By Vic Stokes, Neil Kayser, Danny DeFranco, and Sarah Ryan
Washington Cattlemen’s Association

It’s time to stop playing the blame-game and move forward with recommendations to enable Washington state to remain a brand state. We need to understand how we got to this point only long enough to prevent this amount of debt happening again. One suggestion: revitalize the livestock advisory board by giving it more accountability and responsibility; require the board to approve the budget annually, meet quarterly to review inspection numbers, and look for potential shortfalls.

Listed below are concepts and ideas.

We recognize not everyone will agree and so we are looking for solutions that work industry wide.

Considerations and possible policy/resolutions:

An official 840 RFID means “identified” in the livestock inspection program

- Change definition of “Identified”
  - Identified: 840 official RFID and/or Brand
  - Unidentified: No Brand NOR 840 official RFID (significantly higher fee)
  - Brand = registered brand with Washington state
  - 840 official RFID issued to premises in Washington state

Eliminate haired and healed

Increased fees across the board
- 2-year spike to pay back debt, then new fee

Call-out Fee: Example $25 to have a brand inspector PLUS per head fee/time & mileage fee
- See example of $25 call-out fee with increased per head and time & mileage fees prepared by WSDA on page 13

An “inflation factor” for fee – fee could automatically adjust based on some economic indicator

Create a Private Field Transaction
- Completed electronically in WSDA’s database
- All bovine would be charged the identified rate (see above for definition)
  - PFT not eligible for unidentified animals
- Requires the seller to request a “Private Field Transaction” number
  - Seller has unique log-in to WSDA system

Masthead image courtesy Pam Lewison
Cover More Ground with CKP

The USDA Risk Management Agency helps protect your Pasture, Rangeland, and Forage (PRF) from the elements.

This program is designed to give you the ability to buy insurance protection for losses of forage produced for grazing or harvested for hay, which result in increased costs for feed, destocking, depopulating, and other actions. This innovative program is based on precipitation using the Rainfall Index.

Our one-on-one consultation process will take you through the tools that the RMA encourages you to use and provides on their website:
- Grid ID Locator Map
- Historical Indices
- Decision Support Tool

The PRF is now available in all 48 contiguous states with the exception of a few grids that cross international borders. The Rainfall Index replaces the Vegetation Index in the 2016 crop year.

Protect Your PRF

Our trusted risk advisors are trained to help you understand and analyze complicated insurance data so you can make the most informed decision for your business. Our goal is to ensure you never purchase unnecessary coverage and pay more than you need. Protect your land and livelihood against potential losses during times of drought.

Why now?
- Very affordable – Government subsidized
- Premiums are not due until October 1st
- No adjusters needed
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"Anyone can sell you a policy. But CKP invests the time to understand your individual needs and develop a strategy that will produce the best coverage results."

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A Message from the WCA President

I hope this finds you with rain clouds gathering, and the promise of some better fall grass. My grandfather said more than once that an inch of rain right now was worth 25 pounds. Even at today’s mediocre prices, that is a pretty valuable inch of water.

Speaking of rain clouds, there are a few others that need mentioning.

The Washington Livestock Inspection Program (brand) is under a cloud. The WCA has been fully engaged and participated in the entire series of events up to this point and we will remain engaged. More than ever before, the winds are blowing toward a significant decrease in the value of “brand” or a complete dismantling of the brand department. That is the simple and plain fact of the situation.

You will be seeing policy come before the general membership at convention. The Executive Committee has adopted interim policy to work with WSDA and other cattle groups to maintain the most important portions of the brand program; discussions include increasing fees and decreasing expenses. I make no predictions about how hard, long, or destructive this storm will be. But a storm it promises to be.

Another set of clouds is hovering over the Washington Beef Commission. Set aside the fact that a large portion of the Check Off assessment is collected initially by the brand department, there is a new issue. The commission informed the Washington Beef Commission Board of Directors that there is an open investigation of credit card fraud by a past employee. The alleged crime was discovered and the issue has been turned over to law enforcement. The commission has been forthcoming about the investigation but many of the details remain confidential at this time. We have seen safeguards that worked; an openness from the commission that is refreshing when compared to other government and private organizations we deal with; and that will no doubt give rise to some new accounting measures. While the credit card fraud is unfortunate, it does not change the relationship the WCA has with the commission. We will continue to appreciate and support the job they do.

There should be little doubt that some folks will use these rain clouds to make political hay and that is too bad. The fact is we have all had an employee that was trusted and let us down. The WCA will support our cow-calf representatives as they participate in changing internal controls at WSBC and move forward with helping the Check Off increase demand for our beef.

I look forward to seeing all of you at convention.
Hello! I hope everyone was able to find some time to cool off in the August heat wave. Instead of cooling off, the Kittitas County CattleWomen were heating things up as we were doing some recipe testing at our last general meeting. We brought different beef dishes in to try that could be used for our upcoming beef promotion event Sept. 21 at the Central Washington State Fair in Yakima. We’ve chosen a beefy chip dip to handout to fair-goers while some Cattle-Women present how the dish is prepared on the cooking stage. It’s sure to be a fun-filled day with free admittance to and parking at the fair. I hope you can join us!

