

Monthly Indicators



November 2017

The facts of residential real estate have remained consistent in 2017. In year-over-year comparisons, the number of homes for sale has been fewer in most locales, and homes have been selling in fewer days for higher prices. This hasn't always been true, but it has been a common enough storyline to make it an overarching trend for the year.

New Listings were down 17.4 percent for single family homes but increased 6.3 percent for Condo/TIC/Coop properties. Pending Sales decreased 6.7 percent for single family homes and 14.4 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 10.9 percent to \$1,500,000 for single family homes and 17.0 percent to \$1,237,500 for Condo/TIC/Coop properties. Months Supply of Inventory decreased 33.3 percent for single family units and 16.0 percent for Condo/TIC/Coop units.

New tax legislation could have ramifications on housing. The White House believes that the tax reform bill will have a small impact on home prices, lowering them by less than 4 percent, and could conceivably boost homeownership. The National Association of REALTORS® has stated that eliminating the mortgage interest deduction could hurt housing, as the doubled standard deduction would reduce the desire to take out a mortgage and itemize the interest associated with it, thus reducing demand. This is a developing story.

Monthly Snapshot

+ 10.9% **+ 17.0%** **+ 12.3%**

One-Year Change in Median Sales Price Single Family	One-Year Change in Median Sales Price Condo/TIC/Coop	One-Year Change in Median Sales Price All Property Types
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Residential real estate activity in San Francisco County (Districts 1-10), comprised of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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Single Family Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	11-2016	11-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings		138	114	- 17.4%	2,601	2,472	- 5.0%
Pending Sales		209	195	- 6.7%	2,094	2,153	+ 2.8%
Sold Listings		206	237	+ 15.0%	2,022	2,109	+ 4.3%
Median Sales Price		\$1,353,000	\$1,500,000	+ 10.9%	\$1,330,000	\$1,415,000	+ 6.4%
Avg. Sales Price		\$1,767,029	\$1,770,309	+ 0.2%	\$1,710,604	\$1,771,383	+ 3.6%
Days on Market		38	26	- 31.6%	32	27	- 15.6%
Active Listings		383	271	- 29.2%	--	--	--
% of Properties Sold Over List Price		72.8%	80.6%	+ 10.7%	76.5%	79.1%	+ 3.4%
% of List Price Received		109.1%	115.7%	+ 6.0%	111.9%	115.1%	+ 2.9%
Affordability Ratio		38	34	- 10.5%	38	37	- 2.6%
Months Supply		2.1	1.4	- 33.3%	--	--	--

Condo/TIC/Coop Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	11-2016	11-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings		159	169	+ 6.3%	3,619	3,412	- 5.7%
Pending Sales		264	226	- 14.4%	2,610	2,699	+ 3.4%
Sold Listings		263	270	+ 2.7%	2,557	2,631	+ 2.9%
Median Sales Price		\$1,058,000	\$1,237,500	+ 17.0%	\$1,092,000	\$1,150,000	+ 5.3%
Avg. Sales Price		\$1,140,559	\$1,380,848	+ 21.1%	\$1,232,012	\$1,299,397	+ 5.5%
Days on Market		40	36	- 10.0%	37	36	- 2.7%
Active Listings		591	502	- 15.1%	--	--	--
% of Properties Sold Over List Price		63.1%	58.9%	- 6.7%	59.8%	59.6%	- 0.3%
% of List Price Received		104.6%	104.6%	0.0%	104.9%	105.2%	+ 0.3%
Affordability Ratio		56	49	- 12.5%	54	52	- 3.7%
Months Supply		2.5	2.1	- 16.0%	--	--	--

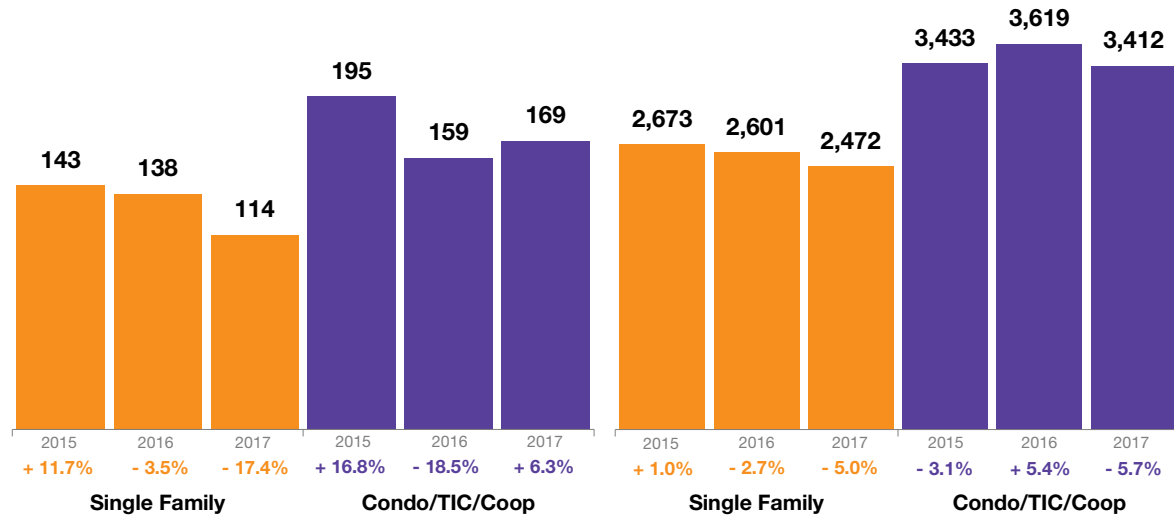
New Listings

A count of the properties that have been newly listed on the market in a given month.



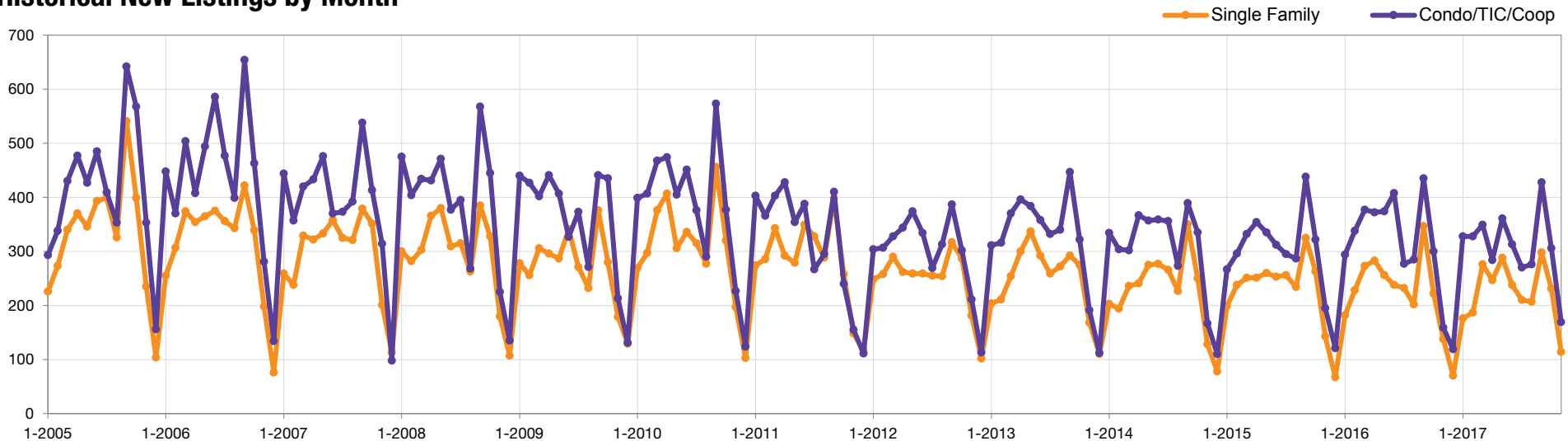
November

Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Dec-2016	70	+4.5%	119	-1.7%
Jan-2017	176	-3.3%	328	+11.6%
Feb-2017	187	-18.0%	328	-3.0%
Mar-2017	276	+1.1%	349	-7.4%
Apr-2017	247	-12.7%	284	-23.7%
May-2017	288	+12.5%	361	-3.5%
Jun-2017	238	0.0%	313	-23.3%
Jul-2017	210	-9.5%	270	-2.5%
Aug-2017	207	+2.5%	276	-3.2%
Sep-2017	298	-14.1%	428	-1.6%
Oct-2017	231	+4.1%	306	+2.0%
Nov-2017	114	-17.4%	169	+6.3%
12-Month Avg	212	-4.7%	294	-5.6%

