Vision and Purpose

To inspire and prepare young people to succeed in a global economy.

Junior Achievement uses hands-on experiences to help young people understand the economics of life. In partnership with business and educators, Junior Achievement brings the real world to children, opening their minds to their potential.

Their Future Depends on You!

Share your story. Prepare students for what’s to come. Be an inspiration.

Make a difference in their lives by sharing your story. What inspired you to be where you are today? Share that experience with the future. Volunteer today for a better tomorrow.

Get your company involved!

www.myJA.org
202-296-1200

Junior Achievement

Junior Achievement of the National Capital Area
1725 Eye Street, NW, Suite 200, Washington, D.C. 20006

Annual Report 2007

Their Future Depends On Us
I heard about volunteering with JA from one of my co-workers at IBM. I was really nervous about speaking in front of a whole class and was worried about how I would do as a teacher. However, JA’s teaching program was really easy to follow and every week it was hearing the kids say “You’re coming back next week, right?” that made it all a package from their teacher and inside was a book of thank you letters, one from each fourth-grader. They each recounted various lessons we had learned and games we played with an excellent curriculum and made it easy to impact students.

From a Teacher

Junior Achievement has provided a phenomenal learning experience and opportunity for the George C. Marshall High School finance students and Future Business Leaders of America (FBLA) members. This all inclusive JA program really made me understand when speaking and using my hands. At first I knew nothing about it but I soon became the only teacher and often received assignments. After I signed up it is truly to the best decision of my career so far, the kids are really naturally intelligent as well.

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Dear Community Members:

“Their Future Depends on Us.” At first read, this statement sounds intimidating. But, as leaders in the Greater Washington Region, it is incumbent upon us to leverage our actions to better prepare the young people in our community for successful futures.

Our nation’s economic growth is being driven by the transition to a knowledge economy. Greater Washington continues to be at the forefront of this transition. For metro areas such as ours, the days of manufacturing jobs driving the economy are behind us, replaced by high-skill, high-growth careers that require more education and increased dedication.

To succeed in this changing competitive global economy, our young people still need a strong foundation in the basic 3 Rs; reading, writing and arithmetic. But, assessments show that American middle school and high school students lag behind those in other industrialized countries, especially in the subjects of math and science.

This is where Junior Achievement (JA) makes the difference.

While JA programs emphasize the 3 Rs, the real power of our programs is in teaching students the 4th R…relevance. JA programs help young people understand the relevance of what they are learning in the classroom and show them how to apply this learning to accomplishing life goals. We show them the connection between education and the ability to pursue challenging and rewarding careers as adults.

At the same time, JA programs enhance students’ life skills by teaching them how to work with budgets, use credit, save for the future and look at life with an entrepreneurial perspective full of opportunity and challenge.

All of these lessons are delivered annually by dedicated and caring volunteers from area businesses and organizations to nearly 36,000 elementary, middle and high school students in the Greater Washington Region. This Annual Report endeavors to recognize the many individuals, groups and organizations that have helped us achieve success over the past 12 months.

If you are already a supporter of Junior Achievement, we thank you for all that you do. If you are just learning about JA, or have thought about getting involved, we would like to hear from you, as would the thousands of young people we serve…because as much as “Their Future Depends on Us,” it is also true that “our future depends on them.”
Youth Entrepreneur of the Year

In June, Junior Achievement (JA) and Ernst & Young, LLP proudly presented Brittany Olin with the 2007 Youth Entrepreneur of the Year Award during the Ernst & Young Entrepreneur of the Year® Greater Washington Awards Gala at the Ritz Carlton in Tysons Corner.

Brittany is an Honor Student at Freedom High School in Woodbridge, Virginia and actively volunteers in her community. She managed to turn an eighth grade hobby into a full-blown business. After attending a class at a local craft store, Brittany saw jewelry making as a fun way to express her creativity. When people started asking where they could purchase similar jewelry, Brittany recognized an opportunity to expand her hobby into a business. She launched Bee Jewelry (www.bee-jewelry.com) in the summer of 2004.

