TLC Learning Center
NURTURING SUCCESS IN ALL CHILDREN SINCE 1956

Year End Report 2014

THE FIRST YEAR SERVING INFANTS, WOBBLERS, AND TODDLERS

Building healthy starts with Healthy Eating, Active Living and Breastfeeding Friendly certifications

Celebrating childhood and diverse abilities everyday!

TLC Learning Center
611 Korte Parkway, Longmont, CO 80501
303.776.7417 (p)  303.776.7471 (f)
501(c)3 ID 84-0523717
www.LearningWithTLC.org
<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Letter from the Executive Director</td>
<td>1</td>
</tr>
<tr>
<td>History, Mission, and Vision</td>
<td>2</td>
</tr>
<tr>
<td>Board of Directors</td>
<td>3</td>
</tr>
<tr>
<td>Educational Services</td>
<td>4</td>
</tr>
<tr>
<td>Therapeutic Services</td>
<td>5</td>
</tr>
<tr>
<td>Parent Letter</td>
<td>6</td>
</tr>
<tr>
<td>2015-2016 Events</td>
<td>7</td>
</tr>
<tr>
<td>Income &amp; Expenses</td>
<td>8</td>
</tr>
<tr>
<td>2014 Donors</td>
<td>10</td>
</tr>
</tbody>
</table>
Dear Friends,

Welcome to the TLC Learning Center Annual Report! I am so thrilled to share the news of TLC Learning Center this past year and how fortunate I feel to be part of such a great organization that is so loved and supported by our community.

If you are looking for The Tiny Tim Center, you are in the right place. In October of 2013, we changed our name to TLC Learning Center. This name change has allowed us to better promote the wonderful mission of the Center, a mission which has NOT changed. **TLC’s mission is and continues to be to provide comprehensive early childhood education and therapeutic services to assist each child in reaching his or her highest potential.** Our name change has allowed us to reach families that would have never considered The Tiny Tim Center, simply because of a name that made some families assume we were a “special needs children only” school. I believe this name change has been a success, most notably; our expanded infant and toddler programs are filled to capacity in just one year! This is great news, not only today, but for the future of TLC Learning Center.

The year 2014 was a banner year for TLC Learning Center. We were recognized as a pilot program to participate in the revamping of the State early childhood licensing system for all childcare centers. We have tested websites, entered professional development data for all staff, and have successfully completed the criteria to be a level 4 Colorado Shines program (the new face of Qualistar Colorado). Be on the look-out for the full roll-out of Colorado Shines in 2015.

This year we have also been able to re-evaluate certain aspects of the program and build on the strengths of what has allowed TLC to be one of the elite childcare centers and pediatric therapeutic programs in the area for over 58 years. The Board adopted a new Strategic Plan in 2014 that guides all of our decisions and has kept us on course to uphold our mission. I have enjoyed my first full year as TLC’s Executive Director and particularly am encouraged by the amazing work that has gone on before my time here. With the solid financial progress over the past year, the established community collaborations and support, the high-quality standards, the dedicated staff, and the incredible children in our care, I look forward to serving and furthering the mission of TLC Learning Center as we celebrate 58 years of providing services to children and families.

As always, our door is always open for a tour of the facilities. We anxiously await opportunities to share the message of TLC to civic groups, youth organizations, and other community partners, and we look forward to seeing many of you at our Annual Christmas Tree Festival and most recently established Kentucky Derby party! I encourage you to dig into the heart and soul as you read this report and get involved in whatever way you can to help us serve children and families across the Front Range.

Sincerely,

Matt Eldred
Executive Director
TLC, known as The Tiny Tim Learning Center until October 2013, was founded by local Longmont families as the United Cerebral Palsy Association of Boulder County in 1956. TLC has grown and evolved throughout the years to continuously serve children with high-quality services and care. Today, TLC provides comprehensive early childhood education for children both with and without special needs from eight weeks to five years old, and pediatric physical, occupational, and speech therapies for children from birth to 12 years old.

While our history is rich with stories of the impact TLC has had on children and their families over the years, our focus remains on the future. We are committed to maintaining the scope and quality of our programs, and exploring and implementing inventive ‘best practices.'

MISSION
To provide comprehensive early childhood education and therapeutic services to assist each child in reaching his or her highest potential.

