



CAPABILITY STATEMENT

April 2017

Business Overview

KPN Health is a premier Healthcare IT Solutions firm with solutions that improve Quality of Care for lower cost and enhance revenue with its solution sets. KPN also provides advisory services that assist clients to anticipate and navigate policy and regulatory changes that affect operations, performance and profitability.

KPN is dedicated to helping clients embrace the unprecedented challenges and changes associated with Repeal and Replace of the Affordable Care Act, and providing products, services and solutions that help its clients outperform competition.

KPN draws from the broad experience and expertise of its senior management team, staff and advisors to efficiently deliver the business and operational aspects of Healthcare to a wide range of physician groups, Hospitals, Accountable Care Organizations and other Healthcare entities, Institutions and Organizations.

KPN Health's Statement of Purpose

To deliver comprehensive Innovative Solutions that improve care, reduce cost and enhance revenue to a wide range of providers and Healthcare Organizations.

KPN Optimize™ Platform Description

Platform as a Service (PaaS). PaaS is a complete development and deployment environment in the "Cloud", with resources that enable us to deliver everything from simple cloud-based apps to sophisticated, cloud-enabled enterprise applications. Our clients purchase the resources they need on a pay-as-you-go basis and access them over secure Internet connections.

Analytics/Intelligent Solutions. Tools provided as a service with PaaS allow KPN to analyze and mine customer data, find insights and patterns and predict outcomes that improve health forecasting, product design decisions and other Healthcare business decisions.

KPN Optimize™ Platform Summary

- Experts in Data Extraction, Standardization and Aggregation across multiple EHRs
- Clinical Decision Support Module
 - Point of Care Report
- Quality Performance Module for Managing Steward Driven Quality Metrics.
 - Drill Down Capability by:
 - * Patient
 - * Provider
 - * Location/Practice
 - * Organization
- Transitions of Care Module
- Qualified Clinical Data Registry
- 2017 MACRA/MIPS Submission
- Quality Reporting Advisory

Target Markets:

- Accountable Care Organizations
- Clinically Integrated Networks
- Hospitals
 - * Rural
 - * Profit
 - * Non-Profit
- Primary Care Practices
- Specialty Practices

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Suite 815
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KPN's Key Differentiator

Core expertise is its ability to extract, aggregate and manage clinical & financial data from diverse multiple sources; then use the data in a meaningful & actionable way to reduce costs & improve care.

Healthcare is Having to Constantly Adapt

Anticipate. Adapt. Apply

Anticipate

KPN has subject matter experts who assist Organizations to understand and navigate the dynamically changing Healthcare environment.

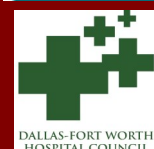
Adapt

KPN provides the delivery of clinical tools; driven by IT solutions; incorporating business best practices.

Apply

KPN marshals and delivers diverse professional resources and expertise to targeted objectives and outcomes.

Certifications



Associate Member





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Customers

Parkland Health & Hospital System

5201 Harry Hines Blvd.
Dallas, TX 75235

Contact Name: Sue Pickens
Contact Email: sue.pickens@phhs.org

KPN Health has Successfully Provided the Following Services for the Years of 2014, 2015 and 2016.

- Complete Data Extraction from EPIC (Clarity) EMR/PMS Single Database
 - * Successful Submission to CMS (Medicare Part B) for 540 Multi-Specialty Providers
 - * Quality Metrics Engine Producing Output on 25 Clinical Quality Measures
 - * Quality Metric Dashboards Used to Manage and Track Patient Outcomes & Assessment of Provider, Location & Organization Performance
 - * Quality Reporting & Quality Outcome Advisory Services

Triad Healthcare Network (THN) / Moses Cone Health System (MCHS)

200 E. Northwood Street
Greensboro, NC 27401

Contact Name: Steve Neorr
Title: Executive Director
Contact Phone: 336-832-6245
Contact Email: steve.neorr@conehealth.com

Triad Healthcare Network ("THN"), Next Generation ACO Model ("NexGen"); an Accountable Care Organization ("ACO") located in Greensboro, North Carolina.

- Complete Data Extraction from 1,600 Physicians using 30+ different EMR Systems within the THN ACO; the largest of which is the EPIC System used by Cone Health, the Governing Entity of THN.
 - * Complete Data Aggregation of 30+ Different EMR Systems
 - * Claims Data Integration & Aggregation With EMR Data
 - * Provider & Patient Master Indexes
 - * Successful Group Reporting of Quality Outcomes to CMS
 - * Quality Metric Dashboards Used to Manage & Track Quality Outcomes & Assessments for Various Quality Programs Tied to Risk Contracts
 - * Medicare Advantage; Employee Plans; Commercial Plans; Traditional Medicare
 - * Successful Integration of KPN Optimize™ Platform Into the ACO's Functional Workflow

Chesapeake Urology, P.A.

25 Crossroads Dr., #306
Owings Mills, MD 21117

Contact Name: Barry Oursler
Title: Director, Clinical Business Systems
www.chesapeakeurology.com

Chesapeake Urology Associates, a 100+ Physician Urology Practice; located in Owings, Maryland with a Single Source EMR (Allscripts).

KPN Provided Services :

- Complete Data Extraction from AllScripts EMR/PMS Single database
 - * Successful Submission to CMS (Medicare Part B) for 100+ Physicians
 - * Clinical & Practice Metric Integration Strategy
 - * 2017 MACRA/MIPS Year-Round CMS Submission Partner

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Client Testimonials

"We are huge KPN Health fans. KPN Health knows government incentive programs as well or better than anyone. They keep us informed, always deliver on their promises well ahead of schedule, and never disappoint."

-Lucien W. Roberts, III, MHA, FAC-MPE, Administrator, Gastrointestinal Specialists, Inc.

"Planning for the future needs of physicians, KPN Health's suite of software solutions and services are designed to meet these changing needs."

-Ed Bujold, MD, FAAFP

"We received outstanding services from KPN during the moment of stress in selecting a company to submit PQRS data. I can't thank KPN Health enough for all the education, reassurance, successful PQRS data submission, and holding my hand through 'crunch time'."

-Stacy Brothers, FNP, Administrator, Lubbock Urology Clinic