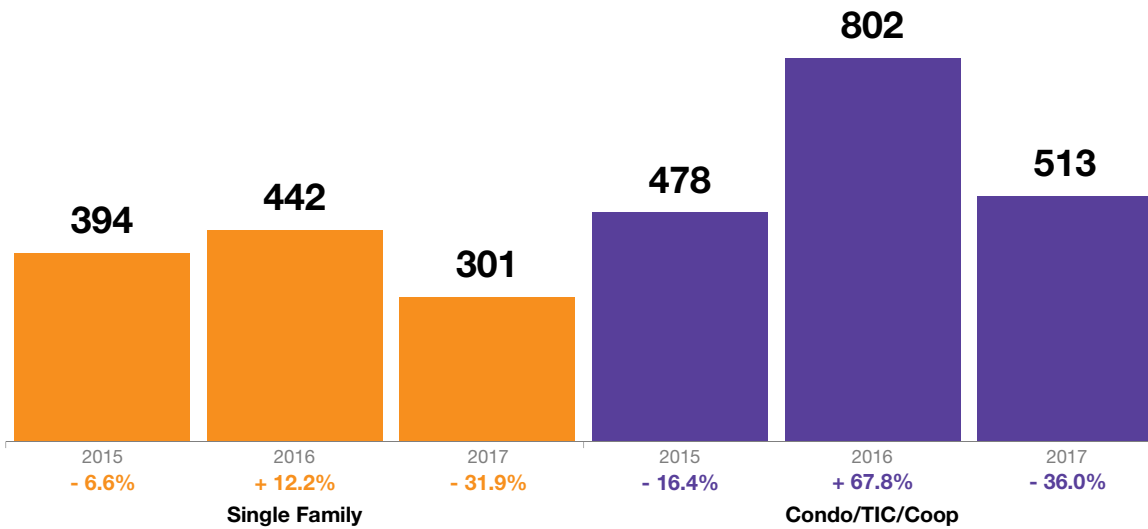


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



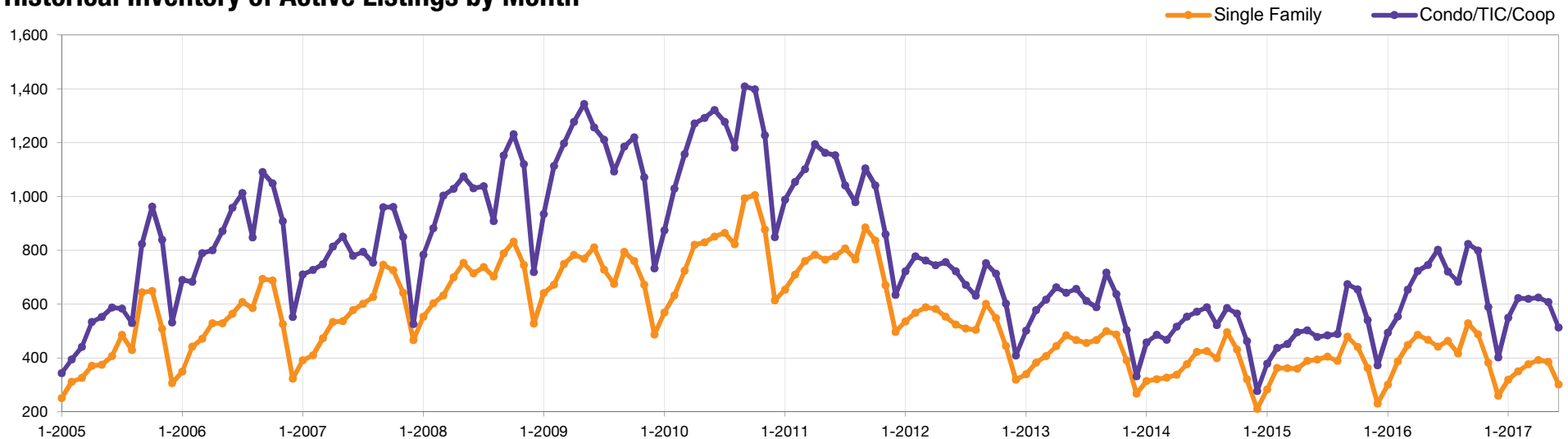
June



Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Jul-2016	463	+14.3%	721	+49.0%
Aug-2016	416	+6.9%	683	+39.7%
Sep-2016	529	+10.4%	823	+22.1%
Oct-2016	488	+10.7%	799	+22.0%
Nov-2016	382	+5.2%	589	+9.1%
Dec-2016	259	+12.6%	402	+7.8%
Jan-2017	319	+6.3%	549	+11.1%
Feb-2017	350	-9.6%	622	+12.3%
Mar-2017	376	-16.1%	619	-5.4%
Apr-2017	392	-19.3%	624	-13.7%
May-2017	385	-17.6%	608	-18.4%
Jun-2017	301	-31.9%	513	-36.0%
12-Month Avg*	388	-3.7%	629	+5.1%

* Active Listings for all properties from July 2016 through June 2017. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