VISION
TLC will be recognized as an exemplary community partner and group of caring and dedicated professionals who—through a commitment to our mission and core values—provide unique, comprehensive early childhood development and therapeutic services that are measured by the success of each individual child.
TLC Board of Directors

GREG LUDLOW
President
Guaranty Bank & Trust

ANDREA SMITH
Secretary
University Corporation for Atmospheric Research

LORI MINER
Past-President
Prime Real Estate Services

WHITNEY CARLSON
Carlson Family Chiropractic

VICKI SCHLAGEL
Vice President
Schlagel Farms

BIFF CHRISMAN
State Farm

JOHN MARTIN
Treasurer
MicroMotion/Play-it-Again-Sports

SHELLY MURPHY
St. Vrain Valley School District

SHARON O'LEARY
St. Vrain Valley School District, Retired

SCOTT OLIVER
Scott Oliver Law, LLC
Dear Friends,

Educational Services at TLC in 2014 may be described as a year of transformation, expansion, and success. There was joyful anticipation as the building and playground were extensively renovated to prepare for the opening of three new infant and toddler classrooms. Physical transformation, recruitment of high-quality staff, and extensive training allowed TLC to provide an additional 28 slots for our community’s youngest learners in the spring of 2014. Qualistar was impressed, and TLC earned the highest early childhood accreditation rating possible (4 star) in Colorado! In 2014, TLC achieved Healthy Eating, Active Living (HEAL) and Breastfeeding Friendly certifications through the Boulder County Health Department. We fully implemented Teaching Strategies GOLD authentic assessment tool with all students for the first time, and we partnered with the Longmont Humane Society to expand our Project-Based Learning in all classrooms. As TLC expands, our mission remains the same. Our GOLD assessment data reveals success; 100% of our preschool students in 2014 achieved the fall-to-spring growth expected in the areas of both cognitive and social-emotional development. We anticipate even greater success in 2015, and thank you for your support!

Sincerely,

Cindy Wickham, Educational Services Manager
Dear Friends,

In 2014 our therapists saw over 320 families. This equates to over 8200 therapeutic visits! Therapists work with Service Coordinators through Imagine! for early intervention teaming, teachers and therapists in the school district for some of our school age clients, and with other Boulder County agencies such as Children with Special Needs, Community Infant Project, and the Association for Community Living. Our newest team, the Pyramid Plus Approach Leadership Team, met throughout the year to make sure that all of TLC utilized strategies and best practices around social and emotional development. We reviewed and created policies to support our center and then set about to practice them to fidelity. We carefully reviewed practices in each classroom setting to ensure we were all on the same page with classroom and home environment practices as well as parent engagement. We created a Parent Resource board with articles and take home projects that kids and families could work on together to strengthen their emotional literacy. By adopting the Pyramid Plus Approach model, we have seen a decrease in challenging behavior and an increase in nurturing and responsive care giving by all staff. We look forward to another great year in 2015!

Sincerely,

Shari Y. Karmen, OTR and Therapeutic Services Manager
Two and a half years ago, our family first read *The Invisible String* by Patrice Karst and utilized a method to always be connected to each other’s hearts even if the person wasn’t present or couldn’t be seen. It has come in handy on numerous occasions for our daughter Charlie when she knows a goodbye is on the horizon: daddy has a conference, mommy has a conference, Mimi and Poppy are going to Australia, YaYa and Papa are going to Las Vegas. It was invaluable in explaining the death of my brother (an unexpected goodbye) and how Uncle Scott would only be as far away as a tug on The Invisible String.

And when the day came to drop Charlie off for the first time at TLC (it was Tiny Tim back then) for her first day of preschool, The Invisible String was tugged harder than ever – mostly by her parents. It’s an unnerving feeling as a parent to experience the first day of not having your child be at home for the majority of hours in your care. Yet, it didn’t faze Charlie and the folks at TLC made the transition seamless with wide smiles, frequent communication, open doors, and fun curriculum. Along the way a few faces have changed at TLC, but the constant support has not. Our family and Charlie have been lucky to be a part of the classrooms of Miss Beth, Miss Alana, Miss Barbara, and Miss Lupe.

