



CAPABILITY STATEMENT

May 2018

KPN's Corporate Overview

KPN focuses its efforts on accelerating the growth of solutions sets which deliver industry acclaimed data management capabilities to both administer and measure clinical and financial performance metrics. Our innovative technology and product capabilities create extraordinary value in the delivery of quality healthcare for less cost. KPN is concentrated on providing its services and solution sets to the private sector.

KPN is dedicated to helping clients embrace the unprecedented challenges and changes associated with Repeal and Replace of the Affordable Care Act, and providing products, services and solutions that help its clients outperform competition.

KPN draws from the broad experience and expertise of its senior management team, staff and advisors to efficiently deliver the business and operational aspects of Healthcare to a wide range of physician groups, Hospitals, Accountable Care Organizations and other Healthcare entities, Institutions and Organizations.

KPN's Vision

To become one of the most highly respected and valued providers of information technology products and solutions to the healthcare industry.

KPN's Key Differentiator

Core expertise is its ability to extract, aggregate and manage clinical & financial data from diverse multiple sources; then use the data in a meaningful & actionable way to reduce cost & improve care. KPN understands how to successfully share information across and within organizations no matter the EHR platform/structure.

KPN Optimize™ Platform Description

Platform as a Service (PaaS). PaaS is a complete development and deployment environment in the "Cloud", with resources that enables KPN to deliver simple cloud-based apps or sophisticated, cloud-enabled enterprise applications. KPN's clients purchase the resources they need on a pay-as-you-go basis and access them over secure Internet connections.

Analytics/Intelligent Solutions. Tools provided as a service with PaaS allow KPN to analyze and mine customer data, find insights and patterns and predict outcomes that improve health forecasting, product design decisions and other Healthcare business decisions associated with financial performance and risk.

- 2017-2018 MACRA/MIPS Submission
- Clinical Decision Support Module
 - Point of Care Report
- Experts in Data Extraction, Standardization and Aggregation across multiple EHRs
- Qualified Clinical Data Registry
- Quality Performance Module for Managing Steward Driven Quality Metrics.
 - Drill Down Capability by:
 - * Patient
 - * Provider
 - * Location/Practice
 - * Organization
- Quality Reporting Advisory
- Transitions of Care Module

Target Markets:

- Accountable Care Organizations
- Clinically Integrated Networks
- Hospitals
 - * Rural
 - * Profit
 - * Non-Profit
- Primary Care Practices
- Specialty Practices

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Healthcare is Having to Constantly Adapt

Anticipate. Adapt. Apply

Anticipate

KPN has subject matter experts who assist Organizations to understand and navigate the dynamically changing Healthcare environment.

Adapt

KPN provides the delivery of clinical tools; driven by IT solutions; incorporating business best practices.

Apply

KPN marshals and delivers diverse professional resources and expertise to targeted objectives and outcomes.

KPN's Certifications



Associate Member





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Customers

Triad Healthcare Network Accountable Care Organization (THN)

200 E. Northwood Street
Greensboro, NC 27401

Contact Name: Crystal Pike
Title: Manager, Quality Performance & Clinical Informatics
Contact Phone: 919-548-4262
Contact Email: crystal.pike@conehealth.com

Triad Healthcare Network, a Next Generation ACO Model ("NexGen") located in Greensboro, North Carolina, generated shared savings in 2016 in the amount of \$10,735,910.

Comprehensive and accurate Data Extraction from 1,600 Physicians using 30+ different EMR Systems within the THN ACO; the largest of which is the EPIC System used by Cone Health, the Governing Entity of THN.

- Claims Data Integration & Aggregation With EMR Data
- Complete Data Aggregation of 30+ Different EMR Systems
- Provider & Patient Master Indexes
- Quality Metric Dashboards Used to Manage & Track Quality Outcomes & Assessments for Various Quality Programs Tied to Risk Contracts
 - * CMS NEXGen
 - * Traditional Medicare
 - * Medicare Advantage Plans
 - * Commercial Plans
- RAF and HCC Identification and Calculation at the Patient/Provider Point of Care
- Successful Integration of KPN Optimize™ Platform Into the ACO's Functional Workflow
- Successful Group Reporting of Quality Outcomes to CMS for the NEXGen population

Health First Medical Group, LLC

6450 Highway 1
Rockledge, FL 32955

Contact Name: Rebecca Barto
Contact Email: Rebecca.Barto@health-first.org

Services Provided by KPN:

- Access to KPN Optimize™ Quality Performance Module exceeding CMS's minimum requirements of four feedbacks per year
- CMS 2017 MACRA/MIPS Year-Round CMS Submission Partner (500+ providers)
- CMS Quality Measure Selection
- Data Extraction with custom connector build to Health First Medical Group's multiple EMRs

HNI Healthcare

7500 Rialto Blvd, Building 1; Suite 140
Austin, TX 78735

Contact Name: Merced Gonzales
Title: Chief Information Officer & Chief Technology Officer
Contact Email: merced.gonzales@hnihc.com

Services Provided by KPN :

- Bi-directional data exchange:
 - * Calculation of RAF
 - * HCC categorization
 - * Identified missed coding opportunities containing detailed quality justifications / recommendations
- Clinical Metric Integration Strategy (vitalsigns) for:
 - * Hospitalists
 - * Intensivists
 - * Anesthesiologists
 - * Post-Acute Care
- CMS 2017 MACRA/MIPS Year-Round CMS Submission Partner (300+ providers)
- CMS Quality Measure Selection
- Data Extraction with custom connector build to HNI Healthcare software; vitalsigns

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Client Testimonials

"... data acquisition {from provider EHRs} directly affects our payments for gap closures from CMS through Triad Healthcare Network (literally several millions of dollars) and is mission critical. Data in the KPN Optimize™ Point of Care (POC) Report is used by every primary care provider on every patient, every day. Therefore, the clinical significance of this data cannot be overestimated."

-James Weissman, MD, Triad Healthcare Network

"Planning for the future needs of physicians, KPN Health's suite of software solutions and services are designed to meet these changing needs."

-Ed Bujold, MD, FAAFP

"We received outstanding services from KPN during the moment of stress in selecting a company to submit PQRS data. I can't thank KPN Health enough for all the education, reassurance, successful PQRS data submission, and holding my hand through 'crunch time'."

-Stacy Brothers, FNP, Administrator, Lubbock Urology Clinic

"We are huge KPN Health fans. KPN Health knows government incentive programs as well or better than anyone. They keep us informed, always deliver on their promises well ahead of schedule, and never disappoint."

-Lucien W. Roberts, III, MHA, FAC-MPE, Administrator, Gastrointestinal Specialists, Inc.