



effective negotiation

DESCRIPTION

Participants develop a creative problem solving mindset to achieve and exceed their goals.

THE EXPERIENCE

We'll share the latest research-backed strategies in negotiation. Your team will engage in peer coaching, group discussion and guided role-play. Together, we'll find new ways to overcome objections and create more value.

OBJECTIVES

- ▶ *Get crystal clear on the fundamentals*
- ▶ *Adopt a consistent framework for building your strategy*
- ▶ *Put new skills to practice through guided mock negotiation*

ABOUT ASK FOR IT

Ask For It is a boutique communications training and consulting firm. Our mission is to foster confidence and inspiration in leadership and life.

Visit www.askforit.co to learn more.

ask for it 

learn at any level

"As someone with deep experience in negotiating contracts, I learned some negotiation strategies that I had never used.

Whether you are a novice negotiator or a seasoned veteran, you can benefit from Ask For It coaching when preparing to negotiate a deal."

— Shannon,
operations executive

request your custom quote

Visit www.askforit.co/contact today to schedule your complimentary intro call, or reach out directly to hello@askforit.co.