Historical New Listings by Month

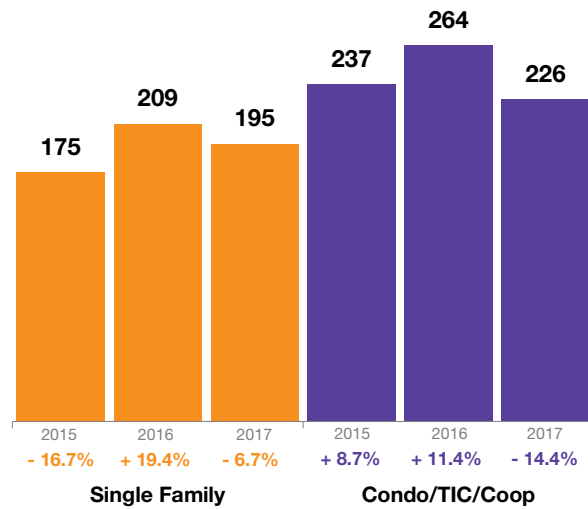


Pending Sales

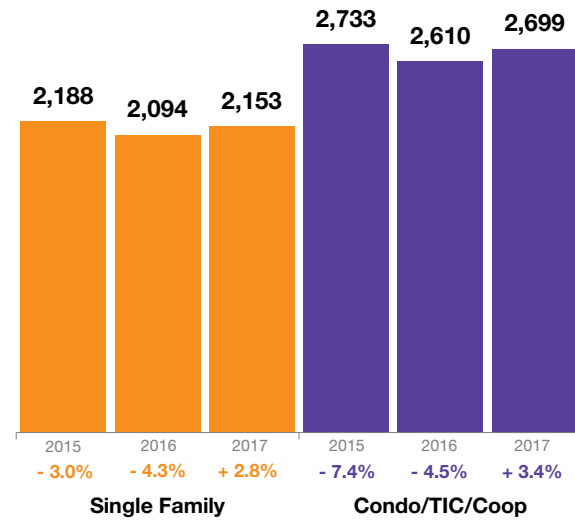
A count of the properties on which offers have been accepted in a given month.



November

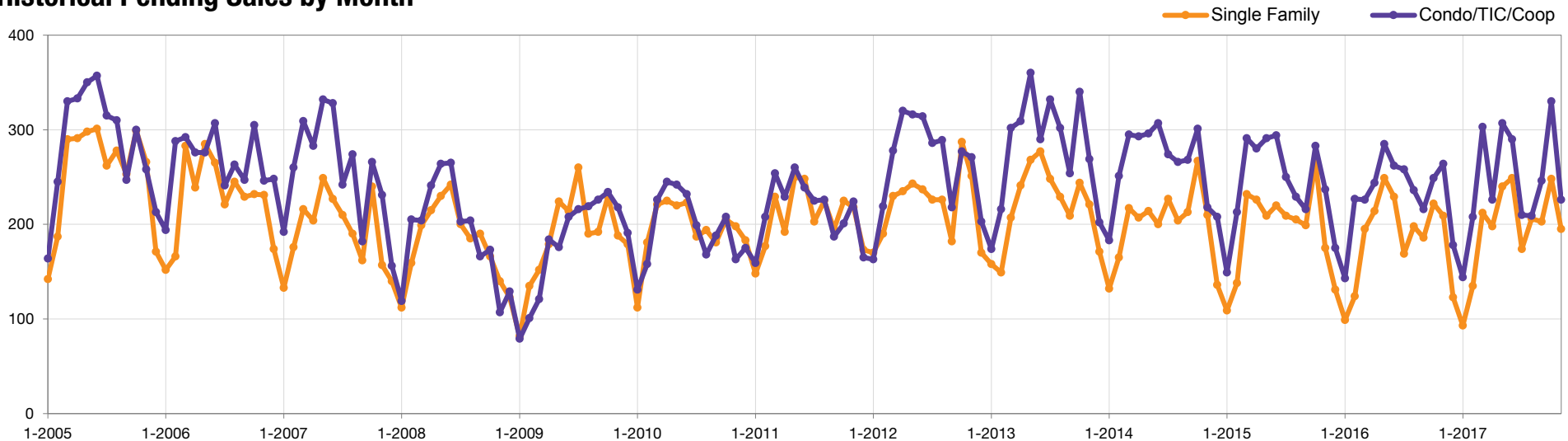


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Dec-2016	123	-6.1%	178	+1.7%
Jan-2017	93	-6.1%	144	+0.7%
Feb-2017	135	+8.9%	208	-8.4%
Mar-2017	212	+8.7%	303	+34.1%
Apr-2017	198	-7.5%	226	-7.4%
May-2017	240	-3.6%	307	+7.7%
Jun-2017	249	+8.7%	290	+10.7%
Jul-2017	174	+3.0%	210	-18.6%
Aug-2017	206	+4.0%	209	-11.4%
Sep-2017	203	+9.1%	246	+13.9%
Oct-2017	248	+11.7%	330	+32.5%
Nov-2017	195	-6.7%	226	-14.4%
12-Month Avg	190	+2.3%	240	+3.3%

Historical Pending Sales by Month

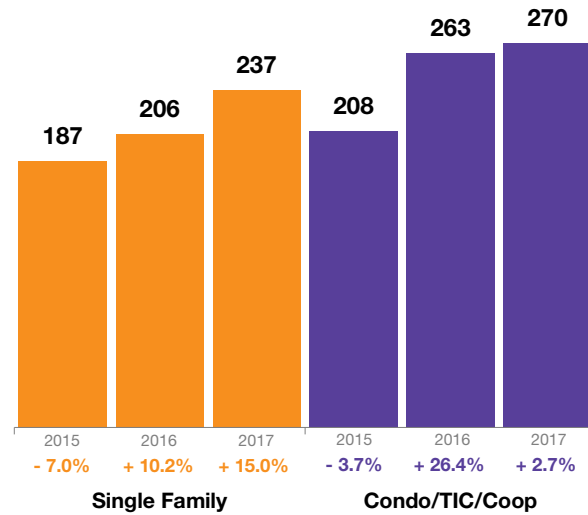


Sold Listings

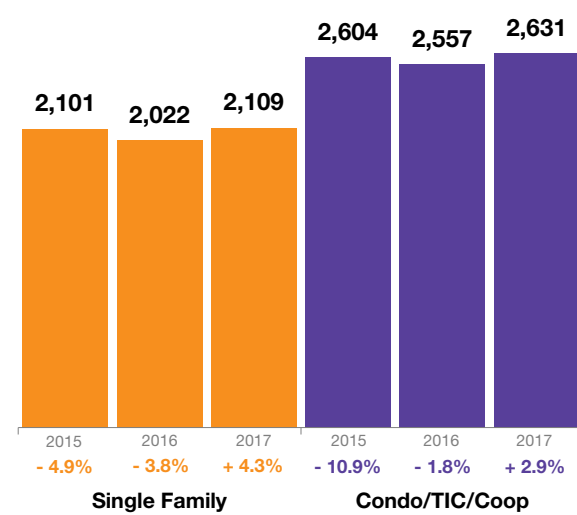
A count of the actual sales that closed in a given month.



