

**Cayuga County Industrial Development Agency Meeting
Chamber of Commerce, First Floor Conference Room
June 16th, 2015 4 pm**

Ray Lockwood opened the CCIDA meeting at 4:02 pm, noting there was a quorum present.

ROLL CALL

Present: Ray Lockwood, Joe Runkle, Herb Marshall, Carol Contiguglia, Paul Lattimore, Gina Speno.

Excused: John Latanyshyn

Others Present: Andrew Fish, Tracy Verrier, Bruce Sherman (CEDA); Michelle Prego-Milewski (CSS); Rick Galbato (Galbato Law Firm); Fran Hardy (Northeast Regional Council of Carpenters)

MINUTES:

Mr. Runkle moved to accept the May 19th minutes; motion seconded by Mr. Lattimore. All members present in favor, motion approved.

BUDGET REPORT

Ms. Verrier reviewed the Profit and Loss statement, noting that CCIDA received the LDA fee from the Grober Project. She said that the interest is up on the savings account due to the shift in accounts and there are still some funds reserved from the Clarity Connect project. Ms. Verrier has not yet created a separate line in the books for land profits as discussed at the May meeting.

UNFINISHED BUSINESS:

Mr. Sherman reviewed his position as the “boots on the ground” person for CEDA. Mr. Sherman explained that he focuses on business expansion and retention. He has been working on identifying new opportunities based on existing supply chains and helping businesses to identify growth opportunities. Mr. Sherman is focused on making business-to-business connections and has met with professional service providers. He has met with roughly 100 businesses of all sizes.

Mr. Runkle asked if Mr. Sherman has seen any growth, and Mr. Sherman said yes and gave D&W Diesel’s expansion as an example. Ms. Speno asked what challenges he hears about from the businesses the most, and Mr. Sherman answered that he has heard a lot of complaints about taxes and workforce development – the lack of qualified workers. Mr. Marshall wanted to know if he had heard anything about new stores coming to the mall, and Mr. Sherman said that most of the incentives that CEDA can provide would benefit the mall’s owners, not retail. Mr. Lattimore asked about the progress of the plastics institute at Cayuga Community College and Mr. Sherman said that it was going online in the fall. The board also discussed the problems with the payments of CFA grants.

GROBER SITE UPDATE

Ms. Verrier reported that CCIDA has closed on the LDA and explained the terms of the agreement. She said that the SEQRA and site plan have not been approved by the Aurelius Planning Board yet, so CCIDA could not take any further steps at this time. She stated that perhaps they would be ready for July.

ARCHEOLOGICAL SURVEY UPDATE

Ms. Verrier said that the survey is done and nothing was found. She expected to have the report by the end of the week. She said that the site survey also included the wooded parcels and she is attempting to get logging quotes. The board offered suggestions, including contacting Soil & Water and several personal contacts that the members had.

KOHILO UPDATE

The Kohilo group was not present to make a presentation.

WEBSITE UPDATE

Ms. Verrier showed the board the draft website and explained the changes that are being made and its new capabilities. The board was pleased with the new look and Ms. Verrier welcomed any feedback.

FINGERLAKES LAND LLC PROPERTY UPDATE

Mr. Fish said that there is a four-acre parcel and a 52-acre parcel that runs along the back of the mall that was retained by the mall's previous owner. He has reached out to the owner and asked that they give the land to CCCIDA as it has no road access but could be used for development related to the industrial park. Mr. Fish has not received a response yet. He said he will follow up when he returns from vacation in July.

UPCOMING EVENTS

Mr. Fish reviewed the upcoming events.

ADJOURNMENT OF CCIDA MEETING

Motion to adjourn the meeting by Mr. Marshal at 5:21; seconded by Mr. Lattimore. All members present voted in favor, motion passed.

The next regularly scheduled CCIDA meeting will be held on July 21 at 4 pm.

Respectfully submitted,
Michelle Prego-Milewski