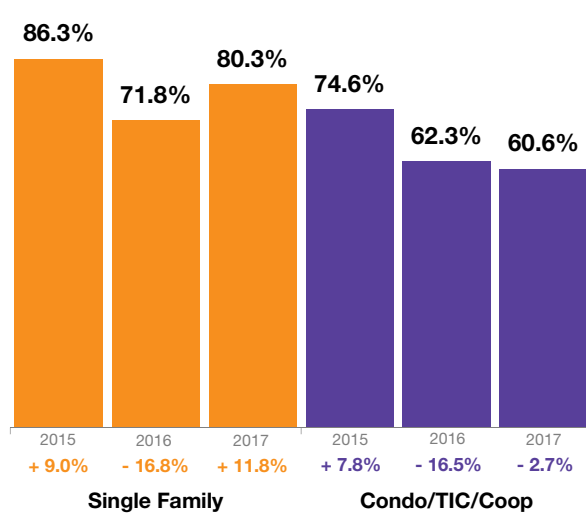


% of Properties Sold Over List Price

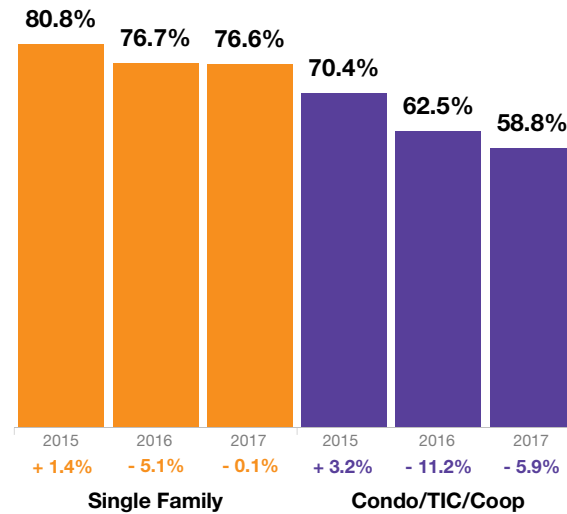


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

June



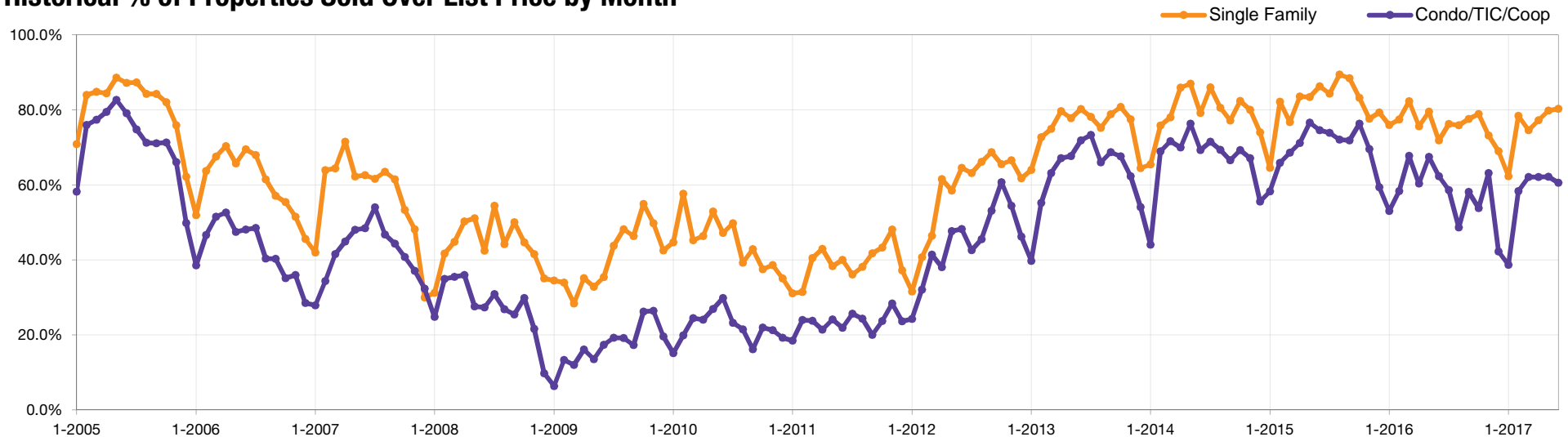
Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Jul-2016	76.2%	-9.6%	58.6%	-20.7%
Aug-2016	75.9%	-15.1%	48.6%	-32.6%
Sep-2016	77.5%	-12.3%	58.1%	-19.1%
Oct-2016	78.9%	-5.2%	53.8%	-29.5%
Nov-2016	73.2%	-5.8%	63.1%	-9.3%
Dec-2016	69.0%	-13.0%	42.2%	-29.0%
Jan-2017	62.3%	-18.0%	38.7%	-27.0%
Feb-2017	78.4%	+1.2%	58.3%	0.0%
Mar-2017	74.6%	-9.4%	62.1%	-8.3%
Apr-2017	77.2%	+2.1%	62.1%	+2.8%
May-2017	79.8%	+0.4%	62.2%	-7.7%
Jun-2017	80.3%	+11.8%	60.6%	-2.7%
12-Month Avg	75.8%	-5.8%	56.5%	-15.2%

* % of Properties Sold Over List Price for all properties from July 2016 through June 2017. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