November

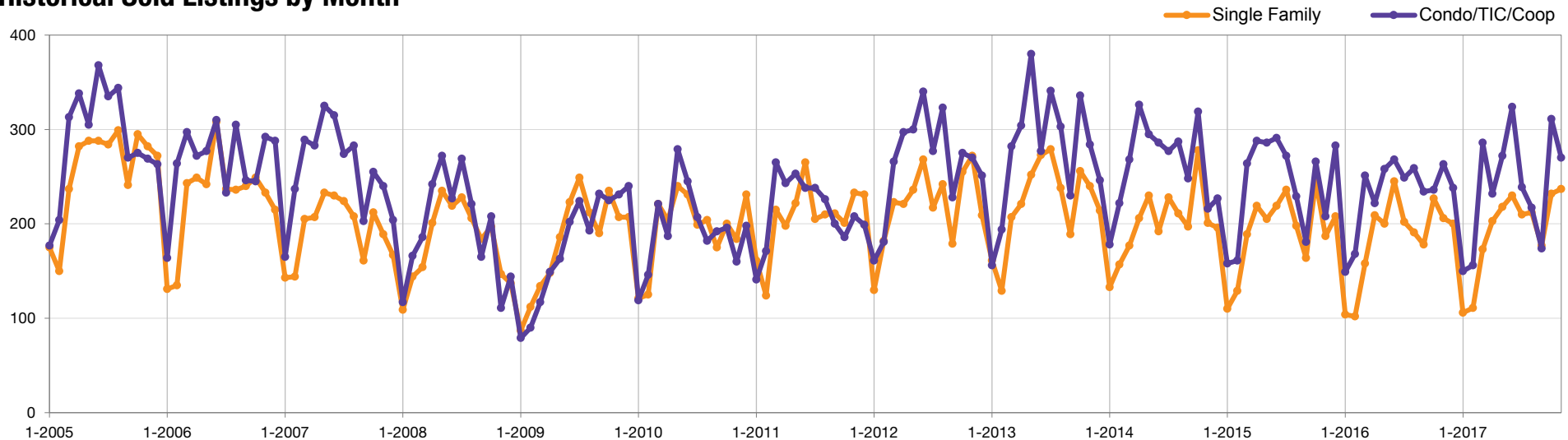


Year to Date



Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Dec-2016	200	-3.8%	238	-15.9%
Jan-2017	106	+1.9%	150	+0.7%
Feb-2017	111	+8.8%	156	-7.1%
Mar-2017	173	+9.5%	286	+13.9%
Apr-2017	203	-2.9%	232	+4.5%
May-2017	218	+9.0%	272	+5.4%
Jun-2017	230	-6.1%	324	+20.9%
Jul-2017	210	+4.0%	239	-4.0%
Aug-2017	212	+11.0%	217	-16.2%
Sep-2017	177	-0.6%	174	-25.6%
Oct-2017	232	+2.2%	311	+31.8%
Nov-2017	237	+15.0%	270	+2.7%
12-Month Avg	192	+3.5%	239	+1.0%

Historical Sold Listings by Month

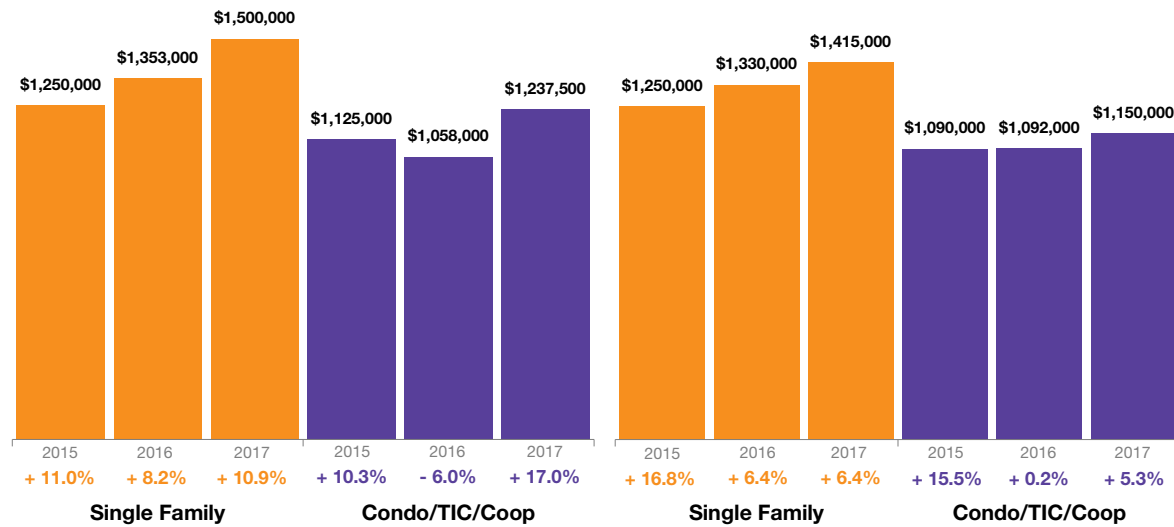


Median Sales Price

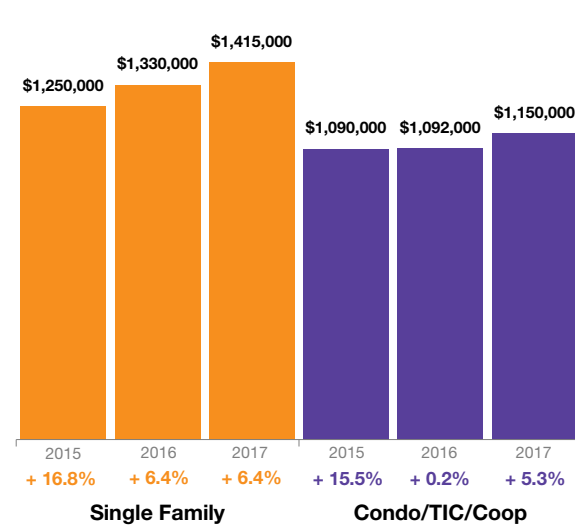
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



November



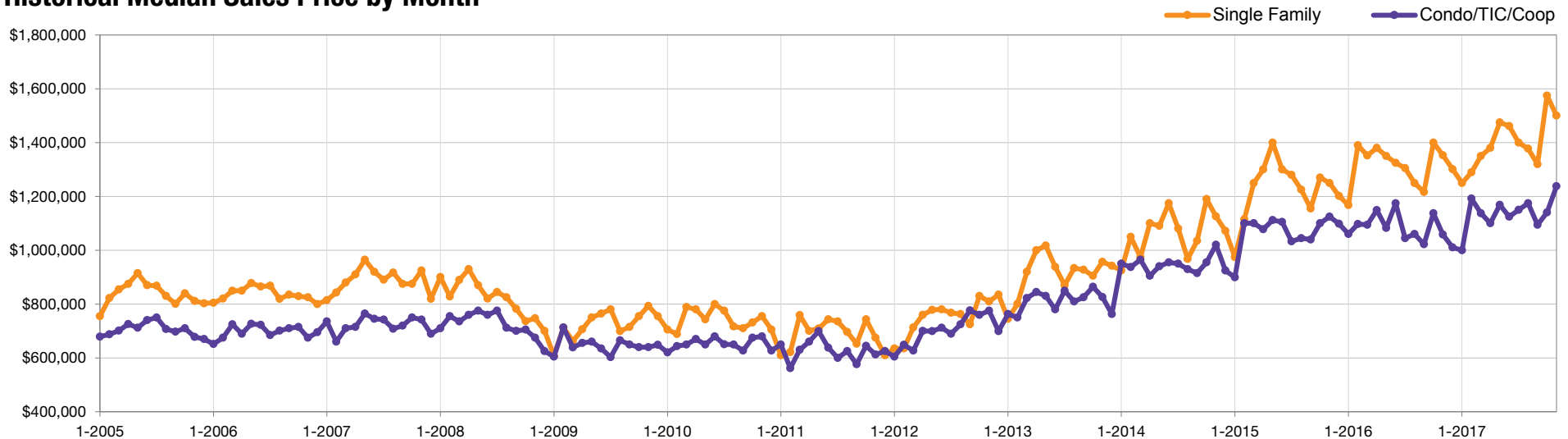
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Dec-2016	\$1,301,511	+8.3%	\$1,011,000	-7.9%
Jan-2017	\$1,250,000	+7.1%	\$1,000,000	-5.7%
Feb-2017	\$1,290,000	-7.2%	\$1,192,500	+8.7%
Mar-2017	\$1,350,000	-0.2%	\$1,137,500	+3.9%
Apr-2017	\$1,380,000	0.0%	\$1,100,000	-4.3%
May-2017	\$1,475,000	+9.3%	\$1,169,044	+8.0%
Jun-2017	\$1,461,000	+10.3%	\$1,125,000	-4.3%
Jul-2017	\$1,400,000	+7.3%	\$1,150,000	+10.0%
Aug-2017	\$1,377,500	+10.2%	\$1,175,000	+10.8%
Sep-2017	\$1,320,000	+8.5%	\$1,095,000	+7.1%
Oct-2017	\$1,575,000	+12.5%	\$1,140,000	+0.2%
Nov-2017	\$1,500,000	+10.9%	\$1,237,500	+17.0%
12-Month Avg*	\$1,400,000	+6.5%	\$1,137,500	+3.9%

