December 18, 2013 (Chapter Monthly Luncheon Program)
Naughty or Nice - Who’s Watching You? Fundraising Ethics, Technology & Social Media
Speaker: Julie Bornhoeft, CFRE of WEAVE, Inc.

October 16, 2013 (Chapter Monthly Luncheon Program)
The Donor Perspective: Engagement and Recognition - Speakers: Shirlee Tully, Sacramento Region Community Foundation, Sherman Haggerty, Innovative Ventures, and Colin Roe, Fidelity National Title

October 3 and 4, 2013
CFRE Review Course

September 18, 2013 (Chapter Monthly Luncheon Program)
Investing in Development - Speaker: Catherine M. Connolly, MBA, CFRE of CMConnolly

September 17, 2013 (Chapter Monthly Luncheon Program)
Behind the Curtain: The Secrets of Successful Grant Seekers (El Dorado Extension).

August 22, 2013 (Chapter Monthly Luncheon Program - Joint Session, Extended Program with Planned Giving Forum of Sacramento)
Luncheon Sponsors: Mechanics Bank and Chuck Ebersole, The Wealth & Beyond Program

July 23, 2013 (Chapter Monthly Luncheon Program)
Fundraising in the Era of Big Data (El Dorado Extension) - Speaker: Clay Buck, Wealth Engine

Looking for Even More on Major Gifts? You Spoke and We Listened!
The AFPCCC Survey indicated a strong interest in and need for major gifts education from our members. Each luncheon (May through July) was intended to build on the others to offer a more comprehensive view of major gifts fundraising for those seeking broader knowledge while each session will provide value independently.

July 17, 2013 (Chapter Monthly Luncheon Program)
Moves Management - Speaker: Ted Blackburn, CCS Consulting

June 19, 2013 (Chapter Monthly Luncheon Program)
Major Gift Prospects - Discovering the Gold in Your Database - Speaker: Cheryl Cobbs, CFRE

May 15, 2013 (Chapter Monthly Luncheon Program)
Fund Development from the Donor's Perspective - Speakers: Alice Ferris and Jim Anderson, GoalBusters
May 14, 2013 (Chapter Monthly Luncheon Program)
Fund Development from the Donor's Perspective (El Dorado Extension)

May 8, 2013
Let's Talk About It - Heather McLeod Grant

April 17, 2013 (Chapter Monthly Luncheon Program)
Laying the Groundwork for a Successful Major Giving Program - Speaker: Beth Hassett,
WEAVE, Inc.

March 20, 2013 (Chapter Monthly Luncheon Program)
Behind the Curtain: The Secrets of Successful Grant Seekers -
Panelist Speakers:
Lori Rianda, Senior Vice President - Corporate Social Responsibility, Market Manager
Sacramento, Bank of America.
Emily Begay, Program Associate, Teichert Foundation.
Diane Littlefield, Vice President of Programs and Partnerships, Sierra Health Foundation.
Priscilla Enriquez, Chief Giving Officer, Sacramento Region Community Foundation

February 20, 2013 (Chapter Monthly Luncheon Program)
Plan to be Social: Plan to be Successful - Speakers: Tina Reynolds and Leidhra Johnson, Uptown Studios

January 16, 2013 (Chapter Monthly Luncheon Program)
2013: Plan Your Plan, Plan Your Success - Speaker: Katherine M. Keeney, CFRE