February 17, 2016 - Managing the 'ASK' - Essential Steps When Solicitation Major Donors
Speaker: Diane Carlson, 121 Philanthropic Services

March 16, 2016 - Key Components of a Major Gift Program
Speaker: Linda Philipp, CFRE - Community Foundation of San Joaquin

April 20, 2016 - Gifts Gone Wild – The Importance of Due Diligence & Gift Acceptance Policies
Speakers: Kevin Smith-Fagan, KVIE and Fran Baxter-Guigli, Sacramento Region Community Fdn.

May 18, 2016 - Not So Special Events – How to Determine if a Special Event is a Good Fit
Speaker: Sharon Gerber, Sharon Gerber Fine Arts and Six Degreez Event Planning

June 15, 2016 - Getting Grant Ready
Speaker: Suzanne Linebarger, Linebarger Grantseeking Services

July 20, 2016 - Storytelling in Fundraising
Speaker: Dr. Chapman, UC Davis

August 17, 2016 - Ethical Dilemmas of Nonprofits - Corporate Giving
Speakers: Janice Gow Pettey, Ed.D. and Kim Kaselionis

September 21, 2016 - Donor Centered Stewardship in a Competitive Landscape
Speakers: Amy Martin - University of the Pacific, Emily Delk - Fairytale Town, Bryan Belden - Sutter Medical Health Foundation, Gina Knepp - Front Street Animal Shelter

October 19, 2016 - Bringing the Board into Fundraising
Speaker: Kim Rhinehelder, CFRE - Eskaton Foundation

November 16, 2016 - National Philanthropy Day

December 14, 2016 - Donor Acknowledgement Done Right
Speaker: Kelly Siefkin, CFRE - Sacramento Food Bank & Family Services