* Median Sales Price for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

Historical Median Sales Price by Month

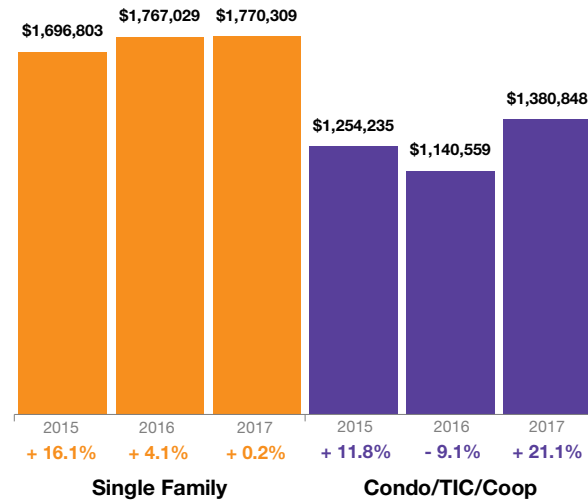


Average Sales Price

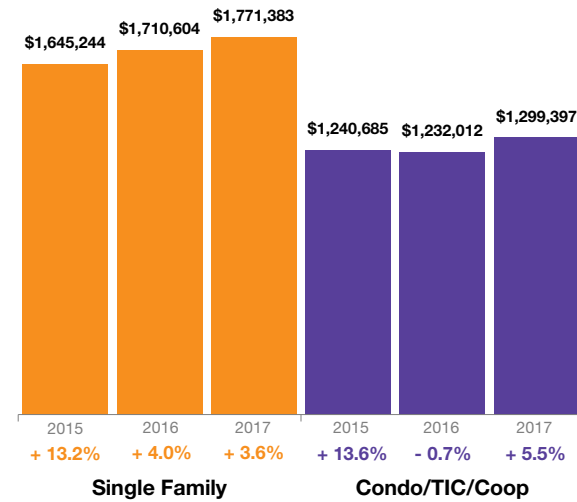
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



November



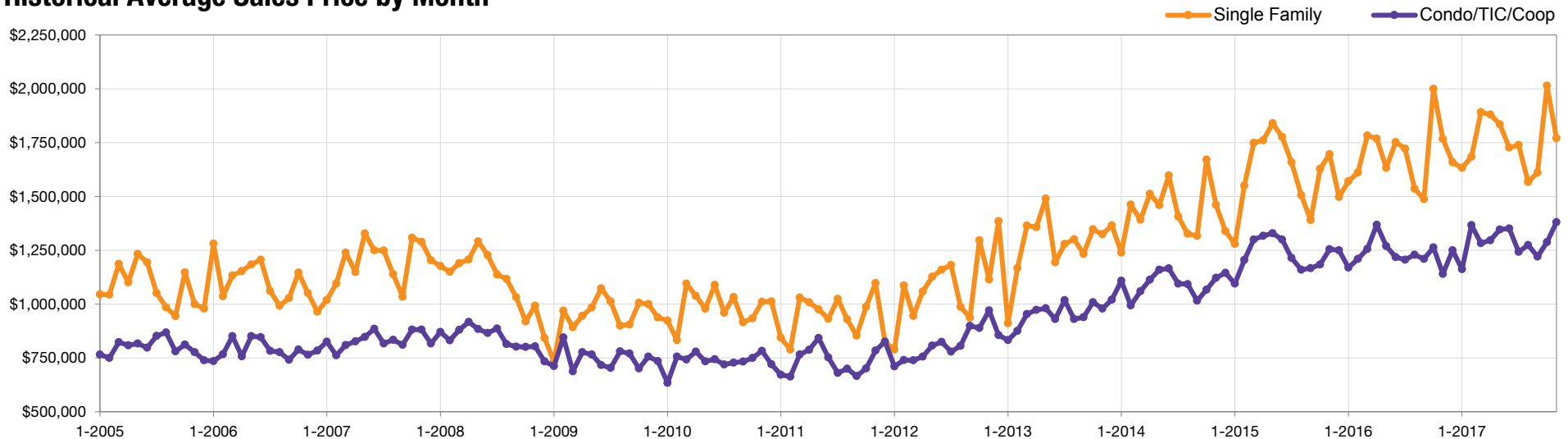
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Dec-2016	\$1,658,512	+10.8%	\$1,249,670	-0.0%
Jan-2017	\$1,633,150	+4.0%	\$1,161,831	-0.6%
Feb-2017	\$1,684,181	+4.5%	\$1,367,391	+13.1%
Mar-2017	\$1,891,127	+6.0%	\$1,283,105	+2.2%
Apr-2017	\$1,880,160	+6.3%	\$1,296,502	-5.2%
May-2017	\$1,835,738	+12.4%	\$1,346,544	+6.1%
Jun-2017	\$1,727,201	-1.4%	\$1,351,503	+10.9%
Jul-2017	\$1,738,803	+1.0%	\$1,242,918	+3.1%
Aug-2017	\$1,567,141	+2.0%	\$1,273,674	+3.6%
Sep-2017	\$1,611,232	+8.3%	\$1,221,164	+1.0%
Oct-2017	\$2,014,525	+0.7%	\$1,287,671	+1.9%
Nov-2017	\$1,770,309	+0.2%	\$1,380,848	+21.1%
12-Month Avg*	\$1,761,606	+4.2%	\$1,295,272	+5.0%

* Avg. Sales Price for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

Historical Average Sales Price by Month



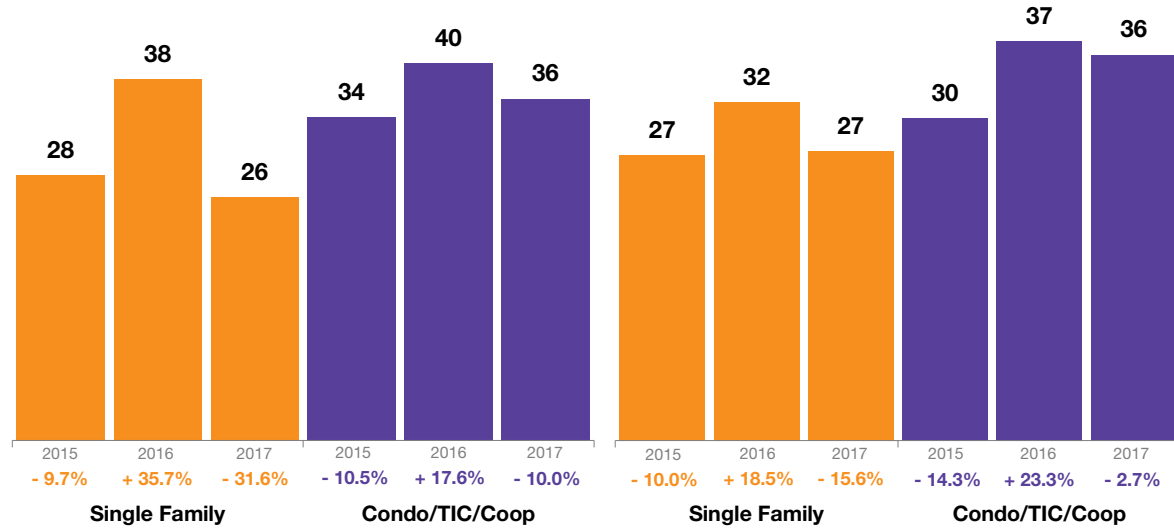
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.



