AAC Fund Development Committee Charter

Committee Purpose
The purpose of the Fund Development Committee (FDC) is to assist the Board of Directors of the American Alpine Club ("AAC") with all aspects of matters relating to development affairs of the AAC, including but not limited to stewarding donors and increasing the number of donors and total philanthropic giving to the Club.

Key Responsibilities
1. Lead board participation in fund development.
2. Assist in the identification, cultivation, solicitation and stewardship of current donors and prospects.
3. Assist staff in preparing fund development goals, policies and reports for board discussion.
4. Provide periodic input to staff on creative components such as written appeals, donor benefits and general donor cultivation.
5. Work with staff to review and approve the fundraising goal for the annual operating budget.

Structure and Membership
The FDC Chair is appointed by the Board President. The committee shall consist of a minimum of two members and has no maximum number of members, with membership including at least two members of the AAC board of directors including the Chair(s).

The FDC can include members not currently serving on the board who have practical or professional expertise in development.

The Chair of each Fund Development sub-committee shall also serve on the Fund Development Committee.

Vacancies on the committee will be filled by a process of nomination by any committee member or board member and shall be approved solely by the Chair(s) in partnership with the Development Director.

Great Ranges Fellowship (GRF): The Great Ranges Fellowship is a program that stewards AAC major donors by offering exclusive benefits, trips, gatherings, communications and access to AAC staff and Board of Directors. GRF is chaired by a member of the Board of Directors, serves on the FDC, is appointed by and reports to the FDC Chair(s) in tandem with the Development Director. The remaining committee shall be populated by representatives who may or may not be members of the Board of Directors. Number of Representatives shall be tied directly to
locations with significant membership numbers; a GRF representative should be present in any AAC section of 1,000 or more members.

**Piolet Society:** The Piolet Society honors those who have named AAC in their estate plans. The Piolet Society Chair is appointed by and reports to the FDC Chair(s) in tandem with the Development Director. The Chair may or may not be a member of the Board of Directors. Other committee members shall be appointed by the Chair(s) in tandem with the Development Director, with approval from the FDC Chair(s).

**Terms**
Members, including the chair, shall serve one-year terms. No member, including the chair, shall serve more than six (6) consecutive one-year terms.

**Committee Meetings**
The Committee shall meet via conference call as it deems necessary, no less than quarterly. Those present shall also meet in person at AAC’s Board of Directors meetings.

**Authorization and Limitations**
The Committee is established by the Bylaws of the AAC and shall not have the power or authority to act for the full Board. Meetings and actions of the Committee are governed by the same provisions of the Trust’s Bylaws that pertain to meetings and actions of the Board.