WHO WE ARE
Junior Achievement of Greater Washington is the premier school system advisor and implementer of equitable, rigorous, scaled and sequenced future-readiness curricula and experiences. We partner with school systems to bring our unique programming to every student from middle school through high school. We engage global, national and local business leaders in meaningful and authentic interactions with students. And we recruit and train thousands of volunteer mentors from our community to provide consistent guidance, insights and support. Together, we inspire and impact over 51,000 students in the region every year.

OUR POSITION
We are changing the game for our region’s youth with relevant, experiential education for the real world.

Our visionary philosophy and innovative hands-on approach is shaped by a passionate collective of the nation’s educational thought leaders, business front-runners and civic leaders who come together as role models, partners and volunteer mentors to ensure that students are prepared to make informed decisions about their education, career choices and financial futures.

OUR MISSION
Junior Achievement of Greater Washington inspires and prepares young people to succeed in a global economy.

OUR VISION
We envision a world in which young people have the skillset and mindset to build thriving communities.

OUR PROMISE
Access = Opportunity: We provide every student equal access to relevant and experiential education, community mentors and global business leaders so that they can confidently pursue the real-world opportunities that matter most to them.
As the world continues to change, we remain committed to preparing every student to succeed in today’s ever-changing global economy with unique, relevant and experiential curriculum. It is through your continued support that we were able to make a lasting impact to over 51,000 students across the Greater Washington area.

**IMPA CT BY THE NUMBERS**
- 51,920 students served
- 1,151,047 instructional hours delivered
- 909 educators deployed
- 670 volunteers engaged
- 29 partner organizations involved
- 161 schools & sites committed
- 2,338 classes held

**KEY HIGHLIGHTS**
- JA Worldwide has been nominated for the 2022 Nobel Peace Prize.
- JA Entrepreneurship Summit competition winners interview with WTTG Fox 5 DC.
- Students from JA Cyprus were among the 13 teams that competed during the 2022 JA Entrepreneurship Summit at University of Maryland in College Park.
- JA alumni earn 20% more than the general population.
- 89% of 3DE students outperform their peers on academic assessments.
- 71% of students in 11th grade reported an increase in financial confidence due to the JA Finance Park Simulation.
- JA alumni are 2.5x more likely to start a business.
Every JA program is designed to help students gain a better understanding of the real world around them and prepare them to succeed in an ever-changing economy.

**JA Finance Park**

JA Finance Park is an innovation in experiential education designed to engage middle school students for life and work in the real world. From goal-setting to saving, budgeting, shopping and bill paying, students explore our “mini-cities” and experience what it really takes to successfully navigate today’s complex economy.

Guided by adult volunteer mentors, the simulation helps students grasp the implications of their “financial decisions” as they experience making real-life financial decisions. [Learn more](#).

JA Finance Park locations: Prince George’s County, Montgomery County, and Fairfax County.

**JA Company Program**

JA Company Program is an immersive entrepreneurship experience. This program is more than small business and lemonade stands. Our dynamic curriculum, hands-on experiences and authentic business community engagement help high school students develop the skills, mindset, relationships and core competencies to take control of their futures. [Learn more](#).

**3DE by Junior Achievement**

3DE by Junior Achievement reengineers the high school experience to better reflect the dynamic pace of activity and interconnectedness of life beyond the classroom walls. From school structure to curriculum design and teacher development, 3DE is a comprehensive model, grounded in authentic, project-based application through interdisciplinary case studies.

Pilots in three Greater Washington schools and locations across the country have shown the 3DE model improves school outcomes and creates a path for students to post-secondary success. Junior Achievement of Greater Washington is ready to expand 3DE to up to 10,000 public school students in the region so they will be prepared for every dimension of life and work. [Learn more](#).

**JA Entrepreneurship Summit**

The JA Entrepreneurship Summit is an intensive “startup boot camp” where high school students are challenged to design ready-to-launch, socially-conscious businesses. The experience culminates in a pitch presentation to a panel of esteemed business leaders. [Learn more](#).

