

CHAMBER NOTES

A Monthly Newsletter of the
Delaware Area Chamber of Commerce

February 2016

Sustaining Members

Industry Exclusive Platinum Level



Gold Level



Silver Level



Bronze Level



The Delaware Area
Chamber of Commerce
Established 1907



Annual dinner another classic event

The Chamber's annual dinner, auction and awards event was held on January 28 to a lively crowd of over 350. As it is every year, the evening was full of shopping by way of the silent and live auctions; ratification of new board members by way of hilarious video; and awards as chosen by the Chamber membership. The highlight of the evening is the creativity of the decorated tables, brought to the event by the 43 members who participate.

As there is every year, many folks to thank for making the evening the unique must-attend event that it is. Please join the Chamber leadership in recognizing the sponsorships, table decorators and contributors to the auction as listed on page three. This event is one *for* the membership *by* the membership.

In addition to table decorating and auction donations, a yeoman's job is necessary to organize such a gala. This year's self-named "Dinner Divas" are Liz Owens, [Alpha Group of Delaware](#); Casey Converse, [Casandra Converse Agency—American Family Insurance](#); Shelley Hershberger, [Western Branch of Pathways Financial Credit Union](#); and Amy Howerton, [Country Club Rehabilitation Campus at Delaware](#).

Much appreciation also goes out to Darren Shulman, [City of Delaware](#), for serving as director and producer of the video that makes or breaks the ratification of the new board members, who, by the way, should also receive a "Good Sports" award: Bill Morgan, [gK General Co.](#) and Zach Price, [TRIAD Architects](#). And a huge shout out to [Richwood Bank](#) president Chad Hoffman for loaning us both his "green room" and the talented Cody Johnston to help create a Spielberg-eat-your-heart-out video. And rascal from [Consolidated Electric Cooperative](#), Dan Boysel, picked pockets and poked fun as the live auction auctioneer. We would have expected no less.

And Chamber president Holly Quaine wants to add a very special thanks to staff Sara & Matt for their tireless efforts to get all the details right. [Click here for event photos](#) and [click here to jump to the rest of the story](#).

The recipients of the 2015 Business Awards are:

Large Business of the Year: [Sam Dong Ohio](#); Small Business of the Year, [RCD Sales Co.](#); Innovation in Business: [Habitec Security](#); Quality of Life Award: [Central Ohio Symphony](#); Corporate Citizen of the Year: [Emergency Plumbing Service](#); Outstanding Chamber Members: [Richwood Bank](#), [City of Delaware](#); Outstanding Chamber Member of the Year: [Black Wing Shooting Center](#); and the President's Award to Marsha Link, [Delaware Area Career Center](#).

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Our Vision

The Delaware Area Chamber of Commerce shall be the region's business leader and business community voice.

Our Mission

The Chamber serves as the visionary leader for programs and services benefiting our members by promoting and advocating a favorable business climate, quality of life and the orderly growth and development of the Delaware area community.



Seated Front: Marsha Link, [Delaware Area Career Center](#) - *President's Award*; Doug Rose, [Emergency Plumbing Service](#)—*Corporate Citizen of the Year*

Seated: Randy Kaiser, [Sam Dong Ohio](#)— *Large Business of the Year*; Jen & Nick Rose, Emergency Plumbing Service; Chad Hoffman, [Richwood Bank](#)—*Outstanding Chamber Member*

Standing: Brad Haire, [RCD Sales Co.](#)—*Small Business of the Year*; Tom Homan, [City of Delaware](#)—*Outstanding Chamber Member*; Warren Hyer, [Central Ohio Symphony](#)—*Quality of Life Award*; Rex Gore, [Black Wing Shooting Center](#)—*Outstanding Chamber Member of the Year*

Chamber forms admin council

The Chamber is creating a new group aimed at office managers and administrative support staff. Like the HR Council, the group will meet monthly to share best practices, offer mentorship and training opportunities.

The Admin Council will meet on the forth Thursday of each month at 9:00am at the Chamber office. If you are responsible for support of the executive staff – regardless of your title—

you'd benefit from participating. If you would like the staff member in that position from your business to participate, pass this along. There is no cost to participate. The Chamber is delighted to be able to offer these special interest groups and encourages participation.

Email Sara to join the group. dachamber@DelawareAreaChamber.com. The first meeting will be held Thursday, February 25.

**2016 Annual Dinner & Awards
Corporate Sponsors**

PLATINUM LEVEL



GOLD LEVEL



BRONZE LEVEL

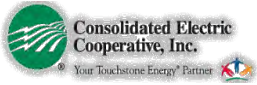


Table Decorating Recognition

Most Elegant: [Willow Brook Christian Communities](#)

Most Creative: [Sarah Moore Community](#)

Best Representation of Their Business:

[Black Wing Shooting Center](#)
[First Citizens National Bank](#)
[Friction Metals](#)

[Click here to see all the fabulous tables](#)

LIVE AUCTION CONTRIBUTORS

[American Structurepoint](#)

[Dawson & Myers](#)

[Black Wing Shooting Center](#)

[Honda Marysville](#)

[Brown Jug Storage](#)

[Minuteman Press of Dublin](#)

[Dan & Tami Jones](#)

[Planned Communities &](#)

[Dan Jay Edward Jones](#)

[The Lakes](#)

[Richwood Bank](#)

SILENT AUCTION CONTRIBUTORS

[42 Storage](#)

[Delaware Area](#)

[Mary Kay Cosmetics](#)

[Amanda Plumbing,
Sewer & Drain](#)

[Safety Council](#)

[MC Fitness/Mount](#)

[Arbors At Delaware](#)

[Delaware Chiropractic](#)

[Carmel Health System](#)

[Central Ohio
Symphony](#)

[Delaware County
Sheriff's Office](#)

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[Delaware Chiropractic](#)

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Service](#)

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Board of Realtors](#)

[Foot and Ankle
Wellness Center](#)

[Phoenix
Environmental](#)

[Black Wing
Shooting Center](#)

[Habitec Security](#)

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[Brown Jug Storage](#)

