



TPAMS2025

Maximise the Potential with Dog and Bone

What is TPAMS?

TPAMS stands for Telecommunications Purchasing and Management Strategy (TPAMS). TPAMS is the framework whereby the government procures telecommunications and IT services from telecommunication vendors. The new telecommunications (TPAMS2025) contracts are designed to deliver better value to eligible organisations and optimise the latest technology for mobility, data, voice, internet and unified communication services.

Dog and Bone is excited about the possibilities of TPAMS2025 and we are in a unique position to help organisations transition to the new TPAMS2025 agreement without effecting service delivery (i.e. you don't have to change providers).

We have...



Access to full comprehensive pricing

Dog and Bone has been working with Government and vendors to appreciate the full comprehensive pricing so we are able to deliver the best tailored solution to individual organisations through a transparent and in depth analysis.



Cutting edge analytical software

Dog and Bone has proprietary analytical software, allowing us to run hundreds of detailed multi vendor price points at once to maximise plan benefits. This software coupled with unparalleled industry knowledge, ensures our clients can independently verify the commercial realities of what is being offered. This tool is especially relevant with flexible yet complex pricing such as TPAMS2025.



Expertise

Dog and Bone has some of the most senior and specialist independent telecommunications analysts in the country. This is melded with our ICT strategic consultancy, which draws from 20+ staff with a broad coverage of expertise, ranging from CIO's and CTO's, to experienced security and project management specialist. Our ICT strategists and technical experts have not-for-profit, corporate, and government exposure at senior leadership levels.



A proven track record

Dog and Bone saves our clients between 10-15 million per annum. We're enthused that TPAMS2025 will allow us to build on this. We are already achieving great outcomes for our clients with the customised application of TPAMS2025, typically identifying 30%+ cost down on total spend; the expectation was that the new TPAMS2025 contract would improve pricing by 15%.

Contact Information

Dog and Bone Pty Ltd

Ph: 03 9403 5700

Email: jim.keck@dogandbone.com.au

Web: www.dogandbone.com.au

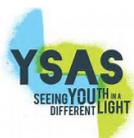
Our Company Profile



At Dog and Bone, we leverage our position as an independent ICT strategic consultancy, to enable decision makers to make informed and strategically sound decisions. Our independence is founded on the fact that we do not sell any of the services we consult on, allowing us to objectively design, analyse, and recommend those services that best meet your needs.

With extensive industry experience, our consultants have the proven track record and a deep-seated commitment to going further to deliver exceptional results. This ensures we are ideally positioned to help our clients navigate the complex world of ICT, its provisioning, design, implementation and ongoing management, and most importantly provide fearless, independent advice.

We support a large client base in the not-for-profit, government, charity and corporate sectors, including:



Certified



Corporation™

Dog and Bone recently achieved B-Corp accreditation, making us a member of the leading global register of companies and organisations that publicly commit to operating in an ethical, socially and environmentally responsible way.

TPAMS Experience

Dog and Bone have been undertaking Telecommunications analysis and contract negotiations for over 15 years. The below are testimonials relating to projects undertaken over the past 24 months for clients eligible to TPAMS pricing via fixed line, mobile and fixed data contract negotiation.

Testimonials



“Anglicare Victoria contracted Dog and Bone to do a full Review and Tender Negotiation of our Fixed Line and Mobile services. Initially we were reluctant to employ an outside consultant. After all, our initial negotiations with our incumbent carrier had already netted 4% savings. Dog and Bone, however, used their acute industry experience and leveraged our buying power to obtain an additional 30% reduction, providing AV with a significant annual saving over the life of the contract.

Furthermore, this was achieved with minimal disruption as we stayed with our incumbent carrier. All the while Dog and Bone was open and transparent, providing us with clear independent information upon which to base our decisions. In the end employing Dog and Bone resulted in a ROI of 546%! We would not hesitate to recommend Dog and Bone to other organisations. Telecommunications can be a tricky area, and having expertise you can trust is invaluable.”



“Using the independent review services of Dog and Bone proved to be a great investment: an ROI of 337%. As a result of Dog and Bone’s Data Review on behalf of Melbourne City Mission, we now have a data network in place that is fit for purpose, scalable, delivered to us at a great price point and via a vendor who will be a long term strategic partner.

The Telecommunications Review (fixed, mobile & mobile data) produced dramatic ongoing cost reductions, and drastically reduced administrative overheads through rationalisation of infrastructure and consolidation of accounts. 10/10!”



“beyondblue engaged Dog and Bone for a full Review and Tender Negotiation of our Fixed Line, SIP and Mobile services, resulting in a 45 per cent saving on our current Telecommunications spend; an ROI of 377 per cent. Throughout the process, Dog and Bone were completely transparent, keeping us up-to-date with clear independent information upon which to base our decisions.

Their service was completely end-to-end, from inception to completion and even beyond. We would not hesitate to recommend Dog and Bone to any organization and we have now engaged them to manage our Telecommunications Services.”