Washington CattleWomen have also designed new messenger bags with our recently updated logo that are available for purchase. They are in a brilliant red and it looks fantastic with the new logo. Bags are priced at only $25 and, if you would like one, you can order them and make delivery arrangements by emailing me at kadyporterfield@gmail.com. Get ready to flash those fancy new bags at all your upcoming meetings and conferences!

Also, we are looking for a new Historian for WCW. After many, many wonderful years serving our CattleWomen as Historian, Nancy Johnson will be retiring as she and her husband are moving down to Arizona on a more permanent basis. We could not thank Nancy enough for all the amazing years she’s dedicated to this and the wonderful job she has done. We hope she will continue to be a CattleWoman in Arizona and meet up with us once in a while during conventions!

Five CattleWomen volunteered at this year’s Brewer’s Festival at Marymoor Park in Redmond. They were able to raise more than $9,200 for Food Lifeline with the Beef Counts program. I had many great conversations with people about beef and was surprised at their receptiveness and trust in me when I told them the truth about the misconceptions they’ve heard. It was such a fun way to get involved and I’m already looking forward to next year.

County CattleWomen have had a couple busy months at local fairs between setting up display booths, running food stands, holding contests, and doing any other activities possible to promote beef. If you have pictures of your cattelwomen at your fair, please send them to us! We would love to put them on our website and in our state scrapbook.

As a reminder, I hope we keep everyone effected by the wildfires in our thoughts and prayers. This has already been a horrible year for it with too many animal and human lives lost. We appreciate our firefighters and the others who have risked their lives and honor those that have been lost during the fight.

Mark your calendars with the following dates: ANCW and NCBA Annual Convention in New Orleans Jan. 28–Feb. 1, 2019; WCW Beef Promotion at Spokane Ag Show Feb. 7-9, 2019; and ANCW Region 5 Meeting in Billings, Mont. May 2-4, 2019.

Washington CattleWomen’s display at the Kittitas County Fair. Photo courtesy of Kady Porterfield
GET THE

COMPETITIVE

ADVANTAGE!

WHAT CATTLE PRODUCERS ARE SAYING

"OUR MULTIMIN® 90 CATTLE ARE HEALTHIER. IT'S A FACT THAT HEALTHY CATTLE EAT BETTER AND GAIN MORE. EVERY TIME I DON'T USE MULTIMIN® 90, I loose money." Perry Owens, Manager, Ottawa County Feeders, Inc., Minneapolis, KS

"MULTIMIN® plays a major role in improving the health and appearance of our cattle, while reducing antibiotic usage and the costs associated with pull and sickness. Between these savings and increased fertility and conception rates, MULTIMIN® easily pays for itself." Jonathan Perry, General Manager, Deer Valley Farm, Fayetteville, TN

"MULTIMIN® 90 more than pays for itself in the herd health and reproduction improvements that we're seeing. Plus treatment costs have decreased with MULTIMIN® 90."

Danny Ross, Ross Angus, Scotia, NE

"MULTIMIN® 90 is the secret to improved reproductive performance. It helps maintain pregnancy and increases the live weight of my cattle." - Marla Tuttle, Kansas cattle producer

"MULTIMIN® 90 helps me produce better quality cattle at a lower cost. I love it!" - Steve Smith, Colorado cattle producer

"MULTIMIN® 90 is essential for my herd's health and performance. It's worth every cent." - John White, Missouri cattle producer

"MULTIMIN® 90 is a valuable tool in my beef production program. It helps me keep my cattle healthy and strong." - Tim Brown, Nebraska cattle producer

"MULTIMIN® 90 is an important part of our herd management strategy. It helps us keep our cattle healthy and productive." - Mike Green, Kansas cattle producer

"MULTIMIN® 90 is a must-have for my beef operation. It saves me money and helps me produce better cattle." - David Brown, Oklahoma cattle producer

"MULTIMIN® 90 is the best supplemental mineral for my herd. It really works!" - Bob Johnson, Kansas cattle producer

"MULTIMIN® 90 is a great investment for my beef operation. It helps me keep my cattle healthy and productive." - Tim Wilson, Nebraska cattle producer

"MULTIMIN® 90 is a key component of my herd health and performance program. It's a must-have for my beef operation." - Tom Thomas, Kansas cattle producer

"MULTIMIN® 90 is a valuable tool for improving the health and productivity of my cattle. It's a must-have for my operation." - Mike Green, Nebraska cattle producer

"MULTIMIN® 90 is an important part of our herd management strategy. It helps us keep our cattle healthy and productive." - Tim Brown, Kansas cattle producer

"MULTIMIN® 90 is the secret to improved reproductive performance. It helps maintain pregnancy and increases the live weight of my cattle." - Marla Tuttle, Kansas cattle producer

"MULTIMIN® 90 is essential for my herd's health and performance. It's worth every cent." - John White, Missouri cattle producer

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"MULTIMIN® 90 more than pays for itself in the herd health and reproduction improvements that we're seeing. Plus treatment costs have decreased with MULTIMIN® 90."

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September 2018 | Ketch Pen 5
A Message from the Washington Beef Comission

Sounders sponsorship promotes beef’s quality protein

Why focus on beef protein? Because beef gives your body more of the high-quality protein needed to achieve and maintain a healthy body weight and build muscle. Why partner with the Seattle Sounders to share the beef protein message? Because, well, soccer moms . . . and dads . . . and kids!