November

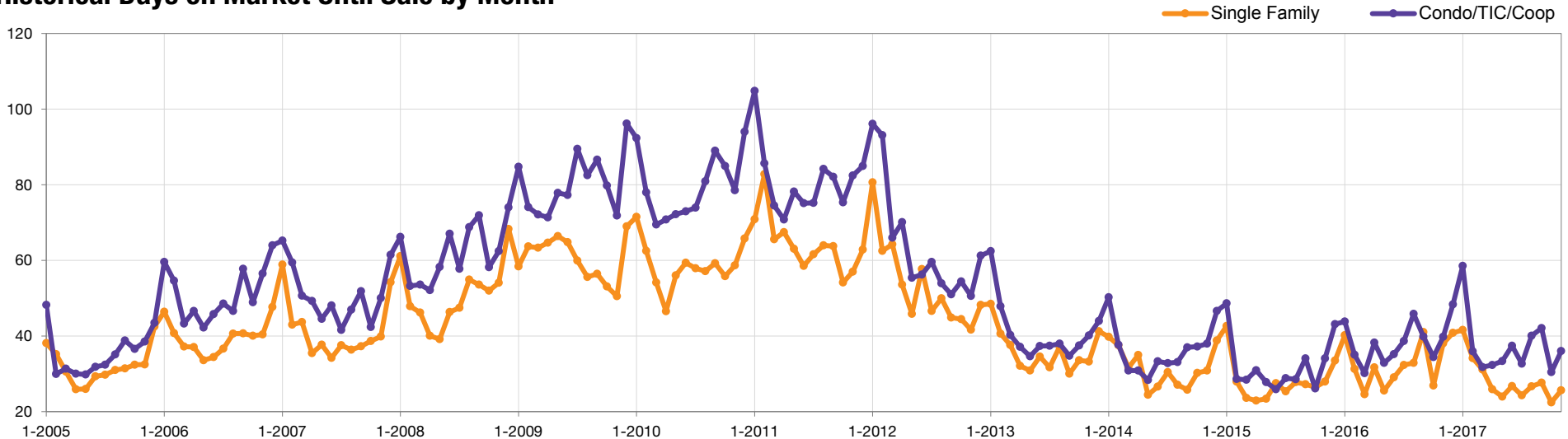
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Dec-2016	41	+24.2%	48	+11.6%
Jan-2017	42	+5.0%	59	+34.1%
Feb-2017	34	+9.7%	36	+2.9%
Mar-2017	31	+24.0%	32	+6.7%
Apr-2017	26	-18.8%	32	-15.8%
May-2017	24	-7.7%	33	0.0%
Jun-2017	27	-6.9%	37	+5.7%
Jul-2017	24	-25.0%	33	-15.4%
Aug-2017	27	-18.2%	40	-13.0%
Sep-2017	28	-31.7%	42	+5.0%
Oct-2017	22	-18.5%	30	-11.8%
Nov-2017	26	-31.6%	36	-10.0%
12-Month Avg*	28	-11.3%	37	-2.2%

* Days on Market for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

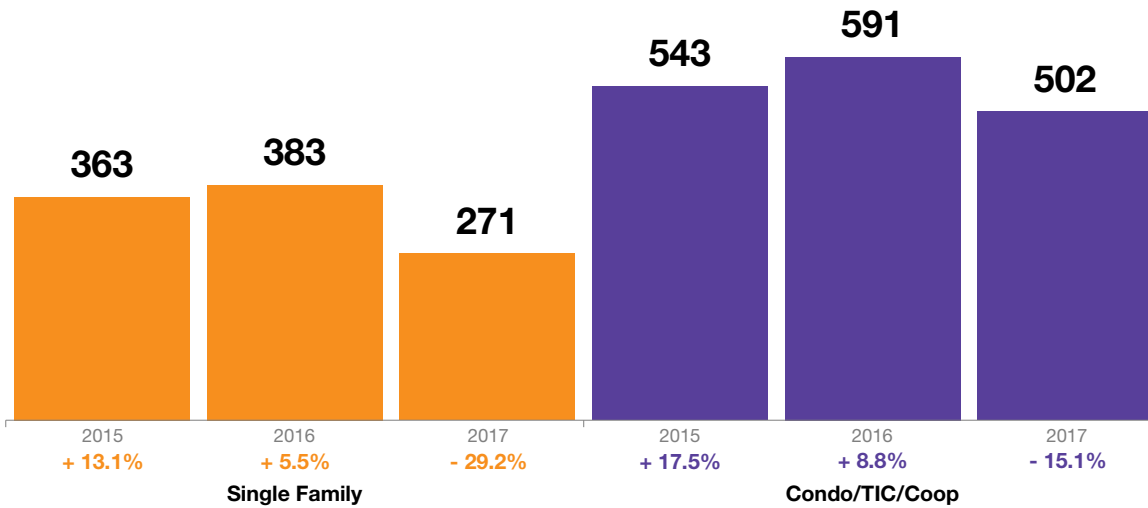


Inventory of Active Listings

The number of properties available for sale in active status at the end of a given month.



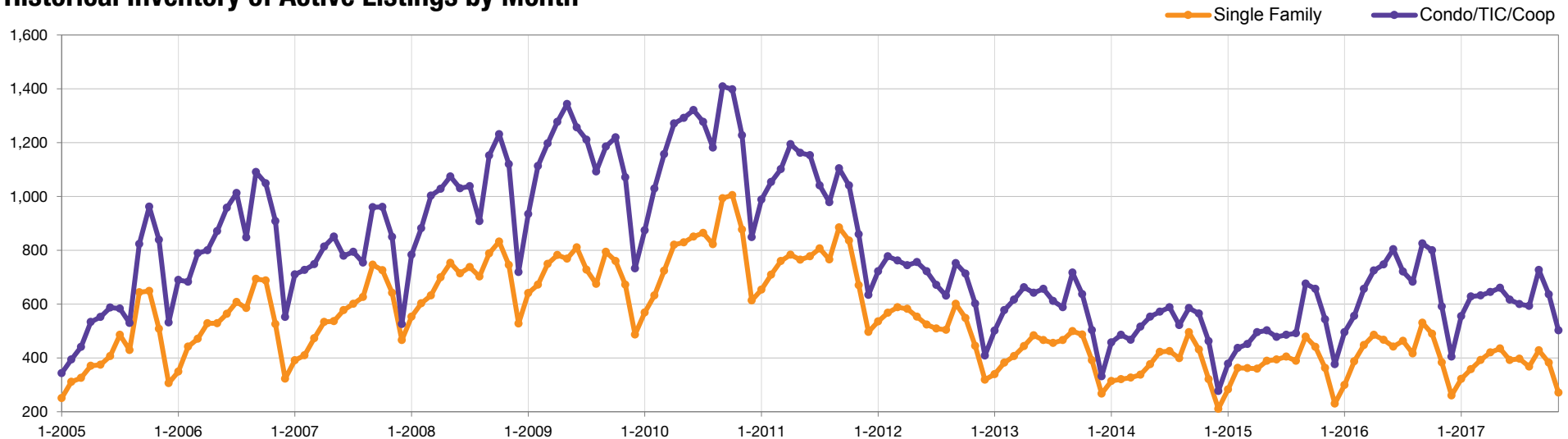
November



Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Dec-2016	260	+13.0%	405	+7.7%
Jan-2017	322	+7.7%	555	+12.1%
Feb-2017	358	-7.5%	628	+12.9%
Mar-2017	392	-12.5%	632	-3.7%
Apr-2017	420	-13.6%	645	-11.0%
May-2017	435	-6.9%	660	-11.6%
Jun-2017	392	-11.3%	616	-23.4%
Jul-2017	397	-14.3%	600	-16.8%
Aug-2017	368	-11.5%	593	-13.2%
Sep-2017	428	-19.4%	727	-11.9%
Oct-2017	382	-22.0%	636	-20.5%
Nov-2017	271	-29.2%	502	-15.1%
12-Month Avg*	369	-12.2%	600	-9.8%