Junior Achievement and Ernst & Young congratulate this young entrepreneur for her success. Brittany was also the Student Keynote Speaker at the 2007 Washington Business Hall of Fame.
Superintendents’ Perspective

Dr. Jack D. Dale*
Superintendent
Fairfax County Public Schools

Dr. John E. Deasy
Chief Executive Officer
Prince George’s County Public Schools

Dr. Timothy J. McNiff*
Superintendent of Schools
Diocese of Arlington

Ms. Rebecca Perry*
Superintendent
Alexandria City Public Schools

Ms. Michelle Rhee
Chancellor
District of Columbia Public Schools

Dr. Robert G. Smith*
Superintendent
Arlington County Public Schools

Dr. Jerry Weast*
Superintendent
Montgomery County Public Schools

Dr. Patricia Weitzel-O’Neill*
Superintendent for Catholic Schools
Archdiocese of Washington, DC

* Serves on Junior Achievement Board of Directors

“Junior Achievement programs are proven, valuable resources for teaching our students entrepreneurial skills and preparing them for an increasingly competitive workplace. Junior Achievement programs support standards of learning, can be integrated into curricula, and give students an opportunity for practical applications of business and economic concepts. As Superintendents, we strongly endorse Junior Achievement and the educationally sound, professionally delivered, and relevant programs that Junior Achievement provides.”
Junior Achievement uses hands-on experiences to help young people understand the economics of life. In partnership with businesses and educators, Junior Achievement brings the real world to students, opening their minds to their potential. Throughout JA’s sequential and integrated kindergarten through grade 12 programs, students use information, apply basic skills, think critically, and solve complex problems. JA is the successful bridge between education and business. Junior Achievement of the National Capital Area served 35,948 children in the 2006–2007 academic year through in-classroom and after-school programs.

Elementary School
The Elementary School Programs include six sequential themes for kindergarten through fifth-grade students. Students learn the basic concepts of business, economics and financial literacy seeing the relevance of education to the workplace. The sequential activities build on studies from each preceding grade and prepare students for secondary school and lifelong learning. The six program themes also teach students that people assume roles as individuals, consumers, and workers in an expanding cultural environment that extends from the self and family to global relations. Junior Achievement of the National Capital Area reached 18,607 elementary school students during the 2006–2007 academic year.

Ourselves® (Kindergarten) uses compelling stories read aloud by the volunteer along with hands-on activities to demonstrate helping, working, earning, and saving.

Our Families® (First Grade) emphasizes the roles people play in the local economy and engages students with activities about needs and wants, jobs, tools and skills, and interdependence.

Our Community® (Second Grade) explores the interdependent roles of workers in a community, the work they perform, and how communities work.

Our City® (Third Grade) studies careers, the skills people need to work in those careers, and how businesses contribute to a city.

Our Region® (Fourth Grade) introduces the relationship between the natural, human, and capital resources found in different regions and explores regional businesses that produce goods and services for consumers.

Our Nation® (Fifth Grade) examines how businesses operate in the United States. Students role play business ownership, interview for jobs, and learn different methods of production while exploring various economic issues that impact business.

Capstone Experience JA BizTown™ Elementary school students are not old enough to drive, work, vote, or be the boss. But that does not stop them from operating banks, managing restaurants, writing checks, and voting for mayor at JA Biztown. The program combines in-class learning with a day-long visit to JA World™ - a fully interactive simulated town facility. JA Biztown helps students connect the dots between what they learn in school and the real world.

Middle School
Junior Achievement has several highly effective programs for middle grade and junior high school students that reinforce the value of education and teach students about the future economic benefits of staying in school. Students are introduced to many economic concepts and useful facts about the working world. The Middle Grade Programs build on concepts learned in Junior Achievement’s Elementary School Programs and help teens
make difficult decisions about how to best prepare for their educational and professional future. The programs supplement standard social studies curricula and help to develop communication skills that are essential to success in the business world. Junior Achievement of the National Capital Area served 6,001 middle school students during the 2006–2007 academic year. 

**JA America Works™** educates students about the role entrepreneurship played in the history of the United States by focusing on key elements of American business and economic development. 

**JA Economics for Success™** explores personal finance, students’ education, and career options based on their skills, interests, and values. 

**JA Global Marketplace™** provides practical information about the global economy and its effects on students’ lives. 

**JA Success Skills™** has students participate in challenging exercises to help them develop personal strategies to achieve lifelong learning pursuits and career opportunities. 

**JA Titan™** introduces critical economics and management decisions through an interactive Web-based simulation. 

**Capstone Experience JA Job Shadow™** introduces high school students to careers through one-day on-site orientations in the workplace. 

**JA Dollars and $ense™** teaches elementary students about earning, sharing, saving, and spending money, and businesses they can start or jobs they can perform to earn money. 

**JA It's My Business!™** teaches middle grade students entrepreneurial skills through innovative activities that focus on filling a need, knowing your customer and product, being creative and innovative, and believing in yourself. 

**Junior Achievement Presents: The NEFE High School Financial Planning Program™** introduces students to the importance of making wise financial decisions. 