The Washington State Beef Commission is now in its third year of sharing beef nutrition information with millennial parents and their active families through an annual digital sponsorship with the Seattle Sounders FC. The sponsorship provides unique access to soccer parents giving us the opportunity to share protein-packed beef recipes and nutrition information on social media, on-line and at summer soccer camps.

The Sounders host about 2,100 young people at summer soccer camps throughout the Puget Sound where the Beef Commission shares updated information that soccer players need to be successful. Every camper’s family receives a digital welcome packet with links to beef nutrition information and each camper takes home a hard copy of a special soccer-themed brochure with beef recipes and nutrition facts. Under the “not all proteins are created equal” portion of the brochure is a chart that compares the nutritional package of beef versus common plant protein sources. For example, did you know, it takes 6.5 tablespoons of peanut butter with 613 calories to achieve the same amount of protein as one 3 ounce serving of beef with only 173 calories? At the Beef Commission we think that kind of statistic is sure to catch the attention of fitness-minded parents who are invested in their family’s health.

The sponsorship also includes banner ads on the Sounder’s website with the messages like:
- Nicely done, beef. Your 10 essential nutrients help everyone go the full 90.’
- Nicely done, beef. Your powerful protein makes sure the passing doesn’t stop after the match.
- Nicely done, beef. You’ve got the taste and nutrients to shut out hunger.

The newly launched ads drive consumers to wabeef.org/fuelforfitness where they can enter to win a four pack of club level tickets to a Sounders FC match, a pregame on field experience and an authentic Seattle Sounders FC jersey. The site also includes a 7-day Soccer Mom Meal Plan and a wide variety of delicious beef recipes designed for families as well as beef nutrition facts. Reaching soccer coaches with sports nutrition information and recipes via monthly newsletters is also part of the sponsorship.

To learn more about beef nutrition education or any program conducted with your $1.50 Beef Checkoff investment, contact Patti Brumbach at pbrumbach@wabeef.org or call 206.444.2902. Follow our activities targeting millennial consumers on social media at wabeef.org and Facebook.com/WABeef.
Team Murray visits Ellensburg

Representatives from Sen. Patty Murray’s office visited Ellensburg to learn more about cattle-raising operations in Washington state.

2018 WCA/WCW Annual Convention
Three Rivers Convention Center in Kennewick, WA. November 7-9, 2018

‘FOCUS ON THE FUTURE’
New and Reinstated Members

Clallam/Jefferson counties
Michaela R. Buyer
*Recruited by Julie Boggs

King/Pierce counties
Keith and Brook Hickle, Rocking Bar H Ranch
*Recruited by Pete Charriere

Snohomish County
Carson Wittenberg
*Recruited by Jared Westerman

Stevens County
Banner Bank
*Recruited by Jeff Dawson

Patrick Nizich

A Message from the WCA Executive Vice President

August Mid-Year Meeting
Thank you to the 30+ members who participated in our meetings Aug. 22 and 23. You’ll see the results of their hard work in this edition of the Ketch Pen. The article on brand proposals/possibilities/changes incorporates many the ideas and concepts that were discussed over the two days.

A policy review by each committee was conducted, resolutions were created, edited, and suggested for retirement. These policies are printed for your review and will be voted on at our annual general membership meeting Nov. 9 during WCA/WCW annual convention. Edits, comments, and suggestions can be made during the committee meetings Nov. 8.

Convention
Our convention committee is hard at work attempting to create an event you don’t want to miss. We anticipate registration fees to remain the same, watch your mail box in the next couple of weeks for your registration forms!

Cattlemen’s College, as an event, no longer exists (sponsorship went away, etc.) but has been replaced by the Cattlemen’s Education Series, sponsored by the National Corn Growers Association. Thursday morning will be the Cattlemen’s Education Series. Topics will include:

* Back at the Ranch – Strategies for Effective Estate Transfer
* Putting Social Networking and Communication Technologies to Work for the Beef Industry
* Reproductive Management & Genetics & Health – updates from WSU on beef industry applied research
* Sustainability Study & MBA Sustainability Training (workshop after lunch)

Friday’s Keynote Speaker at lunch will be Dr. John Church – you may have seen him last year and he is back by popular demand presenting “Using Drones to Manage Your Ranch.” When he agreed to speak with us again he said, “I would be happy to come! I will bring a smaller drone that we can fly around the convention room, plus I have a Mavic with new protective cages, so we are good. … I have some new developments (I) am excited to showcase!”

Keep an eye on the website and our social media for the most up-to-date information on our speakers!

Convention is at the same location as last year. You can reserve your hotel room today by calling SpringHill Suites, Kennewick, WA at 509-820-3026 (request the WA Cattlemen’s Association special rate). Room rates are $109 (+tax) which includes breakfast. Deadline for room rate is Friday, Oct. 5.

Memberships
Now, the awkward part of my article. We’ve seen a drop off in membership in the past few months, people are not renewing and sending in their dues. I am concerned that while the staff and leadership feel that we are working hard on your behalf, you, the membership do not feel that way.

If you have a dues invoice and haven’t sent it in, please send it in and let us know how we can improve and be the state organization that represents you.

We accept credit cards. You can call the office and we’ll get it taken care of right away.

WCA is a membership-driven organization, we do what we do with the resources members and sponsors provide. If your friend/neighbor/fellow cattlemen mentions they are no longer receiving a Ketch Pen, that’s a pretty good indication their dues are not current. Is it possible you are like me and you put the invoice on your desk/table/counter to pay and it got lost in the shuffle? We’d be glad to check the WCA membership database to see if you’ve paid for the year.