"JA Finance Park is a very good program that can help students of all ages!"

Alex, 8th Grade, JA Finance Park Fairfax County
Ballou Senior High School
Cardozo Education Campus
Georgetown University McDonough School of Business
Roosevelt STAY Opportunity Academy

Montgomery County
A. Mario Loiederman Middle School
Argyle Middle School
Benjamin Banneker Middle School
Briggs Chaney Middle School
Cabin John Middle School
Earle B. Wood Middle School
Eastern Middle School
Forest Oak Middle School
Francis Scott Key Middle School
Gaithersburg Middle School
Hallie Wells Middle School
Herbert Hoover Middle School
John T. Baker Middle School
Julius West Middle School
Kingsview Middle School
Lakelands Park Middle School
Martin Luther King Jr. Middle School
Montgomery Village Middle School
Montgomery Virtual Academy of MCPS
Neelsville Middle School
Newport Mill Middle School
North Bethesda Middle School
Odessa Shannon Middle School
Parkland Middle School
Redland Middle School
RICA
Ridgleyview Middle School
Robert Frost Middle School
Roberto Clemente Middle School
Rocky Hill Middle School
Rosa Parks Middle School
Saint Raphael School
Shady Grove Middle School
Silver Creek Middle School
Silver Spring International Middle School
Sligo Middle School
Takoma Park Middle School
Thomas W. Pyle Middle School
Tilden Middle School
Westland Middle School
White Oak Middle School
William H. Farquhar Middle School

Prince George’s County
100 Black Men of Prince George’s County, Inc
Accokeek Academy
Andrew Jackson Academy
Beltsville Academy
Benjamin D. Foulois Creative and Performing Arts Academy
Benjamin Stoddert Middle School
Benjamin Tasker Middle School
Bladensburg High School
Bowie High School
Buck Lodge Middle School
Central High School
Charles Carroll Middle School
Charles Herbert Flowers High School
Chesapeake Math & IT Academy Public Charter School - North
Chesapeake Math & IT Academy Public Charter School - South

Fairfax County
Burke School
Chantilly High School
Cooper Middle School

Franklin Middle School
Frost Middle School
Glasgow Middle School
Hayfield Secondary School
Herndon Middle School
Holmes Middle School
Irving Middle School
Junior Achievement of Greater Washington
Katherine Johnson Middle School
Key Middle School
Kilmer Middle School
Lake Braddock Secondary School
Langston Hughes Middle School
Liberty Middle School
Longfellow Middle School
Luther Jackson Middle School
Montrose School
Nativity School
Our Lady of Good Counsel School
Poe Middle School
Rachel Carson Middle School
Robinson Secondary School
Rocky Run Middle School
Saint Ambrose School
Saint Bernadette School
Saint Michael School
Saint Timothy School
Sandburg Middle School
South County Middle School
South Lakes High School
Stone Middle School
Thoreau Middle School
Twain Middle School
Whitman Middle School

Falls Church City
Congressional School of Virginia
Mary Ellen Henderson Middle School

 Loudoun County
Saint Theresa School

Manassas City
All Saints Catholic School

Stafford County
Saint William of York School

Winchester City
Sacred Heart Academy

FY2022 Annual Report

Junior Achievement is the only experiential learning program embedded in our area school systems.
## Statement of Financial Position - June 30, 2022

### CURRENT ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash</td>
<td>$4,024,160</td>
</tr>
<tr>
<td>Investments</td>
<td>1,080,643</td>
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<tr>
<td>Grants and Accounts Receivable</td>
<td>475,650</td>
</tr>
<tr>
<td>Other Receivables</td>
<td>4,140</td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td>66,688</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td><strong>$5,651,281</strong></td>
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</tbody>
</table>