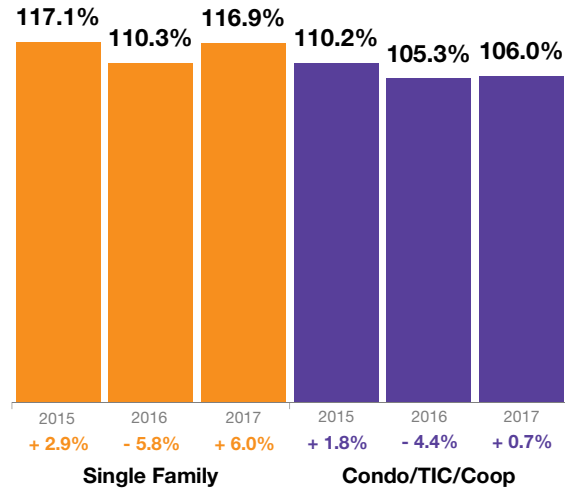


% of List Price Received

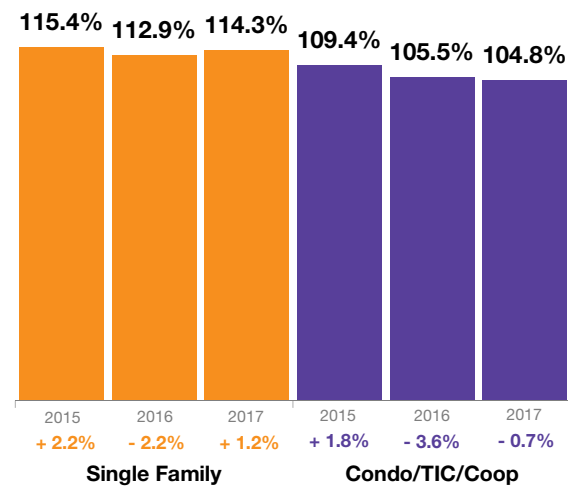


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

June



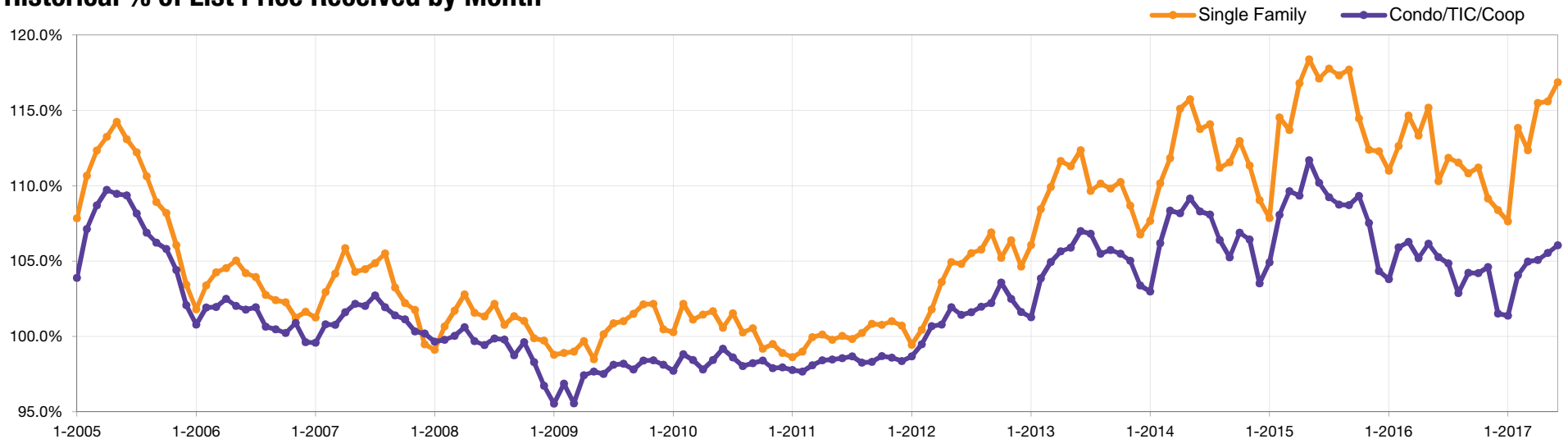
Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Jul-2016	111.8%	-5.1%	104.8%	-4.0%
Aug-2016	111.5%	-4.9%	102.9%	-5.3%
Sep-2016	110.8%	-5.9%	104.2%	-4.1%
Oct-2016	111.2%	-2.9%	104.2%	-4.7%
Nov-2016	109.2%	-2.8%	104.6%	-2.7%
Dec-2016	108.4%	-3.5%	101.5%	-2.7%
Jan-2017	107.6%	-3.1%	101.4%	-2.3%
Feb-2017	113.8%	+1.1%	104.1%	-1.7%
Mar-2017	112.4%	-2.0%	105.0%	-1.2%
Apr-2017	115.5%	+1.9%	105.1%	-0.1%
May-2017	115.6%	+0.3%	105.5%	-0.6%
Jun-2017	116.9%	+6.0%	106.0%	+0.7%
12-Month Avg*	112.2%	-1.7%	104.3%	-2.3%

* % of List Price Received for all properties from July 2016 through June 2017. This is not the average of the individual figures above.