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& Bakery](#)

[Homewood Suites
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Janitorial By Faith](#)

[Cassandra Converse
Agency American
Insurance Agency](#)

[Kings Mill Golf Club](#)

[SourcePoint](#)

[Kona Ice of
Delaware/Marysville](#)

[The Delaware Gazette](#)

[Manos, Martin
& Pergram](#)

[V & P Hydraulic
Products](#)

TABLE DECORATORS

[2K General Co.](#)

[Delaware County Bank](#)

[Hometown Urgent Care &
Occupational Health](#)

[Nationwide Hotel &
Conference Center](#)

[Alpha Group of Delaware](#)

[Delaware County](#)

[Honda Marysville](#)

[OhioHealth](#)

[American Red Cross
of Delaware County](#)

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[Anchor and Away Travel](#)

[Delaware County](#)

[RealCom Realty](#)

[University at Marion](#)

[Black Wing Shooting Center](#)

[Delaware County
Tourism Bureau](#)

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[PuroClean Restoration
Specialists](#)

[Central Ohio Symphony](#)

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Community College](#)

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Service](#)

[The Kleingers Group](#)

[Sarah Moore Community](#)

[Consolidated Electric
Cooperative](#)

[FC Bank](#)

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Center](#)

[SourcePoint](#)

[Country Club Rehabilitation
Campus at Delaware](#)

[First Citizens National Bank](#)

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Banking Company](#)

[Stratford Ecological Center](#)

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Career Center](#)

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Carmel Health System](#)

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[Gibson the Florist](#)

[MT Business Technologies](#)

[Western Branch of Pathways
Financial Credit Union](#)

[Hinkley's](#)

[Willow Brook](#)

[Christian Communities](#)

**2016 Board of Directors
Executive Committee**

Chad Hoffman, Chair
[Richwood Bank](#)
Tony Eyerman, Chair-elect
Eyerman Planning Associates LLC
Bob Kuederle, Immediate Past Chair
[American Structurepoint, Inc.](#)
Ken Barton, Treasurer
[Minuteman Press](#)
Paul Craft– Vice Chair
[Delaware City Schools](#)
Glenn Marzluf– Vice Chair
[Del-Co Water Company, Inc.](#)
Judd Scott, Vice Chair
[V & P Hydraulic Products](#)

Board Members At Large

Jack Brickner
[Planned Communities](#)
Shane Dawson
[Dawson & Myers](#)
Rex Gore
[Black Wing Shooting Center](#)
Dusty Hostutler
[Edward Jones](#)
Todd Irion
[Engineered Materials Systems Inc.](#)
Jen Knittle
[The Kleingers Group](#)
Maribeth Meluch
[Isaac, Wiles, Burkholder & Teetor, LLP](#)
Bill Morgan
[2K General Co.](#)
Zach Price
[TRIAD Architects](#)
Andy Wecker
[Manos, Martin & Pergram Co.](#)

Staff

Holly Quaine, President
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Safety Council Program Director
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Matt Carbary, Communications Mgr.
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Delaware, Ohio 43015

740-369-6221

Fax:740-369-4817

www.DelawareAreaChamber.com



**Delaware Area Chamber of Commerce
Business Education & Development Committee**

presents

Business Protocol for E-mail and Social Media *with*

Gere Jordan, [Holony Media](#)

R U S U R E U R R I T E - I N G O K ?

Tuesday, February 9, 2016, 7:30am–8:30am at the Chamber
32 South Sandusky Street, Delaware 43015

There is no charge to attend, but reservations ARE required to ensure seating

[Click here to register](#) or call 740-369-6221

or email dachamber@DelawareAreaChamber.com

Deadline to register is February 5, 2016



**DELAWARE AREA
CHAMBER OF COMMERCE**

**You are invited to attend a program of the
Delaware Area Chamber of Commerce**

presenting

Transit Columbus

with

Chris Hermann, Transit Columbus

Regional transit planning and how it could impact the Delaware area

Sponsored by



Thursday, February 18, 2016, 11:45am–1:00pm at [SourcePoint](#)
800 Cheshire Road, Delaware 43015

Cost includes a buffet lunch ~ Check-in begins at 11:45

Chamber members: \$15 Non-Chamber members: \$20

Deadline to register is February 15, 2016

Cancellations after February 15 and no-shows will be charged.

[Click here to register](#) or call 740-369-6221

or email dachamber@DelawareAreaChamber.com

February Business AFTER Hours

End your business day and join us for more networking on February 18 when we join our host, [The Winter Street Inn](#), 185 West Winter Street, Delaware 43015. Enjoy refreshments, food and networking. Bring lots of business cards to share. The event is held from 5:00pm–7:00pm. Please let us know you'll be attending. [Click here to register.](#)



Looking for product or service? Look to your fellow Chamber members first. The Chamber exists for and by its members– [check here](#) before you buy.

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Take your Chamber membership to the next level by investing in a sustaining membership*.

Sustaining members enjoy their choice of “naming rights” that comes with an a la carte component of opportunities for more exposure. Join the ranks of exclusive members. Questions? Call Holly or Sara today.

Delaware Area Chamber of Commerce Sustaining Member Packages

revised & effective 1-2016

Industry Exclusive Platinum Level \$5000*

- Recognized for twelve months as Platinum Level on Chamber website home page, newsletter, letterhead, staff email signature line, and event programs; banner ad on Chamber website home page for twelve months (\$2000 value)
- \$3000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

PLATINUM LEVEL: ONLY ONE PER INDUSTRY

Gold Level \$3000*

- Recognized for twelve months as Gold Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$2000: “a la carte: dollars applied to your choice of Sponsorship/Advertising Opportunities

Silver Level \$2000*

- Recognized for twelve months as Silver Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$1000: “a la carte” dollars applied to your choice of Sponsorship Advertising Opportunities

Bronze Level \$1000*

- Recognized for twelve months as Bronze Level in Chamber newsletter, as well as event programs (\$500 value)
- \$500: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

***Sustaining packages are purchased in addition to regular membership investment.**

[*Click here for ala carte details](#)

Ala carte dollars menu

Annual Dinner Sponsorship

Platinum Sponsor	\$2000
Gold Sponsor	\$1500
Silver Sponsor	\$1000
Bronze Sponsor	\$ 500

Golf Outing

Main Event Sponsor	\$1500
Lunch Sponsor	\$ 500
Hole Sponsor	\$ 125
Table Sponsor	\$ 125
Hole & Table	\$ 200

Clay Classic

Station Sponsor	\$125
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Leadership Delaware

Scholarship Sponsor	\$ 825
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Third Thursday with the Chamber

Luncheon Sponsor	\$ 125
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Monthly Newsletter

Full page	\$ 125
Half page	\$ 90
Quarter page	\$ 75
Eighth page	\$ 50

(Rate is per month. Choose 10 months and receive two additional months free. All ads are full color and hot linked.)

