

Cayuga County Industrial Development Agency
Regular Meeting
First Floor Conference Room
2 State St.
Auburn, NY
September 19, 2017 at 4:00pm

Chairman Ray Lockwood called the meeting to order at 4:00pm, noting that a quorum was present.

ROLL CALL:

Present: Ray Lockwood, Herb Marshall, Andrew Rindfleisch, Grant Kyle, Gina Speno

Excuse: Paul Lattimore, John Latanyshyn

Others Present: Tracy Verrier (CEDA); Joe Sheppard (CEDA); Rick Galbato (Galbato Law Firm), Fred Swayze (Carpenters Union)

MEETING MINUTES:

Mr. Marshall moved to approve the minutes of the August 22, 2017 Regular Meeting, seconded by Mr. Rindfleisch. All members present voted in favor, motion carried.

BILLS AND COMMUNICATIONS:

Mr. Sheppard presented a bill from NYSEG for August service at the industrial park (\$87.99). Mr. Marshall moved to pay the bills, seconded by Mr. Kyle. All members present voted in favor; motion carried.

REPORT OF THE TREASURER

Mr. Sheppard reviewed the budget report. Mr. Rindfleisch moved to accept the Report of the Treasurer; seconded by Mr. Kyle. All members present voted in favor, motion carried.

UNFINISHED BUSINESS

CEDA Staff Update

Ms. Verrier provided an update to the Board on the CNY REDC Scoring that was occurring for the current round of CFA funding. She explained what project scoring is and that the priority list is now going to the state agencies for their final funding decisions. She noted that Cayuga County projects did well with traditional manufacturing and agriculture related projects making the priority list. She stated that funding announcements would be made in December. Mr. Lockwood asked if the projects would still move forward if they did not receive funding. Ms. Verrier noted it would depend on the project, but often without the grant award the project's scope or timeline would change.

Ms. Verrier stated that Ms. Riester is continuing to work with entrepreneurs and search for attraction leads, describing some of the programs that Ms. Riester participates in for this purpose. Ms. Verrier noted that Ms. Riester was currently working on a responding to a lead for the northern part of the county. Ms. Verrier then discussed the "Simple Steps for Starting Your Business" series that kicked off on September 16, noting that it was well received.

Ms. Verrier stated that the RFP seeking Preliminary Engineering Services at the Industrial Park had been issued. She noted that the deadline for the proposals to be received was set for October 5 to allow time for review prior to the October meeting. The Board then discussed the current sewer lines and the buildup at the park. Mr. Sheppard explained that he had been at the park to view the televising of the line by the City and was told that a slight buildup had returned since the last time the line had been jetted.

Ms. Verrier then stated that the legal teams were still discussing the terms of an agreement for Owens Brockway, noting there hadn't been much progress since the last meeting. Mr. Justin Miller, legal counsel, is still working with the company's legal team to develop an application.

EXECUTIVE SESSION:

Mr. Kyle made a motion to discuss matters involving the proposed acquisition, sale or lease of real property; seconded by Mr. Rindfleisch. All members present voted in favor. The Board Entered Executive Session at 4:35pm

Mr. Marshall moved to exit Executive Session; seconded by Mr. Rindfleisch. All member present voted in favor. The Board Exited Executive Session at 4:58pm.

UNFINISHED BUSINESS (Cont.)

Mall Property:

Mr. Marshall made a motion to make an offer to the mall regarding encroachments to include a 3-year lease with sign to remain in place and renewing terms with 90 day notice of removal, requirement to remove storage containers, and a transfer of up to 2.5 acres of land around the retention pond. Furthermore, should a deal not be reached with the mall the Board authorizes legal counsel to issue a time is of the essence notice to the seller subject to Executive Director and Attorney approval. Seconded by Mr. Rindfleisch. A Vote was taken by Roll Call:

NAME	Yes	Nay	Absent	Abstain
GRANT KYLE	X			
JOHN LATANYSHYN			X	
PAUL LATTIMORE			X	
RAYMOND LOCKWOOD	X			
HERB MARSHALL	X			
ANDREW RINDFLEISCH	X			
GINA SPENO	X			

The motion carried.

NEW BUSINESS:

Upcoming Events:

Ms. Verrier provided information on upcoming events.

Mr. Marshall discussed the Sewer and Water Authority tour and the Annual Farm Dinner.

Motion to adjourn made at 5:15pm by Mr. Kyle, seconded by Mr. Rindfleisch. All present voted in favor, motion passed.

Respectfully submitted,
Joseph Sheppard

Next regularly scheduled meeting: Tuesday, September 19, 2017 at 4:00pm.