Historical % of List Price Received by Month

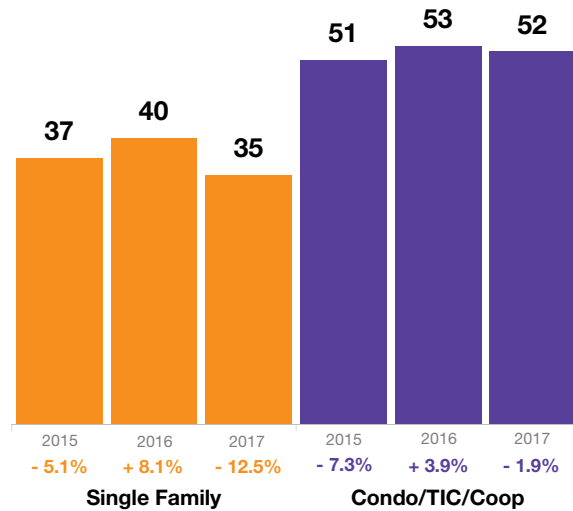


Housing Affordability Ratio

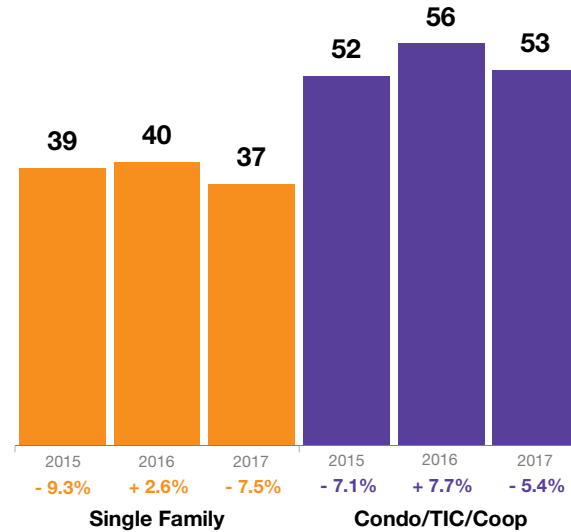


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

June



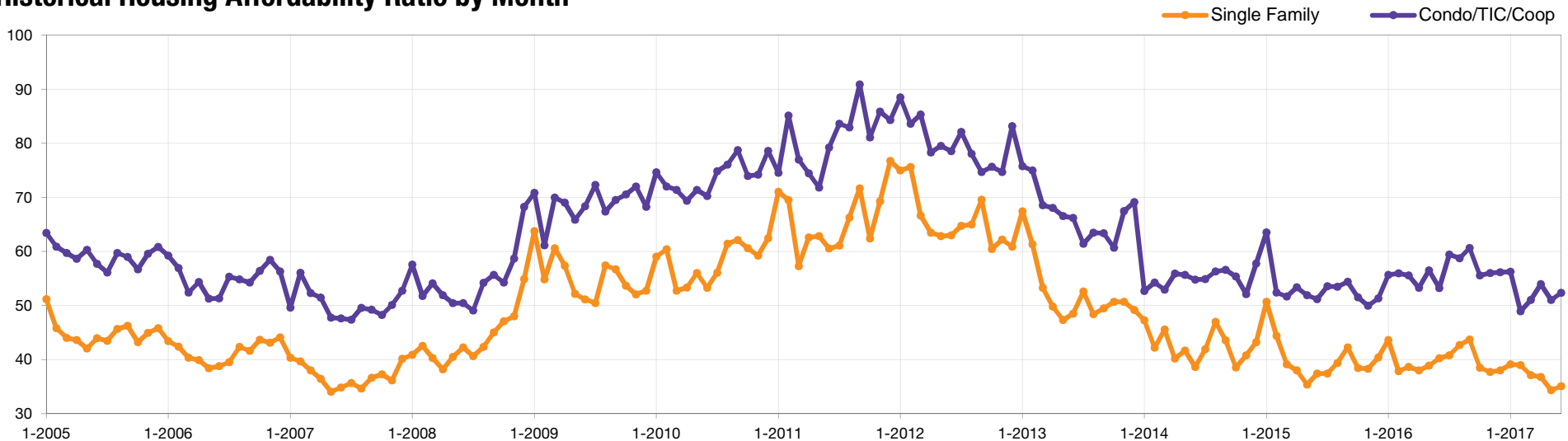
Year to Date



Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Jul-2016	41	+10.8%	59	+9.3%
Aug-2016	43	+10.3%	59	+11.3%
Sep-2016	44	+4.8%	61	+13.0%
Oct-2016	39	+2.6%	56	+9.8%
Nov-2016	38	0.0%	56	+12.0%
Dec-2016	38	-5.0%	56	+9.8%
Jan-2017	39	-11.4%	56	0.0%
Feb-2017	39	+2.6%	49	-12.5%
Mar-2017	37	-5.1%	51	-8.9%
Apr-2017	37	-2.6%	54	+1.9%
May-2017	34	-12.8%	51	-8.9%
Jun-2017	35	-12.5%	52	-1.9%
12-Month Avg*	39	-11.3%	39	-3.2%

* Affordability Ratio for all properties from July 2016 through June 2017. This is not the average of the individual figures above.