As a family, we are again preparing for another big upcoming transition, Kindergarten! After attending the “what to expect” parent night for future Kindergarteners at Charlie’s next school, it is such a comfort to know that alongside us, TLC has helped prepare her for any challenge or circumstance both cognitively and emotionally. She is ready and we know it – no better feeling as her parents. We all will miss coming to TLC on a regular basis. The friendships with students, staff and other families we all have made at TLC will remain strong. And we know they will never be far away because they will always be as close as a tug on the Invisible String.

Thank you TLC for the wonderful care, education, experiences and support you’ve provided our entire family, but especially, to our daughter.

**Jack and Cammie Edson**

TLC Alumni Parents
2015-2016 Events

Christmas Tree Festival

December 5th, 2015, 5:30PM
December 6th, 2015 10:00AM

The annual Christmas Tree Festival hosts over 800 people during an evening and morning event. Beautiful trees are raffled, prizes won, and the mission of TLC shared with the community. Tickets go on sale November 2nd, 2015.

Colorado Gives Day

Join all of Colorado to donate to your favorite charities through the Community First Foundation on December 8th, 2015, online at:

www.coloradogives.org/TLCLearningCenter

Kentucky Derby Party

TLC’s second annual Kentucky Derby Party will be on May 5th, 2016, at Schlagel Farms. This event will be the toast of Longmont in the spring of 2016, so don’t miss out!

Sponsorship, Tree, & Auction item donation information:

MHenry@LearningWithTLC.org

When you give to TLC Learning Center, formerly Tiny Tim Learning Center, to support inclusive early childhood education and pediatric therapy programs, you can take advantage of tax credit programs that enable you to give more, receive something in return and possibly multiply your gift in the process. Help increase the quality and availability of child care and early learning in Boulder County through the Child Care Contribution Credit (CCCC.)

<table>
<thead>
<tr>
<th>Contribution</th>
<th>$250</th>
<th>$1,250</th>
<th>$2,500</th>
<th>$5,000</th>
<th>$25,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Colorado Child Care Contribution Credit</td>
<td>($125)</td>
<td>($625)</td>
<td>($1,250)</td>
<td>($2,500)</td>
<td>($12,500)</td>
</tr>
<tr>
<td>Colorado Tax Savings</td>
<td>($12 )</td>
<td>($58)</td>
<td>($116)</td>
<td>($232)</td>
<td>($1,158)</td>
</tr>
<tr>
<td>Federal Tax Savings</td>
<td>($83 )</td>
<td>($413)</td>
<td>($825)</td>
<td>($1,650)</td>
<td>($8,250)</td>
</tr>
<tr>
<td>After tax cost of giving</td>
<td>$31</td>
<td>$155</td>
<td>$309</td>
<td>$619</td>
<td>$3,093</td>
</tr>
</tbody>
</table>

- 100% of the credits you have accrued from donations for tax years 2015-2019 will be claimable.
- The tax credit is limited to donations up to $100,000.00 per year. The credit allowed shall not exceed the tax liability for the year. Any excess credits may be carried forward for up to five years.
- In-kind contributions, including stock, property, or any non-monetary donations, are not eligible.
- Donate easily and securely at www.LearningWithTLC.org/donate
# 2014 Financial Highlights

## Revenue:

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions &amp; Grants</td>
<td>$415,639</td>
<td>$350,762</td>
</tr>
<tr>
<td>Program Services</td>
<td>914,589</td>
<td>858,061</td>
</tr>
<tr>
<td>Investment Revenue</td>
<td>18,447</td>
<td>27,522</td>
</tr>
<tr>
<td>Fundraising Revenue</td>
<td>108,251</td>
<td>134,947</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$1,456,956</strong></td>
<td><strong>$1,371,292</strong></td>
</tr>
</tbody>
</table>

## Functional Expenses:

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Service Expenses</td>
<td>$201,777</td>
<td>$256,875</td>
</tr>
<tr>
<td>Salaries, Wages, &amp; Benefits</td>
<td>1,157,375</td>
<td>1,186,973</td>
</tr>
<tr>
<td>Management &amp; General Expenses</td>
<td>175,762</td>
<td>155,636</td>
</tr>
<tr>
<td>Fundraising Expenses</td>
<td>101,869</td>
<td>77,399</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$1,636,783</strong></td>
<td><strong>$1,676,883</strong></td>
</tr>
</tbody>
</table>