**Local Program Sliding Into Succes$$™** is a curriculum-based experience developed in partnership with the Washington Nationals that teaches basic concepts of math and money management by using baseball as an educational platform.

**Local Program 4th & Life™** is a curriculum-based experience developed in partnership with the Washington Redskins for high school football players that focuses on what it takes to be successful on the field, in the classroom, and in the workplace.

**Local Program Apply Within™** is a tool for teachers and counselors to use as they assist students considering career opportunities in their own community.
In-School Sites

District of Columbia

Elementary
Amidon Elementary School
Anne Beers Elementary School
Benning Elementary School
Birney Elementary School
Browne Elementary School
Emery Elementary School
Ferebee-Hope Elementary School
Kennilworth Elementary School
Key Elementary School
LaSalle Elementary School
M.C. Terrell Elementary School
Meyer Elementary School
Noyes Elementary School
P.R. Harris Educational Center
Paterson Elementary School
Randle Highlands Elementary School
Raymond Elementary School
Savoy Elementary School
Simons Elementary School
Stanton Elementary School
Turner Elementary School
Two Rivers Public Charter School
Walker-Jones Elementary School

Middle
Brooke Junior High School
Friendship Edison Junior Academy at Bladensburg
Friendship Edison Public Charter School, Woodbridge Campus
Hine Junior High School
Hyde Leadership Public Charter School
Kramer Middle School
Our Lady of Perpetual Help School
Washington Middle School for Girls

High
Anacostia Senior High School
Ballou Senior High School
Cardozo Senior High School
Coolidge Senior High School
Dunbar Senior High School
Eastern Senior High School
Ellington School of the Arts
Idea Public Charter School
Margaret Murray Washington Career High School
McKinley Technical Senior High School
Roosevelt Senior High School
School Without Walls Senior High School
Spingarn Senior High School
Wilson Senior High School
Woodson Senior High School
Youth America Works Public Charter School
YouthBuild Public Charter School

Montgomery County

Elementary
Ashburton Elementary School
Beall Elementary School
Belmont Elementary School
Brooke Grove Elementary School
Burtonsville Elementary School
Candlewood Elementary School
Chevy Chase Elementary School
Farmland Elementary School
Flower Hill Elementary School
Forest Knolls Elementary School
Garrett Park Elementary School
Glen Haven Elementary School
Greenwood Elementary School
Highland View Elementary School
Judith A. Resnik Elementary School
Kemp Mill Elementary School
Laytonsville Elementary School
Luxmore Elementary School
Mill Creek Towne Elementary School
Monocacy Elementary School
Mother of God School
North Chevy Chase Elementary School
Oakland Terrace Elementary School
Olney Elementary School
Poolesville Elementary School
Ritchie Park Elementary School
Saint Elizabeth Catholic School
Sequoyah Elementary School
Sherwood Elementary School
Sligo Creek Elementary School
South Lake Elementary School
Twinbrook Elementary School
Viers Mill Elementary School
Waters Landing Elementary School
Wyngate Elementary School

Middle
Colonel E. Brock Lee Middle School
John Poole Middle School
North Bethesda Middle School
Redland Middle School
Shady Grove Middle School
Silver Spring International Middle School
Sligo Middle School
Thomas W. Pyle Middle School
Tilden Middle School
William H. Taft Junior High School

High
Bethesda Chevy Chase High School
Gaithersburg High School
Northwood High School
Paint Branch Senior High School
Quince Orchard High School
Richard Montgomery High School
Springbrook High School
Walter Johnson High School
Wheaton High School

Prince George’s County

Elementary
Beacon Heights Elementary School
Heather Hills Elementary School
Kennilworth Elementary School
Langley Park-McMurray Elementary School
Matapom Elementary School
Montpelier Elementary School
Princeton Elementary School
Springfield Lake Elementary School

Middle
Gwynn Park Middle School
Kettering Middle School

High
Bladensburg High School
Bowie High School
Central High School
DuVal High School
Fairmont Heights High School
Florence-Berteau Academy
Forestville Military Academy
Gwynn Park High School
Largo High School
Laurel High School
Oxon Hill High School
Suitland High School

Saint Mary’s County

King’s Christian Academy

Virginia

Alexandria
Elementary
Cora Kelly Magnet Elementary School
Polk Elementary School
Stratford Landing Elementary School

High
T.C. Williams High School

Arlington
Elementary
Campbell Elementary School
Carlin Springs Elementary School
Hoffman-Boston Elementary School
Key Elementary School
Oakridge Elementary School

