

Specialties & Areas of Expertise

Dr. Andrew Johnston provides leadership development, executive coaching, and organizational consulting services in corporate, educational, and non-profit contexts. As a trained counselor, seasoned leader and experienced teacher, Dr. Johnston's contributions are refreshingly pertinent and practical. Clients connect easily and deeply with him as he prepares them to increase their potential and inhabit it fully.

Dr. Johnston's clients come from many contexts including: **Corporate** (e.g. Bridgestone, CAT Financial, Ingram-Barge, MAPCO, Walgreens, Genesco, Quorum Health, etc.), **Non-Profit** (e.g. Coalition of 100 Black Women, Leadership Nashville, Phoenix Club, Gideons International, YMCA, Williamson Young Professionals, Naifeh Center etc.), and **Educational** (e.g. University of Georgia, Pepperdine University, Lenoir Rhyne University, University of Massachusetts, Lubbock Christian University, Wheaton College, Rutherford Co. Schools, Williamson Co. Schools, etc.)

Engagements vary according to clients' specific interests or needs. Areas of expertise include:

Leadership & Supervision

Supervision Skills	Stress Management
Motivation & Persuasion	Negotiation & Influence
Difficult Conversations	Leadership Skills
Managing Up	Storytelling
Innovation & Change Management	Trust & Credibility
Talent Management / Strength-Development	Visioning & Strategic Planning
Harnessing the Productive Power of Conflict	Project Management & Coordination
Personality & Performance	Building Believers Instead of Followers
Balance & Boundaries	Communication
Conflict Management & Resolution	Ethics & Decision Making

Performance & Capacity

Personality & Performance: DISC Assessment & Application	Customer Service
Personality & Performance: MBTI Assessment & Application	Performance Interventions
Clifton StrengthsFinder Assessment & Application	Human Capital Development: Discovering, Developing, Deploying Strengths
	Supervision Skills & Strategies

Organizational & Team Development

Type & Team Building: Talent and Team Development	Generational Differences
Roles and Group Dynamics	Collective Decision-Making
Organizational Perspectives: Structural, Symbolic, Human Resource, and Political	Organizational Dynamics & Political Leadership
Conflict Management & Team Development	Trust & Teambuilding
	Group Process & Collaboration Tools
	Building Buy-In, Shared Vision & Belief in Organization