

Guilford Group Case Study



Welborn Baptist Foundation NConcert Grant Management System

The Welborn Baptist Foundation is a private health conversion foundation created in 1999. WBF provides \$3 - 4 million in grants annually in a fourteen county region in Southwestern Indiana, Southeastern Illinois, and Western Kentucky.

Overview

Guilford Group has built a web-based grant management system for this large mid-western grant making organization. The application helps grant makers rank the viability of grantee health through a series of scored questionnaires. ‘



Welborn Baptist Foundation

The results of the self-service questionnaires were a significant reduction in paperwork and a consistent and more reliable algorithm to rank grantees. Based on the successful development and deployment of the original grant maker application, Welborn Baptist has recommended our product to other grant maker organizations as well.