Thank you for your engagement in WCA and involvement in the industry!
Tanks, but no tanks!

Ritchie water is smart water.
Save Time. Save Money. Save Water. Heck, save your back, too. Provide fresh water for your animals, and have enough left for the other things in your busy life. See what a Ritchie automatic waterer can do for you at www.ritchiefount.com.

Partner to the American Cattleman since 1921.
Proud to be a sponsor of:

Resolutions for consideration

Bolded text represents a change in the policy; a strikethrough represents a deletion

Army Corps of Engineers  LP 2018-1
WHEREAS, the Army Corps of Engineers (ACE) has recently attempted to expand its authority along the Snake River through regulations and polices, and not by legislation; and
WHEREAS, when successful, these efforts by the ACE create additional regulatory burdens upon agricultural producers and their abilities to exercise fully the use of the land; and
WHEREAS, the ACE has historically, to date, done nothing to fence, maintain land, nor control (spray) noxious weeds;
THEREFORE BE IT RESOLVED, the WCA shall aggressively oppose any effort of the ACE to expand its statutory authority either through the legislature or by regulation and/or policy.

Imitation and Substitute Products  MT 2018-1
BE IT RESOLVED, in the interest of not misleading consumers, WCA takes the position that manufacturers and distributors of non-beef products or other products designed to imitate or substitute for beef and beef products should be prohibited in product promotion, advertising, or labeling from using pictures or pictorial facsimiles of beef and beef products, and from using names of natural beef and beef products or terms directly associated by the consumer with the natural products.

Pesticide Regulation  LP 2016-7
WHEREAS, there is much concern regarding chemical and pesticide regulation; and
WHEREAS, other government entities have attempted to regulate agriculture pesticides and chemicals,
THEREFORE BE IT RESOLVED, that the WCA favors the continuation of the Washington State Department of Agriculture as the agency for regulating agricultural pesticides & chemicals,
BE IT FURTHER RESOLVED, WCA supports effective ways of correcting erroneous and misleading allegations associated with the legal and proper use of pesticides.

Membership  MEM 2016-1
WHEREAS, the WCA is a membership organization which operates on membership dues,
THEREFORE BE IT RESOLVED, membership should be the WCA’s first priority.
WCA sets the 2018-2019 membership goal at 300 new members. Strong county support is imperative to reach this goal.
DIRECTIVE OF MEMBERSHIP COMMITTEE: the Committee will examine all possibilities and utilize the most cost effective means. (2016)

Exempt Wells  WE 2015-1
WHEREAS, groundwater withdrawals for livestock have historically been exempt from limitations on quantity; and
WHEREAS, recent County Superior Court Rulings have reaffirmed the fact RCW 90.44.050 is clearly written, unambiguous and does not have any gallon limitations, and
WHEREAS, water availability is crucial to a sustainable rural economy and culture; and
WHEREAS, livestock watering facilities enhance and expand wildlife habitat and serve as a powerful management tool for livestock and wildlife distribution,
THEREFORE BE IT RESOLVED, the WCA oppose any effort to limit groundwater withdrawals for livestock.
BE IT FURTHER RESOLVED, the WCA support the historical legislative intent and administration of the exempt well statute that does not limit livestock watering and watering of lawns or noncommercial gardens not exceeding one-half acre to a daily quantity.
BE IT FURTHER RESOLVED, the WCA opposes any local or state agency metering, measuring or monitoring water usage of exempt wells.

Federal ESA Reform (revised)  WRSE
2017-8
WHEREAS, WCA supports the continued existence of viable populations of plants and animals but finds the current ESA to be ineffective at achieving this goal, and
Registration open for stockmanship & stewardship regional event

Cattle producers can register now for the Stockmanship & Stewardship Regional event which will be held at the TRAC facility in Pasco, Wash., on October 12-13 and will feature stockmanship experts Curt Pate and Ron Gill.

Stockmanship & Stewardship is a unique two-day educational experience featuring low-stress cattle handling demonstrations, Beef Quality Assurance (BQA) educational sessions to best run your operation and industry updates. With a regional focus in mind, the planning committee of Washington, Idaho and Oregon Cooperative Extension staff will be sharing applicable research in beef production, animal health as well as range and pasture management for Pacific Northwest beef producers.

“Improving your stockmanship skills is a very low cost, high return investment of time and money to improve profit and the quality of life for humans and animals," said stockmanship expert Curt Pate, “and that’s what the Stockmanship & Stewardship programs are all about.”

By attending this Stockmanship & Stewardship event, producers will have the opportunity to become BQA certified, network with fellow producers, partake in hands-on demonstrations from stockmanship experts as well as learn grazing management techniques. There will also be a Youth for the Quality Care of Animals (YQCA) certification which many local fairs are now requiring of their youth exhibitors.

“These events allow producers to network with one another and learn from industry experts about real world solutions to everyday problems they encounter on their operations,” said Chase DeCoite, the director of Beef Quality Assurance for NCBA. “Beyond animal handling, each of these events incorporates valuable information about animal health, environmental stewardship, and much more.”

The program is sponsored by the National Cattlemen’s Beef Association (NCBA), Boehringer Ingelheim, and the checkoff-funded National Beef Quality Assurance program.