Annual Community Profile and Membership Directory

Advertorial (center spread)	\$2500
Inside front cover	\$1600
Outside back cover	\$2300
Inside back cover	\$1600
Full page	\$1100
1/2 page	\$ 900
1/4 page	\$ 550
1/8 page	\$ 350

All ads are full color and directory is linked on Chamber website. Rates effective for 2017 publication

Discounts may be available for early bird sales, new members and ad size upgrades.

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- + Chronic pelvic pain, including
interstitial cystitis
- + Shingles pain



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 **OhioHealth**
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New year brings celebrations



The new year brought new celebrations to Delaware County. On January 14th, [Mount Carmel Health Systems](#) opened MC Fitness and Health. The 50,000 square foot fitness center pairs fitness with an integrated approach to wellness. In addition to the state-of-the-art fitness center, the facility offers emergency care, rehab services, several medical specialties, imaging and more. The blessing of the building was followed by a weekend of open house for the public's first view into the building that State Route 23 motorists watched take shape.

[Catan's Craft Center](#) on January 21. They were invited inside to join the City of Delaware and the Chamber to welcome this fabulous new addition to South Sandusky in downtown Delaware. Known as the "old Kroger building", the space has been altered by this company, one that has been family-owned and operated since 1954. Pat Catan's calls themselves a craft and floral retailer, but that would be like saying Cabella's sells fishing rods. Both the "crafty" and "all thumbs" were both represented, amazed at the transformation, the variety of departments, the prices, and the staff that clearly loves being there— and as the City opened its arms wide to Pat Catan's, store manager Jerry McKnight got a little choked up as he shared his thoughts about the community just before he cut the ribbon. What a warm welcome from both sides of the cash register!



[Engineered Materials Systems](#) is a local, under-the-radar global formulator and manufacturer of adhesives, conductives and encapsulants serving the appliance, automotive, filter, lighting, medical and microelectronics markets. EMS president and Chamber board member Todd Irion watched his company grow over the past several years; so much, in fact, EMS had to occupy three buildings in the Delaware industrial park. With no existing facility large enough to house the entire business under one roof, he and his Japanese partners embarked on a project that culminated in a ribbon cutting and grand opening of their 64,000 square foot building. With the help of local developers and the City of Delaware, EMS broke new ground—literally— next to neighbors [Domtar Personal Care Division](#) and [NABI Parts LLC](#). Some two years in the making and still a little punch list left, EMS' \$4.5 m investment meant not only retaining 38 high tech jobs, but added an additional eight employees. EMS stands now as a cornerstone of the future industrial park that the expansion of Sawmill Parkway will initiate. Congratulations to Todd and all his staff and partners and congratulations to the City of Delaware for their commitment to retaining this quiet contributor to the community.

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A photograph of a swimmer in a pool, viewed from an underwater perspective. The swimmer is wearing goggles and is in the middle of a stroke, with water splashing around their head and arms. The pool lane lines are visible on the right side of the frame.

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EMERGENCY DEPARTMENT NOW OPEN



Have YOU signed up for auto-pay and received your FREE newsletter ad? What are you waiting for?

In response to a member survey, the Chamber has launched a new way to conveniently pay your membership investment. Members can choose to deduct the payment from bank account or credit card [securely stored offsite via Authorize.net](#). You'll also be able to opt in to the billing frequency of choice: monthly, quarterly or annually.

Auto pay must be set up at least 30 days prior to the month of your membership renewal date*.

You can sign up now, even if your renewal date is up to twelve months from today. Fill out the [Membership Investment Auto Pay Form](#). Bank account EFT is preferred to avoid credit cards that expire and interrupt the deduction.

Your banking/credit card account is secure; the Chamber renews its PCI compliance annually. Only *membership* invoices are eligible for this option. All other Chamber invoices remain due within 15 days. And remember that you can pay those online as well.

Members who sign up receive a free 1/8 page newsletter ad!

Call the office for format details or with help creating your ad.

So sign up today to make paying for your Chamber investment a snap. There are no administration or set-up fees.

* Don't know the month in which your renewal is due? Contact Sara at dachamber@DelawareAreaChamber.com.

Chamber's event cancellation policy

From time-to-time the Chamber has to cancel a planned event. Sometimes it's because the presenter has an un expected emergency, but usually it's because low registration doesn't justify asking a volunteer speaker to travel and for caterers to cook and set up a room for only a handful of attendees.

In those cases, we notify via email those who have registered for the event. Those who have not registered and show up at the venue will be inconvenienced and we apologize. Although we expect walk-ins at the event, we cannot predict how many there will be so we can't include that unknown number in our decision to hold or cancel an event. Often, had we known the number of unregistered walk-ins will attend, we would not have had to cancel the event.

We will not send a mass email about the cancellation of an event. At that point, we feel an obligation only to those who have registered. If you registered for an event, you will have received a reminder email, so there should be no question of whether or not you've registered.