Historical Housing Affordability Ratio by Month

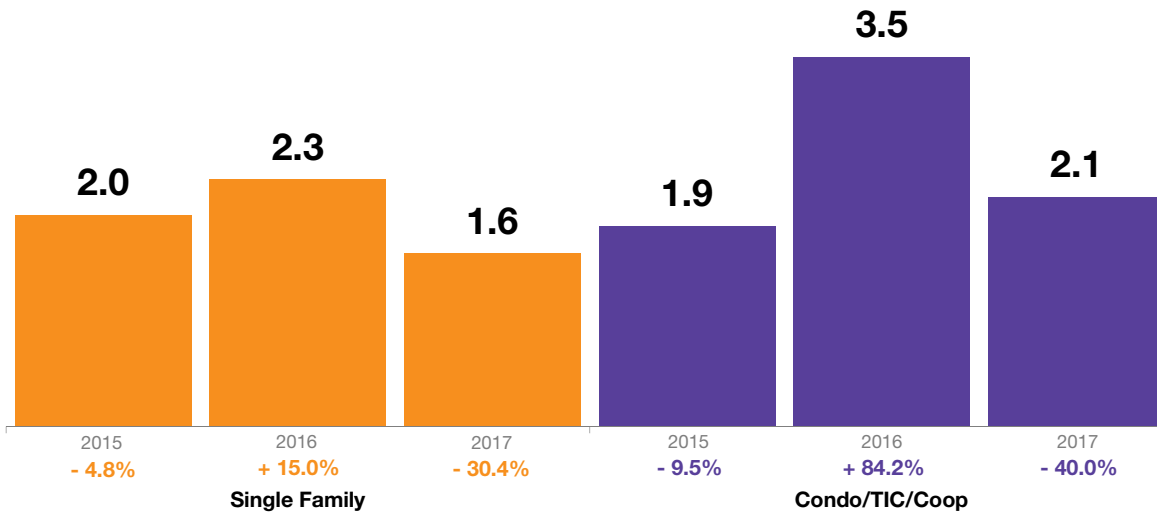


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



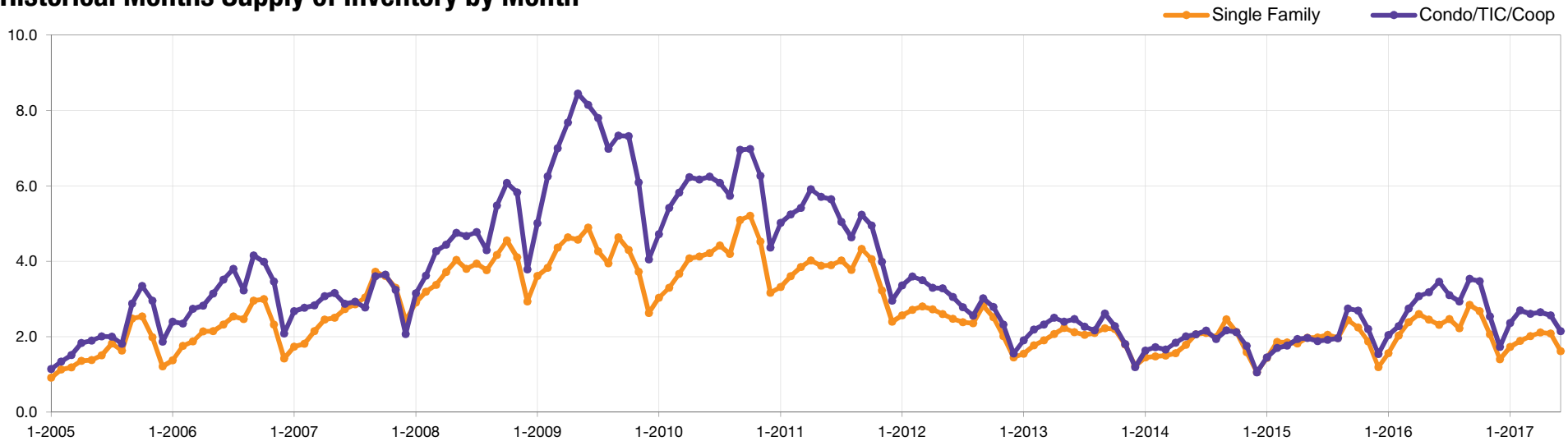
June



Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Jul-2016	2.5	+25.0%	3.1	+63.2%
Aug-2016	2.2	+10.0%	2.9	+45.0%
Sep-2016	2.8	+16.7%	3.5	+29.6%
Oct-2016	2.7	+22.7%	3.5	+29.6%
Nov-2016	2.1	+10.5%	2.5	+13.6%
Dec-2016	1.4	+16.7%	1.7	+13.3%
Jan-2017	1.7	+6.3%	2.4	+20.0%
Feb-2017	1.9	-5.0%	2.7	+17.4%
Mar-2017	2.0	-16.7%	2.6	-3.7%
Apr-2017	2.1	-19.2%	2.6	-16.1%
May-2017	2.1	-16.0%	2.6	-18.8%
Jun-2017	1.6	-30.4%	2.1	-40.0%
12-Month Avg*	2.1	+0.1%	2.7	+8.4%

* Months Supply for all properties from July 2016 through June 2017. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview

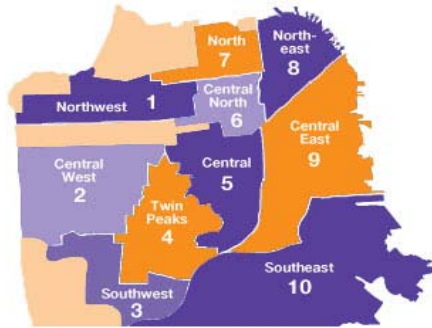


Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	6-2016	6-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings		646	456	- 29.4%	3,623	3,192	- 11.9%
Pending Sales		491	525	+ 6.9%	2,498	2,590	+ 3.7%
Sold Listings		513	530	+ 3.3%	2,334	2,425	+ 3.9%
Median Sales Price		\$1,225,000	\$1,285,000	+ 4.9%	\$1,200,000	\$1,250,000	+ 4.2%
Avg. Sales Price		\$1,473,356	\$1,528,845	+ 3.8%	\$1,450,329	\$1,520,234	+ 4.8%
Days on Market		32	33	+ 3.1%	33	33	0.0%
Active Listings		1,244	814	- 34.6%	--	--	--
% of Properties Sold Over List Price		66.9%	68.9%	+ 3.0%	68.7%	66.4%	- 3.3%
% of List Price Received		107.7%	110.6%	+ 2.7%	108.7%	108.8%	+ 0.1%
Affordability Ratio		43	40	- 7.0%	43	40	- 7.0%
Months Supply		2.9	1.9	- 34.5%	--	--	--

Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwrd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	6-2016	6-2017	+ / -	6-2016	6-2017	+ / -	6-2016	6-2017	+ / -	6-2016	6-2017	+ / -	6-2016	6-2017	+ / -
Single Family															
1 SF District 1	34	19	-44.1%	17	22	+29.4%	\$1,550,000	\$1,915,000	+23.5%	33	24	-27.3%	2.3	1.3	-43.5%
2 SF District 2	49	39	-20.4%	42	40	-4.8%	\$1,192,500	\$1,299,000	+8.9%	25	19	-24.0%	1.4	1.2	-14.3%
3 SF District 3	33	19	-42.4%	22	16	-27.3%	\$878,444	\$1,075,000	+22.4%	25	27	+8.0%	2.0	1.4	-30.0%
4 SF District 4	60	25	-58.3%	33	35	+6.1%	\$1,450,000	\$1,660,000	+14.5%	26	14	-46.2%	2.2	1.0	-54.5%
5 SF District 5	62	39	-37.1%	41	25	-39.0%	\$1,950,000	\$2,275,000	+16.7%	27	25	-7.4%	2.5	1.4	-44.0%
6 SF District 6	9	9	0.0%	4	4	0.0%	\$2,815,000	\$3,685,000	+30.9%	20	56	+180.0%	2.8	2.8	0.0%
7 SF District 7	33	28	-15.2%	12	7	-41.7%	\$6,462,500	\$5,650,000	-12.6%	47	36	-23.4%	4.2	3.5	-16.7%
8 SF District 8	10	11	+10.0%	3	3	0.0%	\$2,950,000	\$2,200,000	-25.4%	51	42	-17.6%	4.5	4.4	-2.2%
9 SF District 9	43	40	-7.0%	32	30	-6.3%	\$1,395,444	\$1,778,500	+27.5%	26	23	-11.5%	1.9	1.8	-5.3%
10 SF District 10	109	72	-33.9%	39	41	+5.1%	\$830,000	\$955,000	+15.1%	35	45	+28.6%	2.9	1.9	-34.5%
Condo/TIC/Coop															
1 SF District 1	41	15	-63.4%	19	9	-52.6%	\$1,120,000	\$1,200,000	+7.1%	46	27	-41.3%	3.1	1.5	-51.6%
2 SF District 2	13	5	-61.5%	5	4	-20.0%	\$950,000	\$1,015,000	+6.8%	35	30	-14.3%	2.9	1.4	-51.7%
3 SF District 3	8	8	0.0%	3	3	0.0%	\$590,000	\$580,000	-1.7%	32	52	+62.5%	1.8	2.2	+22.2%
4 SF District 4	5	7	+40.0%	2	4	+100.0%	\$633,500	\$820,000	+29.4%	52	61	+17.3%	1.5	2.5	+66.7%
5 SF District 5	98	46	-53.1%	44	56	+27.3%	\$1,300,000	\$1,306,000	+0.5%	29	24	-17.2%	3.0	1.3	-56.7%
6 SF District 6	107	36	-66.4%	30	37	+23.3%	\$1,212,500	\$1,205,000	-0.6%	38	27	-28.9%	4.3	1.3	-69.8%
7 SF District 7	73	40	-45.2%	30	38	+26.7%	\$1,525,000	\$1,405,000	-7.9%	31	34	+9.7%	3.5	1.4	-60.0%
8 SF District 8	127	109	-14.2%	38	54	+42.1%	\$1,165,000	\$917,500	-21.2%	32	48	+50.0%	3.2	2.8	-12.5%
9 SF District 9	305	222	-27.2%	84	97	+15.5%	\$1,157,500	\$1,150,000	-0.6%	37	43	+16.2%	3.7	2.8	-24.3%
10 SF District 10	25	25	0.0%	13	5	-61.5%	\$702,000	\$450,000	-35.9%	35	44	+25.7%	4.2	3.9	-7.1%