To learn more and register for the upcoming Stockmanship & Stewardship event, visit www.StockmanshipAndStewardship.org.

Hook a salmon, steelhead, sturgeon, or walleye with Muden’s Rising Son Adventures.

www.risingsonadventures.wix.com/fishing  PHONE: 509-492-8852  Facebook: Muden’s Rising Son Adventures
Below the blue line is a flow chart indicating how the request for brand inspection and use of the Private Field Transaction could work, as proposed.

Charts by Sarah Ryan
Kittitas Co. students awarded scholarships by CattleWomen

Two Kittitas County students will each receive a $750 scholarship from the Kittitas County CattleWomen Memorial Scholarship fund.

With excellent academic records, the Kittitas County CattleWomen are proud to award these two young ladies with the 2018 Memorial Scholarships.

The scholarship is awarded to female Kittitas County high school seniors who are enrolling full-time in the fall at a university, community college, technical or trade school and plan to major or minor in an agriculture-related field.

This year, the CattleWomen selected two qualified individuals.

Jeana Stampfly, above, is a 2018 graduate of Kittitas High School and plans to attend the University of Washington and major in biology.

She is a 4-year honor roll student who plays basketball and participates in track and field. Jeana has been involved in livestock judging and has volunteered at Spirit Therapeutic Riding Center.

Mikaila Montgomery, below, is a 2018 graduate of Cle Elum-Roslyn High School and will be attending Central Washington University with plans to go on to WSU and major in farm and ranch management with a minor in agricultural business.

A member of National Honor Society, Mikaila has participated in 4-H, FFA, soccer, track and is currently an Ellensburg Rodeo princess.

DEADLY EFFECTIVE

99.9% EFFECTIVE PARASITE CONTROL

Important Safety Information: No meat or milk withdrawal is required when used according to label. Do not use in calves intended for veal or unapproved animal species, as severe adverse reactions, including fatalities in dogs, may result.

*Based on FOI summaries and label claims.

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• Only brands or PIN associated with that individual are selectable/viewable
  • Select brand or PIN that is being sold
  □ At least 48 hours’ notice of intent to sell bovine
  □ Automatically inform brand inspector in region of request
  □ Required info:
    • Seller
    • Buyer
    • Date of inspection
    • Location of inspection
    • Quantity to be inspected
    • Destination of bovine

• Any other brand on the animal?
  o If YES, what brand(s)?
  • Is the RFID issued to your premises?
    o If NO to what premises is the RFID registered
    □ WSDA will need to be able to transfer RFIDs from one premises to another, when animals are sold
    □ Brand inspector discretion:
      • Present at shipment (just as it is now) and performs brand inspection
      • Use PFT system
    o If the brand inspector is not present:
      □ Third party (non-family member of buyer or seller) must be present to verify headcount and brand/RFID recording

  □ The seller has until close of following business day to conclude the sale electronically. When that is completed, a verification email will be sent to the seller asking if he/she did actually ship said amount of bovine to said buyer.
  □ The seller reaffirms the transaction
  □ Ownership transfer and traceability document then immediately issued both electronically to buyer and seller
  □ The electronic reaffirmation by the seller is what would trigger releasing the brand hold and the buyer could pay for the
Penny for your thoughts

By Pam Lewison
WCA Communications Coordinator

How does the song go?
“I’m going through ch-ch-changes …”

Anyway, I hope you’ve noticed things are looking different from the Washington Cattlemen’s Association. Being a creature born of constructive criticism through a lifetime on the farm, two college degrees, and several years in journalism, I’m asking you to not be shy in sharing what you like (and don’t).

I hope you’ll notice that I am trying to craft places for you to find information, connection with the community, and general updates about this wonderful world of agriculture we are all a part of. Whether you follow the WCA on Facebook, Twitter, and/or Instagram, check our website, read the Ketch Pen cover-to-cover, or any version of those habits, I want you to find what you’re looking for; to see what there is to see.

Cutting my teeth in newspapers means no news from readers is good news. I’m certain the adage, “silence is golden” was coined by a news editor after a week with no errors. That said, it won’t hurt my feelings if you let me know if there are things you like.

However, what I’m really after are the things you’d like changed. Do you like the wildfire updates on the website? Would you prefer the Ketch Pen be in a different font? What sort of information would you like to see through our social media channels?

Tell me. I am interested.

I may not be able to address or incorporate every suggestion or request because every person in the WCA has different preferences but, if it makes sense in the spirit of what I’ve been asked to do for the WCA, I’d love to try.

I’ll ask for some patience, as there will certainly be growing pains but, in the meantime, I hope most of what you see is working for you. I’m humbled to have the opportunity to craft messages for the WCA and I’m grateful for any feedback you might have.

Hereford Queen crowned

Lauren Jo Balmelli, daughter of WCA members Dave and Brenda Balmelli and granddaughter of WCA members Joe and Donna Balmelli, was recently crowned the Washington State Hereford Queen 2018-2019. Lauren is in her senior year at WF West High School in Chehalis and plans to pursue a career in nursing once finishing high school. Lauren attended the National Junior Hereford Expo in Grand Island, Neb. in July and will continue to show at local and state fairs through the fall. Congratulations Lauren!
WHEREAS, cattlemen own and manage most of the lands impacted by the ESA and the ESA has more potential authority to restrict or eliminate cattle production than any other federal environmental law.