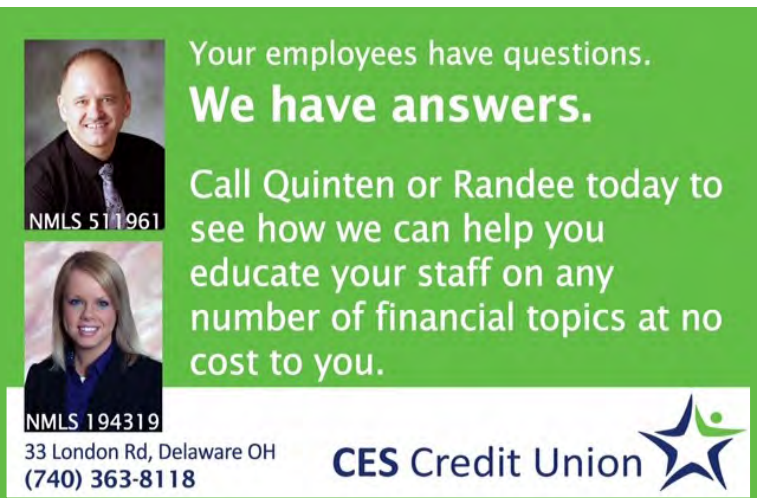
Please understand that holding events is planned around knowing who commits to attending. Often, walk-ins impact the

room set-up and the amount of food prepared. While we don't discourage walk-ins, we have no way of contacting them. If you find at the last minute that you can attend an event, call the Chamber the day before or the morning of the event to make sure your trip isn't wasted.

Bottom line: please register for events. Thank you!



Do you know...

...that as a member of the Delaware Area Chamber you may use the Chamber's conference room at no cost? The conference room sits 25 comfortably and has a screen, projector and Wi-Fi. Also on hand: podium, easel and white board. It's the perfect location for training, strategic planning or meetings you'd rather have off-site; for home-based members it a perfect place to meet your clients. We'll even supply coffee, water and soft drinks. And best of all, it's FREE. To schedule the room, contact Sara at 740-369-6221 or dachamber@DelawareAreaChamber.com




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Annual State of the City

Each January the Chamber's Third Thursday luncheon is generously presented by the City of Delaware and draws a full room of attendees who are not just curious but are impacted in one way or another by what they hear. Mayor Carolyn Kay Riggle and City Manager Tom Homan tag teamed again this year.

A look back at 2015 initiatives included a conversation about the new brand look adopted by the City which is used as the backdrop for the first stage of a wayfinding project. The clean lines of the new brand look is used to install strategically-located signs that direct to parking, municipal buildings, OWU and other high points in the community that make navigating easier. A new look and way finder signage has an image impact that far exceeds the cost of such a project.

Parks carry a lot of quality of life weight and the City has both improved and made new parks a priority. Blue Limestone Park with improvements that include a citizen-requested pickle ball court is only one example. Coming in 2016 is Veterans' Park— a dinosaur-themed splash park. Unlike the real creatures, dinosaurs and kids seem to have no hint of extinction and the park is no doubt going to cause a big "splash".

Delaware continues to draw visitors from outside the city as its reputation as the "Short, Short North to the North" grows. This reputation grew the interest of the World Triathlon Corporation who has chosen Delaware to host an Ironman 70.3 in August of this year. Also known as a Half Ironman, this is one of a series of long distance races organized by the WTC as a qualifier for the World Championship. The "70.3" refers to the total distance in miles (113.0 km) covered in the race, consisting of a 1.2-mile

(1.9 km) swim, a 56-mile (90 km) bike ride, and a 13.1-mile (21.1 km) run. When announced, 2500 participants register within 24 hours. With athletes from all over the country and the world, it is impossible to overstate what this will bring to and mean to the City.

The City purchased the Gazette building that sits next door to the City's offices and has plans to create an entrepreneurial center which would include co-working space, services, resources, mentorships, education, training in a grow-your-own economic development environment.

Several transportation projects in the near future will move traffic more efficiently. The City is very aware of the need for more east-west connectivity, but the cost of those projects are prohibitive for the city to embark on alone and will mean partnerships with the county, ODOT and MORPC.

[Please click here to see slides of the presentation.](#)

Thank you to the city leadership and staff for always making themselves available and for all they do to make this important Central Ohio community one that is progressive while still maintaining its charm.



Are YOU taking advantage of the FREE opportunity to list your sales and deals on the Chamber's website and newsletter???

HOT DEALS

is a value-added benefit that comes with your membership. You can post sales open to the public or Chamber-member discounts. And you can use the Hot Deals anytime all the time and change up your ads when you want to. Hot Deals are posted on the home page and linked on every page of the Chamber's website, visited over 6,000 times each month. They're also posted and linked in the Chamber's monthly newsletter which is distributed to over 900 recipients. And new Hot Deals are also automatically sent via email to over 300 who have signed up to receive new deals.

Hot Deals: what's keeping you from posting??

Call the Chamber and ask Sara how to log in and post your deals: 740-369-6221 or email her at dachamber@DelawareAreaChamber.com.

Check Out the Latest

HOT DEALS

from Chamber Members

Posting is FREE with your membership

- [25% OFF ALL COFFEE DRINKS—Something Sweet Coffee & Bakery](#)

Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members— [check here](#) before you buy.

Networking in the morning... Business BEFORE Hours

Is there a doctor in the house??? As a matter of fact there was. [Hometown Urgent Care & Occupational Health](#) hosted the BBH on a frosty January morning. Hometown opened to a Chamber ribbon cutting five years ago and continues to be the only facility of its kind on the east side of the City of Delaware. Located in Glenwood Commons (commonly known as “In front of Kohl’s”), Hometown is a walk-in urgent care facility that also serves as the employee pre-screen vendor of choice for many local businesses.



In addition to friendly administrative staff, the no-appointment-needed, 7-day-a-week clinic has a physician and physician assistant on premises. They also treat and manage Workers Comp claims, helping businesses lower their BWC premiums by getting employees better sooner and returning to work. And with nearly 25 locations throughout the state, Hometown is Ohio's largest provider of occupational health.

