



RULE
3

THEIR RULE
You need to spend time and money on existing legacy networks

OUR RULE

You focus on building and maintaining new network, we'll handle the sunseting of your older network

RULE
4

THEIR RULE
Big companies do business with big companies

OUR RULE

Smart companies do business with the best, most innovative companies

LOCATIONS

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RULE
1

THEIR RULE
You must buy optics from the OEM

OUR RULE

High quality private label optics deliver dramatic savings

RULE
2

THEIR RULE
You need budget to purchase hardware or services

OUR RULE

Use your surplus assets as currency to buy the hardware you need

**CHANGE
THE RULES**

We have what you need, when you need it

Our Investment Recovery programs give us exclusive access to products that are not available anywhere else.

We save you money

We sell new and used equipment at 80-90% off list price. We work with our customers to drive down maintenance expenses. We also offer new products through our OEM partners and our private label Infrastructure Solutions.

We save you time

We distinguish ourselves with our responsiveness and the reliability of our products. The most recent customer survey ranked our responsiveness in the top 1% of all of their vendors.

Rincon Technology provides services, as well as new and used equipment, for all of your network needs.

TRANSPORT > Rincon Technology's Transport product offering includes new and used equipment from leading OEMs including Ciena, Alcatel-Lucent, Cisco, Fujitsu, Infinera, Adtran, BTI, and RAD. We provide complete system solutions for new optical build-outs and individual components for growth and maintenance requirements. Rincon's unique blend of new and used equipment helps our customers save money.



DATA > Rincon Technology's Data product offering includes new and used equipment from leading OEMs, including Alcatel-Lucent, Cisco, Juniper, BTI Systems, and RAD. We provide complete system solutions for new build-outs and individual components for growth and maintenance requirements. Rincon's unique blend of new and used equipment helps our customers save money.



SERVER/STORAGE > Rincon Server/Storage product offering includes new and used equipment from leading OEMs including Cisco, HP, IBM, Oracle, Net App, EMC and Dell. We provide individual components for growth and maintenance requirements. Rincon's unique blend of new and used equipment helps our customers save money.



MOBILITY > Rincon Technology's Mobility product offering includes new and used equipment from leading OEMs, including Alcatel-Lucent, Ericsson, Nokia Siemens, Proxim, RAD and BTI Systems. We provide complete system solutions for new build-outs and individual components for growth and maintenance requirements. Rincon's unique blend of new and used equipment helps our customers save money.



HEAD END > Rincon assists many of the leading MSOs in developing Investment Recovery Strategies. As a result of these engagements, we hold a large inventory of Head End equipment. Sample inventory items include Motorola Apex and SEM, Cisco/SA Prisma, Harmonic NSG 9000, and Arris D5 Universal Edge QAM.



RINCON INFRASTRUCTURE PRODUCTS > Rincon Infrastructure is a compilation of pluggable optics, batteries, cables, panels, and anything else considered passive or minor material. We are able to design, prototype and manufacture custom kits and other customer requirements. Our Rincon manufactured optics interface with almost all OEM platforms, are backed by a lifetime warranty, have no lead time and offer dramatic costs saving, often 80-90% off list.



- Pluggable SFP/Optics
- Memory
- OEM Cables
- Jumpers
- Fiber Optic Panels
- CAT5/6 Panels
- Fiber Splitters
- Attenuators
- Copper Cross-Connect Panels
- Antennas
- RF Splitters
- Batteries
- Indoor/Outdoor Enclosures
- Racks
- SetTop Boxes
- ADSL2+ Routers

CMTS > Whether you are running a DOCSIS 2 infrastructure, DOCSIS 3 infrastructure, or transitioning to CCAP, Rincon can provide CMTS components at up to 90% off list price. We deal in products such as UBR10K, Arris C4, and Motorola BSR 64000. We carry a large inventory and can provide what you need, when you need it. Rincon's unique blend of new and used equipment helps our customers save money.



UBR 10K
- Fully configured systems in stock



- > Up to 90% off list price
- > Short lead times
- > Trade in and credit programs
- > Investment recovery solutions
- > Multi-OEM sparing and maintenance solutions
- > Quality backed by industry leading warranty
- > ISO 9001 certified