THEREFORE BE IT RESOLVED, WCA urges Congress to amend and revise the ESA in a manner so as to provide balance, recognizing the need for economic benefit and the importance of private property rights and incentive based solutions, and

BE IT FURTHER RESOLVED, the WCA shall work to reform the Federal ESA as follows:

1. To provide a balanced approach to the economics of the state or region affected, the ESA’s own language says policies must be “prudent” and “reasonable,” rightly interpreted, that means they should reflect a big-picture perspective, not a narrow focus that ignores larger realities.

2. Listing requirements should consider the global population and distribution of a species as to their endangerment, focusing on overall species populations, not localized Distinct Population Segments (DPS) thus allowing for species recovery. If used, DPSes should be characterized both by geographic separation and the inability to interbreed.

3. Increase incentives and streamline procedures for federal, state, local, and private efforts to conserve species and habitats including voluntary management agreements.

4. Critical habitat should first be designated on public lands in areas where the present environment is conducive to successful recovery and, in the event private land is considered, the USFWS should be directed to implement a collaborative approach that results in a win for both private land owners and the species; that should also include incentive-based programs that help to improve habitat on private property rather than regulations.

5. Require that scientific data be presented and/or studies be conducted that conclusively demonstrate what the species’ historic range was, how the range has changed, and if that range is still habitat for the species in question.

6. Should include ecosystem management and habitat diversity not prescribed management to protect species to the detriment of other species.

7. Require specific original achievable recovery goals including distribution and automatic delisting when goals have been met that are not subject to judicial review. Recovery should mean a realistic and attainable population goal that can be achieved under said management plan.

8. If USFWS elects to reintroduce any species, it should be done as a non-essential experimental population Sec 10-j. USFWS should ensure that releases or introduction of experimental populations lead to the conservation of the species and do not result in adverse impacts on established land uses and public welfare.

9. Ensure the jeopardy standard in the Section 7 consultation process is measured by the death of a threatened or endangered species, not simply the modification of critical habitat.

10. Require preparation of an economic impact analysis and an environmental statement that considers impacts from the time the species was listed before land uses are regulated due to the presence, movement, or relocation of a threatened or endangered species.

11. Clear and distinct requirements and penalties placed upon USFWS for not reviewing species status on required timelines.

12. So that ESA bureaucrats are forced to end “tunnel vision,” regulations that ignore the welfare of the broader environment by applying a balanced approach and that they be made to recognize that their responsibility extends to all species affected by their decisions, including human beings. (2017)

13. Any federal translocation into a state would require a state entry permit. (2018)
RESOLUTIONS

Clean Water Restoration Act (WOTUS)  WE 2015-2
WHEREAS, the EPA has continued to advance its Federal Clean Water agenda, and
WHEREAS, the EPA guidance document would strike the term “navigable waters of the US”, and insert the term “waters of the US” and,
WHEREAS, waters of the US (WOTUS) means all bodies of waters down to the smallest intermittent stream and ponds would be subject to the legislative power of Congress and,
WHEREAS, the WCA supports state water rights,
THEREFORE BE IT RESOLVED, the WCA strongly opposes any attempt by the EPA to implement rules or guidance documents that would impair or effect state or private water rights.

Country Purchases of Resource Lands  WRSE 2018-1
WHEREAS, if natural resource-based county governments desire to purchase private resource lands from willing sellers, and
WHEREAS, these private resource lands most often are purchased by other state or federal government agencies who:
1. Cancel existing grazing leases which increases the fuel load on the land and also reduces the county’s economic productivity and economic stability;
2. Are not mandated to produce revenue and/or are opposed to logging thereby reducing timber tax funding to local taxing authorities;
3. Non-management of timber land causes widespread disease and insect infestation, unprecedented fuel loads leading to catastrophic fires causing the loss of natural resources, wildlife habitat, homes, and human lives;
4. Seldom conform to county weed ordinances which then spreads to private lands;
5. May not pay the required state or federal payment in lieu of taxes (PILT) on their lands which affects the rates of all county property owners and creates a hard-

WCA Water Policy  WE 2015-7
WHEREAS, the cattlemen of our state are conscientious stewards of the resources they manage; and
WHEREAS, the ranchers understand better than anyone the value of a clean, adequate water supply; and
WHEREAS, creating a healthy, sustainable, profitable ranch provides the best opportunity for a rancher to build wealth and leave his heirs with a better life; and
WHEREAS, a private property owner, operating in his own self-interest, is the best person to decide what management strategies to utilize; and
WHEREAS, the Washington State Department of Ecology’s (DOE) attempt to apply very specific management practices to broad watersheds fails to support a landowner’s ability to fit his management to his specific resource needs,
THEREFORE BE IT RESOLVED, the WCA shall oppose the application of the regulatory guidelines by the DOE for the management of livestock grazing set out in DOE’s Water Quality Manual for Livestock Grazing; and
BE IT FURTHER RESOLVED, the WCA encourage its members to work with their chosen technical service provider to develop site-specific, locally determined, strategies for managing their water resources.

