



## Wyckoff Associates, LLC

### **SUCCESSFUL TREND TRADING IN ALL TIME FRAMES USING THE WYCKOFF METHOD: IDENTIFYING AND PROFITING FROM INSTITUTIONAL CAMPAIGNS**

#### **Workshop Outline: August 19, 2016**

**8:30 - 8:45 a.m. - Introductions**

**8:45 - 9:30 a.m.**

**Presenter: Dr. Hank Pruden**

**Theme: Richard D. Wyckoff and his Method of Trading and Investing**

- Introduction to Wyckoff – trader, broker, and originator of key tenets of technical analysis
- Learning “the real rules of the game” from Jesse Livermore and other big traders
- Anticipating market direction by decoding the intentions of the “Composite Operator”
- Educating retail traders and investors to trade in harmony with the Composite Operator
- Extending Wyckoff’s legacy – Bob Evans and his practical trading metaphors
- Refining the Wyckoff Method after Evans

**9:30 - 10:30 a.m.**

**Presenter: Bruce Fraser**

**Theme: Campaigning in Harmony with the Institutions (the Composite Operator) - Part I**

- Discussion: the Art of the Campaign
- Setting the goal: Visualizing what you want to achieve.
- Achieving absolute and relative performance mastery.
- Market Structure: Understanding and organizing the stock market to meet your goals.
- Tools: Identifying and capturing the data you need to meet your portfolio goals.

**10:30 – 10:45 a.m. -- Break**

**10:45 – 12:00 p.m.**

**Presenter: Bruce Fraser**

**Theme: Campaigning in Harmony with the Institutions (the Composite Operator) - Part II**

- Action steps: Filtering down into the very best ideas.
- Action steps: What to buy and when to buy.
- Mental state management steps for staying with the trend.
- Trend management:
  - Chart points for adding to your position.
  - When to reduce your position. When to sell.
  - Where to set stops.
- For traders: How to be a better trader by speculating in these trends.

**12:00 -1:00 pm – Lunch (on your own)**

**1:00 – 3:00 p.m.**

**Presenter: Roman Bogomazov**

**Theme: Wyckoff-based Trading Tactics for Institutional Trends**

- Trading in trending vs non-trending environments
- Review of points of entry in emerging and established trends
  - Wyckoff points of entry and their underlying logic
  - Additional points of entry
    - Stepping Stone consolidations
    - Thematic entries in leading and lagging stocks
- Review of stop-loss techniques and exit strategies
  - Wyckoff stop-loss technique: Pros and Cons
  - Exiting with a Wyckoff stop-loss
  - Other Wyckoff exit points: Buying Climaxes, Changes of Character, Signs of Weakness, Upthrusts and more
- High-probability entries in different time frames
  - Day-trades, swing trades and longer-term investments
- Examples of Wyckoff-based trading tactics in different time frames

**3:00 – 3:15 p.m. – Break**

**3:15 – 4:15 p.m.**

**Presenters: Roman Bogomazov and Bruce Fraser**

**Theme: Illustrative Case Studies of Wyckoff Trading Tactics**

**4:15 – 4:30 p.m.**

**Q&A Session with Roman Bogomazov and Bruce Fraser**