* Active Listings for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

Historical Inventory of Active Listings by Month

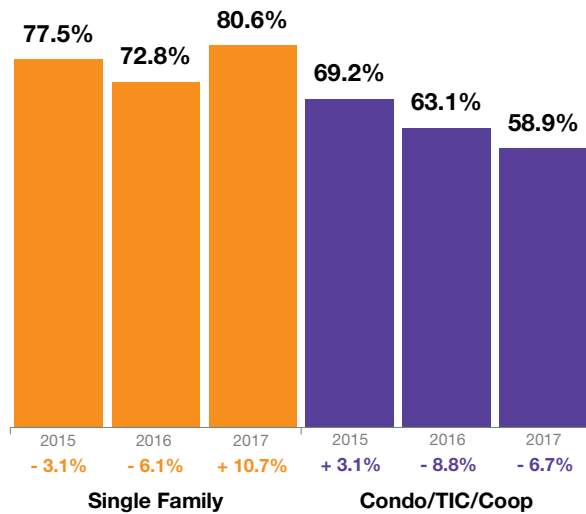


% of Properties Sold Over List Price

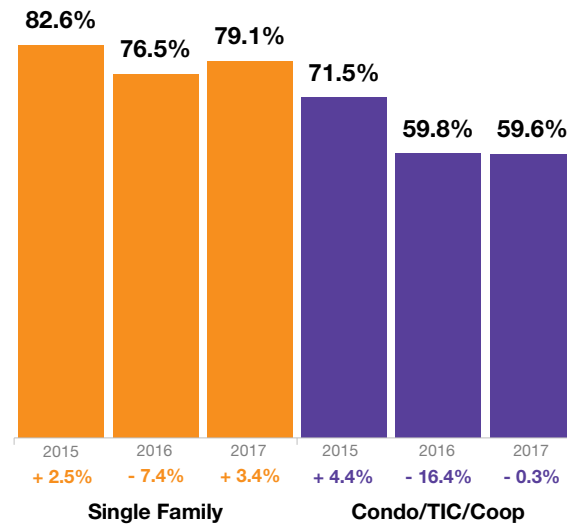


Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

November



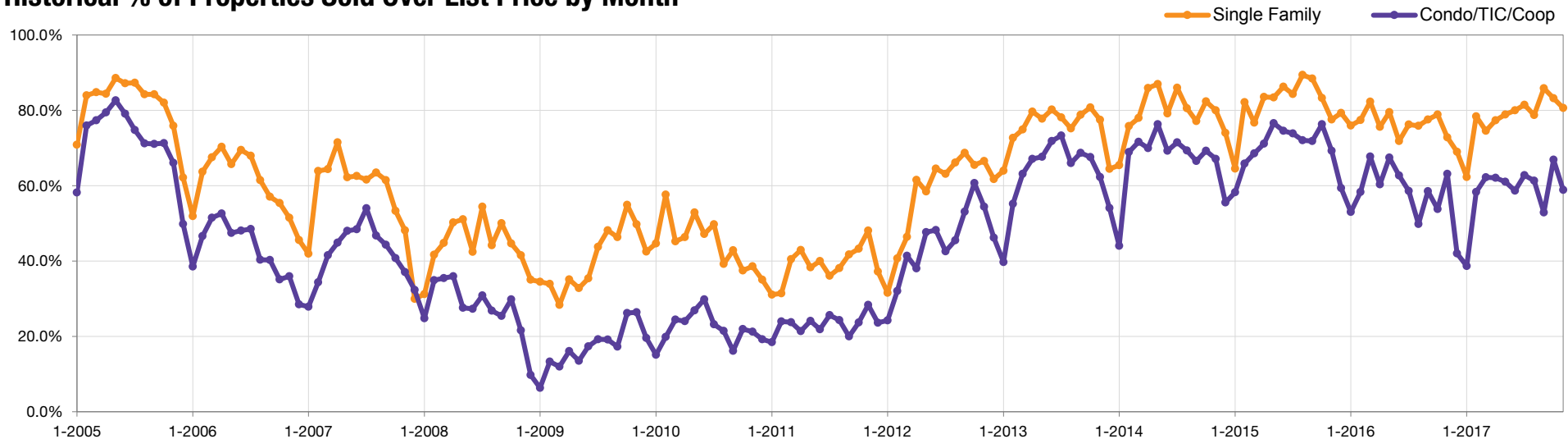
Year to Date



% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Dec-2016	69.0%	-13.0%	42.0%	-29.3%
Jan-2017	62.3%	-18.0%	38.7%	-27.0%
Feb-2017	78.4%	+1.2%	58.3%	0.0%
Mar-2017	74.6%	-9.4%	62.2%	-8.1%
Apr-2017	77.3%	+2.2%	62.1%	+2.8%
May-2017	78.9%	-0.8%	61.0%	-9.5%
Jun-2017	80.0%	+11.4%	58.6%	-6.5%
Jul-2017	81.4%	+6.8%	62.8%	+7.2%
Aug-2017	78.8%	+3.8%	61.3%	+23.1%
Sep-2017	85.9%	+10.8%	52.9%	-9.6%
Oct-2017	83.2%	+5.4%	66.9%	+24.3%
Nov-2017	80.6%	+10.7%	58.9%	-6.7%
12-Month Avg	78.3%	+1.9%	58.2%	-2.6%

* % of Properties Sold Over List Price for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

Historical % of Properties Sold Over List Price by Month

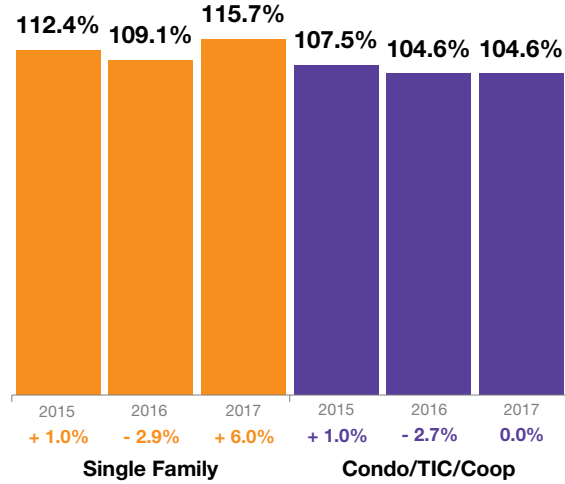


% of List Price Received

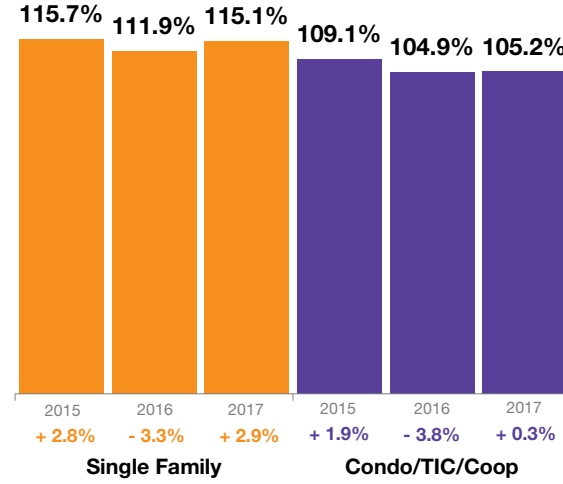


Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

November



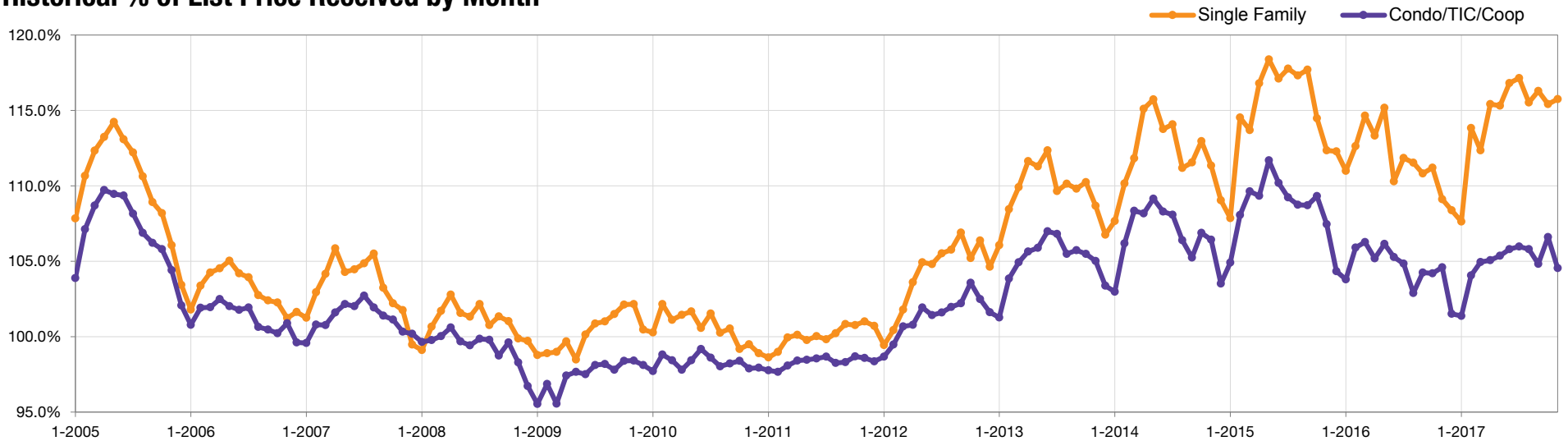
Year to Date



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Dec-2016	108.4%	-3.5%	101.5%	-2.7%
Jan-2017	107.6%	-3.1%	101.4%	-2.3%
Feb-2017	113.8%	+1.1%	104.1%	-1.7%
Mar-2017	112.4%	-2.0%	105.0%	-1.2%
Apr-2017	115.4%	+1.9%	105.1%	-0.1%
May-2017	115.3%	+0.1%	105.4%	-0.7%
Jun-2017	116.8%	+5.9%	105.8%	+0.5%
Jul-2017	117.1%	+4.7%	106.0%	+1.1%
Aug-2017	115.5%	+3.6%	105.8%	+2.8%
Sep-2017	116.3%	+5.0%	104.8%	+0.5%
Oct-2017	115.4%	+3.8%	106.6%	+2.3%
Nov-2017	115.7%	+6.0%	104.6%	0.0%
12-Month Avg*	114.5%	+2.3%	104.9%	+0.0%