WDFW Riparian Ecosystems  WE 2018-1
WHEREAS, in 1997, the Washington Department of Fish and Wildlife (WDFW) published a document: Management Recommendations for Washington’s Priority Habitats: Riparian Vol. 1 & 2; and
WHEREAS, in 2018, the WDFW published a draft update of the document titled Riparian Ecosystems, Volume 2: Management Recommendations; and
WHEREAS, the WCA submitted comments opposed to the contents of the document,
THEREFORE BE IT RESOLVED, the WCA views this document as an attempt to remove local control of GMA, SMA and VSP and move towards a WDFW-led statewide set of management practices; and
THEREFORE BE IT RESOLVED, the WCA views this document as an attempt to make a significant land grab, most notably the Riparian Management Zones (buffers); and
BE IT FURTHER RESOLVED, the WCA has requested the withdrawal of the document.

Hangman Creek  WE 2018-2
WHEREAS, the Spokane Riverkeepers brought action pursuant to the judicial review provisions of the Administrative Procedure Act 4, U.S.C. & 702 et. seq against EPA regarding Hangman Creek Watershed; and
WHEREAS, the Department of Ecology (DOE) and Spokane Riverkeepers entered into an agreement relating to the Hangman Creek TMDL to avoid litigation; and
WHEREAS, Washington state surface water quality standards are set by law in Chapter 173-201A of the Washington Administrative Code (WAC), and that as an interstate water, Hangman Creek must meet Washington water quality standards at the state line, in addition to meeting Idaho’s standards; and
WHEREAS, although there are mentions of authority to delegate and jointly develop with specific agencies as well as in the form of a joint partnership, the provision fails to mention any power that DOE has to delegate to private entities,
THEREFORE BE IT RESOLVED, the WCA supports the premise that the vast majority of stakeholders in the Hangman Creek watershed were not represented as is required in the MOA that was entered into, this type of agreement does not provide for resolution of any legal dispute; and
BE IT FURTHER RESOLVED, the DOE has the duty to enforce water quality standards within the state of Washington and is not fulfilling its mandate at the Washington-Idaho state line.

Columbia River Treaty

WHEREAS, the Columbia River Treaty (CRT) between the United States and Canada was first established in 1964,
WHEREAS, the CRT affects our hydropower system and flood control along 1200 miles of the Columbia River and its tributaries,
WHEREAS, either country may terminate some Treaty provisions after September 16, 2024, by providing a ten-year advance notice and some provisions terminate on that date without any actions being taken.
WHEREAS, the Public Power Council asserts that the Treaty is grossly imbalanced with estimates showing Canada receiving almost ten times the benefits received by Northwest interests.
WHEREAS, the US Army Corp of Engineers and Bonneville Power Administration are the “U.S. Entity” representing the United States in Treaty discussions with Canada.
WHEREAS, the U.S. Entity sent its Final Recommendations on the Columbia River Treaty to the U.S. State Department on December 13, 2013,
WHEREAS, Canada has not commenced negotiations on the Columbia River Treaty,
THEREFORE BE IT RESOLVED, the Washington Cattlemen’s Association supports a fair and equitable the Northwest Congressional Delegation in their effort to commence the negotiation with Canada over the Columbia River Treaty. (2017) negotiation with Canada over the Columbia River Treaty. (2017)

Government WDFW Ownership of Land and Wildlife Land Management

WHEREAS, a growing percentage of the State is State or Federally owned; and
WHEREAS, the continued purchase of private property by Washington Department of Fish and Wildlife (WDFW) government agencies is negatively affecting our tax base and economic base in Washington; and
WHEREAS, the Washington State Department of Fish and Wildlife (WDFW) continues to use taxpayer dollars to purchase private property in the State of Washington; and
WHEREAS, WDFW has not adequately secured maintenance and operations money for presently owned property lands or property lands they intend to acquire; and
WHEREAS, there has not been an economic study done been no economic statement on how additional purchases by the WDFW will affect the economic stability of rural communities and counties, and
WHEREAS, the WDFW is facing financial challenges as it attempts to manage their presently owned lands; and
WHEREAS, this has resulted in strained relations between private landowners, sportsmen and WDFW the agency,
THEREFORE BE IT RESOLVED, the WCA support a zero growth policy in regard to any new land purchases or transfers by WDFW in Washington State by any governmental agencies; and
BE IT FURTHER RESOLVED, the WCA support a policy of no net loss of private property; and
BE IT FURTHER RESOLVED, that the WCA will work to ensure that the WDFW establish a contingency plan to manage all of their presently owned land, and require them to comply with all County ordinances and/or State laws pertaining to management and maintenance of those lands and that the Legislature provides adequate funding. (2017)

WCA Water Quality Directive WE 2017-4
WHEREAS, water quality regulations are being used by the Department of Ecology (DOE) to target individuals based on current law (RCW 90.48.080), and
WHEREAS, WCA supports positive changes to DOE protocols that articulate water quality standards as a whole based on a watershed approach, and believes the Recommended Steps are a good template, and
WHEREAS, WCA supports transparency in all levels of DOE actions,
THEREFORE BE IT RESOLVED, the WCA supports the DOE integrating the following nine protocols into their process of identifying
Recommended Steps (transparent in all steps)
1. Identify and prioritize problems using evidence-based, peer reviewed science on watershed basis using a process understood and supported with evaluation criteria (Ecology & Stakeholders)
2. Use watershed/voluntary approach including inform, educate, involve all land users/owners (Conservation district, stakeholders, technical assistance providers, funding sources)
3. Identify goals and locally specific voluntary stewardship solutions within watershed (Land owners/ producers with evidence-based sound, peer reviewed science based technical assistance)
4. Implementation activities (Land owners/ producers with evidence-based sound, peer reviewed science based technical assistance …priority for funding)
5. Measure, monitor and report the results with respect to goals for the watershed…if effective acknowledgement from Ecology
6. If not…look back at data and science (back steps 1-5)
7. Research to pinpoint the problem
8. Offer assistance to land owners with problems based on #7
9. Regulatory Action as last resort with a transparent DOE process