Thank you to account executive Scott Franklin, and Sales and Marketing Assistant Christina Leisure and their staff for their hospitality. [Click to view pictures.](#)



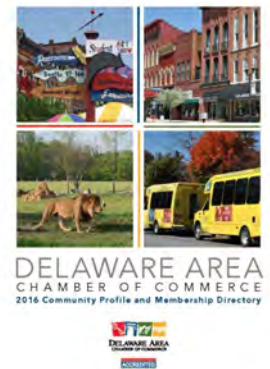
2016 Community Profile and Membership Directory

The 2016 publication of the Chamber’s annual Community Profile and Membership Directory should have been received by the primary contact of your membership. Another beautiful piece was created by [Gayle Holton Design](#), printed by [Performance Printing, Inc.](#), and help with photos came in part from [Delaware County Tourism Bureau](#) and the [City of Delaware](#).

Copies are mailed to the membership and distributed throughout the year to Chamber walk-in traffic, new mover packets, staff recruitment packets requested by Chamber members and in many venues in the county. We encourage you to contact us for quantities of the publication to display and distribute in your lobby. The publication is also linked on the Chamber’s website.

And please take note of the beautiful Chamber member ads within the publication. [Click here for a pdf format of the publication.](#)

Need hard copies to display at your business or distribute to your clients? Call the Chamber at 740-369-6221 and we’ll deliver. And watch for early bird ad sales campaign for the 2017 directory.



Massage Envy SPA

\$49⁹⁹ INTRODUCTORY 1-hour customized massage session*

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Business Advisors and
Certified Public Accountants

Mike Dickey, CPA
Shareholder

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Canton | 330.966.9400
Delaware | 740.362.9031

Elyria | 440.323.3200
Worthington | 614.781.6174
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**TRIVIA
NIGHT**

**LWV PRESENTS:
FEBRUARY TRIVIA FRENZY
AT THE BOGEY INN
FEB. 17 – 6:30 PM**



WHAT DO YOU KNOW ABOUT POLITICS?

**How about County Commissioners VS. Delaware City Council?
Or Delaware Chamber VS. Powell Chamber?
Or Olentangy Teachers VS. Delaware Hayes Teachers?**

**REGISTRATION FEE IS \$10 PER TEAM. TEAMS OF 3-5 PEOPLE. WHERE COULD YOU
HAVE THIS MUCH FUN FOR \$2??**

GET YOUR TEAM TOGETHER AND REGISTER NOW!

PLUS:

CASH PRIZES!

FOR THE TOP THREE TEAMS \$100/\$50/\$25

THE BOGEY INN HAPPY HOURS STARTS AT 3:30PM

\$1 Off on all drinks and ½ price appetizers.

So come right after work and be ready for the TRIVIA FRENZY at 6:30!

DID I SAY THE REASON FOR THIS CELEBRATION?

**The Delaware County League of Women Voters is celebrating the League's 96TH Birthday!
So, of course we will have cake to share between rounds of trivia!**

SO, FORM YOUR TEAM – BE SURE TO GIVE IT A NAME – AND SIGN UP ONLINE AT

**WWW.LWVDELAWARECOUNTYOHIO.ORG
LIMITED TABLES SO DON'T DELAY – SIGN UP TODAY!**

The Non-Profit Bulletin

This feature is a vehicle through which the Chamber's forty-some members that are governed by a board of directors can connect with those interested in serving in the community.



The Central Ohio Symphony located in Delaware is looking for additional trustees to join the current Board. The Symphony's mission is "Engaging the Community Through Music." The Symphony has developed a regional and national reputation for innovation and programming. The Symphony was awarded the Chamber's non-profit Quality of Life Award for 2016 and performs for more than 13,000 concertgoers each season.

The Board meets six times a year. Board members are expected to serve on a committee, contribute to the Annual Fund Drive and support and advocate for the Symphony. A variety of backgrounds and skills are welcomed. Information on board responsibilities are available to preview. Please contact Warren Hyer, Executive Director of the Central Ohio Symphony at whyer@centralohiosymphony.org or by phone at 740-362-1799.

Delaware Speech and Hearing Center

Mission: Caring connection to better communication for clients in Delaware and Surrounding Areas (speech language pathology and audiology services)

DSHC is looking for professionals who have served families of

children with special needs, medical background and/or experience in marketing in the Delaware area to serve on their board of directors.

General website: www.delawareshc.org

Contact: Bethany Moore, Executive Director, bmoore@delawareshc.org, 740-369-3650

Delaware General Health District

The Delaware General Health District serves the public health needs of the majority of Delaware County. The mission: The Delaware General Health District is dedicated to fostering, protecting, and improving the health and environment of our residents and communities.

Board members must be a resident of the district (all of Delaware County with the exception of Westerville, Dublin, and

Washington Township; preferably from a township or village, but would consider a resident of Delaware or Powell.

Length of term: Five year terms, but one of the vacancies will be to fill an un-expired term.

General website: www.delawarehealth.org

Board website: www.delawarehealth.org/board.cfm

Contact: Shelia L. Hiddleson, RN, MS Health Commissioner shiddleson@delawarehealth.org or 740-203-2002

HelpLine of Delaware & Morrow Counties

For 45 years, HelLine has worked to connect people in the moments that matter: knowledge and skills to prevent suicide and end relationship/sexual violence; support in coping with a life crisis 24/7; resources in the community to improve and restore lives; volunteer opportunities in the community for those who want to give back

HelpLine is governed by a volunteer Board of Directors who are the guiding body responsible for strategic direction, fundraising, and oversight of Executive Director who is responsible for the day to day operation of the agency. We ask that candidates either live or work in Delaware County. Length of term: Three years General website: www.helplinedelmor.org.

Contact information - Sue Hanson, Executive Director shanson@helplinedelmor.org 740.363.1835 ext 107.

Delaware County Habitat for Humanity is seeking candidates interested in serving on our Board of Directors. The Delaware County affiliate is part of Habitat for Humanity International and brings people together to build homes, communities and hope. We build and renovate homes in partnership with families in Delaware County who otherwise would not have access to safe, affordable housing. Habitat builds homes and sells them to qualified partner families who perform sweat equity work and pay for the home through interest free loans financed by Habitat. We offer a hand up, not a handout. Delaware County Habitat for Humanity has been in operation for over 25 years and has built over 50 homes.

