



711 West Gordon Terrace, Suite 106 . Chicago, Illinois 60613 Phone: 773.755.1306 Fax: 773.442.0840
www.toddnatenberg.com e-mail todd@toddnatenberg.com

“Sell How You Want to Live”

Todd Natenberg’s Top 10 Tips to Skyrocket Sales

1. Help others; Seek help.

There is no better feeling than giving to others, or being given back. When you give, you get.

2. Find the one thing you admire in others and make it your own.

Humanity of all of us is our greatest asset. Those who can learn, earn.

3. Treat others how you want to be treated.

Smile, acknowledge, and speak names in conversation. Everyone wants significance.

4. Be passionate.

Commitment is the cornerstone of our accomplishments.

5. Forgive yourself. Then you can forgive others.

Why do we believe our doubts and doubt our beliefs? Shouldn't it be the other way around?

6. Experience new things to be a lifelong long learner.

When we stop growing, we stop living.

7. Don't worry about what is correct.

The best ideas always began as the most unpopular ones.

8. People do not care how much you know until they know how much you care.

What do people like to talk about more than anything? Themselves. So let them.

9. Welcome mistakes.

The person who never makes a mistake probably isn't doing anything.

10. Never let 1% of your day ruin 99% of your day.

Life is too short to be angry. You only get 1. Make it spectacular!

For more information on [TBN Sales Solutions](http://www.toddnatenberg.com), please call Todd Natenberg, president, at (773) 755-1306. He also can be reached on e-mail at todd@toddnatenberg.com. Visit www.toddnatenberg.com for more information.