2018 Polices to Retire
WE 2017-1: Culvert Case
Trans./NR 2017-3: Natural Resource Emergencies
WRSE 2017-15: ESA “take” reform
** All other 2015 polices will rollover
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SENIOR SALES REPRESENTATIVE
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Email don.blakemore@boehringer-ingelheim.com

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**ACTIVE SUBSTANCES PER mL:**
- Zinc ........................................ 80 mg/mL
- Manganese .................................. 50 mg/mL
- Selenium .................................... 5 mg/mL
- Copper ...................................... 15 mg/mL

**OTHER SUBSTANCES:**
- Chloramphenicol 0.5% (as preservative)

**DOSSAGE RECOMMENDATIONS:**
- CALVES (up to 1 year) 1 mL per 100 lbs. bodyweight
- CATTLE (from 1 year) 1 mL per 150 lbs. bodyweight
- CATTLE (over 2 years) 1 mL per 200 lbs. bodyweight

**PRECAUTIONS:**
- Selenium and copper are toxic if administered in excess. Always follow recommended label dose.
- Do not exceed.
- It is recommended that accurate body weight is determined prior to treatment.
- Do not use concurrently with other injectable selenium and copper products.
- Do not use concurrently with relevant or copper bisexuals.
- Do not use in emaciated cattle with a BCS of 1 in dairy or 3.5 in beef.
- Consult your veterinarian.

**CAUTION:**
- Slight local reaction may occur for about 10 seconds after injection. A slight swelling may be observable at injection site for a few days after administration. Use standard aseptic procedure during administration of injections to reduce the risk of injection site abscesses or lesions.

**DIRECTIONS:**
- This product is only for use in cattle
- MULTIMIN® 90 is to be given subcutaneously under the skin ONLY
- It is recommended to administer the product in accordance with Good Quality Assurance (GQA) guidelines. Minimum distance between injection sites for the MULTIMIN® 90 product and other injection sites should be at least 4 inches.

**Inject under the loose skin of the middle of the side of the neck. Max volume per injection site is 1 mL.**

**SUBCUTANEOUS INJECTION SITE:**
- Middle of side of neck.
- Store between 0°C and 30°C (32°F and 86°F).

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**SUPPLEMENTATION PROGRAM**

| BULLS | 3 times per year |
| BEEF COWS | 4 weeks before breeding, 4 weeks before calving |
| DAIRY COWS | 4 weeks before calving, 4 weeks before insemination, at dry off |
| CAES | at birth, at 3 months and/or weaning |
| HEIFERS | every 9 months, especially 6 weeks before breeding |

(program given in deferred dosing to suit management programs)

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**DOSE CHART**

<table>
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<th>ANIMAL WEIGHT (lbs)</th>
<th>CALVES UP TO 1 YEAR 1 mL/100 lb BW</th>
<th>CATTLE 1-2 YEARS 1 mL/150 lb BW</th>
<th>CATTLE OVER 2 YEARS 1 mL/200 lb BW</th>
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bovine.
  □ The buyer would also have to log-in and record receipt of bovine.
  • If RFID, would report RFIDs received.
    o This is for in-state ownership transfer transactions only
    o The buyer would accept the responsibility to show the bovine to a brand inspector at destination (post shipment).
  □ If bovine are sold prior to audit, records of sale must be available
  □ Random audits to help assure compliance
    o If a buyer or seller abused this privilege, a heavy fine along with permanent loss of the privilege would result.
    o A credit card payment is necessary
    o All ADT and Beef Commission fees would be collected
    o Not employed at sale barns

Additional Comments/Considerations
  • WSDA required to bring information on PIN and corresponding 840 official RFIDs issued to Washington state from USDA into internal system weekly, at a minimum
  • WSDA required to retire RFID tags
  • WSDA required to have ability to transfer RFID from one PIN to another within their database
  • Grow yards and stocker growers (yearling operations) are not eligible for certified feedlot exemption

Certified Feedlots
  o Only for finishing bovine
  o All animals must be inspected upon entry
    □ Record receipt (with WSDA) of all entries
      • If RFID, RFID must be reported to WSDA
      • If brand, paperwork or PFT acknowledgement
        o If shipping to federally inspected slaughter plant, bovine must have 840 official RFID
        o Excess funds in this account could be used for infrastructure

Federally inspected slaughter plants
  o Animals required to have RFID tag reflecting country of origin:
    □ Washington Certified feedlots: ex. 840 (US), 124 (Canada)
    □ Out of Country: ex. 124 (Canada), 484 (Mexico), etc.
    □ RFID is tied to ownership trail (provides ownership and traceability)
    o Audit system to check for traceability, including ownership transfers
    □ Ability to record and retire RFID tags at WSDA or USDA
    o Likely needs panel readers and software to collect RFIDs

Pasture to Pasture Exemptions
  o Only for pasture to pasture movements, not change of ownership

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