We operate with a small full-time staff and a volunteer Board of Directors who are responsible for strategic planning, resource

development, financial oversight and ensuring that the affiliate is effectively fulfilling our mission. The board meets monthly on Saturday mornings. In addition to serving on the board, each board member is expected to serve on at least one operating committee.

We are currently seeking board members from Delaware County with diverse skills and backgrounds and a passion for our mission. We are particularly interested in members with background and experience in the legal profession, real estate, mortgage banking, accounting or home construction, but anyone that has an interest should contact us. If you are interested in being considered for a position on our board please send an email to volunteer@habitatdelawareco.org with a copy of your resume or contact us by phone at 740-363-9950. You can find out more information about us at <http://www.habitatdelawareco.org/>

Local OhioMeansJobs screens professional candidates for local employers

In an effort to find placement for the many candidates with mid- to high-level professional experience who live in Delaware County, **OhioMeansJobs** facilitates a program to assist both candidates and employers. Lona Helfrich, Workforce Specialist for the Ohio Department of Job and Family Services, has supplied the Chamber with a list of pre-screened professional applicants who are unemployed because of circumstances unrelated to their performance or work history. Below is a list of candidates' specialties and experience. If any of these look like they might fit your needs, contact Lona Helfrich at 740-398-5591 or Lona.Helfrich@jfs.ohio.gov.

Screened Candidates in Delaware County: Professional Candidates of the Month

Tina Osterman: Accomplished Executive Assistant offering advanced experience supporting top executives. A professional dedicated to making the lives of busy executives easier. Serve as an effective gatekeeper, prepare well-researched and accurate documents, manage busy calendars, and efficiently handle daily office tasks. Proficient user of MS Office (Word, Excel, PowerPoint, Access and Outlook). Type 75 WPM. www.linkedin.com/profile/public-profile-settings?trk=prof-o-ovw-public_profile-secondary

Tom Demko: Supply Chain Management and high-performing contract negotiator with legal and corporate experience. Procurement specialist experienced in analyzing supplier performance against agreed benchmarks. Skilled at planning, coordinating and developing strategic supply chain project initiatives designed to save time and money and increase profitability. TDemko614@gmail.com or (614) 582-1969 or <https://www.linkedin.com/in/TomDemko>

Tim Coan: Talent Acquisition Leader / Recruiting Director. Seasoned and accomplished search professional with senior level experience in all phases from assessment to on-boarding. Highly articulate and persuasive leader with a sincere passion and proven track record of partnering to assure success. Hands on contributor with the ability and desire to facilitate change. <http://www.linkedin.com/in/timcoan>

Thomas C. Giere Co-Owner and Managing Partner of a company selling Medical Devices for over 20 years, with Sales Reps located throughout the Midwest. Recently took advantage of an opportunity to sell our company, and currently searching for my next role. Primary functions included hiring, training and managing the sales force to ensure we met or exceeded our quotas and goals, along with building and maintaining relationships with our manufacturing partners, which included GE Healthcare, Philips Electronics and the Chattanooga Division of DonJoy Orthopedic. Experience communicating with Senior Management for those companies regarding our mutual growth. LinkedIn Profile: <https://www.linkedin.com/in/tomgiere>

If you are looking for a Professional Level candidate interested in working in Delaware County please contact Lona Helfrich with the State Office of Workforce Development at Lona.Helfrich@jfs.ohio.gov or at 740-398-5591.

Share your news

New staff? New product line? Industry recognition? Tell us what's going on in your business so that we can share it with our membership. Call us at the Chamber at 740-369-6221 or e-mail your news to hquaine@DelawareAreaChamber.com

Looking for product or service? Look to your fellow Chamber members first. The Chamber exists for and by its members— [check here](#) before you buy.



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For a list of Anthem-authorized Chamber member agents, call the Chamber at 740-369-6221 or [Click Here](#)

Leadership Delaware Class of 2016 Social Services, Volunteerism & Boardmanship Day

Newsletter Editors: Kayla Lemaster, Lisa Lajunesse, Mindy Rich, Jeff Paetz, & Jim Cornnett

Session Facilitators: Suzanne Pingry ‘06, Kerri Robe ‘08, Laurie Thuman ‘07,
Peggy Kroon Van Diest ‘12, Bethany Moore ‘15

The focus of the January meeting was social services, volunteerism, leadership and boardmanship. Winter was in full swing, so we stayed inside at the [Delaware Area Career Center](#) for the day—we heard no complaints about that!

Our morning session was an introduction to the innumerable social service agencies available in Delaware County. This included a group scavenger hunt under the direction of Laurie Thuman and Peggy Kroon Van Diest. After splitting the class into small groups, we read scenarios about people in need. We then had to identify the appropriate social service agency that could assist them. After visiting the various booths, we went over the assignment and the social service agency most likely to help the individual was identified. It became apparent during this exercise that [Delaware County](#) has a lot of social service resources and they are a vital part of our community.

In the next session, Bethany Moore ([Delaware Speech & Hearing](#)) facilitated an activity in which she shared a scenario that involved a family accessing multiple social service agencies

within Delaware County. As she read the scenario, yarn was strung from agency to agency. At the conclusion of the activity, it was apparent that families seeking help often have to contact many different agencies. This can result in a lot of travel and coordination for the family but it also enforced the variety of services available.

Following this was a discussion on how we can support these agencies and their various funding. Each agency receives different types of funding - everything from levy's, grants, Medicare and Medicaid, donations, fundraisers, Federal and State Funds, tax dollars, etc.

