TOGETHER, WE ARE CREATING CHANGE

We’ve accomplished amazing things in 2018 thanks to the strength of our partnerships. The food we deliver has a greater purpose when we work shoulder-to-shoulder with nonprofits to incorporate fresh, local produce into their programs that service the needs of so many in the region.

Together as a community, we are taking ownership of the food system. We are forming the relationships, building the supply chains and infrastructure, and sowing the seeds from which food equity and resilience can flourish in this new path forward -- making progress through partnership!

GWFMA

We joined forces with regional farmers markets, including:

markets & more FRESHFARM FRESHFARM FRESHFARM
ARCADIA

to launch the Greater Washington Farmers Market Association.

Together, our shared resources and collective power become a voice for change. Through collaboration in GWFMA, we have established a stronger platform for joint advocacy and promotion of farmers markets and direct-to-consumer outlets that help protect an estimated 18,000 acres of farmland in the region.

FRESHMATCH

At 37 markets in DC and 19 markets in Northern Virginia, customers were able to access FreshMatch incentives for purchases made with SNAP.

We’re reaching more low-income residents through the launch of DC and Virginia FreshMatch, a regional partnership that provides a dollar-for-dollar match on SNAP benefits across a total of 82 markets. Supported by two USDA FINI grants, FreshMatch markets provided $2 million in matching funds to families across the region. Together with our partners, we’re building equity and greater access to healthy, local food.

<table>
<thead>
<tr>
<th></th>
<th>SNAP</th>
<th>FRESHMATCH</th>
<th>WIC</th>
<th>SENIOR</th>
<th>WIC + SENIOR MATCH</th>
<th>PRODUCE PLUS</th>
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<tr>
<td>2018</td>
<td>$14,128</td>
<td>$15,504</td>
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<td>$27,160</td>
<td>$53,784</td>
<td>$188,974</td>
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Community Foodworks supported 168 local producers through our markets, generating $3.7 million in sales.

Through our partnerships, excitement about fresh, healthy food translated into $140,000 in new revenue for local farmers.

2 Senior Care Organizations
37 Early Childcare Providers
1 Health Center
6 School Garden Programs
1 Retail Institution
reaching more than:
1250 toddlers
250 seniors
100 low resource families

Our work towards an equitable and resilient community-based food system could not have been possible without the support of our amazing donors. In 2018, we expanded our programs with the help of 7 new grant funders and saw a 24% increase in number of grants and a 41.5% increase in funds awarded since 2017.

Program: 91.7% | Fundraising: 3.21% | G+A: 5.1%