



NWCH Construction Framework Relaunch Event

**NWCH: Future – Offering Solutions to
Public Sector Challenges**



Phil Cusack

Director – Capita Design Engineering and Management



Sir Howard Bernstein

Chief Executive – Manchester City Council



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Director – Capita Design Engineering and Management



**NWCH Construction Frameworks:
A Successful Start
2010 - 2014**

**John Finlay
NWCH Framework Manager**

The Past (1)

- **2010 - 2014 - 3 Frameworks – High, Medium, & Low Value**
 - £976m work value
 - 167 projects
 - 74 clients
- **Based on Latham / Egan / ‘Constructing Excellence’**
- **‘Policy through Procurement’** – National Procurement Strategy
- **Environmental / Social / Economic sustainability**
- **NWCH ‘commissioned’ by NWIEP in 2009 via MCC, based on MCC’s successful framework models**

The Past (2)

- **Much more than a construction delivery vehicle**
- **With a culture developed organically, NWCH has become a 'place' where like minded organisations can come together to do business based on collaborative working based on 'win-win' outcomes at both project and framework level**
- **Rapid, low cost, partner engagement process**
- **Project cost certainty via Target Cost / AMP contracts**
- **Absence of contractual claims**
- **High levels of satisfaction**

The Past (3)

- Consistent yearly rise in Client satisfaction, both ‘Service’ and ‘Product’, when UK averages declined
- Recognition of success resulted in NWCH receiving the 2014 ‘GO’ Excellence in Public Procurement ‘Team of the Year’ award, summarised as follows by the scoring panel
 - *“What impressed us most was the positive ‘can do’ culture and willingness to set aside agendas and differences to focus clearly delivering the task in hand. Most pleasing is that the outcome of all this teamwork is life changing opportunities for those who otherwise may have missed out ...”*
Grahame Steed, Senior Executive Officer (SEO), BiP Solutions

Government Office Procurement Award 2014: Team of the Year

