



The Power of ONE: Trusting Relationships in Information Sharing

Nicola Parr, Senior Director, Student Services & Educational Options,
Solano County Office of Education

The Power of ONE:

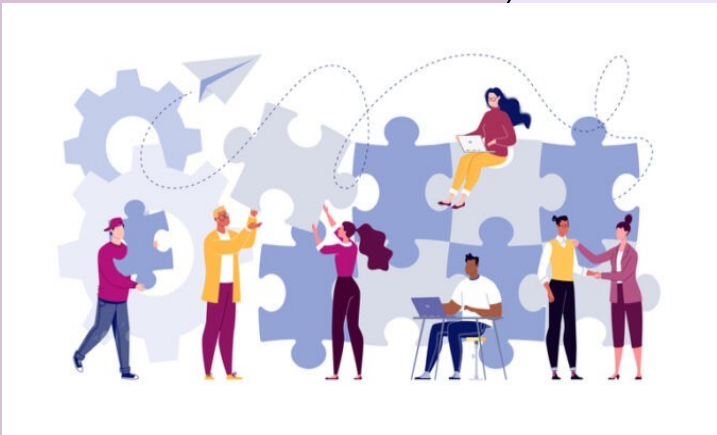
Trusting Relationships in Information Sharing



Nicola Parr, Ed.D.

Senior Director, Student Services and Educational Options

Solano County Office of Education



“The power of one, if fearless and focused, is formidable, but the power of many working together is better.”

-Gloria Macapagal Arroyo

Building Effective Relationships That Lead To Information Sharing

- Be present
- Say yes
- Step out of your comfort zone
- Seek opportunities for collaboration



The image features three wind turbines in silhouette against a vibrant sunset sky. The sky transitions from deep purple at the top to bright orange and yellow near the horizon. The turbines are positioned in a row, with the one on the left being the tallest and the one on the right being the shortest. A white horizontal band is overlaid across the middle of the image, containing the text.

THE POWER OF GENEROSITY IN ECOSYSTEMS

Collaborative Ecosystems: Making Alliances Work

- Focus less on defining a plan and more on how you will work together
- Develop metrics that track alliance goals and alliance progress
- Leverage organizational differences to create value
- Go beyond formal governance structures to encourage collaborative behavior
- Spend as much time on managing internal colleagues as on managing relationships with partners

Hughes & Weiss, 2007





“I believe in the power of one
and that we are all bound by
the thread of openness and
humanity.”

-Dia Mirza

The Ethics of Sharing Within and Across Ecosystems

“If you don’t focus on the needs of your partners, your ecosystem will wither on the vine” (Jacobides, 2019)

Innovation Ecosystems:

- Normalize reciprocity
- Focus on the needs of your partners
- Acknowledge others for their intellectual contributions
- Enhance interdependence and interconnection (Alam, et al. 2022)





The Power of Our
Stories: Successful
Collaborative
Partnerships and
Initiatives

Solano Suicide Prevention Committee



Juvenile Detention Wellness Center Partnership



Solano Adult School Consortium Project



Solano Community College Wellness Center Partnership



Interconnected Ecosystem







Thank You

References



- Alam, M.A., Rooney, D., Lundmark, E. et al. (2023). The Ethics of Sharing: Does Generosity Erode the Competitive Advantage of an Ecosystem Firm?. *J Bus Ethics* 187, 821–839. <https://doi.org/10.1007/s10551-022-05228-5>
- Delton, A., et al. (2011). Evolution of direct reciprocity under uncertainty can explain human generosity in one-shot encounters. DOI: 10.1073/pnas.1102131108
- Garcia, C. (2022). *The power of generosity in ecosystems*. Strategy+Business. Retrieved October 28, 2023, from <https://www.strategy-business.com/article/The-power-of-generosity-in-ecosystems>
- Hughes, J., & Weiss, J. (2005). Simple Rules for Making Alliances Work. https://eefam.gr/content/uploads/2021/02/RulesForMakingAlliancesWork_15042016.pdf
- Jacobides M. (2019). In the ecosystem economy, what's your strategy? *Harvard Business Review*, 97(5), 128-137.
- Radziwon, A., Bogers, M., & Bilberg, A. (2017). Creating and Capturing Value in a Regional Innovation Ecosystem: A Study of How Manufacturing SMEs Develop Collaborative Solutions. Social Science Research Network. https://papers.ssrn.com/sol3/papers.cfm?abstract_id=3204313#paper-citations-widget