Middle
Gunston Middle School
Kenmore Middle School
Swanson Middle School

High
Washington-Lee Senior High School
Yorktown High School

Fairfax County

Elementary
Clarendon Elementary School
Columbia Powell Elementary School
Cunningham Park Elementary School
Dogwood Elementary School
Floris Elementary School
Forest Edge Elementary School
Freedom Hill Elementary School
Graham Road Elementary School

High
Haycock Elementary School
Hybla Valley Elementary School
Lake Anne Elementary School
Lane Elementary School
McNair Elementary School
Oakton Elementary School
Providence Elementary School
Rolling Valley Elementary School
Saint James School
Shenandoah Elementary School
Sterenwood Elementary School
Waples Mill Elementary School
Westgate Elementary School
Westlawn Elementary School

Middle
Luther Jackson Middle School
Rocky Run Middle School
School of the Arts

High
Marshall High School
South Lakes High School
W.T. Woodson High School

Loudoun County

Elementary
Cool Spring Elementary School
Little River Elementary School
Lowes Island Elementary School

High
Briar Woods High School
Heritage High School

Prince William County

Coles Elementary School
Pennington Elementary School
Saint Francis of Assisi

Spotsylvania County

Holy Cross Academy

Stafford County

Park Ridge Elementary School

Warren County

Warren County High School
After-School Sites

District of Columbia

Elementary
Anne Beers Elementary School
Asian American LEAD
Brookland Elementary School
Burroughs Elementary School
Community Academy Public Charter School
DC Department of Parks & Recreation
Adams Elementary School
Aridon Elementary School
Bancroft Elementary School
Hendley Elementary School
Oyster Elementary School
Payne Elementary School
Plummer Elementary School
Turner Elementary School
Friendship Edison
Chamberlain Campus
Collegiate Academy
Kid Power DC
Kimball Elementary School
LaSalle Elementary School
M.C. Terrell Elementary School
New Community for Children
Perry School Community Services Center
SmithsonianAnacostia Community Museum
Thomson Elementary School
Winston Education Center
YOUR Community Center
YWCA National Capital Area

Middle
DC Preparatory Academy
Eliot Junior High School
Latin American Youth Center
South Washington / West of the River Collaborative
THEARC
Tree of Life Public Charter School
YMCA of Metropolitan Washington

High
Ballou Senior High School
Cesar Chavez Public Charter High School for Public Policy
Southeastern University

Maryland

Montgomery County
The Landon School

Virginia

Alexandria
Fairfax County Recreation Department
Gum Springs Community Center
Huntington Community Center
Sacramento Neighborhood Community Center

Arlington
Arlington County Department of Parks, Recreation & Cultural Resources
Lubber Run

Fairfax County

Elementary
Colvin Run Elementary School
Fairfax County Recreation Department
Bailey’s Community Center
James Lee Community Center
Mott Community Center
Pinn Community Center
Southgate Community Center
Willston Multicultural Center