## Balance Sheet:

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating Cash</td>
<td>$94,710</td>
<td>$213,893</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>29,602</td>
<td>70,785</td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td>8,847</td>
<td>15,015</td>
</tr>
<tr>
<td>Land, Buildings, &amp; Equipment</td>
<td>2,021,242</td>
<td>2,083,490</td>
</tr>
<tr>
<td>Investments</td>
<td>239,606</td>
<td>266,159</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$2,394,007</strong></td>
<td><strong>$2,649,342</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Liabilities</td>
<td>$49,320</td>
<td>$123,329</td>
</tr>
<tr>
<td>Unrestricted Net Assets</td>
<td>2,241,231</td>
<td>2,415,158</td>
</tr>
<tr>
<td>Temporarily Restricted Net Assets</td>
<td>103,456</td>
<td>110,855</td>
</tr>
<tr>
<td><strong>Total Liabilities &amp; Net Assets</strong></td>
<td><strong>$2,394,007</strong></td>
<td><strong>$2,649,342</strong></td>
</tr>
</tbody>
</table>
### 2014 Revenue

- Contributions & Grants: $415,639
- Program Services: $914,589
- Investment Revenue: $108,251
- Fundraising Revenue: $18,447

### 2014 Expenses

- Program Service Expenses: $1,157,375
- Salaries, Wages, & Benefits: $101,869
- Management & General Expenses: $175,762
- Fundraising Expenses: $201,777
2014 TLC Supporters

Foundations, Public Sector, Corporate Donors & Sponsors

1st Bank
Agilent Technologies Foundation
Ahlberg Funeral Chapel, Inc.
Anschutz Family Foundation
Bank of America
Boulder County Commissioners
City of Longmont
Clinic Properties
CoBiz Foundation
Collins Charitable Trust
Colorado Business Bank
Colorado Knights of Columbus
Columbine Foot and Ankle Center
Covidien
Denver Post Community Foundation
Early Childhood Council of Boulder County
Edward Jones
Elevations Credit Union
Foothills United Way
Fox Creek Fitness
Gannett Foundation
Guaranty Bank & Trust Company
Hanger Orthopedic Group
Helen N. Clark Trust
Herbert E. Parker Charitable Trust
Howe Mortuary
Innovating Worthy Projects Foundation
Inside Longmont
John G. Duncan Trust
KaBoom
King Soopers
Kiwanis Club
Kohl’s
Longmont Clinic
Longmont Community Foundation
Longmont Dairy
Longmont United Hospital
Lynn and Helen Clark Fund
Main Street Investments, Inc.
Meadowood Fund
Merl F. and Albert J Yeager Fund

Donor Key
- **Bold** indicates a Board Member or Board affiliated business
- *Italic* indicates a TLC staff member

Micro Motion, Inc.
Motorola Solutions Foundation
Nixcavating, Inc
NuMotion
Office Depot
Otter Cares Foundation
P. Kevin McGinnis

Play It Again Sports
Premier Members Federal Credit Union
Prestige Dodge Jeep
Quarterfund
RE/MAX of Longmont- Diane Stow
Rose Community Foundation
Safeway Foundation

Schlagel Farms
Silicon Valley Community Foundation
Small Steps in Speech
Social Venture Partners of Boulder County
Sprout Foundation
Staples Foundation for Learning
Sun Construction
Sunflower Bank
Target
Temple Hoyne Buelle Foundation
The Community Foundation Serving Boulder County
The Rawlins National Bank
TJX Foundation/Marshalls
United Way of Weld County
Vectra Bank
Verizon
Wal Mart Store #3096
Wells Fargo Foundation

Western Welding Works
Thank you so much!

Stellar Individual Givers

Our achievements during 2014 were due in large measure to the tremendous support from our community. We want to acknowledge and thank all of those who supported our mission and helped TLC touch the young lives of so many.

