The Climate Solutions Collaborative (C2C)
A Partnership of Confluence Philanthropy and CREO Syndicate

2016 CLIMATE SOLUTIONS SUMMIT
Friday, March 11th | Cambridge, Massachusetts | The Charles Hotel

The Climate Solutions Collaborative

Achieving global carbon reduction targets requires tactical, large-scale investment. This in turn depends on extraordinary cooperation. The Climate Solutions Collaborative (C2C), a partnership between Confluence Philanthropy and CREO Syndicate, provides a safe and practical space for asset owners, and their managers and designees, to drive climate solutions through co-investment and strategic grantmaking in climate finance. Working group members make commitments to invest in climate solutions that measurably reduce emissions and support one another in deploying this capital through strategic thinking, resource sharing, and due diligence. Through successive meetings and community sharing, C2C makes the field of climate investing more connective, active, and effective.
2016 CLIMATE SOLUTIONS SUMMIT AGENDA

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<td>Keynote Address</td>
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<td>Climate Finance Gaps: Presenting a Variety of Perspectives on the Opportunities and Challenges Ahead</td>
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<td>Ensuring Energy Access through Impact Investing</td>
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<td>Finding the Right Accelerator to Kickstart your Early Stage CleanTech Investing with the US Dept. of Energy</td>
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<td>The Role of Asset Classes in Driving Climate Solutions: How to Find the Right Fit for Your Portfolio</td>
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<td>The Role of Philanthropy in Financing Climate Solutions with Climate and Energy Funders Group</td>
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2:15PM | Ballroom

CLIMATE SUMMIT WELCOME
- Dana Lanza, CEO, Confluence Philanthropy
- Jason Scott, Partner, Encourage Capital And Co-Founder, CREO Syndicate

2:30PM | Ballroom

KEYNOTE ADDRESS
- Rick Duke, Deputy Director, White House Office of Energy and Climate Change

3:00PM | Ballroom

PLENARY: THE ROLE OF PUBLIC-PRIVATE PARTNERSHIP IN DRIVING INVESTMENT IN CLIMATE SOLUTIONS
With economies worldwide growing rapidly, the concentrations of CO2 and other greenhouse gases (GHG) in the earth’s atmosphere have reached dangerous levels. The world economy is now estimated at $90 trillion USD and CO2 concentrations have reached 403.94 parts per million (PPM) as of May of 2015. Achieving global carbon-reduction targets requires tactical, large-scale investment. This in turn depends on extraordinary cooperation between the public and private sectors. With rising GHG levels, a significant increase in funding for climate-related investing and project finance is required to avoid the worst-case scenarios of climate change. However, many questions still remain unanswered about the most efficient methods to mitigate climate change, the sources for government spending, loans, and equity investments into such mitigations, and how the public and private sector will work together to finance this work. Please join us to learn from leading experts from the public and private sectors as we learn more about the obstacles and opportunities for collaboration.

Speakers:
- Aimée Christensen, Executive Director, Sun Valley Institute For Resilience And CEO, Christensen Global Strategies (Moderator)
- Christine Eibs Singer, Senior Advisor, Sustainable Energy for All Initiative
- Colin le Duc, Partner, Generation Investment Management
- Sanjiv Malhotra, Director, Clean Energy Investment Center, U.S Department of Energy
- Jim Rogers, Retired Chairman, Duke Energy Corporation

4:30PM | Rogers

CLIMATE FINANCE GAPS: PRESENTING A VARIETY OF PERSPECTIVES ON THE OPPORTUNITIES AND CHALLENGES AHEAD

Climate finance is a large, sprawling and unwieldy topic, with a definition far beyond energy generation or cleantech commercialization. This session will attempt to honor that complexity through the presentation of a variety of different perspectives, along with data released recently, on climate finance gaps, as well as the inherent opportunities that arise from them. The diverse panel will discuss their unique frames of reference as an early-stage cleantech private equity investor, a foundation investing in resiliency and infrastructure, a social sector consulting group who will reveal findings from a study recently completed on the role of philanthropy in climate finance, and a policy expert who will discuss clean energy data sharing as well as the role that philanthropy can play in emerging markets. The panel will provide insight from their unique lens into this broad challenge, explore overlap and opportunities, and engage in a robust audience dialogue on this challenging but important subject.

Speakers:
- John Balbach, Program Officer, MacArthur Foundation (Moderator)
- Jason Blau, Associate Principal, Redstone Strategy Group, LLC
- Rob Day, Partner, Black Coral Capital
- Rodney Overcash, Director, Credit Strategies, Margaret A. Cargill Philanthropies
- Ethan Zindler, Head of Americas and Policy, Bloomberg New Energy Finance

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4:30PM | Stratton
ENSURING ENERGY ACCESS THROUGH IMPACT INVESTING

The large-scale deployment of renewable, off grid technology has the potential to dramatically improve livelihoods in areas without reliable access to energy in a manner that is both socially responsible and environmentally sustainable. Doing so will require cooperation from a wide a variety of investors, development institutions, and service providers. Our panel will feature active investors and enterprises discussing recent transactions and highlighting best practices for collaboration. Leading solar home system distributors have recently succeeded in raising not only equity financing, but have begun to construct innovative off balance sheet financing vehicles and debt offerings to accelerate capital flows into the market. Our panel will explore the full range of financing tools that are being used in the market and how guarantees, PRLs, and grants are being used in parallel to catalyze some of these structures.

