

TOSHIBA

Leading Innovation >>>

FOR IMMEDIATE RELEASE

Follow Toshiba:

Facebook: www.facebook.com/ToshibaCopiers

Twitter: [@ToshibaMPS](https://twitter.com/ToshibaMPS)

YouTube: youtube.com/toshibacopiers

Blog: business.toshiba.com/blog

RSS Feed: <http://business.toshiba.com/rss-news.jsp>

Media Contact:

Rick Havacko

Toshiba America Business Solutions

(949) 462-6094

Rick.Havacko@tabs.toshiba.com

Newsroom:

<http://business.toshiba.com/usa/about/press>

Upstream Office Solutions Selected 2015 ENX Elite Dealer

Toshiba Office Technology and Services Provider Recognized for Overall Excellence

TAMPA, Fla. (Dec. XX, 2015) — [Toshiba America Business Solutions](http://www.toshiba.com/usa/about/press) independent multifunction product (MFP) dealer, Upstream Office Solutions was named a 2015 Elite Dealer by [ENX magazine](http://www.enx.com). Upstream Office Solutions is one of a record 23 Toshiba office technology and services providers selected to the highly-regarded industry publication's exclusive list.

This number signifies the most dealers representing one manufacturer ever selected to ENX's annual list, which was first assembled in 1988. The year's complete list of 77 Elite Dealers – representing dealerships ranging in size from more than \$150 million in yearly revenues to those with less than \$5 million annual sales – appears in ENX's December issue.

The list celebrates entrepreneurship as well as innovative marketing and sales initiatives, company culture, corporate citizenship, and community involvement. ENX is a print and online publication for dealers and resellers of office technology, solutions, and services.

"We always end up with a strong mix of dealers representing each of the OEMs, but the number of Toshiba dealers honored this year is without a doubt an all-time record," said Scott Cullen, Editorial Director for ENX. "But let's be clear, Upstream Office Solutions wasn't selected because they are a Toshiba dealer, they were selected because they possess many of the characteristics that make an Elite Dealer, and by extension many of those qualities happen to make them a great Toshiba partner as well."

"What an amazing accomplishment for each of our 23 independent dealer partners to land on this year's ENX Elite Dealer list," said Larry White, senior vice president of sales Americas at Toshiba America Business Solutions.

(more)

"Upstream Office Solutions' selection is a clear testament to the team's innovative spirit, sales and marketing acumen and everyday work ethic."

About *ENX*

ENX magazine is a monthly publication dedicated to the document imaging industry since 1994. In its 23rd year, *ENX* magazine delivers exclusive editorial coverage on market opportunities and issues, news and trends, company profiles, new products, and industry insights through interviews with key players in all segments of the document imaging industry. With a circulation of more than 30,000 hard copies, *ENX* magazine serves a leading integrated resource that brings together industry people, products, and business concepts and strategies for document imaging industry professionals.

The *ENX* eNewsletter is delivered weekly to approximately 12,000 opt-in subscribers, bringing readers timely and relevant industry information, including news and columns as well as special features and complementary content to *ENX* magazine.

The *ENX* website (www.enxmag.com) is a digital hub where document imaging industry professionals can access new weekly content, including news, blogs as well as special features and complementary content to *ENX* magazine. Current and past issues of *ENX* magazine can also be accessed on the site as well as listings of industry events, and the latest industry news. Companies and employers can also post job openings for free.

INSERT BOILERPLATE

###