Middle
Whitman Middle School

Loudoun County
Holmes Middle School
Liberty Middle School
Loudoun County Department of Parks, Recreation, and Community Services
Poe Middle School
Rachel Carson Middle School
Stone Middle School
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<th>Donors</th>
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<td>Workforce Readiness</td>
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<td>Entrepreneurship</td>
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<td>Financial Literacy</td>
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**Entrepreneurs ($25,000 – $99,999)**
- ANGELIC M.
- A. L. Lepore
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<th>Company/Institution Name</th>
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<tr>
<td>Volunteer Organizations</td>
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<td>Cunningham Park Elementary School</td>
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<td>Darrell Green Youth Life Foundation</td>
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<td>DC Children and Youth Investment Trust Corporation</td>
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<td>DC Department of Parks and Recreation</td>
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<td>Deloitte</td>
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<td>Department of Homeland Security/U.S. Coast Guard</td>
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<td>Dickstein Shapiro</td>
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<td>Dimensions International, Inc.</td>
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<td>DLB Holding Inc.</td>
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<td>Douglas Mader, AIA</td>
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<td>Dunbar Senior High School</td>
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<td>E. Cohen &amp; Associates</td>
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<td>EB&amp;A LLC</td>
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<td>Ebenezer United Methodist Church</td>
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<td>Ernst &amp; Young LLP</td>
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<td>Exxon Mobil Lubricants and Specialties</td>
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<td>EZGSA, Inc.</td>
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<td>Fabrico, Inc.</td>
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<td>Fairfax County Public Schools</td>
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<td>Fairfax County Recreation Department</td>
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<td>Fairfax County Sheriff’s Office</td>
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<td>Fairmont Heights High School</td>
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<td>Federal Aviation Administration</td>
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<td>Ferebee-Hope Elementary School</td>
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<td>Field of Dreams</td>
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<td>Forestville Military Academy</td>
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<td>FOX Architects</td>
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<td>GinaMondo Wine Adventures</td>
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<td>Global Pharmaceutical Sourcing</td>
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<td>Greater DC Cares</td>
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<td>Groveton-Bryant Adult Center</td>
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<td>Housing and Community Services of Northern Virginia</td>
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<td>Kid Power DC</td>
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<td>Kings Christian Academy</td>
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<td>KPMG LLP</td>
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<td>Largo High School</td>
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<td>Latin American Youth Center</td>
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<td>Lessons From Abroad</td>
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<td>Lockheed Martin</td>
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<td>Long &amp; Foster Realtors</td>
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<td>Loudoun County Department of Parks, Recreation, and Community Services</td>
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<td>M&amp;T Bank</td>
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<tr>
<td>M.C. Terrell Elementary School</td>
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<td>Maret School</td>
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<td>Marriott International, Inc.</td>
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<td>Marshall and Associates Insurance, Inc.</td>
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<td>Marshall High School</td>
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<td>Mercantile Potomac Bank</td>
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The Washington Business Hall of Fame honors regional business leaders for excellence in business, community involvement, and visionary leadership. These Laureates have risen to the vanguard of their respective industries and now serve as role models, inspiring young people to follow their dreams and to find their own success.

Over the years, the Washington Business Hall of Fame has grown to premiere event that attracts some of the Region's top leaders in business, government, education, sports, and entertainment. In 2006, close to 1,400 attended, making it one of the most successful in our history. With proceeds supporting Junior Achievement's efforts to inspire and prepare young people to succeed in a global economy.

Visit www.washingtonbusinesshalloffame.org to see the complete list of past and present honorees or to find out more about the event.

Funds Raised ($ in Thousands)

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Ed Cohen, Publisher Emeritus, Washington Business Hall of Fame, Washington Business Hall of Fame, Publisher Emeritus, The Washingtonian.

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The 2007 Junior Achievement Bowl-A-Thon was a tremendous success!

Once again, JA was honored to have Leon Harris of ABC7/WJLA-TV and Shawn Springs of the Washington Redskins host the 23rd annual event which attracted over 2,500 participants who volunteered their weekend to bowl and raise funds for Junior Achievement!

As our second largest fundraiser, the 2007 Bowl-A-Thon helped raise awareness and resources for Junior Achievement programs, specifically JA After-School.

Special thanks to our presenting sponsors for their generous support: ABC7/WJLA-TV, Capital One, and PricewaterhouseCoopers.

To get involved in this exciting fundraiser, please visit www.JAbowl.org.

Sponsored by:

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WJLA Washington
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Far Left: Leon Harris ABC7/ WJLA - TV Anchor and Co-Chair of the 2007 JA Bowl-A-Thon. Above: Congressman Chris Van Hollen (D-MD), ABC7/ WJLA – TV Anchor and Co-Chair Leon Harris, Junior Achievement President and CEO Ed Grenier and ABC7/WJLA Chief Meteorologist Doug Hill stop for a picture at the 2007 Recognition Bowl event.

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"Not only have the hands-on programs helped me succeed in school, but for the volunteers of the Junior Achievement, they’ve taught me so much more. I can’t wait to be more involved in the future, and I know that whatever I do, I’ll always remember my JA experience, because I honestly think it might be the most important part of my high school experience. I can’t wait until next year when I can return to JA and help others as well!"

— Layla Bonnot, IBM Consultant, Falls Church, VA

"I heard about volunteering with JA from one of my co-workers at IBM. I was really nervous about speaking in front of a whole class and was worried about how I would do as a teacher. However, JA’s teaching program was really easy to follow and every week it was hearing the kids say “You’re coming back next week, right?” that made it all worthwhile. I received several letters, one from each fourth-grader. They each recounted various lessons we had learned and games we had played. As I read each of their letters I realized how in just six weeks I saw one of the greatest joys of teaching, helping children get excited about learning.”

— George C. Marshall High School, Falls Church, VA

"From a Volunteer"

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Junior Achievement uses hands-on experiences to help young people understand the economics of life. In partnership with business and educators, Junior Achievement brings the real world to children, opening their minds to their potential.

Get your company involved!  
www.myJA.org  
202-296-1200  

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