Speakers:
- Greg Neichin, Director, Ceniarth LLC (Moderator)
- Arjun Batra, Co-Founder & Head of Product, Lendable
- Amie Patel, Vice President, Alternative Investments & Manager Selection, Goldman Sachs
- Jeffrey Prins, Program Manager, DOEN Foundation

4:30PM | Ballroom
THE ROLE OF ASSET CLASSES IN DRIVING CLIMATE SOLUTIONS: HOW TO FIND THE RIGHT FIT FOR YOUR PORTFOLIO

Institutional investors seeking climate solutions related opportunities have historically faced limited and disparate options across asset categories. Public equity pure-plays have been thin and volatile, and private equity options have been mostly relegated to “cleantech venture capital” (with its mixed results and narrowly-defined strategy) and traditional power infrastructure project finance, which has also had returns challenges in today’s low-yield market environment. A comprehensive and integrated approach, however, is now increasingly possible. This session will discuss some of the options available to investors for putting capital profitably to work across asset categories, and will particularly discuss cross-category and new investment models that are emerging.

Speakers:
- Shelley Alpern, Director of Social Research & Advocacy, Clean Yield Asset Management (Moderator)
- Chris Larson, President and Chief Executive Officer, New Island Capital
- Steve Lydenberg, Partner, Domini Social Investments
- Reid Smith, Principal, Mercer

4:30PM | Agassiz
FINDING THE RIGHT ACCELERATOR TO KICKSTART YOUR EARLY STAGE CLEANTECH INVESTING

Rapidly developing and scaling low carbon solutions is essential to advancing the clean economy and addressing the climate challenge. But aspiring clean economy entrepreneurs often need support to bring their early stage innovations to market. Numerous incubators, accelerators, and other startup programs have emerged to provide this support, making the landscape increasingly robust, but also challenging for potential incubator investors and sponsors to navigate. Please join us for a critical discussion with innovators at the forefront of this growing space about what entrepreneurs need, the pros and cons of different models, and how to navigate investment opportunities focused on accelerating clean economy solutions.

Speakers:
- Nick Eisenberger, Managing Partner, Pure Energy Partners (Moderator)
- Danny Kennedy, Managing Director, California Clean Energy Fund
- Nicholas Parker, Managing Partner and Co-Founder, Global Acceleration Partners
- Pat Sapinsley, Managing Director of Cleantech Initiatives, NYU’s Tandon School of Engineering

4:30PM | Comstock
THE ROLE OF PHILANTHROPY IN Financing CLIMATE SOLUTIONS WITH CLIMATE AND ENERGY FUNDERS GROUP

This session will offer an overview and discussion of a variety of strategies that foundations can catalyze to help finance climate solutions. Jason Scott will discuss how climate financing strategies have evolved over time. Sharon Alpert will share her perspective as president of the Nathan Cummings Foundation. Ellen Dorsey will share The Wallace Global Fund’s amazing journey as a seed funder of the Divest/ Invest Movement and the important role of investment. Reid Detchon will discuss the range of policies and interventions to mobilize more finance for climate solutions, both internationally and within the U.S. Ample discussion will be an important component of this session.

Speakers:
- Jason Scott, Co-Managing Partner, Encourage Capital (Moderator)
- Sharon Alpert, President & CEO, Nathan Cummings Foundation
- Reid Detchon, Vice President of Energy and Climate Strategy, UN Foundation
- Ellen Dorsey, Executive Director, Wallace Global Fund

www.confluencephilanthropy.org
Join The Climate Solutions Collaborative (C2C)

We invite you to join the Climate Solutions Collaborative. With your support, we will see measurable progress in climate-related investing among foundations and family offices.

There is no designated forum in which impact investors and their managers can work together in an appropriately private and safe space to generate a comprehensive strategy for organizing philanthropic impact investment solutions around climate. The Climate Solutions Collaborative builds a committed and focused group of philanthropies, investment managers, and family offices that will break past the asset owner - investment manager impasse and craft ways to accelerate the flow of capital towards climate investment solutions.

C2C is a private forum for members to:
1. Provide thought leadership and share knowledge;
2. Amplify the important role of the ‘small’ investor;
3. Clarify opportunities and barriers to investing in Climate Solutions; and
4. Share and coordinate philanthropic and public private partnership efforts

Foundations and individual donors are welcome to apply for membership by contacting CEO, Dana Lanza at dana@confluencephilanthropy.org or COO, Roger Miller at roger@confluencephilanthropy.org.

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Confluence Philanthropy supports and catalyzes the work of private, public and community foundations, individual donors, and investment firms who are committed to moving philanthropy towards mission-aligned investment. At our 6th Annual Conference, our international network represents nearly $155 billion in philanthropic assets under management, and $1.3 trillion in managed capital. Confluence is an international organization, with the majority of members based in the U.S., and a handful in Europe, Canada, and Mexico. Our members represent a diversity of institutions, charitable asset types, personal and professional roles, and programmatic missions, but they all share a commitment to mission-aligned philanthropy.

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The CREO Syndicate is a member-based not-for-profit organization that provides a unique and value-added platform that helps like-minded family offices, private investors, advisors and aligned asset-owner representatives share experiences, discuss common interests and collaboratively develop and explore investment opportunities in the global environmental marketplace. The CREO Syndicate focuses primarily on fostering education and facilitating curated opportunities in cleantech, renewable energy and environmental opportunities. Participation now extends to over 100 private investors and asset-owner representatives with over $50 billion of investable capital. Most members are from families or institutions with strong investment commitments to CREO markets, and many have philanthropic and innovative finance portfolios.

www.creosyndicate.org