Continued on next page



Leadership Delaware Class of 2016

Aric Arnett
[Sarah Moore Community](#)
Jason Banium
[Preferred Benefits Services Agency, Inc.](#)
Suzanne Binau
[Delaware County Foundation](#)
Jim Cornett
[Alpha Group of Delaware](#)
Jenna Eaves
[2K General Co.](#)
Brad Ebersole
[Consolidated Electric Cooperative, Inc](#)
Karen Ferrell
[Delaware County Board of Developmental Disabilities](#)
Kelsey Fox
[United Way of Delaware County](#)
Scott Fraker
[Maloney + Novotny](#)
Steve Gorman
[SourcePoint](#)
Jen Keagy
[Delaware General Health District](#)
Bill Hall
[Family Financial of Central Ohio](#)
Misty Hayden
[First Citizens National Bank](#)
Kris Hodge
[Delaware County Board of Developmental Disabilities](#)
Travis Irvan
[Delaware General Health District](#)

Stephanie Jebode
[Maloney + Novotny](#)
Gere Jordan
[Holony Media](#)
Sabra Kershaw
[Wesbanco Bank](#)
Angie Kitchen
[Fidelity Federal Savings & Loan](#)
Jen Koslow
[The Columbus Zoo & Aquarium](#)
Lisa Lajunesse
[Delaware County Board of Developmental Disabilities](#)
Kayla Lemaster
[Black Wing Shooting Center](#)
Jeff Manley
[Fahey Bank](#)
Ann McKenzie Teague
[Liberty Community Center](#)
Ryan Morgan
[Delaware Creative Housing](#)
Scott Ortman
[Byers Insurance](#)
Jeff Paetz
[Phoenix Environmental](#)
Carrie Rashleigh
[Delaware City Schools](#)
Heidi Reed
[Willow Brook Christian Communities](#)
Melinda Rich
[Delaware City Schools](#)

Teri Roberts
[Delaware County Bank](#)
Brad Schneider
[The Growth Coach](#)
Scott Schroeder
[OhioHealth](#)
Stephanie Scribner
[Delaware County - Family & Children First Council](#)
Frederick Shanks
[Domtar Personal Care Division](#)
Debbie Sonner
[Delaware County Board of Developmental Disabilities](#)
Doug Stewart
[City of Delaware Fire Department](#)
Pam Taylor
[Delaware County District Library](#)
Erin Teets
[Delaware County Convention & Visitors Bureau](#)
Joseph Uher
[Delaware City Schools](#)
Mike White
Marion Technical College
Doyle Whited
[Del-Co Water Co.](#)
David Wiseman
[Delaware County Sheriff's Department](#)
David Wolf
[Del-Co Water Company, Inc.](#)

Leadership continued

Next on the agenda was learning from Barb Lyon about the 2015 Community Needs Assessment conducted by the [United Way of Delaware County](#). In March 2014, the United Way collected feedback from the community as a whole and emailed 4,952 donors, volunteers, and community leaders. This research indicated the most significant issues in Delaware County include: heroin and opiate abuse, access to mental health services, food insecurity, families in constant crisis, mentorship opportunities for youth and young adults, and lastly, a lack of transportation. With these findings, United Way staff and volunteers are working to develop collective impact strategies to address the needs identified and will call upon the citizens and agencies to make it happen.

After a tasty taco bar lunch, Suzanne Pingry with [Connections Volunteer Center](#) talked with us about how they engage people in meaningful volunteer experiences. Volunteer opportunities range from, helping the homeless at A Place of Warmth at Zion, to delivering Meals on Wheels through [SourcePoint](#), to being an usher at the [Central Ohio Sympho-](#)



[ny](#). There are a variety of ways to help our community and volunteers are always needed! Their website, www.ConnectionsVolunteerCenter.org, has more information on how your volunteer opportunities can make a difference in Delaware.

The last discussion of the day was provided by Chamber President Holly Quaine.

She provided insight into the challenges and responsibilities of boardsmanship. The big takeaway was if you have an opportunity to serve on a board, make sure you are the right fit for the board--and the board is the right fit for you.

[Click here for photos of the day.](#)



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More than 900 readers at over 400 businesses receive our electronic monthly newsletter. The newsletter is also linked to and archived on our website for even more exposure. Using the Chamber newsletter to reach hundreds of customers is a terrific value. All ads are in full color and should be sent electronically in either a Publisher, png, jpeg or PDF format **ONLY** by the 20th of the month for placement in the next month’s edition. **And if you prepay for 10 months, you’ll receive two additional months of the same size ad FREE!** Email your ad to hquaine@DelawareAreaChamber.com

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Quarter page	5.25” h x 4” w	\$ 75
One-eighth page**	2.62” h x 4” w	\$ 50

* vertical only **horizontal only

Chamber Referral Buck\$\$...

..is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You’ll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal.

***The more we are, the stronger we are. Working together....
It’s Good for Business!!***

Having trouble clicking newsletter links?

If you have been having difficulty accessing links from the electronic newsletter, you may need to try the “mobile” version. Smartphone, tablet, and Google Chrome users should use the alternative version of the newsletter, available from the newsletter email or found right below the main newsletter link from our newsletter webpage. Let us know of any other newsletter issues by contacting Sara at 740-369-6221 or email at dachamber@DelawareAreaChamber.com.

Your Chamber membership: True or False?

- The Chamber receives several requests each year for goods or services provided in our community and recommends Chamber member businesses. The Chamber encourages members to supply the office with their brochures for display at no charge. **FALSE!** The Chamber receives *hundreds* of requests each year by phone, email and in the Chamber office.
- Free for the asking is a prescription discount card that you can distribute to all your employees. **TRUE!** There’s nothing to sign; no charge to distribute or to use; accepted at all the big chain pharmacies; and the discount is often a bigger savings than the co-pay. Look like a hero to your staff and contact Sara today: 740-369-6221 or dachamber@DelawareAreaChamber.com
- The Chamber’s conference room may be reserved at a very reasonable cost to Chamber members. **FALSE!** The conference room sits 25 comfortably and has a screen, projector and Wi-Fi. Also on hand: podium, easel and white board. It’s the perfect location for training, strategic planning or meetings you’d rather have off-site; for home-based members it a perfect place to meet your clients. We’ll even supply coffee, water and soft drinks. **And best of all, it’s FREE.** To schedule the room, contact Sara at 740-369-6221 or dachamber@DelawareAreaChamber.com

Happy
Valentine's
Day



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Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members— [check here](#) before you buy.



