

# 8 Questions You Must Ask a Wedding Pro Before Booking Them

Hiring the right team is critical to pulling off your dream wedding, and it can also be quite stressful. But it doesn't have to be!

How do you find the right match for you? How do you know who to trust? Where do you go for advice? Here are some tools to work through the potential overwhelm, frustration and confusion.

## A few tips to finding the right pros for you:

- Do your homework. You'll get much more out of a meeting or conversation with a wedding pro if you do a bit of background research first.
- Meet with them. A face to face meeting is the best way to interview a potential wedding vendor. If not live in person, do a Google Hangout or Facetime meeting.
- Ask plenty of questions. Good vendors won't have any issue answering your questions and patiently helping you understand their processes.
- Listen and trust your instincts. Watch their body language, Are they confident and comfortable with their responses? Does anything feel off? If your gut is telling you something's not right, it probably isn't.
- Ask for references and check them. Call up both client and professional references. Check the internet for reviews, but don't let one bad review spoil your potential experience.

## Now that we've got our tips, here are 8 questions you should ask ALL of your potential wedding pros before booking:

- 1. How long have you been in business and how many weddings do you do per year?**
  - Your pros should have ample experience with weddings. Experience usually equals skill and quality.



# 8 Questions You Must Ask a Wedding Pro Before Booking Them

## 2. How much do you charge?

- Price is very often relative, especially once you factor in experience, reputation and expert skill. A pros' pricing is based on a number of factors, and usually the most talented professionals have a higher price tag because they are worth it.

## 3. How much is the deposit/retainer and what is the payment schedule like?

## 4. What specifically is included in that cost?

- Because everyone's service offerings vary, it is likely that you won't be able to compare each vendor apples to apples without doing a little figuring. The lowest price is not always the best deal. Be careful of choosing on cost alone.

## 5. What happens if I cancel? What happens if you cancel?

- Find out what happens if something goes wrong and one of you needs to cancel. Is any part of your payment refundable? Does the wedding pro have a back up plan if something happens to them?

## 6. Do you use a contract?

-If the answer is no, do NOT use them. A contract is designed to create clarity around your agreement, outline expectations on both sides, and protect both you and the wedding pro. It's also a good idea to preview the contract before signing. If you feel uncomfortable about any terms, don't sign it.

## 7. Are there any additional fees?

- Taxes, service chargers and travel fees can add up quickly. Make sure you understand exactly what is included and if there are any other fees you'll have to pay. This should be clearly defined in your contract.

## 8. Do you carry liability insurance?

- The answer you want to hear is Yes. It's a sign that this is a reputable business. Most fly by night operations don't invest in insurance. And if something goes wrong, a lack of proper insurance could leave you holding the bag.



## 8 Questions You Must Ask a Wedding Pro Before Booking Them

Once you've asked all these questions, and gotten the answers, you should feel much more confident in making a decision on your vendors. If you ever have concerns about a vendor, I definitely recommend reaching out to an experienced planner for reassurance, information or recommendations.

Happy Planning!



### About Jasmine Cianflone & This Moment Events

Guess what? Your wedding is not a competition. It's a celebration. If you're looking for someone to deal with tiny details, take the pressure off and set you free from wedding worries, I'm your girl!



If you're cool with being a princess on your wedding day, but more Leia, Merida, or Moana than Cinderella, you're in the right place. If you're ready to buck tradition and have a wedding that tells your story, with minimal fluff and frou-frou, we've got you. If you want a kick-ass party with all of the people you love and you want someone else to make it happen for you, we should totally talk.

My name is Jasmine Cianflone, and I'm the wedding logistics and event styling maven (and owner) of This Moment Events.

These days, when I'm not planning events or coaching my tribe of creative mompreneurs, you can find me doing yoga, reading a good book, or in my kitchen trying out a new recipe. I'm a mom to my three amazing kids Jacob, Benjamin, and Giada, and a wife to my handsome techie husband, Joe. My family is my greatest treasure. I believe that everyone can and should have access to the good life on their own terms- we just have to have the courage to go get it!

**So how can I help you celebrate today? Let's sit down together and discover the soul of your celebration and create another awesome chapter to your story. How much fun can we have exploring the possibilities for your wedding? It doesn't need to be hard, or overly stressful. Trust me! It's a huge help!**

**Email me at [hello@thismomentevents.com](mailto:hello@thismomentevents.com) or give us a call at 609-301-0136.**