* % of List Price Received for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

Historical % of List Price Received by Month

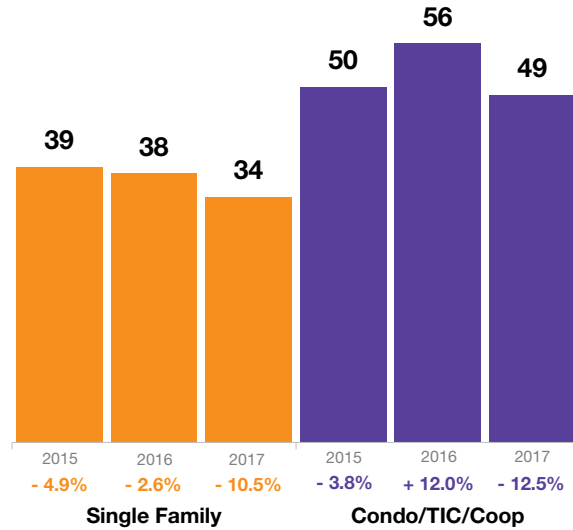


Housing Affordability Ratio

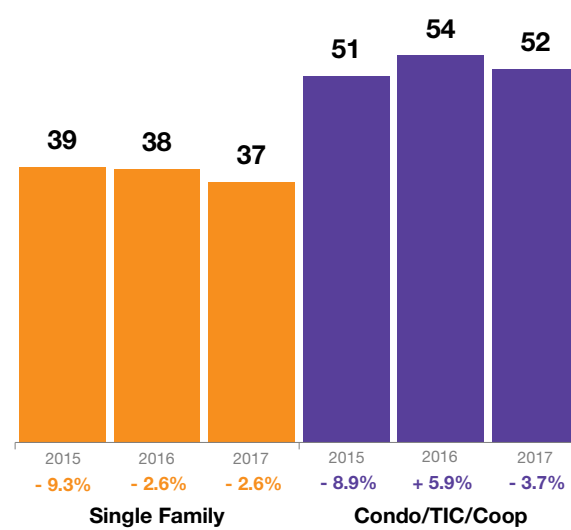


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

November



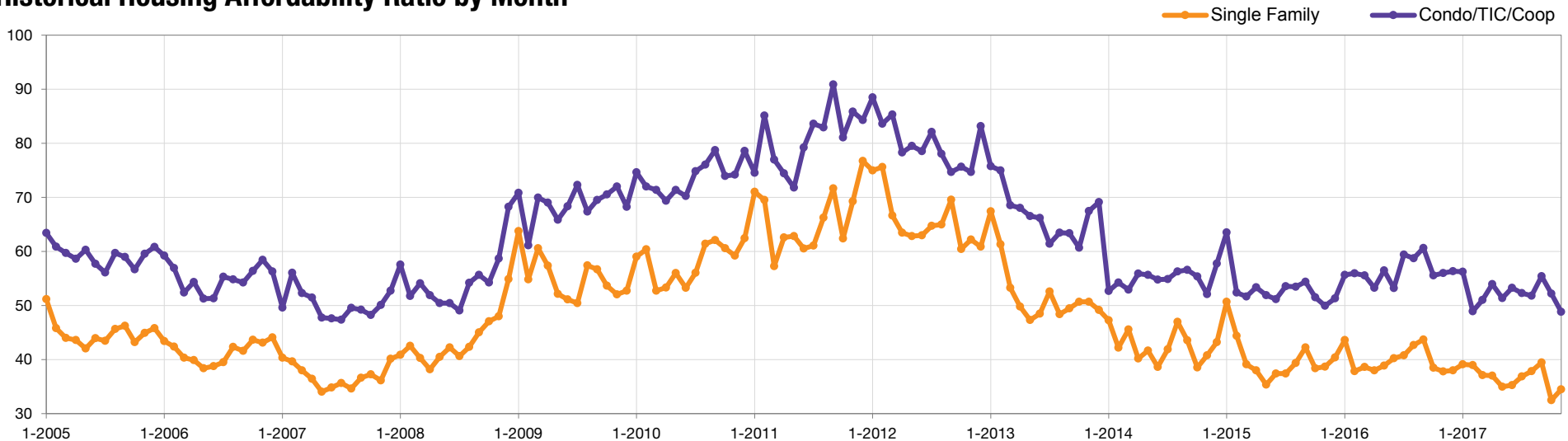
Year to Date



Affordability Ratio	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Dec-2016	38	-5.0%	56	+9.8%
Jan-2017	39	-11.4%	56	0.0%
Feb-2017	39	+2.6%	49	-12.5%
Mar-2017	37	-5.1%	51	-8.9%
Apr-2017	37	-2.6%	54	+1.9%
May-2017	35	-10.3%	51	-8.9%
Jun-2017	35	-12.5%	53	0.0%
Jul-2017	37	-9.8%	52	-11.9%
Aug-2017	38	-11.6%	52	-11.9%
Sep-2017	39	-11.4%	55	-9.8%
Oct-2017	32	-17.9%	52	-7.1%
Nov-2017	34	-10.5%	49	-12.5%
12-Month Avg*	37	-15.2%	40	-12.5%

