

# 20 Art World Power Players You Need to Know



BY **JENNIFER WOOD**

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As with most creative industries, making a name for yourself in the art world is less about what you know and more about *who* you know. Yes, talent will always be the first prerequisite, but there's something to be said for being at the right place at the right time and shaking hands with the right person—the gallerist who might launch your next show, the art advisor who will turn her high-powered clients onto your work, or that burgeoning collector who can help make the value of your work skyrocket.

Chances are that you've probably already rubbed shoulders with one of the art world's most important power players, particularly if you regularly attend gallery openings or travel to major industry gatherings like Art Basel. You just need to know who it is you're looking for. Fortunately, we've done the legwork for you. These are the **20 Art World Power Players You Need to Know**.

## Andrea Glimcher



Image via BFA NYC.com / Fred Wilson and Andrea Glimcher at Pace Gallery.  
Photographed by Joe Schildhorn/BFA NYC.com

**Location:** New York

Last year proved to be a major turning point in the career of Andrea Glimcher when she and then-husband Marc Glimcher announced that they would be divorcing after a decade of marriage. During that time, the couple had worked side-by-side at the world-renowned Pace Gallery, which Marc's father founded. As the gallery's director, Andrea had managed to keep the space in the headlines by arranging events like Jay Z's "Picasso Baby" performance art video. She's shifted that experience into a new venture, Hyphen, an art consulting company that will plan the art at British architect Norman Foster's newly designed 425 Park Avenue as one of its first projects.