OPEN HOUSE

Saturday & Sunday
February 20 - 21, 2016
12 - 4 pm

2690 Stratford Road ♦ Delaware, OH 43015
(also known as Garth's Auction Barn)

Come celebrate the official opening of
The Barn at Stratford, The Delaware
County Historical Society's new event venue!

Enjoy refreshments and take a tour of the 1820s
Meeker Homestead and the 1840's **Barn at Stratford**
with hand-hewn beams.

For more information, visit
<http://www.thebarnatstratford.org>
or call 740-369-3831.

THIS EVENT IS FREE AND OPEN TO THE PUBLIC.

Reinvesting Members

[Absolute Impressions Inc.](#)
[Buckeye Ready-Mix LLC](#)
[Bun's Restaurant & Bakery](#)
[Dawson & Myers LLC](#)
[Delaware County Community Market Corporation](#)
[Delaware County Fair](#)
[Douglas W. Warnock Co., LPA](#)
[Edward Jones- Dan Jay, Financial Advisor](#)
[Heart of Ohio Homeless Shelter](#)
[Hetter Heating & Cooling](#)
[Inno-Pak, LLC](#)
[Kenwel Printers, Inc.](#)
[Kleingers Group, The](#)
[Liberty Casting Company](#)
[Manter Consulting](#)
[Methodist Theological School in Ohio](#)
[Middlefield Banking Company, The](#)
[Miller, Rozella](#)
[Mount Carmel Health System](#)
[National Lime & Stone Company](#)
[Ohio State University Wexner Medical Center-
Lewis Center-Primary Care, The](#)
[Planned Communities, Inc.](#)
[Polaris Fashion Place](#)
[Showplace, Inc.](#)
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[Smith-Feike-Minton Insurance](#)
[Telhio Credit Union](#)
[Trimble Insurance Agency, Inc.](#)

Welcome New Members

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February Calendar

HR Council

Wednesday, February 3
8:30am
Chamber office

B.E.D. & Breakfast

Business Protocol for Email
and Social Media
Tuesday, February 9
7:30am- 8:30am
Chamber office
[Click here for details](#)

Safety Council

Delaware Area Career Center
Tuesday, February 9
11:30am-1:00pm
[Click here for details](#)

Leadership Delaware

Government Day
Thursday, February 11

Happy
Valentine's
Day

Workforce Development, Education & Community task force

Friday, February 12
8:00am
Chamber office

Board Meeting

Wednesday, February 17
7:30am
Chamber office

Joint meeting of Infrastructure & Business Development task forces

Thursday, February 18
Chamber office

Third Thursday luncheon

Transit Columbus
Thursday, February 18
SourcePoint
11:45-1:00pm
[Click here for details](#)

Business AFTER Hours

Thursday, February 18
The Winter Street Inn
5:00-6:30pm
[Click here for details](#)

Admin Council

Thursday, February 25
9:00am
Chamber office

SAVE THE DATES

Thursday, June 2, 2016
Annual Golf Outing
Details TBA

Friday, October 14, 2016

Annual Clay Classic
Details TBA

Thursday, February 2, 2017

Chamber Annual Dinner

[Click here to visit the chamber's
interactive calendar of events](#)

External training opportunities

Remember that up to two of your 10-meeting requirement can be substituted by external trainings. BWC offers an abundance of courses that fit your company's needs. (Please note that webinars do not count for credit.) Check out their training center online [here](#). [Click here for the list of courses offered in Columbus for FY16](#). Courses near the end of the fiscal year in June always fill up fast so plan ahead: schedule your courses now to ensure seating.

If you have any questions regarding what counts for credit, contact Sara at the Chamber at 740-369-6221 or


dachamber@DelawareAreaChamber.com

Semi-Annual Reports

Second half of 2015 semi-annual report is due **January 15th**. Click [here](#) for the report instructions and [here](#) for the form. Contact Sara at the Chamber at 740-369-6221 or email dachamber@DelawareAreaChamber.com if you have any questions or need assistance filling out the form.

The semi-annual report data includes:

- most recent date of injury resulting in a day or more away from work;
- average number of employees;
- average hours worked;
- number of injuries resulting in a day or more away from work;
- number of days away from work.

 The Occupational Safety and Health Administration (OSHA) is seeking public comment on an updated version of its voluntary Safety and Health Program Management Guidelines (OSHA-2015-0018).



[Information for Reviewers](#)



Review the [Safety and Health Program Management Guidelines](#)



Submit comments to www.regulations.gov
All comments must be received by February 15, 2016

Upcoming Meetings:

February 9, 2016

[Injured Employee Care and Collaboration: Presentation and Panel Discussion](#)

*Presented by: Dr. David Kessler, **CompManagement Health Systems**; Dyann McDowell, Training Marbles, Inc; and Steven A. Taylor, **OhioHealth***

Enhanced Care Model, Drug-Free Workplace, and Claim Party Collaboration & Communication are the topics we'll touch on followed by a panel discussion and q&a session.

Save the Dates:

March 10th: Marion Area Safety Council: Health & Wellness Series: Understanding Addiction

May 5th: Marion Area Safety Council: Health & Wellness Series: Weekend Warriors Strains and Sprains

May 10th: Annual Awards meeting

June 14th: 3rd Annual Health & Wellness Fair



[Click here](#) for BWC's e-newsletter!

Safety Council

Calendar

•[Injured Employee Care and Collaboration: Presentation and Panel Discussion](#)

Tuesday, February 9, 2016

RSVP by contacting Safety Council Program Director Sara Vaught at dachamber@DelawareAreaChamber.com or by calling 740-369-6221. Unless otherwise noted, all Safety Council meetings are held at 11:30 am at the [Delaware Area Career Center](#), South Campus, 4565 Columbus Pike, Delaware, 43015.

Safety Council

Reminders

- Don't forget to sign in *at every meeting* and check the box if you are a CEO.
- January's meeting was meeting number 7 for FY16.
- Turn in your semi-annual reports: due January 15, 2016– The information you provide is very important– if you haven't already, please still submit your report.