### PROPERTY AND EQUIPMENT

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Finance Park – Fairfax County</td>
<td>$4,017,262</td>
</tr>
<tr>
<td>Finance Park – Prince George’s County</td>
<td>3,240,742</td>
</tr>
<tr>
<td>Finance Park – Montgomery County</td>
<td>2,083,183</td>
</tr>
<tr>
<td>JA Discovery Center Building</td>
<td>257,152</td>
</tr>
<tr>
<td>Equipment</td>
<td>1,072,162</td>
</tr>
<tr>
<td>Furniture</td>
<td>739,461</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$11,409,962</strong></td>
</tr>
<tr>
<td>Less Accumulated Depreciation</td>
<td>3,539,955</td>
</tr>
<tr>
<td><strong>Property and Equipment, Net</strong></td>
<td><strong>$7,870,007</strong></td>
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</table>

### OTHER ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Long Term Grants Receivable</td>
<td>5,729</td>
</tr>
<tr>
<td>Deposits</td>
<td>19,959</td>
</tr>
<tr>
<td><strong>Total Other Assets</strong></td>
<td><strong>25,688</strong></td>
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</tbody>
</table>

### TOTAL ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$13,546,976</strong></td>
</tr>
</tbody>
</table>

### CURRENT LIABILITIES

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable and Accrued Expenses</td>
<td>$151,111</td>
</tr>
<tr>
<td>Contract Liabilities</td>
<td>1,475</td>
</tr>
<tr>
<td>Current Maturities of Long-Term Debt</td>
<td>420,448</td>
</tr>
<tr>
<td>Current Portion of Deferred Rent</td>
<td>15,850</td>
</tr>
<tr>
<td><strong>Total Current Liabilities</strong></td>
<td><strong>$570,884</strong></td>
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</table>

### LONG-TERM LIABILITIES

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Long-Term Debt</td>
<td>0</td>
</tr>
<tr>
<td>Deferred Rent</td>
<td>9,495</td>
</tr>
<tr>
<td><strong>Total Current Liabilities</strong></td>
<td><strong>9,495</strong></td>
</tr>
</tbody>
</table>

### TOTAL LIABILITIES

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>580,379</strong></td>
</tr>
</tbody>
</table>

### NET ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Without Donor Restrictions</td>
<td>$12,400,597</td>
</tr>
<tr>
<td>With Donor Restrictions</td>
<td>566,000</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$12,966,597</strong></td>
</tr>
</tbody>
</table>

### TOTAL LIABILITIES AND NET ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$13,546,976</strong></td>
</tr>
</tbody>
</table>
100 Black Men of Prince George's County, Inc
ABCD & Company
Accenture, plc
Ally Financial, Inc.
Amazon
Amazon Web Services
AON
Apple Federal Credit Union
Arby's
Arc Aspicio
AT&T Inc.
Brighton Jones
Capital One
CBRE
Clark Construction Group, LLC
Custom Ink
Deloitte
DrFirst
E*TRADE Financial
Educational Systems Federal Credit Union
EY
Fannie Mae
Freddie Mac
Freddie Mac Foundation
Future Business Leaders of America
Gaithersburg-Germantown Chamber of Commerce
Georgetown University McDonough School of Business
Grant Thornton LLP
Howard University
Howard University School of Business
HSBC
ICI
Investment Company Institute Education Foundation
KPMG LLP
Leidos
M&T Bank
M2 Strategy, Inc.
MGM National Harbor
MOMNetwork
Morgan Stanley
Navy Federal Credit Union
Nestle USA
Northern Trust
Pepco
PNC Bank
PricewaterhouseCoopers
PwC
Robert Half International
rp3
RSVP - Volunteer Fairfax
Salesforce
Southern Management Corporation
State Farm Insurance
The Carlyle Group
The Home Depot, Inc.
The Justin Company
Trust
United Bank
United Parcel Service, Inc.
UnitedHealthcare
Volavox
VW Credit, Inc.
Washington Gas
Washington Suburban Sanitary Commission
Wells Fargo
WesBanco
Wood Partners