* Affordability Ratio for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

Historical Housing Affordability Ratio by Month

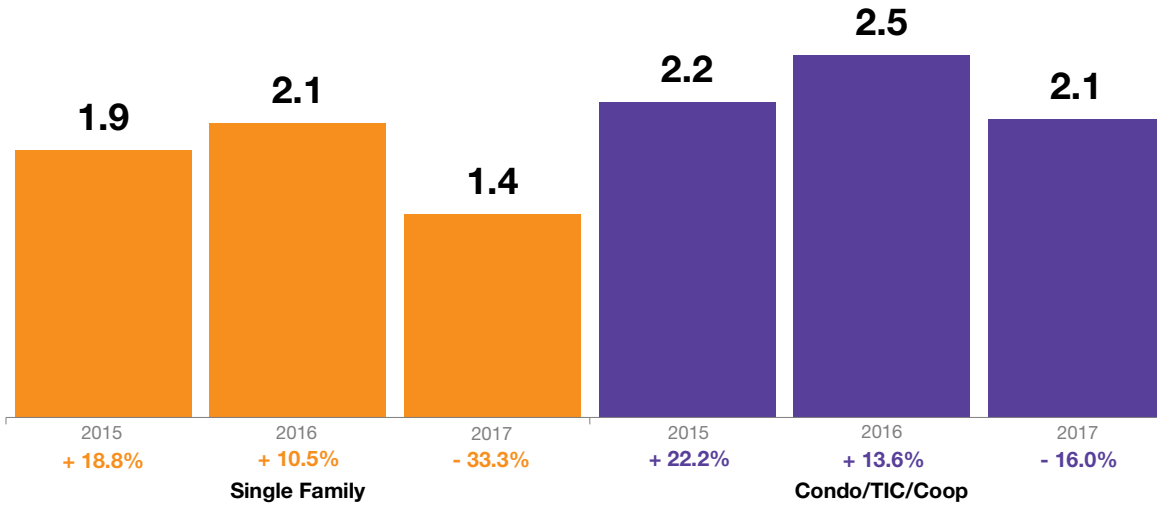


Months Supply of Inventory



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

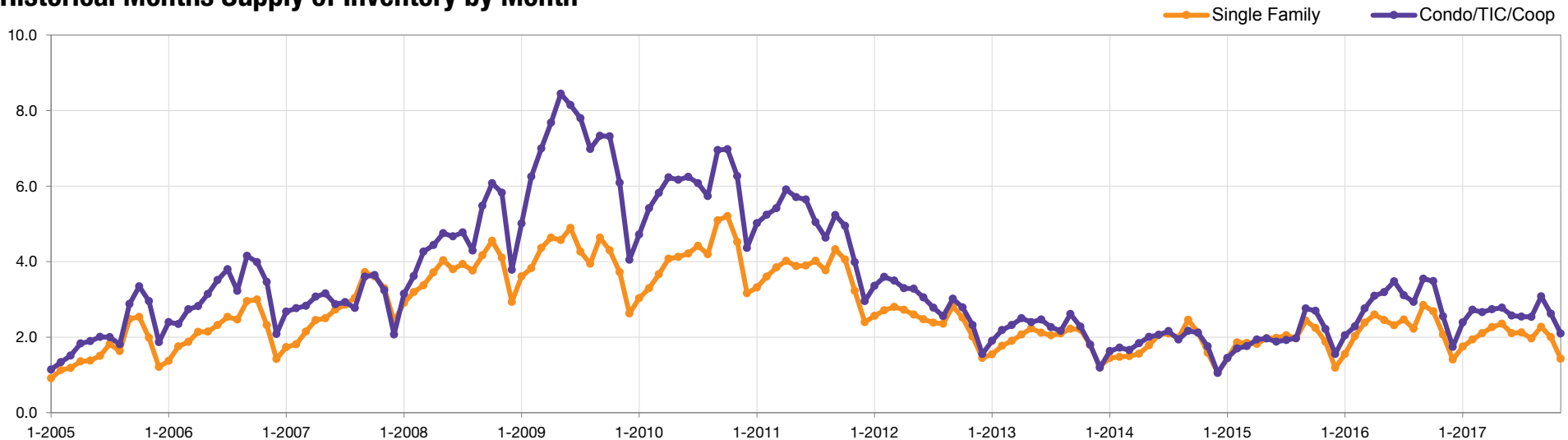
November



Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/Coop	Year-Over-Year Change
Dec-2016	1.4	+16.7%	1.7	+6.3%
Jan-2017	1.7	+6.3%	2.4	+20.0%
Feb-2017	1.9	-5.0%	2.7	+17.4%
Mar-2017	2.1	-12.5%	2.7	-3.6%
Apr-2017	2.3	-11.5%	2.7	-12.9%
May-2017	2.4	-4.0%	2.8	-12.5%
Jun-2017	2.1	-8.7%	2.6	-25.7%
Jul-2017	2.1	-16.0%	2.5	-19.4%
Aug-2017	2.0	-9.1%	2.5	-13.8%
Sep-2017	2.3	-20.7%	3.1	-11.4%
Oct-2017	2.0	-25.9%	2.6	-25.7%
Nov-2017	1.4	-33.3%	2.1	-16.0%
12-Month Avg*	2.0	-11.5%	2.5	-10.4%

* Months Supply for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Activity Overview

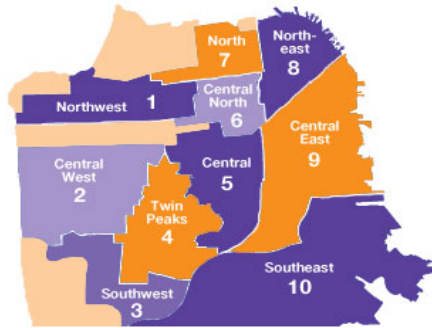


Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	11-2016	11-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings		297	283	- 4.7%	6,220	5,884	- 5.4%
Pending Sales		473	421	- 11.0%	4,704	4,852	+ 3.1%
Sold Listings		469	507	+ 8.1%	4,579	4,740	+ 3.5%
Median Sales Price		\$1,180,000	\$1,325,000	+ 12.3%	\$1,199,000	\$1,250,000	+ 4.3%
Avg. Sales Price		\$1,415,725	\$1,562,904	+ 10.4%	\$1,443,349	\$1,509,401	+ 4.6%
Days on Market		39	31	- 20.5%	35	32	- 8.6%
Active Listings		974	773	- 20.6%	--	--	--
% of Properties Sold Over List Price		67.4%	69.0%	+ 2.4%	67.2%	68.3%	+ 1.6%
% of List Price Received		106.6%	109.8%	+ 3.0%	108.0%	109.6%	+ 1.5%
Affordability Ratio		42	39	- 7.1%	41	40	- 2.4%
Months Supply		2.3	1.8	- 21.7%	--	--	--

Activity by District

Key metrics by report month for the districts of San Francisco.



- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- SF District 2: Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights)
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- SF District 4: Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwld Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr)
- SF District 5: Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarnrn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
- SF District 8: Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
- SF District 9: Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	Active Listings			Sold Listings			Median Sales Price			Days on Market			Months Supply		
	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -
Single Family															
1 SF District 1	35	18	-48.6%	14	18	+28.6%	\$1,785,000	\$1,940,000	+8.7%	34	18	-47.1%	2.4	1.3	-45.8%
2 SF District 2	46	28	-39.1%	34	37	+8.8%	\$1,182,500	\$1,280,000	+8.2%	30	21	-30.0%	1.4	0.8	-42.9%
3 SF District 3	24	15	-37.5%	20	17	-15.0%	\$1,328,000	\$1,300,000	-2.1%	37	26	-29.7%	1.4	1.1	-21.4%
4 SF District 4	38	20	-47.4%	32	37	+15.6%	\$1,238,500	\$1,585,000	+28.0%	27	21	-22.2%	1.5	0.8	-46.7%
5 SF District 5	63	40	-36.5%	43	39	-9.3%	\$1,900,000	\$2,560,000	+34.7%	41	31	-24.4%	2.4	1.5	-37.5%
6 SF District 6	8	11	+37.5%	2	4	+100.0%	\$2,060,000	\$2,667,500	+29.5%	31	25	-19.4%	2.5	3.7	+48.0%
7 SF District 7	38	33	-13.2%	6	10	+66.7%	\$6,300,000	\$4,062,500	-35.5%	35	27	-22.9%	4.5	4.0	-11.1%
8 SF District 8	11	11	0.0%	3	3	0.0%	\$7,000,000	\$2,632,500	-62.4%	141	89	-36.9%	5.5	4.3	-21.8%
9 SF District 9	42	36	-14.3%	19	24	+26.3%	\$1,400,000	\$1,622,500	+15.9%	33	24	-27.3%	2.0	1.7	-15.0%
10 SF District 10	78	59	-24.4%	33	48	+45.5%	\$835,000	\$902,500	+8.1%	50	27	-46.0%	2.3	1.4	-39.1%
Condo/TIC/Coop															
1 SF District 1	18	16	-11.1%	18	14	-22.2%	\$1,083,500	\$1,187,500	+9.6%	41	23	-43.9%	1.5	1.7	+13.3%
2 SF District 2	5	6	+20.0%	7	3	-57.1%	\$900,000	\$930,000	+3.3%	46	36	-21.7%	1.1	2.0	+81.8%
3 SF District 3	6	4	-33.3%	3	2	-33.3%	\$700,000	\$865,000	+23.6%	30	49	+63.3%	1.5	1.4	-6.7%
4 SF District 4	9	11	+22.2%	2	4	+100.0%	\$653,500	\$610,000	-6.7%	46	36	-21.7%	3.7	3.4	-8.1%
5 SF District 5	59	47	-20.3%	41	40	-2.4%	\$1,250,000	\$1,462,500	+17.0%	35	29	-17.1%	1.8	1.3	-27.8%
6 SF District 6	67	54	-19.4%	42	32	-23.8%	\$1,150,000	\$1,290,000	+12.2%	39	39	0.0%	2.5	2.2	-12.0%
7 SF District 7	76	43	-43.4%	32	28	-12.5%	\$1,390,000	\$1,852,500	+33.3%	29	19	-34.5%	3.3	1.6	-51.5%
8 SF District 8	102	92	-9.8%	46	45	-2.2%	\$912,500	\$1,200,000	+31.5%	39	47	+20.5%	2.6	2.3	-11.5%
9 SF District 9	231	208	-10.0%	69	96	+39.1%	\$900,000	\$1,153,944	+28.2%	48	37	-22.9%	2.9	2.4	-17.2%
10 SF District 10	18	21	+16.7%	3	6	+100.0%	\$759,000	\$879,000	+15.8%	40	74	+85.0%	2.7	2.7	0.0%