The Wild Things
Lila Jean Stewart

Cats in a Hat
Cathy and Greg Ludlow
Kristie and Michael Shehan
Lorry Cashatt

Knuffle Bunnies
Robert Goings
Amanda Juarros
Peter Vranjes
Peggy and Bill Lovell
Bonnie and Ron Gehringer
Paul and Vicki Schlagel
Bob and Jackie Wright
Daniel and Stephanie Ohlsen
Rose Navarro
Charles and Nancy Anderson
Andrea Smith and Bryan Guarente

Giving Legend

Wild Things $5,001 and above

Cats in a Hat $2,001—$5,000

Knuffle Bunnies $1—$2,000

Virginia Moore
Erica Messinger
Linda Fetterman
Susan Straight
Frank and Andrea Bigelow
Betty Schlagel
Penny and Evan Randolph
Linda Fetterman
Bonnie and Ron Gehringer
Brian Nelson
Corey Harnish
Diane and Bill Prout
Chris and John Martin
Patty and Barry Serlis
Erik Nelson
Chad Hascall
Fawn and Derek Gold
Larry and Kathleen Stevens
2014 Individual Donors

P. Kevin McGinnis
Cindy Montgomery
Wendy Kling
Diane Stow
Daniel and Kathleen Frank
Rob Scott
Heather Boda
Mel Green
Laurie and David Chrisman
Karen and Gary Sterkel
Todd and Cathy O'Donnell
Chuck and Bonnie Allen
Vicki and Gabe Santos
Elizabeth and Dennis Berry
Marijo and Douglas Jacks
Shelley and Ryan Murphy
Jacqueline Arnold
Carolyn and Joel Buck-Gengler
Larry and Lori Stauss
Joyce and Melvin Rhoades
Al Dworak
Paul and Tracy Forehand
Robert Norris
Jim and Virginia Holmes
Dr. Herbert and Chris Mooney
Katherine Koolstra
Aricia Shaffer
Randy and Sue Ahlberg
Melvin Green and Cindy Wood
Donald Knowles
Adrienne and Greg Holloway
Ashley and Cody Brooks
Grace and Andy Fiamengo
Katherine Koolstra
William and Nancy Berry
Tom Cobb and Mary Blue
Preston Brown and Shari Karmen
Doshia and George Kretke
Mary Anne and Merrill Lessley
Jane Baryames
Tara Hess and Neal Enssle
Peg Bundgaard
Judy Lundquist
Anika Pillatkze
Jayne Troy
Ruth Henderson
Larry Smith
Bradley Fund
Scott Beattie
Eric and Janie Peterson
Brittani Piesik
Scott Pawelski
Janice and William Wilfong
Walter and Linda Stelzer
Lauralee and Paddy Moore
Nick and Jean McChesney
Ellen Stewart
Stefano Grendele and Maria Sabadini
Daniel and Mary Beckley
Laura Weseberg
Sarah Levison
Cathy and Greg Ludlow
Lori and Nelson Miner
Katie Dubeber and Tate Nunley
Rhonda Rankin
Alex and Evanne Sarutzki
Sara and Robert Ward
Vicki Jones
Bernie and Leona Stoecker
Richard Lyons II and Jo Ellen Lyons
Kathryn and Michael Thompson
Scott and Debra Dooley
Alice Blechle
Robert Standifer
Donald Knowles
Marcy and Terry Sunamihara
RaShelle and Mike Hindman

We also want to give a very heartfelt thank you to all of the people who donate trees and items for our Christmas Tree Festival and for all of the people who donate live and silent items to our Kentucky Derby Party! We could not do it without you and we appreciate your gifts and talents very much.
You Make TLC Possible!

Nancy Case
Marley Woods
Jean-Pierre Georges
Keith Schlagel
Chris Henderson
Linda Schrawyer
Amy Krass
Nancy Bebo
Thomas Fobes
Barbara and Michael Riley
**Matt Eldred**
Michael Troy and Amy French Troy
**Amanda and Brandon Boldenow**
Susan Beane
Michelle Murphy
Willard and Harriet Bissell
Lorraine Stromquist
Elaine Musselman
Harry and Anne Holmes
Cheryl Melichar
Elaine Musselman
Diane Overlid
Kory Orheim
Karen Prater
Rodney and Joan Edmonds
Hung and Stephanie Nguyen
Ron and Nicki Knopp
Leslie Ringer
Kimberly Scott
Donald and Barbara Backer
Laurie Lacey
Diane Pelis
Teri Zaynor
Keiko Linden
John and Mary Schumacher
Colette B. Lottor
Ruth Moore
Jennie Arbegash

---

Every effort was made to acknowledge our donors from 2014. If your name, foundation, or company is not listed, please accept our sincerest apologies for the oversight. Please know your generosity is sincerely appreciated!