MENTOR PROGRAM

Overview

The Association of Fundraising Professionals (AFP) exists to foster the development and growth of fundraising professionals and the profession. Committed to quality in the fundraising profession, the AFP California Capital Chapter offers a mentoring program that provides its members the opportunity to benefit from the advice, counsel, and guidance of experienced fundraising professionals. The Mentor Program arranges one-on-one mentoring relationships between experienced fund development professionals and fundraisers seeking increased skills and confidence.

Program Description

Program offers the opportunity to learn through interaction with peers that have significant fundraising experience. The program is intended to further the career skills and objectives of beginning development professionals. Mentors may provide detailed information relating to specific aspects of fundraising and/or advise on career paths and professional development. The direction of the relationship will be guided primarily by the needs of the mentee.

Opportunities for Mentees

- Learn more about professional fund development
- Seek advice on problem situations
- Explore career paths and goals
- Grow personally and professionally
- Take time out for self-assessment

Opportunities for Mentors

- Give back to the fundraising profession
- Share your expertise with others
- Grow personally and professionally

Program Process

Participation requires the completion of applications from prospective mentors and mentees. The Chapter’s committee matches the mentor/mentee pairs. Preference is given to current members of AFPCCC. Mentees will be matched with a mentor who share interests in developing specific fundraising skills or who work in similar disciplines, whenever possible.
The Chapter’s committee volunteers support the efforts of the pairs to achieve agreed-upon goals throughout the duration of the mentoring relationship.

**Time Commitments & Expectations**

Each mentoring pair makes a commitment to participate for at least three and up to twelve months, as agreed upon by the mentor and mentee.

- Quick fix: Responding to a specific issue within a 3 month period
- Short-term: General overview of an area or a single topic during a 3-6 month period
- Long-term: In-depth coverage of an area of multiple topics during a 6-12 month period

Suggested time commitment is at least one (1) hour a month, but may vary depending on the needs of the mentee.

**What the program is not:**

- A fundraising “how to” course
- A hotline for questions relating to development
- Extensive assistance for the mentee’s organization
- It is not designed to provide long-term support

For more information, contact Beth Kang or Lora Hollingsworth.